

## War talk

# Andover's war connections Many have been called to serve

MEMORIAL HALL LIBRARY  
ANDOVER MA 01810



By Townsman staff

Andover has its share of people involved in the war in Iraq. Some are actively fighting in the war, and others are affected by it because they are living in Israel, for instance. Here is a collection of stories relating to the war and Andover:

Army Reservist **Wes Carter**, of Andover had only been home less than a week when he got word last week that he was shipping

out to Saudi Arabia. He'd been on active duty and wasn't expecting to be called back so soon.

"It was a surprise to me," Capt. Carter said last Thursday.

He is a captain in the Air Force, with the 74th Air Evac Squadron, and his job has been to run the passenger terminal at Westover Air Force Base in Chicopee.

First, Capt. Carter was told he was ship-

(Continued on page 34)

## Inside:

More news on  
the Patriot  
missiles:

page 56

Security  
precautions  
in Andover:

page 2

## Media scrambles for the story

By Perry Catlin

The media was all over Andover Monday, looking for a way to get into the Raytheon Co. plant on Lowell Street, where the Patriot missile system is manufactured. The *Townsman* heard from CBS News, the *London Standard* newspaper, *Inside Edition* and the *New York Times*.

Now that the Patriot missiles have been successfully used in the war against Iraq, Raytheon is

very much in the news.

The *Townsman* found itself Monday in the position of acting as an information bureau for the news-hungry media. One person, Sally Braks of *Inside Edition*, wanted to know which bar Raytheon executives frequent.

Ms. Braks, story coordinator for the WHDH-TV show, called the *Townsman* to say she was having trouble making contact

(Continued on page 68)

## The budget

# Jobs are at risk: 15 police and fire positions, several more

By Don Staruk

Town Manager Buzz Stapczynski released his Fiscal Year 1992 budget recommendations this week that include cutting 15 police and fire positions and decreasing spending from this year to next by \$859,000.

The town manager released his recom-

mendations to the selectmen last weekend and was scheduled to discuss them with the Finance Committee last night.

The proposal would reduce spending next year from \$54.8 to \$53.9 million. The town-side operating budget would be reduced

(Continued on page 47)

## Ballot update

# Five seek two selectman seats

By Don Staruk

The spot on the ballot for the Board of Selectmen race became a little more crowded when two more residents recently added their names to the list of those running.

Bruce Westaway, of 326 River Road, and John Doyle, of 40 Reservation Road, both picked up nomination papers for the position

last week.

Christine Holmes, of 14 Whispering Pines Drive, and Susan O'Neill, of 11 Argyle St., previously picked up nomination papers for the position, as did James Barenboim, chairman of the board and one of the two members whose terms expire this year.

(Continued on page 39)



Photo by Matthew Sapienza

Agnes McDonald stands beside her dining room table at 4 McDonald Circle, where she and her husband, Chuck, have designed and decorated a house that's now for sale.

## You can buy this house, for \$999k

By Lisa Boudreau

The house at 4 McDonald Circle could be a doll house right out a Victorian girl's dream. That is, if it weren't for its eight oversized rooms and its \$999,000 price tag. The decorative trim on the outside of the Victorian-style house and fanciful pink paint conjure up images of gingerbread castles.

The four-bedroom, five full- and two half bath house is the creation of Chuck and Agnes

McDonald. It is the showplace for the treasures they've collected during the past three decades.

"Every Saturday and Sunday we're off" to different antique and estate sales, said Mrs. McDonald.

Mr. McDonald is a developer who built the four homes on the circle. Each is a little different, and the fourth home, the one they now live in and

(Continued on page 33)

## Andover is taking certain security precautions

By Don Staruk  
and Lisa Boudreau

Andover may not be a prime target for terrorism, but certain precautions have been taken to protect businesses and utilities that could be threatened, according to Police Chief James Johnson, the town's civil defense director.

"We've changed our patrolling procedures," the chief said. "We have no intelligence that there's any activity planned. It's only proper police procedures. We haven't heard anything."

"I have concerns for Digital, Raytheon, Temple Emanuel, the water supply and Hewlett-Packard," Chief Johnson said. "If you're going to come down to terrorist activity, all the companies use water."

The power substations, which route electricity to some of the large companies, are also getting extra patrols, according to the chief.

"We've had conversations with some of the people involved. If they know of anything to come up, we'd like to know about it. And the same for us," the chief said. "Basically, my concern for the present time is the heightened awareness of the patrolmen and of the officers in the area."

The chief said he has had no communication from state or federal Civil Defense coordinators regarding precautionary

measures.

### Nobody's talking

Steve Sjostedt, manager of security at Raytheon's Andover facility, has been instructed to refer all calls pertaining to security to the company's corporate headquarters in Lexington.

Edward Powers, Raytheon public relations manager, would only say Raytheon, "as a government contractor, has established certain security procedures and those procedures have been stepped up."

State police troopers have been advised to be extra cautious when investigating vehicles stopped on Route 93 near the Raytheon plant, according to staff Sgt. Arthur Bourque, at the Andover barracks.

He said the Andover barracks have kept in contact with Raytheon security staff, many of whom were former state troopers, but all internal security is handled by the Raytheon staff.

In case of bomb scares, Sgt. Bourque said troopers have been trained in standard procedures. The established policy was posted and gone over by the troopers once it became apparent Raytheon could be a possible target, according to the sergeant.

The state police also have a bomb squad, a bomb disposal unit and a bomb detection dog that can be dispatched to needed locations, he said.

## Science teacher is suing the town

By Lisa Boudreau

Gerry Grasso, a science teacher at Andover High who is currently on leave since he fell down a flight of stairs at the school in January 1989, has filed a law suit against the town and the town's insurance agent.

Mr. Grasso says the reason he fell was that the lights in the artificially lit stairwell were turned off, causing him to slip and fall.

Mr. Grasso's law-

suit charges the town with reckless disregard for the safety of students and teachers by not installing a tamper-

proof light switch for the stair well. Town Manager Buz Stapczynski said the town will defend its position concern-

ing the lighting and he believes the court will find no willful misconduct in the

(Continued on page 32)



### The Psychological Center Cognitive Health Sciences

The Psychological Center is pleased to announce a new  
**JOB LOSS SUPPORT GROUP**

This group is designed for people who have recently lost their jobs due to the decline in the economy. The group will focus on:

- support
- stress management
- relaxation training
- advice from financial and real estate experts

The group will meet weekly on Tuesdays at 12:30 p.m. beginning December 18, at our Andover offices located 89 Main Street/West Mall in Old Andover Village.

For information call: Joseph Cotton or Allen Sherman at 475-3232. This group is offered as a public service at no cost.

475-1943

Puts you in the  
TOWNSMAN  
CLASSIFIEDS

# Russem's

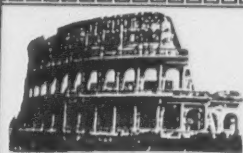
89 Main Street, Andover

Open 9:30-5:30 Monday - Saturday; Thursday nite till 8 P.M.

## STOREWIDE CLEARANCE SALE

# 50% off

## GREAT SAVINGS IN ALL DEPARTMENTS



### THE COLOSSEUM RESTAURANT

For Reservations call (603) 898-1190

Why go to Italy for an Italian Meal,  
when a Real Italian Restaurant is here?

- Only two remarks -

#1 At the Colosseum, every Dish is cooked and prepared to order. So: Don't expect a quick Dining Experience.

Cooking time is allowed to prepare your Meal.

#2 The Colosseum is not big like the one in Rome. So: A reservation will not give you the opportunity to go to Italy to have a taste of our cooking.

A truly Italian  
Annibale Todesca

385 A. South Broadway  
Rte. 28  
Salem, N.H. 03079  
(603) 898-1190



And now just open next door.  
"Cappuccino Plus"  
An Authentic Italian Cafe

Join us! With this ad,  
Buy 1 cappuccino, get one FREE.



## Gro rais pub

By Lisa

If you  
Andover  
in the se  
concern  
available  
the Ando  
to hear fr  
The A  
profit gr  
members  
Andover

The gr  
with the  
of Public  
profit sta  
said Fre  
St., found

Mr. Fi  
nine oth  
board of  
Doherty  
of 9 Old  
Farrwood  
115 Abbo  
Burton  
22 Orcha  
of 9 Long  
of 6 East  
Ambrosio

Mr. F  
money in  
that aren  
budget. A  
geted for  
schools,  
schools in  
aged from  
member l  
and award

## Nor was

By Don S

Thieves  
dow and s  
Furs on E  
p.m. Satur

Police m  
one from  
a break, a  
police in  
calling on  
subjects ha

"Give  
from  
10¢

All Orders

Be  
1 Luf



## NEWS IN BRIEF

### Group formed to raise money for public schools

By Lisa A. Boudreau

If you are a former student of the Andover public schools, have children in the schools or just someone who's concerned with the decreasing funds available to support quality education, the Andover Fund for Education wants to hear from you.

The AFE is a recently-formed non-profit group interested in recruiting members who will help raise money for Andover schools.

The group will file papers this week with the state attorney general's Office of Public Charities to gain official non-profit status and become incorporated, said Frederick Fitzgerald, 95 Central St., founder of the group.

Mr. Fitzgerald said he is joined by nine other residents on the group's board of directors. They are: James Doherty of 9 Juniper Road, Bill Dalton of 9 Old South Lane, Susan Tucker of 6 Farrwood Drive, Norma Gammon of 115 Abbot St., Debra Silberstein of 28 Burton Farm Drive, Lois Karfunkel of 22 Orchard Crossing, Robert Mannning of 9 Longwood Drive, Thomas Urbelis of 6 Eastman Road and Patricia D' Ambrosio of 5 Ayer St.

Mr. Fitzgerald said AFE will raise money in a variety of ways for projects that aren't funded within the schools' budget. Although the grants will be targeted for the town's eight public schools, Mr. Fitzgerald said private schools in Andover won't be discouraged from applying for grants. The 10-member board will screen proposals and award grants to the top projects.

### Nordic Furs was robbed

By Don Staruk

Thieves punched in a front door window and stole 15 fur coats from Nordic Furs on Barnard Street just before 9 p.m. Saturday.

Police received simultaneous calls, one from an alarm company reporting a break, and another from the state police in Boston who said a witness calling on a car phone reporting two subjects had just left the building car-



Photo by Lisa Boudreau

Andover firefighters survey fire damage to the roof at the Greater Lawrence Technical School's auto body shop on River Road. There was a fire there Friday afternoon, Jan. 18. The fire is under investigation, but it is believed sparks from a blow torch ignited it. Heavy water and fire damage resulted in the hole in the room's roof as well as a classroom adjacent to the shop.

rying fur coats.

The intruders punched out a pane of glass in the front door, ran in, grabbed some furs and fled, according to Andover Police Detective Donald Pattullo.

"It was a smash and grab," Detective Pattullo said Monday. "In the area of 15 coats were taken, we believe."

Police on Monday were not sure of the value of the furs.

The witness told police the thieves drove off in an old model, dark green or black sedan headed south on Bartlett Street.

Police have made composite sketches of two men who were in the store earlier Saturday and who may have been casing the shop, according to Detective Pattullo. They are also talking to police in at least one other area town where a similar break recently occurred.

### Rep. Coon visited Raytheon

State Rep. Gary M. Coon (R-Andover), along with Congressman

Chester Atkins (D-Concord), visited the Raytheon Co.'s Andover facility Tuesday, where the Patriot missiles are manufactured.

Rep. Coon said he wanted personally to thank Raytheon and its employees for their contribution to the war effort. "These missiles are saving lives," said Rep. Coon.

Rep. Coon said he was most impressed with the "row upon row of skilled workers putting in 14-hour days, seven days a week and the yellow ribbons on their workstations - a symbol of their concern for the safety of our men and women overseas."

Rep. Coon said he hoped the success of the missile system will remind the people of Massachusetts of our strength in the knowledge-based, high-technology industries, and thus inspire all of us to build further upon that competitive advantage to restore the economy and create jobs.

The news deadline at the Townsman is Monday at 5.

**PAGE 3**  
**ADVERTISING**  
**\$35.00/week**  
**For More Information**  
**Call**  
**475-1943**

### Quote, unquote...

Who said what, where

'For me, the most challenging part of the job was taking an original door or window sash, patching the missing or broken pieces and creating a seamless finish where the patches were almost invisible.'

Rob Wilkie, master carpenter in award-winning restoration project, page 10.

'Second place really doesn't mean anything. First is the name of the game. That's what we're after.'

Coach George Sullivan, girls varsity basketball team, page 42.

'I thought he was dead when he came out (of the hole). He buckled right over. His feet were smoking, steaming.'

A construction worker came close to being electrocuted, page 37.

'Quality people make quality products.'

A Raytheon official talks about the Patriot missile system, how Israel didn't want it and how company employees feel about it, page 56.

During the past several months, for every 50,000 troops, the military has been airlifting 35,000 pounds per week of fresh produce and 80,000 pounds of frozen foods.

Maria Moskos writes about what servicepeople are eating while at war in the Persian Gulf, page 7.

### Index

Automotive.....	51-52
Business .....	8, 9
Classified/Real Estate.....	56-68
Cooking.....	7
Editorials .....	36
Entertainment.....	18-23
Menus.....	15
News Calendar .....	47
Obituaries .....	29-31
Police Log.....	4, 5
Recycle.....	11
Religion .....	26-28
Schools .....	12-16
Senior Citizens.....	39
Social news .....	24, 25
Sports .....	40-51

"Give Balloons"  
from the heart  
**10% Off**

All Orders Placed by Feb. 7th

**Balloonatico**  
1 Lupine Rd., Andover, MA  
**475-4232**

**Macartney's**

**EXPERT TAILORS**  
**on PREMISES**

For Men's and Women's Alterations

5 Main St., Andover 475-5204

# POLICE LOG

## ARRESTS

Friday, Jan. 18 - At 1:09 a.m., a 19-year-old Salem, N.H., man was placed in protective custody for alleged drunkenness at the Andover Marriott.

At 7 p.m., a 41-year-old Gloucester man was placed in protective custody for alleged drunkenness at the Rolling Green Inn.

Saturday, Jan. 19 - At 10:45 p.m., Terrance J. Hurley, 19, of 168 Sylvester St. in Lawrence, was arrested at Deyermund Field, behind West Fire Station, and charged with possession of a class D substance (marijuana).

Sunday, Jan. 20 - At 2:39 a.m., Alicia Holt, 20, of 32 Winters St. in N. Reading, was arrested on Main Street and charged with operating after suspension of her license and on an Andover warrant, also for operating after suspension.

At 7:30 p.m., Henry Martone, 27, of 1197 River St. in Haverhill, was arrested in a car outside the Rolling Green Inn on Lowell Street and charged with possession of a class D substance (marijuana).

At 8:34 p.m., Christopher J. Sullivan, 23, of 9 Tuttle St. in Saugus, was arrested on Andover Street and charged with possession of a class D substance (marijuana).

Monday, Jan. 21 - Dante Garcia, 44, of 136 Essex St. in Lawrence, was arrested on North Main Street and

charged with operating after suspension of his license, violation of the child restraint law and a red light violation.

## ACCIDENTS

Tuesday, Jan. 15 - At 9:53 a.m., an accident was reported on Route 125.

At 11:14 a.m., an accident was reported near 50 River St.

At 1:11 p.m., a Massachusetts Electric truck hit the rear of police cruiser No. 223, near 180 Andover St., causing damage to the bumper and trunk of the cruiser.



Photo by Matthew Sapienza

A school bus slid off the road into a ditch near 9 Korinthian Way Jan. 15 at 3:12 p.m. when the driver negotiated a turn on a slushy section of the road.

At 3:20 p.m., an accident was reported near 73 River St.

At 4:51 p.m., an accident was reported near 61 Greenwood Road.

At 5:26 p.m., an accident was reported near 59 River Road.

Wednesday, Jan. 16 - At 11:40 a.m., a car slid into a bus near 50 Harold Parker Road. No injuries were reported.

At 11:49 a.m., a car slid off the road near 32 Greenwood Road.

At 2:51 p.m., one car was reported off the road near 195 High Plain Road.

Thursday, Jan. 17 - At 9:31 p.m., a car slid off the road and hit a snowbank near 57 River Road.

At 11:28 p.m., a pickup truck knocked down a utility pole near 6 Brundrette Ave.

Friday, Jan. 18 - At 7:56 a.m., an accident was reported near 10 Lincoln Circle.

At 9:31 a.m., a minor accident was reported near 14 Main St.

At 9:55 a.m., an accident was reported near 380 N. Main St.

At 5:29 p.m., an accident was reported near 131 River Road.

At 5:43 p.m., an accident was reported near 500 S. Main St.

At 10:38 p.m., slippery conditions resulted in a four-car accident at the intersection of Route 125 and Vine St., according to police.

At 11:05 p.m., an accident was reported on Route 495.

Saturday, Jan. 19 - At 12:47 a.m., a hit-and-run accident was reported near 3 Dean Circle.

At 3:12 a.m., icy conditions resulted in an accident on Route 93 at Route 133, according to police.

At 12:35 p.m., an accident was reported near 15 Elm St.

Monday, Jan. 21 - 12:39 p.m., an accident was reported near 75 School St.

## BREAKS

Friday, Jan. 18 - At 4:16 p.m., a woman reported a car break at Dundee Park.

Saturday, Jan. 19 - At 11:22 a.m., a woman

(Continued on page 5)

## Host Resistance

"The germ is not important. What should be studied is the terrain, the ground on which the microbe falls."

Claude Bernard, M.D.  
(1813-1875)

(508) 682-4494

KENNETH C. ROGERS, Ed. D.

PSYCHOLOGIST

201 TURNPIKE STREET • SUITE 406 • NORTH ANDOVER, MA 01845  
Health Insurance • Evening Appointments

**ANDOVER LIQUORS**  
Fine Wines & Beers.

**BUD & BUD LIGHT**  
Suitcase  
**\$13.99**  
\* required deposits

## BEST FINE WINE BUY

1989  
Messmer Burrweiler Altenforst  
Dry German White  
1 liter Bottle

**\$7.49**

"a great bargain"  
The Wine Advocate

**Shawsheen Plaza**

Mon.-Sat. 9 a.m. to 9 p.m.; Sun. 12-6 p.m.  
470-0500 FAX: 470-1944



## ANDOVER TOWNSMAN

Established 1887  
U.S.P.S. (025-440)

Irving E. Rogers, Jr.  
Publisher

Perry Catlin  
Editor

Melissa M. DeMeo  
Assistant Editor

Michael A. Masessa, Jr.  
Business Manager

Donald P. Schwaneckamp  
Advertising Manager

Published Every Thursday  
By The Andover Publishing Company  
89 North Main St., P.O. Box 1986, Andover, MA 01810  
Tel. 475-1943 - FAX 470-2819

Second Class Postage Paid at Andover, MA

1 Year Subscription Intown - \$25.00 Per Year / 2 Years - \$40.00  
1 Year Subscription Outside of  
Greater Lawrence Area - \$30.00 Per Year / 2 Years - \$50.00  
College Subscriptions \$25.00 College Year

COPY DEADLINE: Advertising copy must be in the TOWNSMAN office by 5 p.m. on Monday. Camera Ready Advertising Copy 12 p.m. on Tuesday; week of publication. No cancellations honored after the above deadlines.

\*POSTMASTER: Send address changes to Andover Townsman, 89 No. Main St., Andover, MA 01810

# 80%\*

## off all furs!

	LIST	NOW!
full length fox coat	\$2100	\$420
fox jacket	\$750	\$150
designer parisian stenciled rabbit	\$1500	\$300
leather w tibetan lamb	\$675	\$135
stunning blue fox jacket	\$995	\$199
mink jackets	\$1295	\$259
full skin ranch mink		
coat w fox sleeves & tuxedo	\$4995	\$999
1-of-a-kind designer fur coat (dare to be different!)	\$19,995	\$3999
ranch mink cordoroy jacket	\$995	\$199

This is only a partial list of what's in stock - nothing held back.

Some quantities are limited \*off M.S.R.P.

# ROYAL

## Jewelers, Plus...

493 Essex Street, Downtown Lawrence

A JEWELRY STORE AND MORE

**ABSOLUTE LOWEST PRICES**

Jewelry Audio  
Furs Video  
Watches Cameras  
and much, much more!

- Validated Parking
- Convenient Layaway
- Open 9:30-5:30  
mon - thurs  
9:30-8 p.m. Fri  
9:30-5:30 sat
- (508) 682-6262



## POLICE LOG

(Continued from page 4)

reported her car broken into on Longwood Drive and the steering column damaged.

At 10:13 p.m., a car break was reported at the Marriott on Old River Road.

Monday, Jan. 21 - At 6:57 a.m., a car break was reported on Crescent Drive.

At 7:51 a.m., a burglary was reported in the kitchen office at Andover High School.

At 9:06 a.m., a break was reported at the West Middle School.

### THEFTS

No thefts were reported this week.

### VANDALISM

Sunday, Jan. 20 - At 4:25 a.m., vandalism was reported to a motor vehicle on Shattuck Road.

### STOLEN CARS

Tuesday, Jan. 15 - At 6:11 p.m., an Atkinson, N.H., resident reported the theft of his red, 1987 Chevrolet Camaro from Dascomb Road.

Wednesday, Jan. 16 - At 2:10 a.m., Leominster police reported the recovery of a 1982 Toyota Corolla stolen from Brookside Drive on Oct. 6 of last year.

Friday, Jan. 18 - At 7:22 p.m., a woman reported the theft of her black, 1988 Jeep Cherokee from the Lebitteque restaurant on Old River Road.

At 8:35 p.m., a High Street resident reported the theft of a 1990 Toyota Corolla from Haverhill Street near Shawsheen Square.

At 9:02 p.m., a 1990 Ford Taurus stolen from Methuen was recovered at the Andover Marriott.

Saturday, Jan. 19 - At 12:46 p.m., a car was

reported stolen from Balmoral Street.

Sunday, Jan. 20 - At 2:05 a.m., a vehicle stolen from Lawrence was recovered at the Lebitteque restaurant on Old River Road.

At 8:02 p.m., a silver, 1983 Mazda RX7, stolen earlier in the day on Crescent Drive, was recovered in Lawrence.

Monday, Jan. 21 - At 4:33 p.m., Brickstone Security reported a stolen car in the parking lot on York Street. The gray, 1990 Toyota had been reported stolen in Lawrence.

At 6:17 p.m., a gray, 1985 Nissan 300ZX was reported stolen on York St. The car was recovered at 9:29 p.m. in Roxbury.

*The police log is compiled from information in the actual log at the Andover police department on North Main Street.*

## Winter Sale

### ETHAN ALLEN<sup>®</sup> HOME COLLECTION SALE



#### Country French Girl's Bedroom

Enjoy special savings on a wide selection of fabrics, furniture, and accessories. However, one of the few things we can't offer you for less are the services of our designers. As always, their help is complimentary.

	reg.	SALE
Canopy Bed, Twin Size*, 26-5420-3	\$549.00	\$449.00
Canopy, Twin Size*, 26-5993-3	\$149.00	\$129.00
Oval Mirror, 26-5400	\$179.00	\$149.00
Single Dresser, 26-5411	\$599.00	\$499.00
Night Table, 26-5416	\$349.00	\$299.00

\*Also available in full size

## BACK PAIN?

Deep dull ache? Pinched nerve?

Slipped disc?

Don't wait for the pain to go away.

Don't suffer and avoid possible:

- Lower back and leg pain
- Aching shoulders, arms and neck
- Headaches and dizziness
- Numbness and stiffness



WORKERS  
COMPENSATION  
and AUTO  
ACCIDENT  
INSURANCE  
provides for your  
treatment of pain  
with no out-of-pocket  
expenses to you!  
Most group health  
insurance accepted.

### DeLORENZO CHIROPRACTIC GROUP

Mark F. DeLorenzo, DC Teri L. Payton, DC  
15 Central Street, Andover, MA 01810  
475-5042



### Furniture Barn An Ethan Allen Gallery

JCT ROUTES 114, 125 & 133 • PHONE (508) 685-3546  
MON., WED. & THURS. 9:30 - 6:00  
TUES. & FRI. 9:30 - 8:30 SAT. 9:30 - 5:00

No. Andover, MA

REVOLVING  
CHARGE

MasterCard

VISA



Photo by Andover Police Detective Kevin Burke

Priscilla Callison of Blackberry Lane died after her car, in photo, was struck by a van a week ago.

## Woman killed in auto wreck

By Don Staruk

An Andover mother was killed on Route 125 last Thursday night, Jan. 17, when she pulled out of Wildwood Lane and her car was struck broadside by a van, according to state Police Trooper Julie Demers.

Priscilla Callison, 47, of 11 Blackberry Lane, died of multiple injuries at Lawrence General Hospital shortly after the 7:45 p.m. crash.

Her son, Patrick, 13, the only other passenger in the car, was treated at LGH after the crash and

released.

Joseph Boyer, 36, of 2 Dufton Road, the driver of the van, complained of some pain and had a cut

knee but refused medical treatment.

Mrs. Callison's car was headed east on Wildwood and Mr. Boyer's van south on Route 125 when the crash occurred, according to Trooper Demers. Both cars came to rest in the north-bound breakdown lane of Route 125.

Mr. Boyer apparently swerved left but was unable to avoid striking the driver's side of the Callison car, according to the trooper.

Mrs. Callison formerly worked at the Internal Revenue Service in Andover and was a part-time cashier at the Mar-

ket Basket in Shaw-sheen Plaza at the time of her death.

The crash tied up traffic for at least two hours as police routed cars around the accident scene.

Some area residents reported that their streets became parking lots as motorists tried to find their way out the cul-de-sacs and dead-end roads common to the neighborhood.

*Deadline for the news is Monday at 5 p.m. at the Townsman.*

## KAREN R. BARNETT, M.D., F.A.A.P.

is pleased to announce her association with  
Pentucket Medical Associates, Inc.

North Andover Office Park  
203 Turnpike St., No. Andover, Ma 01845

beginning FEBRUARY 28, 1991

for the practice of

PEDIATRICS and ADOLESCENT MEDICINE

Office Hours  
by Appointment

Please Call  
(508) 685-4606

Tuesday Evening  
Hours Available

Appointments Now Being Made

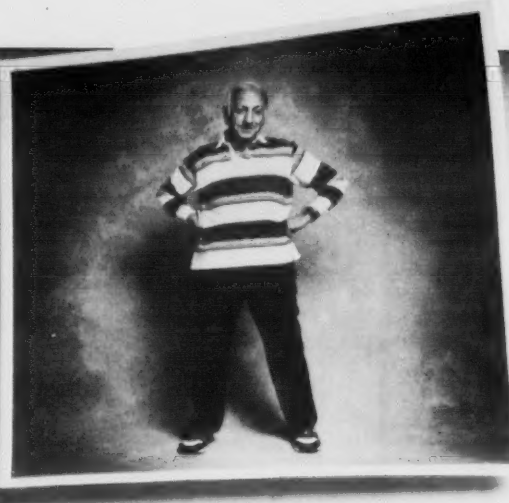
## BABY TALK



by Jack Resnick

For on-foot outings, you have several choices for toting your baby — front carrier, carriage, or stroller. For a little baby, a carriage is cozy, especially in cold weather. In fact, full-size carriages tend to be more popular in colder climates and also in cities where sidewalks make the traditional carriage ride easy and convenient. Some strollers, however, are almost as comfy as a carriage, with padded interiors and windbreaker sides, adjustable backs, and snug-fitting canopies. And for the pusher and shopper, some strollers feature swivel wheels and ample carrying baskets or bins.

Are you looking for a baby gift? Come to TINY TOTLAND where we carry furniture, accessories, wall decorations, lamps, toys, mattresses, carriages and much more. Open 9-5:30. M. & Th. 9-9. Tel. 1-603-623-6171. Visa & M/C are honored at TINY TOTLAND, 1111 Elm St., Manchester, NH. "Where Quality Costs You Less."



## Living proof that expert cardiac care touches many hearts.

On May 16, 1987, the Barton family had a heart attack. When Victor Barton felt chest pains that Saturday morning, the only thing his wife Elaine knew for sure was that he needed medical attention fast. The fact that New England Memorial was only a few miles away made their choice an easy one. The care they would receive that night would make their choice the right one.

After Victor was stabilized, our nutritionists, rehabilitation experts and cardiac specialists put together an individually

tailored program of preventive cardiac care. We also provide family counseling and training in the provision of home after-care.

On May 16, 1987, the cardiac care team at New England Memorial gave a Stoneham family something more than medical care. They gave them a second chance.

The Bartons are living proof that quality care touches many hearts.

For more information regarding our services or for a listing of our physicians, please call (617) 979-7117.



Victor Barton and Dr. Aubrey Dickman



New England  
Memorial Hospital

the staff of life

5 Woodland Road, Stoneham, MA 02180



## COOKING

# What are they eating while at war in the Gulf?

By Maria Moskos

We in Andover, as in other communities throughout the nation, have deep concerns about operation Desert Storm and in particular about the troops defending our country.

Some Andover residents have family members serving in the Gulf and since August have been concerned not only about their safety but how their basic needs are met.

I was curious about what the troops were eating so I decided to do some research. Different branches of the service may vary somewhat but in the Army canned C-rations (phased out in 1983) have been replaced by plastic and foil pouches and labor intensive commissaries have been replaced by mobile two-person field kitchens. Tins of bulk ingredients have been made obsolete by food trays that need only to be reheated in hot water.

During the past several months, for every 50,000 troops the military has been airlifting 35,000 pounds per week of fresh produce and 80,000 pounds of frozen foods. In addition, rush orders have been sent for 2 million pounds of frozen hamburger and 240,000 pounds of frozen chicken to send food by sea lift takes 32 days for cargo ships from the East Coast to reach Saudi bases.

Once, when the troops out ran the supply lines, the Saudi hosts produced hundreds of Hardee's

roast beef sandwiches.

One of the major cola companies has shipped tons of soft drinks and the military has purchased massive amounts of bottled water although there is little ice and hardly any refrigeration equipment.

Soldiers eat hot fare once or twice a day from mobile field stations and the other meal, hot or cold, from pouches.

The troops are testing two food service innovations: a bread packed in a pouch that is good for three years and a flameless ration heater that is a sleeve made to insert a meal pouch along with an ounce of water that begins a chemical reaction that heats the sleeve and thus the pouch.

With the new field kitchens, a two-man crew can feed 200 soldiers at a time at a cost of \$2.70 per meal from a tray pack that replaces the old B-rations for front-line bases. Examples of meals in tray packs are lasagna, chicken breasts in gravy, Salisbury steak and spaghetti with sauce.

A-rations that comprise as much scratch cooking as possible are used for rear-guard bases. The pouches for combat troops replace the C-rations previously served in cans and cost taxpayers about \$3.50 per meal. Pouch packs, known as MRE (Meals Ready to Eat) come in 12 varieties with an accessory packet

(Continued on page 32)

Maria Moskos wrote this story with research that included talking with the Division of Army Research and Development in Natick and a company called SO-Pak Co. in Mullins, S.C., as well as other sources.

## TOP PRODUCER



I'm not an ordinary real estate agent, I'm a RE/MAX Top Producer. That means I work extra hard to meet every client's individual wants and needs. And my clients like that.

The fact is, the Top Producers at RE/MAX are North America's leading real estate professionals.

Call me to find out what I can do for you.

for "ABOVE THE CROWD" Service  
470-0007 or 686-5300

**RE/MAX**

preferred, inc.

451 Andover St., North Andover, MA



SUSAN ROCHWARG  
REALTOR®



**Need Help With Your  
Christmas and Heating Bills?**  
**There may be hundreds of dollars  
laying around in your attic or cellar!**

*In these tough economic times, the demand for  
used Oriental carpets is increasing. **Persian  
Rug Galleries** of Nashua, N.H.'s oldest  
and leading Oriental rug dealer, will pay top  
prices for used Oriental rugs in good condition.*

### Rug Repair Service

*Even if you don't want to sell your rugs, it is  
important to preserve their value by keeping  
them in good condition with proper  
washing and repairs. Pickup and  
delivery service, free estimates.*

**Call Persian Rug Galleries** for more information:

**TOLL FREE: 1-800-339-5604**

**or Outside N.H.: 1-800-225-0688**

**Regina**  
Leading Gift STORES IN N.E.  
**WEAR YOUR TOWN PRIDE!**

**ANDOVER  
MASSACHUSETTS**

**Just Arrived!**  
These colorful screen printed  
Sweatshirts and T-Shirts depict  
so many Andover landmarks  
that it takes both sides to show  
them all! A great gift, too!  
IN 5 COLORS  
Adult Sizes: Small, Medium, Large,  
and Extra Large  
T-Shirts \$13.99 Sweatshirts \$23.99

**ANDOVER 44 Main Street 475-8038**

## BUSINESS

### The Townsman Andover Marriott wins awards

The *Andover Townsman* received two awards from the New England Press Association last week. Reporter Don Staruk won second place in the Weekly 2 class (6,000 to 75,000 circulation) for a March 8 feature story he did on David Cantone, the man who tickets cars in Andover. The story, called "Meter man: The one you love to hate," received quite a lot of attention, both positive and negative, from readers. His entry was one of 159 competing for the award.

The judges' comments included: "Everybody hates parking tickets but this is a great story about the man behind the tickets. The reporter makes him a human being and used other sources well to develop the story."

The staff of the *Townsman* won fourth place in the same circulation class for Spot News Story, for a June 14 story, "Student injured at AHS," about a student who jumped from a third-floor window at Andover High School. It was one of 41 entries.

The judge said of this entry: "I am impressed with the hustle the reporters and editors used to get the story." The story ran on page 2; the judge said it should have run on page 1.

### She joins Carlson

Vicki Novick of Blueberry Hill Road recently joined the North Andover office of Carlson Real Estate.

A resident of Andover since 1979, she was a bilingual (Spanish) elementary school teacher for six years in Haverhill. Mrs. Novick has a master's degree in education from Lesley College in Cambridge and business courses from Harvard.

She recently completed the Carlson Real Estate New Associate Education Course.



Vicki Novick

### Andover couple open printing center nearby

American Speedy Printing Centers Inc., an international printing franchise, recently opened its newest center in Reading.

Located at 565 Main St., the center is owned and operated by Alberto and Maria Pardo of Andover. Mr. Pardo holds undergraduate and graduate degrees in engineering and business from Northeastern and Boston universities. He has held senior executive positions at Hewlett-Packard, Apollo Computer, Data General and Honeywell and has experience in printing, photolab, bindery and distribution. Mrs. Pardo has had a diverse career in the service industry, holding professional licenses from the state of Massachusetts in various areas.

### Andover Marriott worker promoted at Peabody hotel

Scott J. Alemany has been appointed director of marketing for the 257-room Peabody-Marriott Hotel in Peabody's Centennial Park. Mr. Alemany has been with Marriott Hotels-resorts for eight years. He served as the director of marketing for the Andover Marriott, a position he will continue to hold while working with the Peabody-Marriott.

Prior to joining the Andover property, Mr. Alemany served as national sales manager with the Boston Marriott Copley Place, senior sales manager-national associations with the JW Marriott Hotel in Washington, D.C., and sales manager with the Boston Marriott Hotel Burlington.

A graduate of the University of Connecticut, Mr. Alemany is a member of the Hotel Sales Management Association International, Greater Washington Society of Association Executives and the Professional Conference Management Association.

He lives in Franklin with his wife and two sons.



Scott J. Alemany

### Realtor attends national convention

Linda Cutler of RE/MAX preferred Inc. was among nearly 20,000 realtors and guests attending the National Association of Realtors 1990 annual convention and trade exposition in New Orleans recently.

Highlights of the convention include a variety of informative sessions, including one on what's happening with the Real Estate Trust Corporation after its first year.

### Buzz Cutler has new job

Buzz Cutler, formerly with Frelon Corporation in Salem (Mass.) has joined Street Cars Inc. as president. Street Cars markets men's casual shoes under the Street Cars and Generra Footwear Collection brands.

Mr. Cutler has 13 years' experience in the shoe industry in sales and marketing and was formerly vice president, general manager of Frye Boot, a division of Rockport.

Mr. Cutler, his wife and two children live in Andover.



Linda Cutler

### Ted Kubacki promoted

Raffi and Swanson Inc. has promoted Ted Kubacki of Andover to sales manager for the company.

According to Charles L. Raffi, Jr., chairman and director of sales, Mr. Kubacki will be responsible for the company's domestic sales and related activities.

Mr. Kubacki has been with Raffi and Swanson for more than 23 years, serving in the sales department. Most recently, he was product specialist, managing a New England sales territory. Previously, Mr. Kubacki was co-owner of Hamilton Chemical Corp. and Polymeric Resins Corp.

Mr. Kubacki received his bachelor of science degree in

management from the University of Lowell. He is a past chairman of the New England Chapter - American Association for Textile Technology, a member of the American Flock Association, and a member of the Boston Rubber Group. He and his wife, Vicki, have lived in Andover for 25 years.

Raffi and Swanson, Inc. is a producer of coatings and a manufacturer of inks and adhesives. Its specialty chemicals products are used in the textile, automotive, rubber, packaging and other industries. In 1990, Raffi and Swanson was acquired by High Street Associates Inc., a Boston-based management and investment firm.

### Rachel Jane Lynch named assistant professor at BU

Rachel Jane Lynch of Andover has been named an assistant professor of English at Boston University's College of Liberal Arts.

Ms. Lynch, who specializes in Victorian and Irish literature, has been a teaching fellow at the university since 1985. She was a participant in the Northeast Victorian Studies Association at Princeton University in 1990 and the Conferences on Literary Criticism at Georgetown University in 1988 and 1989.

She is a member of the Mod-

ern Language Association of America and the Northeast Modern Language Association, and has written chapters in two forthcoming books, *The British and Irish Novel Since 1960* and *The American Novel Since 1960*.

Ms. Lynch received bachelors degrees in English and French from Trinity College in Dublin, Ireland, in 1984. She continued her study of English at Boston University, receiving a master's degree in 1986 and a doctorate in 1990.

### Local medical-products firm receives round of financing

Boston-based 3i Ventures announced its participation in a \$1 million round of financing for PSI Medical Products Inc. (MPI) of Andover, and Avon, Conn. Other participants in the equity financing included Ventures West Management of Vancouver, Canada, and Connecticut Seed Ventures of Avon, Conn.

MPI was formed in 1989 as a spin-out company, through joint financing between Physical Sciences Inc. (PSI) and Connecticut Seed Ventures, to commercialize and manufacture medical products originating in PSI. Founded in 1973, PSI is a private research and development organization with operations in areas of national defense, space and energy/environment.

It has won awards from the fed-

erally mandated Small Business Innovation Research program, as well as from the National Institutes of Health in areas of laser applications to medicine.

MPI's first product is the electromechanical impactor (EMI), a low-cost, minimally invasive endourology device for fragmenting kidney stones. A joint development with Massachusetts General Hospital, the catheter-delivered device also has potential applications to gallstone fragmentation and to certain vascular procedures.

"MPI was of great interest to us because of their focus on commercialization of a product that addresses a worldwide need at a reasonable cost," said Michael Du Cros, 3i Ventures vice president.



## Nancy Greeley joins Hunneman division

Nancy Greeley of Andover has joined Corporate Real Estate Services, a division of Hunneman Real Estate Corporation, as manager of corporate services and international relocation. Ms. Greeley was manager of marketing for the Relocation Center of New England.

Hunneman Real Estate Corporation, founded in 1929, consists of four divisions that provide comprehensive real estate services, including commercial,

industrial, retail and residential brokerage; investment management; and appraisal and consulting.

Hunneman is now an international real estate company through a partnership with Iten Immobilien Treuhand, a major Swiss real estate concern. Hunneman will expand into the European market enabling the company to meet the international real estate needs of corporations and investors.

## Elizabeth Houlihan promoted at telephone company

Andover resident Elizabeth H. Houlihan is the new general manager of New England Telephone's customer services department in Maine, New Hampshire and Vermont.

Ms. Houlihan was previously branch manager of sales at NYNEX Systems Marketing. She joined New England Telephone in 1972 in the plant department, moved to an assignment at AT&T two years later and returned to New England Telephone in 1977 where she served in various installation and maintenance posts.

Ms. Houlihan became a district manager at Business Information Systems Co. in 1983 and

was named director of personnel in customer services in 1987. She joined NYNEX Systems Marketing in 1989.

Ms. Houlihan is a graduate of Salem State College and has completed the program for management development at Harvard University's Graduate School of Business.

Based in Manchester, N.H., she will supervise 2,800 employees in maintenance, installation, construction, engineering and New England Telephone's business offices.

Ms. Houlihan lives with her husband, William, and four sons, Daniel, Michael, Sean and Matthew.

## Digital honors Vinny Parechian

Digital Equipment Corporation recently honored Vinny Parechian of Andover at a 25-year service recognition banquet at the Worcester Art Museum.

Ken Olsen, president of Digital Equipment Corporation, presented him with a gift in recognition of his 25 years of service with the company. Mr. Parechian works in the Andover facility.

## New Hampshire Kitchen Center, inc.

### 12 KITCHENS ON DISPLAY

- Professional Design Services
- Quality Workmanship
- Installation Service Available
- NO SALES TAX IN N.H.

SHOWROOM HOURS:  
Tues.-Wed. 10-5  
Thurs.-Fri. 10-8  
Saturday 10-2  
Sunday 12-4  
(Other hours by Appointment)



**STOCK & CUSTOM BUILT CABINETS FOR...** (603) 898-7880  
Kitchens • Family Rooms • Baths • Living Rooms • Dining Rooms  
Dens • Bedrooms • Studies • Entertainment Centers • Offices  
Unit 201A Salem, New Hampshire  
(Brockenridge Plaza/  
3 Miles Off Rte. 93)

## ELECTRIC CANDLE LIGHTING CENTER WINTER CLEARANCE SALE

★ EXTRA ★

**20% OFF**

- ★ ALL LIGHTING FIXTURES OVER \$100
- ★ DESIGNER TABLE and FLOOR LAMPS
- ★ BATH CABINETS and BATH MIRRORS
- ★ CRYSTAL CHANDELIERS
- ★ SELECTED CEILING FANS
- ★ SILK TREES and FLORAL ARRANGEMENTS
- ★ ACCENT and ACCESSORY ITEMS
- ★ SPECIAL RED TAG LIGHTING FIXTURES



Stiffel



DAVID MARSHALL



QUOIZEL



Lamp with Quality



DALE TIFFANY



FRAMOND



TRACK-MASTER BY JUNO

SALE NOW THRU SUN. FEB. 3RD

PRIOR SALES EXCLUDED



NULCO



AMERICAN LANTERN



AMERICAN LANTERN



AMERICAN LANTERN

## ELECTRIC CANDLE LIGHTING CENTER

★ FOR ALL YOUR LIGHTING NEEDS ★

(508) 256-8809  
STORE HOURS:  
OPEN 7 DAYS 5 NIGHTS  
MON.-FRI. 9 A.M.-9 P.M.  
SAT. 9 A.M.-5:30 P.M.  
SUN. 12 NOON-5:00 P.M.

60 CHELMSFORD ST. (RTE. 110) EXIT 34 OFF 495, CHELMSFORD, MA.

## winter sale

Now during our winter sale take an extra 20% off our regular factory store prices on selected shoe styles. All available in widths. And take an extra 20% off on selected current New Balance clothing styles. Sale ends January 26, 1991.

New Balance Factory Store

5 South Union Street  
Lawrence  
508/682-8960

AmEx/MC/VISA

Also in Brighton, 61 N. Beacon Street.  
Sale on selected merchandise. Intermediate markdowns may have been taken.  
Quantities limited.



## HISTORY

### Master carpenter worked on award-winning project

The 1804 farmhouse owned by Dr. Alan and Monica Kent of Chelmsford has been awarded third prize for exterior rehabilitation in the annual Great American Homes competition sponsored by the National Trust for Historic Preservation. This historic home is located at 79 Elm St. and is a National Register property called the Hutchins House. Restoration of the building was accomplished by Muckle & Associates, a preservation contracting firm in Lowell.

Andover resident Rob Wilkie is a master carpenter for Muckle & Associates. "When Rob agreed to join us for this project, I was delighted. His carpentry and joinery skills and his attention to detail made it possible for us to execute the project to the high standards required for National Trust properties," says Richard

Muckle.

Some of the special Wilkie touches throughout the home are the custom-built entertainment center and bookshelves in the family room, the wide pine batten-board kitchen cabinets and custom Corian work for the kitchen countertops.

"For me," Mr. Wilkie says, "the most challenging part of the job was taking an original door or window sash, patching the missing or broken pieces and creating a seamless finish where the patches were almost invisible."

Mr. Wilkie has a strong interest in the history behind the house.

"Removing the remodeled elements and the 'remuddling,' and getting down to the original structure of a house is like

(Continued on page 68)



▲ An Andover resident, master carpenter Rob Wilkie, worked on this 1804 farmhouse, which is located in Chelmsford. The restoration project recently won third prize for exterior rehabilitation in the Great American Homes competition.

Deadline  
for news is  
Monday at  
5 p.m.

**DISCOUNT BROKERAGE**  
\$30.00 plus 5 cents per share  
(617) 742-3544

**BURLINGTON SECURITIES**

Member Boston Stock Exchange

NASD, MSRB & SIPC

33 BROAD STREET

BOSTON, MA 02109

Principal - Andover Res.



### Preservation of Capital in Today's Market

With the economy showing signs of a recession and the growing possibility of a long bear market, we would like you to attend a free seminar on Preservation of Capital and some of the fundamental money making techniques used during depressed economic periods. We at Fechter, Detwiler & Co. Inc. feel quality, safety and consistency of performance are important criteria for any investment. More importantly, there are ways to project your assets and also make money in a down market.

### You Are Cordially Invited To Attend A Free Seminar On Preservation Of Capital

**DATE:** Saturday, February 23, 1991

**TIME:** 11 A.M.

**PLACE:** Stevens Memorial Library  
345 Main St., No. Andover

Please Call For Reservations...Seating Is Limited

Ask For Paul Cuomo or Eric Swann

**1-800-225-2464** Member S.I.P.C.

### Mastering sewing was part of a young girl's education

By Marty Larson

The ability to sew a proper seam and to master the art of decorative stitching was considered an important part of a young girl's education in the days before sewing machines. Early 19th century schoolgirl embroidery is the topic of the second talk in the decorative arts lecture series sponsored by the Andover and North Andover historical societies and the Stevens-Coolidge Place on Wednesday, Jan. 30, from 7 to 9 p.m. at the North Andover Grange, 3 Great Pond Road.

The speaker is Suzanne Flynt, curator of Memorial Hall Museum in Deerfield, Ms. Flynt has done extensive research on schoolgirl art and has written articles on the subject.

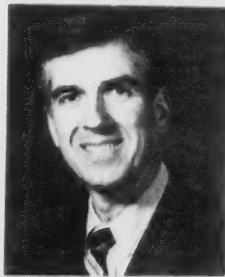
Examples of fine early American samples will be on display that evening.

Admission is \$10 per lecture or \$45 for the series of six. Reservations are recommended. Call the Andover Historical Society, 475-2236, for more information. Space is limited, but a few seats should still be available at the door.

### The Ryan Company

CHARTERED FINANCIAL CONSULTANTS

Two Elm Square, Suite 202, Andover, MA 01810 • 475-1500



William T. Ryan

**Business Experience:** 20 years Financial Services Industry, Former Senior Officer - Fidelity Investments, Boston, MA

No charge for initial consultation

#### Services for the Business Owner:

- Pension Plan Design and Management
- Group Benefits
- Estate Planning for Owner/Employees
- Tax-wise Strategic Planning

#### Services for the Individual:

- Investment Strategy & Management
- Estate Planning
- Insurance Evaluation
- Tax Savings Strategies

FACTORY

OUTLET

# BUGLE BOY CLEARANCE

## SAVE UP TO 70% OFF



MENS, WOMENS, CHILDRENS CONTEMPORARY SPORTWEAR

M-WED 9:30-7:00  
TH-FRI 9:30-9:00  
SAT 9:30-7:00  
SUN 12:00-6:00

**BUGLE BOY OUTLET**  
EVERETT MILLS  
15 UNION STREET  
LAWRENCE, MA  
508-794-5406



**OPEN HOUSE**  
**THURSDAY, JANUARY 31, 1991**  
**6:00 p.m. - 8:00 p.m.**

## SCHOOLS

### Student filmmakers win first place for recycling video

By Laurie Pelletier

A group of student filmmakers won first place for their video on what Andover High School is doing to help the environment.

A few weeks ago the Andover Television Studio entered a contest run by Channel 56. The assignment: Make a three-minute video on the school's environment projects.

Studio adviser Maureen Lindsey helped with the project, which was written by sophomore Chad Murphy.

"I am glad that we have the opportunity to help the environment," he said.

"The environment is in danger, and we are doing our part to keep it clean," added fellow sophomore Brandon Auchterlonie, who helped with the video.

Sophomores Mark O'Donnell, Wendy Darling and Ed Moore, junior Chris Kiberd and senior narrator John Tapia also worked on the video.

The video was shown on Channel 56 Dec. 29 and 30.

"It was really a challenging project that involved a lot of teamwork and cooperation, but the result was worth the effort," Mr. Moore said.

Mr. Kiberd hopes to see the video "set a standard for other communities to be aware of the environment."

With the combined effort of the students and the Andover Television Studio, recycling has become a big part of Andover High School.

Two years ago science teacher Al Cayot and his biology class, with the inspiration of recycling advocate Joyce Ringleb, began collecting recyclable papers from all classrooms.

"In the beginning the students were reluctant, so every time someone participated, they received three points towards their next test. There was a good turnout," said Mr. Cayot, who gave the students the go-ahead to make the video.

The school also recycles polystyrene lunch trays and cardboard. In a few weeks the school's Environmental Concerns Organization will put barrels near the soda machine in the gym to collect and recycle cans, according to Mr. Cayot.

*Laurie Pelletier, daughter of Mr. and Mrs. Robert Pelletier of 4 Bowdoin Road, is a senior at Andover High.*

### Nail-biters, take heart

Andover High School guidance counselor Paula Gray knows relaxation techniques that can help students reduce stress.

Stress can make students' minds go blank or their stomachs get nauseated before or during tests. There are ways to breathe easier and still conquer algebra.

Contact Ms. Gray for helpful advice, suggests the Andover High Parent Advisory Council, which offers monthly tips for students and their parents.

### Who says it's as easy as 1, 2, 3?



Eighth-grader Ariel Rogers pauses to think about one of the problems posed during a math meet at Doherty Middle School. Doherty hosted more than 150 competitors from six schools, including West Middle, Jan. 17. Doherty placed second with a total score of 185.

Elizabeth Kyle, a Doherty eighth-grade student, has 10 minutes to answer each of three math questions. Elizabeth and her fellow math teammates have six meets during the academic year.

Photos by Matthew Sapienza

### Andover students named to dean's lists

Many Andover students have been named to dean's lists at their colleges and universities for their academic achievements in the fall.

**Berklee College of Music,** Boston: Kenneth L. Gable, son of C. Allen Gable, majoring in music education; Michael R. Giammusso, son of Michael and Martha Giammusso; Robert A. Nash, son of Raymond and Doris Nash; and Andrew F. Schulz, son of Mr. and Mrs. Eugene Schulz, majoring in music production/engineering.

**Bristol Community College,** Fall River: Carrie E. Hampl and Sarah A. Little.

**East Carolina University,** Greenville, N.C.: Christina Beth Wood, daughter of John C. and Patricia V. Wood.

**Fitchburg State College:** Kristine Buchanan, who is pursuing a bachelor of science in elementary education; Ann Marie Charland and Anne Marie Delaney, bachelor of science in communications; Melissa

Ann Hurley, bachelor of science in elementary education; and Jennifer Lee Ward, bachelor of science in early childhood education.

**Furman University:** Freshman George D. Willard, son of Dana and Hilda Jo Willard of 4 Sugarbush Lane.

**Lafayette College,** Easton, Pa.: Sophomore Phillip A. Dehne of 21 Bateson Drive and senior Catriona M. Logan of 25 Marilyn Road.

**Northeastern University,** Boston: Angela L. Bobba of 3 Rocky Hill Road and Kurt A. Burzlaff of 4 Apple Blossom Road, students in the College of Business Administration; Claire M. Piazza of 33 Kirkland Drive, College of Nursing; and Michael A. Salvi of 47 Wild Rose Drive and Richard B. Streeter of 35 William St., both in the College of Engineering.

**Pennsylvania State University:** Gregory Alan DeVoir, son of Mr. and Mrs. William E. DeVoir of 19 Exeter Way. A 1988 graduate of Andover

High School, Mr. DeVoir is a junior majoring in meteorology in the College of Earth and Mineral Sciences. He is a two-year member of the Penn State Blue Band and basketball pep band and sings in the Penn State Concert Choir. Mr. DeVoir is also active in the Campus Weather Service, a student-run organization that prepares and broadcasts weather forecasts via radio to communities throughout Pennsylvania.

**St. Lawrence University,** Canton, N.Y.: Senior Katherine E. Walsh of 28 Essex St., majoring in environmental studies/sociology. She is a graduate of Andover High School.

**Salve Regina College,** Newport, R.I.: Lisa M. Berner and Kristen M. Sullivan.

**Southeastern Massachusetts University,** North Dartmouth: Karen J. Annaian, who is majoring in marketing.

**University of Rhode Island,** Kingston, R.I.: Nicole A. Schneider of 15 Bateson Drive.



## YOUTH LINE

### Dear Youth Line:

My brother says sometimes that he might want to kill himself, and it makes me scared. My friends say he just wants attention, and I don't know what to do.

### Concerned Sibling

#### Dear Concerned Sibling:

Always take suicide threats seriously! Your brother might really need attention. Tell a responsible adult right away so your brother can be safe and alive, even if he tells you not to tell. It's better to have him alive. I promise he'll thank you later. Good luck.

### Peer counselor

#### Dear Concerned Sibling:

I can't say it any better than the peer counselor has. Take his words seriously. And most of all, don't take on this responsibility alone; make sure you share what you know with an adult, whether it be a parent, physician or friend.

Finally, the Samaritans of the Merrimack Valley can be of great assistance as well. They

are not just there for persons feeling suicidal, but for friends and family members of suicidal persons as well. Their phone number is 688-6607.

### Psychotherapist

#### Dear Concerned Sibling:

I agree with the peer counselor and psychotherapist and have just one idea to add.

If you at times feel angry at your brother for putting you in the position of dealing with his problems and for controlling you, don't feel guilty.

Although you are worried about him and care about him, you are not responsible for his feelings and it is not your job to "fix" him. Your job is to turn the problem over to an adult who can help and to reach out to your brother by telling him you are concerned about him and that you care for him.

### Parent

To call the Youth Line, dial 475-8690 Mondays from 3:30 to 5:30 p.m. or the Townsman at 475-1943.



Girl Scout Troop 58 takes a break during its 34-mile bicycle trip on Cape Cod. Pictured from left are Lisa Jayne, Heather Young, Robin Detterman, Gwen Schmuhl, Andrea Zizzo, Alexis Olans, Molly Seavey and Kathryn Rose. These Junior Girl Scouts are students at West Middle School.

## Is Your Child Caught in a Failure Chain?

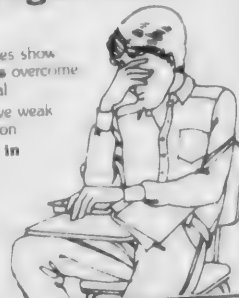
Your child may be smarter than his or her grades show. Our certified teachers help children of **all ages** overcome frustration and failure, and realize their potential. A few hours a week can help your child improve weak basic skills and regain confidence and motivation.

Our testing pinpoints problems and we tutor in reading, study skills, math, writing, vocabulary, phonics, spelling, grammar and SAT/SSAT prep. To help students in all grades do better in school.

Call and let us help your child break the Failure Chain.

### 4 Reasons for Failure

- Weak Basic Skills
- Frustration w/school
- Lack of Confidence
- No Motivation



**689-8400**

184 Pleasant Valley St.  
METHUEN  
(Near The Methuen Mall)



**THE HUNTINGTON LEARNING CENTER®**

Individually Owned & Operated RICK ELLIS, MEd. DIRECTOR

## ONE WEEK ONLY WAREHOUSE CLEARANCE

Our National Guarantee

"The Lowest Prices  
Anywhere!"



## Warehouse & Showroom

304 Main St., North Reading

Rt. 28

Mon-Thurs 10-6, Fri 10-9, Sat 10-6, Sun 12-5 Sun. 12-5 508-664-1692

## WALL TO WALL

# FREE

## Padding & Installation\*

NYLON SAXONY  
WITH STAIN  
PROTECTION  
5+2WEAR  
WARRANTY

**9<sup>99</sup>**  
SQ.  
YD.

STAIN PROTECTED  
PULL DOWN  
SAXONY  
5+2WEAR  
WARRANTY

**12<sup>99</sup>**  
SQ.  
YD.

PLUSH  
SAXONY

DUPOINT  
STAINMASTER

**14<sup>99</sup>**  
SQ.  
YD.

SCOTCHGARD  
STAIN RELEASE  
LUXURIOUS  
PLUSH  
5+2WEAR  
WARRANTY

**19<sup>99</sup>**  
SQ.  
YD.

COMMERCIAL  
CARPET  
LEVEL LOOP  
NO PAD REQUIRED

**8<sup>99</sup>**  
SQ.  
YD.

THE VERY BEST  
LUXURA  
STAIN MASTER  
SAXONY

**24<sup>99</sup>**  
SQ.  
YD.

### FANTASTIC PRICES

#### CHINESE DESIGN

5 x 9  
REG. \$150  
**\$69**

#### PERSIAN DESIGN

8 x 12  
REG. \$349  
**\$149**

#### 100% WOOL PERSIAN CHINESE COUNTRY

8 x 9  
REG. \$299  
**\$169**

#### CHINESE HAND-KNOTTED

6 x 9  
REG. \$499  
**\$699**



## ORIENTAL RUGS

### FANTASTIC PRICES

#### CONTEMPORARY DESIGN

Pastel Tones  
6 x 9  
REG. \$399  
**\$259**

#### CONTEMPORARY DESIGN

6 x 9  
REG. \$299  
**\$149**

#### TOP OF THE LINE 100% WOOL

8 x 9  
REG. \$899  
**\$399**

#### CHINESE 90 LINE

Hand-Knotted  
6 x 9  
REG. \$1699  
**\$499**

#### INDIAN HAND-KNOTTED

Aubusson Design  
8 x 12  
REG. \$3999  
**\$1499**

7 DAY  
IN HOME  
TRIAL

## NEW ENGLAND CARPET EXCHANGE

304 MAIN STREET, RT. 28, NORTH READING, 1-800-255-1692

VISIT OUR EXTENSIVE COMMERCIAL DEPARTMENT

\*Some charges. APARTMENTS - COMMERCIAL BUILDINGS - FREE ESTIMATES. (Must be in territory.)

# SCHOOL CALENDAR

## THURSDAY, JAN. 24

AHS midyear exams 9, 7 and makeup.  
AHS girls' track vs. Billerica at Lowell Field House.

Early Childhood Center parent observation day, 9-10:30 a.m., also Jan. 31.

Pike boys' V1 basketball vs. Fossenden School VR, home, 3:30 p.m.

Christ Church Children's Center open house for children 2 years 9 months to 5 years old, church Parish Hall, 25 Central St., 7-8 p.m., also Jan. 23; 475-4037.

## FRIDAY, JAN. 25

AHS grades close for second term.

AHS house, club meetings, X-period.

AHS boys' gymnastics vs. Lincoln Sudbury at Reading.

AHS boys' swim vs. Nashua, home, 3 p.m.

AHS girls' freshman basketball vs. Haverhill, home, 3:15 p.m.

AHS boys' freshman basketball vs. Haverhill, home, 4:45 p.m.

AHS girls' varsity and JV basketball at Haverhill, 6 and 7:30 p.m.

AHS boys' varsity and JV basketball vs. Haverhill, home, 6 and 7:30 p.m.

AHS JV hockey vs. Draut at Phillips, 9 p.m.

## SATURDAY, JAN. 26

Junior District auditions.

Children's concert by Rosenshontz, Bradford College, Bradford, 1 p.m., \$10; co-sponsored by college and Haverhill YWCA, 374-6121.

AHS varsity hockey vs. Chelmsford at Merrimack College, 2:30 p.m.

AHS JV hockey vs. Amesbury at PA, 6 p.m.

AHS girls' gymnastics at Londonderry, 6:30 p.m.

## SUNDAY, JAN. 27

St. Augustine's School Communion breakfast to celebrate Catholic Schools Week, after 9:30 a.m. Mass.

Red Barn Coffeehouse, featuring open mike, North Andover Old Center, 7 p.m., free; anyone who wants to perform should arrive 15 minutes before show. 686-3498.

## MONDAY, JAN. 28

AHS clothing and food drive to benefit Lazarus House, a shelter for the homeless.

Catholic Schools Week starts.

Early Childhood Center sessions switch, morning children change to afternoon (12:30-3 p.m.); afternoon children change to morning (8:45-11:45 a.m.).

AHS boys' track vs. Methuen at Methuen Field House.

AHS faculty meeting, Collins Center, 2:05 p.m.

AHS boys' ski vs. Haverhill at Bishop Fenwick, 3 p.m.

AHS JV hockey vs. Central at MV, 9 p.m.

## TUESDAY, JAN. 29

AHS Broadway field trip to see *Aspects of Love* and *City of Angels*, overnight.

AHS assembly on Lazarus House by its founder and director, Brother Thomas Petite, 8 a.m.

District marketing competition for high school students, Tewksbury High School, 2:15-4:15 p.m.

AHS girls' ski vs. North Andover at Masconomet, 3 p.m.

AHS boys' freshman basketball at Central Catholic, 3:30 p.m.

AHS boys' gymnastics vs. Salem, N.H., at Londonderry, 6 p.m.

AHS girls' varsity and JV basketball vs. Tewksbury, home, 6 and 7:30 p.m.

AHS boys' varsity and JV basketball at Central Catholic, 6 and 7:30 p.m.

School Committee, 7:30 p.m.

## WEDNESDAY, JAN. 30

AHS Dollar Day to raise money for Lazarus House.

AHS boys' ski vs. Masconomet at Austin Prep, 3 p.m.

Pike boys' V1 basketball vs. Tower School, home, 3:30 p.m.

AHS girls' gymnastics at Phillips Academy, 3:45 p.m.

Pike boys' V2 basketball vs. Tower School, home, 4:45 p.m.

AHS JV hockey vs. Wilmington at PA, 6:15 p.m.

The Townsman's school calendar lists academic, athletic and parent-oriented events in the Andover school system. To get an item in the calendar, send two copies of your information.

OVER 80 CRIBS ON DISPLAY



Made in the United States of America

## A SUPER BABY VALUE!

ALL AT DISCOUNT PRICES!



Natural



Contemporary Styling

FREE! MATTRESS

369<sup>99</sup>

COMPLETE

AMERICA'S TOP 3 NAMES!

**Tiny Totland**

EVERYTHING AVAILABLE FOR IMMEDIATE DELIVERY!

PRICE PROTECTION GUARANTEE! WE WILL NOT BE UNDERSOLD!

**child craft Mongoose**

The "EXPERT ADVICE AND QUALITY FURNITURE SINCE 1946"

## THE GROWING ROOM

FURNITURE THAT GROWS WITH YOUR CHILD

1111 Elm St., Manchester, NH • 603-623-6171  
Open Daily 9-5:30, Mon & Thurs 9-9  
MANCHESTER, NH • SO. PORTLAND, ME

## FINANCING YOUR COLLEGE EDUCATION

Thursday, January 31, 1991

7:30 p.m. to 9:00 p.m.

Sheraton Rolling Green

Andover, MA

YOU CAN AFFORD TO GO TO COLLEGE FIND OUT HOW

Ms. Patricia Harden, Director of Financial Aid at Emmanuel College, will share the information and options you need to finance your college education.

The program is open to anyone interested in learning more about financing college costs and admission to this workshop is FREE.

For reservations, call Mary or Lydia in Emmanuel College's financial aid office at 800-879-EMMA or 617-735-9725.

Sponsored by:

EMMANUEL COLLEGE, BOSTON

# Pulmonologist

**If you don't know what one is, how do you know how to find one?**

When you have a specific medical concern, help is as close as your telephone. With our Physician Referral Service, we can recommend over 150 doctors in the area, from primary care to specialty physicians. It's the best way we know to provide you with your medical needs.

Our Physician Referral Service is a free service from Lowell General Hospital, the region's leading healthcare provider. To find any physician from a family doctor to a heart specialist, call anytime between 8:30am and 4:30pm, Monday through Friday. (Oh, by the way, a pulmonologist is a lung and breathing disorder specialist.)



**Physician Referral Service**  
937-6111



## MENUS

### Elementary schools

**Monday:** Hot dog on roll, mustard, relish, ketchup, baked beans, fruit cup, milk or juice.

**Tuesday:** Chicken nuggets with honey dip, french fries, ketchup, sliced carrots, bread and butter, chocolate chip cookie, milk or juice.

**Wednesday:** Spaghetti with meat sauce, green beans, bread and butter, pudding with topping, milk or juice.

**Thursday:** Taco boat with meat stuffing, lettuce, tomato and cheese, corn, fudge brownie, milk or juice.

**Friday:** Cheese pizza, carrot and celery sticks, chilled peaches, milk or juice.

Peanut butter and jelly sandwich lunch available daily.

### Middle schools

**Monday:** Hamburger or cheeseburger on roll, potato chips, waxed beans, fruit cup, milk.

**Tuesday:** Steak sub with choice of peppers, onions and cheese, carrots, fudge brownie, milk.

**Wednesday:** Taco boat with meat stuffing, lettuce, tomato and cheese, corn, pudding with topping, milk.

**Thursday:** Veal cutlet sub with tomato sauce and cheese, green beans, apple crisp, milk.

**Friday:** Cheese pizza, carrot and celery sticks, chilled peaches, milk.

A manager's special is available daily.

### Senior Center

**Monday:** Beef stew with vegetables, potato, bread and butter, dessert, beverage.

**Tuesday:** Chicken with gravy, potato, vegetable, bread and butter, dessert, beverage.

**Wednesday:** Chicken with gravy, potato, vegetable, bread and butter, dessert, beverage.

**Thursday:** Veal cutlet with gravy, potato, vegetable, bread and butter, dessert, beverage.

**Friday:** Fish, french fries, coleslaw, bread and butter, dessert, beverage.

For reservations, call 470-3830 before 2 p.m. on the business day before the lunch you plan to attend. Pork chops will be served Monday, Feb. 4, and chicken cutlets on Tuesday, Feb. 5. All menus may change.

North Reading / Lynnfield

# TAXI



**Now Serving Andover**

- Radio Dispatched • Senior Citizen Discounts
- 24-hour airport service and package delivery \$35
- Executive car upon request
- Open Sunday by appointment only (24 hrs. in advance)



**664-1277**

### Student heads to St. Lawrence

Heather Bryce of Andover will be going to St. Lawrence University in Canton, N.Y. this fall. She is among 12 seniors at Pingree School in South Hamilton who have already received early acceptance to colleges.

### Andover Community Child Care

has selected openings in its pre-school and after-school classes.

Call Judy Jones

**470-1471**

for information

### COMPUTERS... THE CAREER CHOICE OF THE 90'S

#### Computerized Business Systems

### COMPUTER LEARNING CENTER

- Word Processing
- Computerize Accounting
- Data Base Management
- Financial Spreadsheets
- Data Entry

**(508) 794-0233**

**Winter Classes Forming Soon!**  
436 Broadway, Methuen, MA 01844  
(At The Village Mall)



**Northern  
Essex  
Community  
College**

**this spring**

### last chance to REGISTER

January 24 & 28 in Andover

at these locations for credit courses beginning January 22 and special interest courses starting throughout the semester. For more information, call 508-374-3800

January 28 in Lawrence

**On-going registration**  
at the Haverhill Campus  
Mon. - Thurs. 9 a.m. - 5 p.m.  
Fri. 9 a.m. - 1 p.m.

# Band marches out with banquet, district award



The Andover High School Marching Band celebrated its successful 1990 fall competition season with an awards banquet at Gaythorne in Methuen.

Successful because the group placed second in its division in the New England Scholastic Band Association final.

The Band Parents Association sponsored Sunday's banquet.

Joyce Gailin, president of the Parents Association, and Vicki Haley, vice president, presented awards to all band members in recognition of their achievements.

Each received a silk-screened mug and a school letter or pin denoting the number of years of band participation. All seniors received an engraved pen and pencil set.

Band director Marc Keroack made special acknowledgments to band members.

Members Steven Andreadis for best rookie/band; Stefany Andreadis, best rookie/color guard; Karlene Anderson, best marcher/band; Laurie Pelletier, best marcher/color guard; Ben Medler, best player; Alaina Schroeder, best color guard; Adam Lafond, most improved; and Peter Ikemoto, most valuable.

Band president Brenda Buschmann, vice president Peter Ikemoto and secretary/treasurer David Lewin, on behalf of the band, gave gifts of appreciation to the

eight staff members. Mr. Keroack, assistant band director Tom O'Toole, Bob Mulvanity, Pat Butler, Joe McFarland, Peter Furnari, Rich Rigolini and Ann Couture-White each received an engraved pen holder with a musical theme.

The officers also enjoyed awarding verbal "bloopers" to certain band members.

Percussionists Kerry Galvin and Suzanne Gemmell thanked Mr. Furnari, percussion instructor.

The color guard

squad singled out Mr. Rigolini, their instructor, for recognition.

Band members, staff and families began the evening with a potluck supper.

During dessert, a newly formed "band," made up of parents, made a surprise appearance. Vicki Haley, drum major, marked time for marchers Ann Gemmell, Elaine Lewin, Judy Medler, Chuck Medler, Sue O'Neill and Keith Roberts; and color guard Margie Ballou, Joan Buschmann, Mary Ciaccia, Carol

Jean Donohue, Nori-aka Ikemoto, Gail Nichols and Kathy Roberts. Kel O'Neill joined in a portion of the performance.

The musicians in Andover High's Marching Band can hold their heads extra high: The group finished last season with a second place in Division II. They celebrated their achievements at a banquet Sunday night.

## TAX-DEFERRED ANNUITIES GUARANTEED, FIXED RATES!

Do you pay taxes on interest income that your not using?

Please call Bill Jacobson at  
John Hancock Financial Services  
508-374-6319 or 508-352-7359

## Past Cedardale Members Win!



**Yes, All Previous Members of  
Cedardale Win When They Rejoin  
in January or February of 1991!**

**BRING THIS AD**

**Win**, and SAVE on Your initiation fee!

**Win**, and receive a FREE T-SHIRT!

**Win**, and experience the healthy lifestyle that looked and felt so good on you as a past member!

*Be a Winner and Call Now  
to see what Cedardale has to offer in 1991!*

**(508) 373-1596**

**MEMBERSHIP GUARANTEE:**

Test us for 2 weeks and if you're not satisfied, we will refund your money.

**CECEDARDALE**

*"Feeling You Can Live With"*

931 Boston Road, Haverhill, MA 01835



**When  
Quality  
Counts,  
Count on  
Whyte's**

Quality is in everything we do. From the time you give us your clothes, to the time they're returned to you — stain free, store fresh, ready to wear — we'll protect your wardrobe investment with the finest quality drycleaning.

**WHYTE'S**

**DRY CLEANERS and LAUNDERERS**

Shawsheen Plaza, Andover Redstone Plaza, Stoneham

475-6636

438-9866



A member of the International Fabricare Institute,  
the association of professional drycleaners and laundrers.

## LAW OFFICES

**CARUSO  
and  
McLELLAN**

Peter J. Caruso  
David L. McLellan

Attorneys  
At Law

One Elm Square  
Andover  
475-6700



# Count on us.

- 1. Security and stability for a sound future.**  
Today, Bank of New England is strong and well capitalized. We are ready and able to meet your total banking needs anywhere in the region.
- 2. People who make a difference.**  
The strength of our bank has always been our people. That hasn't changed. All 12,000 dedicated men and women continue to make Bank of New England the best place to bank.
- 3. Products and services designed for today.**  
SNAPP Account<sup>SM</sup>, our new checking and savings account, rounds out the broadest consumer product line in New England. And we continue to support businesses of all sizes with credit and cash management services.
- 4. A wide network of convenient locations.**  
Wherever and whenever you bank, there's a Bank of New England. We have over 370 branches and lending offices and access to 4,000 ATMs throughout New England.
- 5. A deep-rooted commitment to New England.**  
Since 1831, we've been New England's bank. Over the years, thousands of companies and millions of you have banked with us and continue to do so today. We're committed to you. You can count on us.

**Now, more than ever, we're the bank for New England.**



**BANK OF  
NEW ENGLAND**

## ENTERTAINMENT

### Happy birthday, dear Mozart

Tomorrow, in case you didn't know it, is the day before Wolfgang Amadeus Mozart's 235th birthday, and Andover is celebrating in style.

The Andover Historical Society and Phillips Academy will co-sponsor a special celebration of dinner and music Friday, Jan. 25. This will be the first of three days of music commemorating the birth of Mozart.

The Friday event will begin at 5 p.m. with cocktails and hors d'oeuvres at Rembrandt's Restaurant, 18 Elm St., followed by dinner at 6 p.m.

Tickets for the dinner and concert, which begins at 8, are \$35 per person.

Advanced reservations are required for the dinner and should be made by calling the Historical Society at 475-2236. Tickets for the Old Town Hall concert only are \$5 and can be purchased in advance at the Historical Society, the Andover Bookstore or at the door.

The Essex Ensemble will perform the concert. The works presented will be two Mozart quintets: *Clarinet Quintet, K. 581*, featuring clarinetist Eric Thomas, and *Viola Quintet, K. 515*.

Mr. Thomas has been a member of the Phillips Academy music faculty since 1978 and has also taught at Phillips Exeter and Brown University. He received his bachelor of music degree from the New England Conservatory of Music.

Mr. Thomas won his first competition in Los Angeles, Calif., in 1967. In 1977 he won the Concert Artist Guild Award, which led to a recital at Carnegie Hall in May 1978. Mr. Thomas has received critical acclaim throughout the United States, Europe, and South America as a soloist, chamber player and clinician.

This past season he performed with the New Jersey Symphony and Sylvan Winds in New York City and toured with the Houston Grand Opera. This season he will be a featured guest artist with the internationally acclaimed Apple Hill Chamber Players.

The festivities continue Saturday, Jan. 26, at 7 p.m. when the PA music department presents a chamber music party in the Timken Room at Graves Hall. The concert, which is free, features academy students, friends and faculty playing works of Beethoven, Haydn and Mozart.



On Sunday, Jan. 27, Mozart's birthday, the Andover Chamber Players, under the direction of William Thomas, will perform some of the composer's concerti. The group will perform at 3 p.m. in Cochran Chapel on the academy grounds.

On the program will be *Piano Concerto, K. 482*, featuring soloist Christopher Walter; *Violin Concerto in D Major, K. 218*, with soloist Gerald Itzkoff; and the concert aria "Per pietà, non ricerate..." with tenor soloist Allen Combs.

Christopher Walter, a member of the PA music faculty, teaches piano and music history and directs the Academy Chorus.

A regular performer in various chamber ensembles at the academy, he has appeared as soloist and accompanist in Europe and the United States.

Violinist Gerald Itzkoff is concertmaster of the New Hampshire Symphony and Monadnock Festival Orchestras. He began teaching violin and chamber music at Phillips in 1986 and was recently appointed resident music tutor and director of concerts at Dunster House, Harvard University.

In 1981, as a member of the Riverside String Quartet, he was awarded first prize in the Artists International Competition in New York City.

Mr. Itzkoff is a member of the Handel and Haydn Society.

Mr. Combs, choral director at PA's Summer Session, has appeared as soloist throughout the Merrimack Valley. He is a vocal instructor at Phillips, conductor of the Andover Choral Society and tenor soloist at Plymouth Congregational Church. Mr. Combs also has a private voice studio in the area.

This concert is free of charge.

### Glen Campbell brings taste of country to town

Country musician Glen Campbell, along with guest artists Jim Stafford, John Hartford and the Jeff Dayton Band and Nicolette Larson, will perform Monday, Jan. 28, at 8 p.m. at the J. Everett Collins Center for the Performing Arts.

Mr. Campbell has bridged the gap between country and pop music, resulting in more than 40 albums, four gold singles, 12 gold albums and seven platinum albums in the last two decades. He has won four Grammy Awards and been named Entertainer of the Year by the Academy of Country Music.

Among Mr. Campbell's many hits are "Gentle On My Mind," "By the Time I Get to Phoenix," "Wichita Lineman," "Galveston," "Rhinstone Cowboy" and "Faithless Voice."

The Collins Center performance, called "The Glen Campbell Goodtime Hour Revisited," is a reprise of his television series,

which aired in the early 1970s.

Mr. Campbell will be joined by Jim Stafford, singer, comedian, TV personality and writer of such hits as "Spiders and Snakes" and "My Girl Bill"; John Hartford, singer, songwriter, banjo virtuoso and fiddle player, who was a featured performer on "The Goodtime Hour" and who wrote "Gentle On My Mind"; Nicolette Larson, an award-winner in both country and popular categories, who is best known for her recordings of "Lotta-Love," "I Only Want to Be With You," "Let Me Go Love" and "That's How You Know Love's Right"; and Mr. Campbell's favorite country band, led by Jeff Dayton.

Tickets are \$35, \$28, and \$15 and on sale weekdays from 10 a.m. to 5 p.m. at the Collins Center box office, on the campus of Andover High School, Shawsheen Road or by calling 474-9134. Major credit cards accepted.

### A view from Southeast Asia

"Shifting Cultures: Photographs of Southeast Asians" will open at the Addison Gallery of American Art with a reception for the artists on Friday, Jan. 25, from 5 to 7 p.m.

The exhibition is shown in conjunction with "The Asian and Pacific World," the Phillips Academy Headmaster's Symposium, a special educational series of events during winter and spring. The exhibition and reception are open to the public free of charge.

"Shifting Cultures" will present three very different and personal perspectives on the people of Cambodia, Laos and Thailand, both in their native lands and as they immigrated to the United States. Work by photographers Bill Burke, James Higgins, Joan Ross and John Lueders-Booth will be on display at the Phillips Academy gallery.

"During the last 30 years [these] cultures have changed radically because of the ravages of war and revolution," said James Sheldon, Addison's curator of photography. "Large numbers of people from all three of these countries have immigrated to the United States, including a substantial community locally in Lowell."

One of the exhibiting photographers, Bill Burke, has traveled frequently to Southeast Asia during the last 10 years. From his six trips he has made "a fascinating and disturb-

ing document of the people as their countries are in constant revolution, poverty and turmoil," Mr. Sheldon said.

Initially drawn to Cambodia by the civil war, Mr. Burke went to refugee camps on the Thai-Cambodia border, where he took portraits of the camp's inhabitants. Eventually Mr. Burke got into Cambodia and photographed the Khmer Rouge.

As the country has changed and political regimes have come and gone, Mr. Burke continues to take pictures of the people, soldiers, priests and peasants. This year he visited Laos and returned with a group of portraits. In 1987 he published a book, *I Want to Take Pictures*, which includes images and writings



Bill Burke's photo of dancers on the Thai-Cambodian border is one of a group of photographs of Southeast Asians on exhibit at the Addison Gallery. Two exhibits will open with a reception Friday from 5 to 7 p.m.; see other story, page 20.



## Bluegrass music plunked on cable

Local resident Al Marotta has put together a special Bluegrass music series for local cable Channel 11.

While he lived in California, Mr. Marotta produced a Bluegrass music program on local access TV called *Plunkin' Critters*. Recently, he pored through his tapes and selected the best pieces for an encore performance, such as renditions of "Back in the Saddle," "Truck Drivin' Man," "Hip Shake Babe" and a solitary guitar-strumming "Malaguena." A banjo player, Mr. Marotta also adds a touch of satirical humor to his program.

Part I of *Plunkin' Critters* will air Wednesday, Jan. 30, at 8 p.m. and again on Friday.

The third part of the *Mixed Signals* film series features three short films. *The Air Globes* recounts a child's view of Christmas in her native Colombia. *The Gate of Heavenly Peace* recounts events in China's Tiananmen Square through still images coupled with voices, newscasts and music. Disturbing images of massacres following the overrunning of the square were smuggled out of the country by Chinese photographers. This film won first prize for short films in the 1990 Tokyo International Film Festival.

*A Letter to My Brother in the Promised Land* has a man living in the big city sending a message to his brother at their rural home.

Channel 11's series *Between Takes* continues its look at panic attacks.

### WEDNESDAY, JAN. 30

6 p.m. *Believers in Abundant Life*

7 p.m. *Creating a Healthy Environment*

7:30 p.m. *Between Takes* - Panic Prison, Part 2

8:30 p.m. *The Air Globes* and *The Gate of Heavenly Peace*

### THURSDAY, JAN. 31

10 a.m. *Believers in Abundant Life*

11 a.m. *Creating a Healthy Environment*

11:30 a.m. *The Air Globes* and *The Gate of Heavenly Peace*

### FRIDAY, FEB. 1


7 p.m. *Creating a Healthy Environment*

8 p.m. *Plunkin' Critters*

1 p.m. *Between Takes*

## JAZZ

Fridays 4:30 To 7:30 PM



No Cover  
Or Minimum

Complimentary Hors D'Oeuvres

The Cool Sounds Of Jazz  
By Walt Elmore And Friends

THE ROLLING GREEN

DAN & CONFERENCE CENTER  
ANDOVER

311 LOWELL STREET

## Students speak out on the Gulf war

Student-run cable Channel 12 will air the latest installment of the Andover High School Video Club magazine show, *VHS Over "taken."*

Hosted by Betsy Taylor and Tapia, the program features students of Andover High School on the war in the Gulf.

### THURSDAY, JAN. 24

5:30 p.m. *VHS Over "taken": Elder Services and the war in the Gulf*

6 p.m. *Girls' Golden Warrior basketball*. From Jan. 18.

7:30 p.m. *Mainstreaming: Working Together*.

7:45 p.m. *Visions - Creating Inde-*

*pendence.*

### TUESDAY, JAN. 29

5:30 p.m. *Mainstreaming: Working Together*.

5:45 p.m. *Paideia Seminars*.

6 p.m. *Golden Warrior hockey*. From Jan. 26. Tentative.

7 p.m. *VHS Over "taken."*

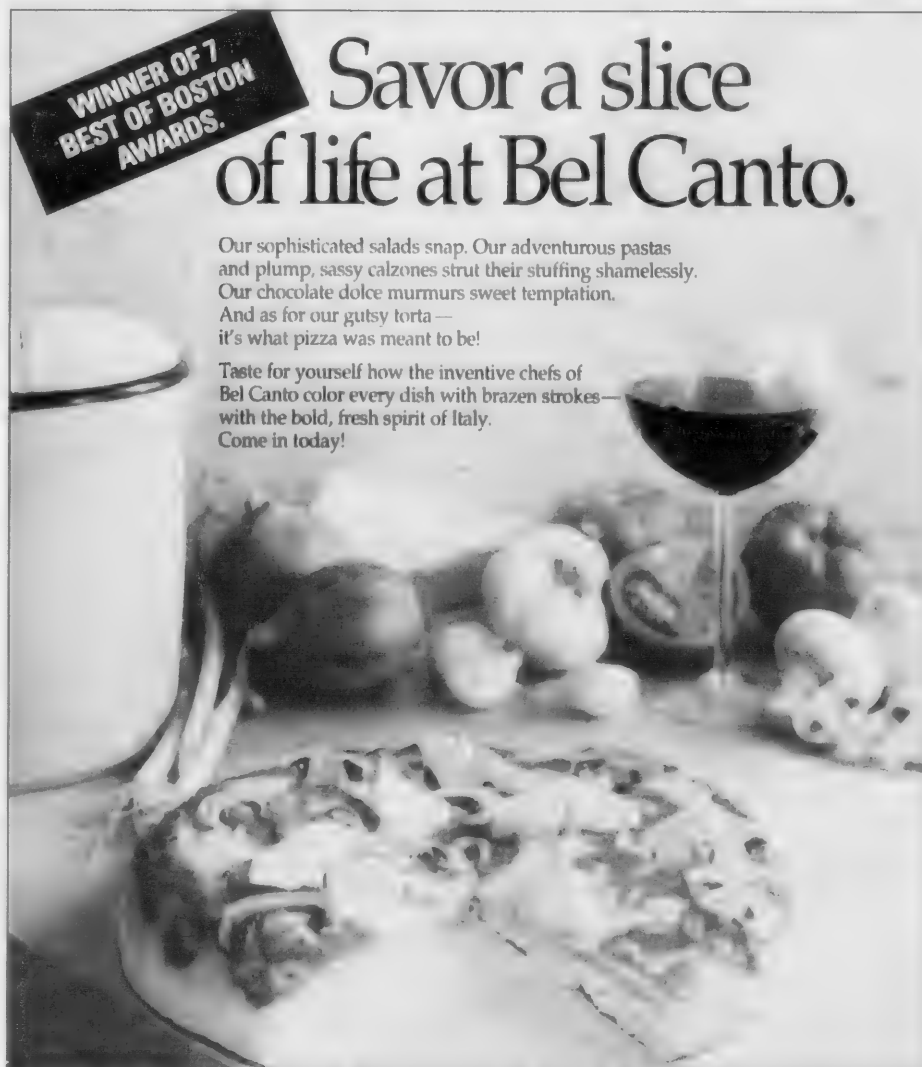
WINNER OF 7  
BEST OF BOSTON  
AWARDS.

## Savor a slice of life at Bel Canto.

Our sophisticated salads snap. Our adventurous pastas and plump, sassy calzones strut their stuffing shamelessly. Our chocolate dolce murmurs sweet temptation.

And as for our gutsy torta — it's what pizza was meant to be!

Taste for yourself how the inventive chefs of Bel Canto color every dish with brazen strokes — with the bold, fresh spirit of Italy. Come in today!



2 thick-crust pizzas.  
Only \$15.95.

Plenty for four. Save up to \$9.00!\*

Buy 1 pizza and get  
2 soups or salads free.

Mix and match for two. Save up to \$5.90!

*Bel Canto*

BOLD WORLD ITALIAN COOKING

AT 1/24

Andover 10 Main Street (upper levels) 470-0049

Offer good at all locations: Andover, Beacon Hill, Cambridge, Lexington Center, Wellesley Square.

AT 1/24



A portrait of a Cambodian wedding couple is one of the images of Lowell's new immigrants by John Lueders-Booth.

## Photos capture Southeast Asian culture

from his journeys.

Mr. Burke lives in Boston and teaches at the Museum School of Fine Arts. His photographs continue to be exhibited widely.

A large group of the immigrants who left Southeast Asia during the last 10 years have settled in Lowell. Lowell residents James Higgins and Joan Ross have collaborated as photographers and film makers for a decade. Their past work includes a documentation of the new immigrants.

In the early 1980s they photographed the variety of Southeast Asian communities which culminated in a book, *South East Asians - A New Beginning*, published in 1986.

"Higgins and Ross captured the complete experience of those who came to this country, found homes for their families, started new businesses and careers and continue to celebrate their native holidays and festivals," Mr. Sheldon said. "Their pictures are filled with the poignancy of the immigrants' efforts

to maintain their Southeast Asian roots while establishing new ones in this country."

The pictures and captions from *South East Asians - A New Beginning* will be exhibited as they appear in the book, distinctly divided by nationality as Lao, Vietnamese and Cambodians.

John Lueders-Booth began taking pictures in 1987 for

the Lowell Folklife Project, sponsored by the Library of Congress in an effort to document the changes taking place in this country.

Lowell was a chosen site because of the National Park located there. The events of the last century have been closely examined. Recent changes in architecture, environment and population were targeted to be

marked and recorded on film by Mr. Lueders-Booth and a group of other photographers.

Mr. Lueders-Booth made a number of images of Lowell's new immigrants. "His pictures are a view of the dynamic changes of the city of Lowell and the settlement of an entirely new group of Americans," Mr. Sheldon said.

## Artist explores ethnic identity

New Hampshire resident Dorothy Imagine has made art out of her Japanese-American culture, and some of it will be on display in an exhibit at the Addison Gallery of American Art.

"Sansei: Objects of Counter-Memory" will open Friday, Jan. 25, with a reception for the artist from 5 to 7 p.m.

"As a third-generation Japanese-American, I am seeking to understand a history that has erased culture and denied physical presence," Ms. Imagine said. "The identities of our parents and grandparents are strongly tied to the experience of the Japanese-American concentration camps of the Second World War. It formed and informed their sense

of a Japanese-American community and its relationship to the larger American culture."

For the third, and now the fourth, generation, who did not experience the camps but who live with its influence on the older generation, identity is at risk, Ms. Imagine said.

The concentration camp scattered the Japanese-American

community, which caused the next generation to grow up in isolation, not having the Japanese-American community to identify with or learn from, the artist said.

"In my work, I am looking for that Japanese-American culture and identity which is neither Japanese nor Anglo-Saxon," Ms. Imagine said.

**ANDOVER  
JADE RESTAURANT  
LOUNGE**

Friday & Saturday  
"Classique"

Wednesday & Thursday  
Dick Dean

475-8384

Shawsheen Plaza, Andover

Our  
Shrimp Celebration  
will really  
bring them out  
of their shell.

**\$9.95**

For just \$9.95, you get your choice of our Fried Shrimp Jubilee, Sauteed Shrimp Carnival or Shrimp Caesar Salad Jamboree, between now and May 17.

You'll also find special prices on Bel Arbors White Zinfandel and Chardonnay.

So hurry. Because even though it's only shrimp we're offering, this is no small deal.

**PARKSIDE**  
seafood grille

ANDOVER **Marriott**

123 Old River Road (Exit 45 off Route 1-93) (508) 975-3600

7 Nights Air & Hotel

**TNT**  
TRANSNATIONAL TRAVEL

Prices are per person based on double occupancy

**Winter's Hottest Deals!**

**Aruba \$599 Cancun \$499**

**THE MILL RESORT**  
Saturday & Sunday Departures  
1/26 & 1/27 Superior Studio

**HOLIDAY INN 5-Star Hotel!**  
**CROWNE PLAZA**  
Friday & Monday  
departures 1/18 & 1/21

**St. Maarten**

**RADISSON LE FLAMBOYANT \$699**  
Sunday Departures 1/27  
French Side

**Puerto Plata**

**PUERTO PLATA BEACH RESORT & CASINO \$599**  
Sunday Departures 2/3 & 2/10

**Jamaica \$599 Barbados \$749**

**WYNDHAM ROSE HALL**  
Sunday Departures 1/20

**BARBADOS BEACH VILLAGE**  
Saturday Departures 2/2 & 2/9

DUE TO THE RECENT RISE IN THE COST OF FUEL AND ITS EFFECT ON AIRLINE EXPENSE, THERE MAY BE A PRICE INCREASE. TRANSNATIONAL TRAVEL VACATIONS INCLUDE Roundtrip air transportation, American Express Airline Tickets, Transportation, Hotel, Meals, and Ground Transportation. All prices are per person based on double occupancy. Prices are subject to change without notice. Please call for details. All prices are per person based on double occupancy. Prices are subject to change without notice. Please call for details. All prices are per person based on double occupancy. Prices are subject to change without notice. Please call for details.

**GARBER TRAVEL**

451 Andover St., N. Andover, 683-4116



# One-man show brings Shakespeare alive

Tony Award-winning actor Brian Bedford will perform in *The Lunic, the Lover and the Poet - A Shakespeare Evening* on Friday, Jan. 25, at 8 p.m.

The performance will take place in the University of Lowell Center for the Arts' Durgin Hall. The hall is on ULowell's south campus, at the corner of Pawtucket and Wilder streets.

Mr. Bedford's show is a one-man, two-hour Shakespeare festival. He calls on his many past performances in productions at Canada's Stratford Festival to offer a look at familiar and obscure passages from the Bard's plays and sonnets.

The playwright's best-known figures - from the despairing King Lear to the bumbling Nick Bottom emerge out of the darkness and take the stage. Mr. Bedford's anthology of selections is cast in the form of a bardic biography, drawing on Shakespeare's own words to shed light on the facts of his life.

After attending the English Royal Academy of Dramatic Art, with Albert Finney, Peter O'Toole and Alan Bates as classmates, Mr. Bedford established his career with a



Tony Award-winner Brian Bedford as Shylock in *The Merchant of Venice*. Mr. Bedford will bring the Bard to life in his "Evening of Shakespeare" Friday night at ULowell.

role in Peter Brook's production of *A View From the Bridge* and the part of Ariel in *The Tempest* with Sir John Gielgud.

In New York, he won both the Obie and New York Drama Desk awards for his performance in Mike Nichols' production of *The Knack* and later received the Tony Award for best actor for his role in Richard Wilbur's production of Moliere's *School for Wives*.

In addition to performing for 10 seasons at Canada's Stratford Festival, Mr. Bedford starred in and directed "Tartuffe" at the Kennedy Center and directed "Much Ado About Nothing" at the Old Globe Theatre in San Diego, Calif. He has starred in films and appeared on television in *Cheers* and *Murder She Wrote*, among others.

Tickets for his ULowell performance, priced at \$13, \$11 and \$9, can be ordered with MasterCard/Visa by calling the center at 934-4444. Ticket discounts are available for groups, students, and seniors.

This performance is part of the 22-event 1990-'91 Performing Arts Series at the Center for the Arts. Discount subscriptions are still available.

## Kennedys' biographer to talk about family

Doris Kearns Goodwin, political analyst and writer, will give a free lecture on the Kennedy family at Northern Essex Community College in Haverhill on Friday, Jan. 25 at 7 p.m. as part of the college's celebration of the presidency of John F. Kennedy.

Ms. Goodwin, the author of *The Fitzgeralds and the Kennedys*, will trace how the Kennedy family, originally immigrants from Ireland, rose to fame and fortune. She also will discuss the fascination with the Kennedy family. After the lecture, Ms. Goodwin will autograph copies of her book.

She has had a life-long interest in American history and specifically in the American presidency. Ms. Goodwin was attracted to the Kennedys because of their role in American politics and the ethnic background she shares with them. Her father was also the son of Irish

immigrants who settled in the Boston area.

As Ms. Goodwin's research of the Fitzgeralds and the Kennedys progressed, she says that she realized that "their story was symbolic of one of the most important themes of the second century of American life: the progress of the great wave of 19th-century immi-

gration, the struggle of newcomers to force open the doors of American life so zealously guarded by those who had first settled the land."

Ms. Goodwin's research brought her beyond the Boston area to England, New York, Hollywood, Washington, D.C., Palm Beach and Hyannisport.

"But at its heart," she says, "in the end

as in the beginning it was a Boston story."

Ms. Goodwin began her research with more than 150 cartons of papers belonging to Joe and Rose Kennedy which had not been opened before. She found many treasures and memories that even the Kennedys had forgotten.

The ABC miniseries *The Kennedys*

of Massachusetts was based on her book.

Ms. Goodwin has also written the best-selling book *Lyndon Johnson and the American Dream*.

Her discussion will be held in the college gallery.

JASMINE PLAZA  
733 TURNPIKE ST.  
NORTH ANDOVER



- Featuring -

- Rotisserie Chicken
- Ultimate Gourmet Dinners (complete gourmet chicken dinners prepared daily by our chefs)
- Sandwiches
- Soups/Salads
- Fresh Vegetables

**15% Off Total  
Purchase Price**

Valid 3 p.m.-8 p.m. daily, all day Saturday

Offer expires 2/2/91  
687-3451

NEW HOURS  
Mon - Fri 11-8 p.m.  
Sat 11-6 p.m.

**LUNCHEON BUFFET**  
Many delicious entrees to whet  
your appetite. **\$6.85**  
Sun 12-2:30  
Mon-Sat 11:30-2:30  
All you can eat! per person

**DINNER BUFFET**  
Ambrosial Delights! **\$11.95**  
Every Night  
6-8:30  
All you can eat! per person

**"AFTER HOURS APPETIZERS"**  
Thurs & Fri 4-8 in our lounge  
Relax, enjoy Crab Rangoon, Egg Rolls,  
Chicken Wings, Ravioli & More! **\$3.75**  
All You Can Eat! per person

**Live Entertainment Friday & Saturday Nights**  
**This Week: "Impulse"**  
Wed & Thursdays, Karaoke  
Sing along system with a sensational DJ. Sing  
along with the music to have fun or test your  
singing talent.

**China Blossom**

Rt. 125, NORTH ANDOVER, MA • (508) 682-2242



What's going on around town? Find out in the entertainment calendar.

**NOW OPEN**  
**TACO RICO**  
Authentic Homemade  
**MEXICAN FOOD**  
• All Food Made On Premises  
• Complete Menu Of Mexican Specialties  
**Eat In or Take Out**  
Owned and operated by the Villanueva Family  
Hours: Mon-Sat 11 am - 9 pm / Sun Noon - 7 pm  
**85 Main St., North Andover**  
**688-8383**

**ULOWELL CENTER for the ARTS**  
presents  
**JAZZ**  
**THE NORTHEAST BIG BAND**  
**A Tribute to Duke Ellington**  
Friday, February 1 - 8 p.m.  
\*\*\*\*\*  
**SANDRA REEVES-PHILLIPS**  
"The Late Great Ladies of Blues and Jazz"  
with the ALL STAR JAZZ BAND  
Friday, February 9 - 8 p.m.  
\*\*\*\*\*  
Both in Durgin Hall  
Tickets: \$13, \$11, \$9  
Students: half-price  
**CALL: 508-934-4444**

# ENTERTAINMENT CALENDAR

## THURSDAY, JAN. 24

"Fine Art in Drudgery": Household Management 1840-1940," Andover Historical Society exhibit on housekeeping, 97 Main St., through April; exhibit on "Keeping Warm" through February, 475-2236.

"The American City" exhibit, paintings, prints, drawings and photographs from the Addison Gallery collection, Addison Gallery of American Art, Phillips Academy, free, through March 10.

Reading of works by Robert Burns by Memorial Hall Library assistant Elaine Schofield, at Andover Books and Prints, 68 Park St., 3 p.m., free; fourth in Thursday Tea at Three series through Feb. 28, 475-1645.

Auditions for *Our Town* by Thornton Wilder, Jackson Street Players, Lawrence Heritage State Park, 1 Jackson St., Lawrence, 5:30-8 p.m.; no material need be prepared; Lori Beverage, 685-2958.

Lawrence Camera Club monthly slide competition in general, nature, urban scene, animal and special categories, Bank of New England's Bay State Building, 84 Main St. (next to Brigham's), 7:30 p.m., free.

## FRIDAY, JAN. 25

Mozart birthday benefit evening, 5 p.m. cocktails, 6 p.m. dinner at Rembrandt's Restaurant, 8 p.m. concert at Old Town Hall, \$10, co-sponsored by Phillips Academy and Andover Historical Society, reservations required, 475-2236.

Opening reception for exhibits "Senses: Objects of Counter-Memory" by Dorothy Imao and "Shifting Cultures: Photographs of Southeast Asians," Addison Gallery of American Art, Phillips Academy, 5-7 p.m., free, exhibits run through March 10 in conjunction with Headmaster's Symposium "The Asian and Pacific World."

Lecture on Kennedy family by Doris Kearns Goodwin, author of *The First Ladies and the Kennedys*, Northern Essex Community College, Haverhill, 7 p.m., free, 374-3706.

Mozart concert by Essex Ensemble, Old Town Hall, 20 Main St., 8 p.m., \$5; part of composer's birthday celebration co-sponsored by Phillips Academy and Andover Historical Society, 475-2236.

Comedy night, Tewksbury/Andover Holiday Inn, Route 133, Tewksbury, 8 p.m., \$12; benefits Big Brothers/Big Sisters, 687-1370.

"A Shakespeare Evening" starring actor Brian Bedford, University of Lowell Center for the Arts, Durgin Hall, corner of Pawtucket and Wilder streets, 8 p.m., \$13, \$11 and \$9, 934-4441.

## Coffeehouse scheduled

The next Red Barn Acoustic Coffeehouse will be held Sunday, Jan. 27, at 7 p.m. in North Andover's old center at the Red Barn.

There will be an open microphone.

All who wish to participate should show up 15 minutes before the show.

Admission is free; donations are OK.

## SATURDAY, JAN. 26

Woodworking workshop led by Wes Grace, Andover Historical Society, 97 Main St., 10 a.m.-1 p.m., \$80, \$70 for members, Saturdays through Feb. 2, 475-2236.

Chamber music party featuring works of Mozart, Haydn and Beethoven, presented by Phillips Academy students, faculty and friends, Timken Room, Graves Hall, PA campus, 7 p.m., free; part of weekend celebration of Mozart's birthday.

Northshore Jewish Singles go dancing at Citi Night Club; Jeff Gilman, 640-0123.

## SUNDAY, JAN. 27

New year's luncheon, Sts. Constantine and Helen Church, 71 Chandler Road, noon; benefits charitable project.

Northshore Jewish Singles go sledding, meet at Deb Freedman's house in Bradford, noon, 372-8966.

Mozart concerto concert by Andover Chamber Players, Cochran Chapel, Phillips Academy, 3 p.m., free; part of weekend celebration of composer's birthday.

Suburban Singles concert trip to Wintersauce Chorale and Jazz Pops Ensemble, John Hancock Hall, Boston, 3 p.m.; Dot Holtenbeck, 470-0367 or Ann O'Connell, 685-0060.

Red Barn Coffeehouse, featuring open mike, North Andover Old Center, 7 p.m., free; anyone who wants to perform should arrive 15 minutes before show, 686-3498.

Auditions for *The Crucible* by Arthur Miller, Billerica Community Theatre, First Congregational Church, 18 Andover Road, Billerica, 7 p.m., also Jan. 29; director Laura Matthews, 692-0103.

## MONDAY, JAN. 28

Lawrence Choral Arts Society open rehearsal, Trinitarian Congregational Church, 72 Elm St., North Andover, 7 p.m., \$5 per month dues, 681-8510.

North Reading Community Chorale open rehearsal, North Reading High School music room, Route 62, 7:30-9 p.m., \$30 per year dues; director Nancy Ferretti, 664-3189.

Glen Campbell in concert with Nicolette Larson, Jim Stafford and John Hartford, Collins Center, Shawsheen Road, 8 p.m., \$35, \$28 and \$15, 474-9134.

## TUESDAY, JAN. 29

Auditions for *The Crucible*, see Sunday's listing.

Merrimack Valley Chorale open rehearsal, Chelmsford Old Town Hall auditorium, Chelmsford Common, 1 North Road, 7:30 p.m.; no auditions required, tenor and bass singers particularly needed; 256-9324.

## Musicians perform in children's concert

Children's group Rosenshontz will perform a concert Saturday, Jan. 26, at 1 p.m. at Bradford College. The event is sponsored by the Haverhill YWCA and co-sponsored by Bradford College.

Gary Rosen and Bill Shontz, popularly known as Rosen Shontz, have six award-winning albums among their credits.

They perform original music and humor for families across the United

States and Canada.

Rosenshontz presents a wide range of musical styles from doo-wop to swing, rousing rock to lyri-

cal ballad and classical to calypso.

Tickets are \$10 and available at the YWCA. Call 374-6121 for information.



**La Boniche**

simple dining with  
a french accent

"One of those  
hidden treasures."

THE BOSTON GLOBE

closed Sunday • 11 hours  
reservations recommended

110 Corham Street, Historic Lowell, MA 01854 • 458-4178

## ANDOVER TOWNSMAN

"Clearly the most popular newspaper in Andover."

"The Andover Townsman has a clear circulation lead in the Andover area. It has a high quality audience and its readers are more likely to read each of the last four issues."

\* As reported by "Market Opinion Research" in a survey of the Andover market area, conducted July and August, 1986.

• MOVIES • MOVIES • MOVIES • MOVIES • MOVIES •



**movies & more**

## COMPACT DISC SALE



ALL CD's REGULARLY \$14.99 NOW **\$13.79**

ALL CD's REGULARLY \$13.79 NOW **\$11.29**

• ROCK • JAZZ • CLASSICAL • RAP •  
• NEW AGE • SOUNDTRACKS •



WE HAVE IT ALL!

CAMCORDER REPAIRS • COMPACT DISCS • NINTENDO  
VCR REPAIR • VIDEO SYSTEM INSTALLATIONS



Shawsheen Plaza  
Andover

**475-0222**

Mon-Sat 10 a.m. - 9 p.m.  
Sunday Noon - 9 p.m.

• MOVIES • MOVIES • MOVIES • MOVIES • MOVIES •

## LOWELL CENTER for the ARTS

**BRIAN BEDFORD**

*The Lunatic, the Lover  
& the Poet:*

*a Shakespeare Evening*

**Friday, January 25  
8 p.m.**

Tickets: \$13, \$11, \$9

**Students: half-price**

**CALL: (508) 934-4444**



# WARNING: SEEING THIS OFFER MAY CAUSE HERITAGE HYSTERIA!



## FREE INSTALLATION HAS TOWN IN EXCITED UPROAR!

Heritage Hysteria is gripping the city! Authorities are attributing the ecstatic condition to the newest offer from Heritage: free installation of any Heritage service—basic cable, movie services, additional outlets and more.



*The choice to come home to!*

## NEW 3 STAR BONUS PACK! THREE GREAT MOVIE SERVICES, ONE GREAT PRICE!

What else is new? The 3 Star Bonus Pack! Now you can get your three favorite movie services all in one package for one unbeatable price. Choose from HBO, Cinemax, The Disney Channel, Showtime and The Movie Channel. This winter's movies make it three-star perfect... *Driving Miss Daisy*, *Pretty Woman*, *Steel Magnolias*, *Hard to Kill*, *Glory*, *Blaze*, *Bambi* and much more! It's a triple dose of fun. Call Heritage today for free installation! But hurry. This offer ends soon!

**470-2940**

Some restrictions apply. A change-of-service charge may apply. Account must be current. Offer applies to standard installation of full basic in serviceable areas only. If customer reduces service level after January 14, offer is void.



## SOCIAL

### Susan A. Jones marries Bradley Reichter

Susan A. Jones, daughter of Mr. and Mrs. Robert Jones of Acworth, Ga., and Bradley A. Reichter, son of Mr. and Mrs. Richard Reichter of Coolidge Road, were married in a double-ring ceremony on Sept. 22.

The Rev. Dr. Jack L. Daniel Jr. performed the ceremony at Free Christian Church in Andover. Dr. Robert Franz was the organist.

The bride was attended by Suzanne Beighlev of Galena, Ohio, as matron of honor. David Ball of Dayton, Ohio, was the best man.

Given in marriage by her father, the bride wore her mother's gown of lover's-knot lace over satin with a fitted bodice, portrait neck line, long fitted sleeves and a full skirt of tulle with inserts of lace ending in a chapel train. She carried a bouquet of rubrum lilies, dendrobium orchids, pink miniature carnations and alstroemeria.

The reception was held at the Lanam Club in Andover.

The bride attended Romeo Senior High School in Michigan and received a bachelor of arts degree in Spanish and French from Otterbein College in Westerville, Ohio, in 1985. She is a bookkeeper at Andover Interior Designs Inc. and a secretary for Attorney John C. Doherty in Andover.



Susan and Bradley Reichter

The groom, a 1979 graduate of Governor Dummer Academy in Byfield, also attended Otterbein College, where he received a bachelor of arts degree in business, mathematics and computer science. He also received a master of business administration degree from Ohio State University. He is chief financial officer for the Eaton Group of Companies in North Andover.

The couple lives in Tewksbury.

### Bridal show aims to ease wedding plans

The Bradford House will hold its third annual bridal show Saturday, Jan. 26, from noon to 4 p.m. at the restaurant and function facility, 277 Salem St., Bradford.

The show will include bridal fashions from The Blushing Bride, The Bridal Suite, The Classic Couple, 125 Bridal Boutique and Top Hat and Tails. Bridal service displays from area businesses include Paper Potpourri, Comfort Suites Hotel, Nunan the Florist, Elegante Limousine Groups Inc., Honey-moon Travel, Ginette Lemay Photographer, Calligraphy by Gina, Mary Kay Cosmetics and Good Times D.J.

Fashion consultant Anna Keenan Dixon

will narrate a fashion show in the restaurant's main dining room from 1 to 2:15 p.m. President of Keenan Dixon Associates in Reading, Ms. Dixon plans, coordinates and promotes consumer awareness and fashion presentations.

Admission to the show is free. There will be drawings with prizes from each exhibitor.

### EXPECTING A BABY?

Child education or postpartum support nurse with 12 years experience in maternal/infant care. Previous experience from Brigham & Womens Hospital. Individual, comfort and care provided in your own home.  
Call: 508-768-7409

### Andover Thrift Shop NEW MERCHANDISE

Continuous Winter Sale

Starts January 28

Mon.-Fri.

10 am - 4 pm

10 Park Street, Andover

475-0957

### Couple plans wedding for June '92

Jennifer L. Johnson and Robert B. Pothier Jr. announce their engagement.

Ms. Johnson, daughter of Mr. and Mrs. C. Dana Johnson of 6 Rock-O-Dundee Road, is a 1986 graduate of Andover High School. She will graduate from Fitchburg State College in May.

Her fiance is the son of Mr. and Mrs. Robert B. Pothier of 7 High Plain Road. Also an '86 Andover High alumnus, he will graduate from the U.S. Naval Academy in June, 1992. Mr. Pothier is a Navy midshipman.

The couple is planning a June, 1992, wedding.

## 20% OFF

### Drapery & Household Cleaning Special

Sale includes:

DRAPERIES COMFORTERS COUCH - CHAIR &  
BEDSPREADS BLANKETS CUSHION COVERS

All Items Professionally Cleaned & Finished

offer expires 1/31/91

### Our Services Also Include:

- Same Day Dry Cleaning (done on premises)
- 1-Day Shirt Service
- Suedes & Leathers
- Tablecloths & Alterations
- Bulk Dry Cleaning 10 lbs./\$16.95



## CAROUSEL CLEANERS

Star Market Plaza, North Reading

Hours: Mon-Fri 7-9; Sat 7-6; Sun 12-5 (pick up & drop-off only)



Don't Get Left Holding The Bag!  
Bring Back Your And We'll Recycle Them. We Also Recycle ALL Hangers

664-8526



### ASHLEY PAIGE ENDS CHAPPED, DRY WINTER SKIN

Take Advantage of

10% off in-depth European Facial  
and receive

A **FREE** Paraffin Hand Treatment  
A **FREE** Professional Make-Over

Skin Care • Body Care • Massage • Beauty Products

ELECTROLYSIS by Brenda McCrensky

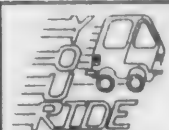
Permanent Hair Removal.

**ASHLEY PAIGE**

7 SUMMER ST., CHELMSFORD, MA (508) 256-2343

25 BARNARD ST., ANDOVER, MA (508) 475-2956

GIFT CERTIFICATES MAKE ANY DAY A SPECIAL OCCASION  
Present this ad for discount



The Merrimack Valley  
to Logan Connection

pick-up and return to your location  
car phone communications  
24 hour service

one way or round trip  
children 5 & under free  
economical rates

Call **"YOUR RIDE", INC.**  
(508) 794-8034

No. Andover, MA

### Secrets . . .

can hurt

Group & Individual Treatment  
for Survivors of Sexual Abuse

Psychotherapy Associates  
of North Reading  
508-664-2566

Sliding fee scale

ISSUE "S" MISSING

NOT AVAILABLE

Jan 24 pages 25-26





## RELIGION

### Interfaith group talks about prison ministry

Three speakers, including a former inmate, will talk about ministering to prisoners at a meeting of the Interfaith Network.

The group's information/potluck supper will be held Wednesday, Jan. 30, at 6:30 p.m. at West Parish Church, 129 Reservation Road.

The speakers will include Jose Matos, who has spoken in this area before. He was in prison for many years, serving hard time in Sing Sing, Greenhaven, Elmira and other prisons.

Mr. Mato says prisons are "schools" of criminal behavior that teach how to be a better thief, mugger and murderer. He will talk about what changed his life of crime.

Sister Maureen Clark, C.S.J., Catholic chaplain of Framingham Prison for Women, will share her thoughts about the 550-plus women at Framingham Massachusetts Correctional Institute.

The Rev. Kathy Rogers, a priest in the Episcopal church, will also speak. Rev. Rogers has done her internship at Framingham where Sister Maureen is now. She is the associate pastor at St. John's Episcopal Church in Beverly Farms, as well as the church's youth minister.

Her "Adopt An Inmate" program involves the youth of her parish. A three-prong ministry among the parishioners, students at Endicott College and the town of Beverly have people working together in many human-service projects.

Supper is at 6:30 p.m.; the speakers will begin at 7:30. Donations will be accepted to help cover expenses.

### Peace gathering set

Ballardvale United Church is organizing a gathering for peace and "for all people in harm's way in the Middle East," said the Rev. Susan J. Morrison, pastor of Ballardvale United.

The gathering will be held Sunday, Jan. 27, at 1 p.m. on the Ballardvale Green.

Interfaith prayers will be read and hymns sung at the gathering, and there will also be an opportunity to write to servicepeople.

**OPEN  
SUNDAY  
12-5**



HAVE YOU DISCOVERED  
**RED'S SHOE BARN**

Rt. 125 382-7688 Plaistow

M-F 10-8	SAT 10-5:30	SUN 12-5
-------------	----------------	-------------

Spring Bridal Section



Coming February 7th  
in The Townsman

#### ADVERTISERS:

Advertising deadline is January 30th. For further information or space reservations, please call:

**475-1943**

# OBITUARIES

## Priscilla A. Callison, 47

### Former IRS employee

Priscilla A. (Ennis) Callison, 47, of 11 Blackberry Lane and formerly of Chatham, N.J., died Thursday, Jan. 17, as a result of injuries received in a motor vehicle accident.

Born in Lanacaster, N.H., she lived in Andover since August, 1988.

She was a graduate of Littleton High School in Littleton, N.H. After high school, she went to Washington, D.C., where she worked for the Navy Department. She returned to this area and worked for the Air Force at Hanscom Field and the Internal Revenue Service in Andover.

She later returned to Washington and worked for the IRS there and later worked as function director at Evans Farm Inn in McLean, Va. Most recently, she worked as a part-time cashier at Market Basket in Andover.

Family members include her husband, Malcolm W. Callison of Andover; two sons, Patrick and Christian Callison of Andover; two daughters, Jennifer and Catherine Callison of Andover; her mother, Florence Coffey of Nashua, N.H.; a brother, Matthew P. Ennis of Nashua, N.H.; three sisters, Maxine Doherty of Madison, Ala., Katherine Ennis of Nashua and Caroline Vedecchil of Merrimack, N.H.

A Mass of Christian burial was celebrated Tuesday at 11 a.m. at St. Augustine Church in Andover. Burial was in Spring Grove Cemetery, also in Andover.

Memorial contributions may be made to Catholic Charities, 430 N. Canal St., Lawrence, Mass.

Arrangements were by Edgerley and Bessom Andover Funeral Home.

## Joyce H. Hurley, 55

### Andover High graduate

Joyce H. Hurley, 55, of Groveland died Friday, Jan. 18, at New England Medical Center in Boston after a long illness.

Born in Andover, she moved to Groveland in 1964. She was a graduate of Andover High School and a licensed practical nurse graduate of Greater Lawrence Regional Vocational Technical High School.

Mrs. Hurley was a member of St. Patrick Parish in Groveland.

Family members include her husband, William C. Hurley of Groveland; her father, Rene St. Jean of Andover; daughters, Maribeth M. Weeks of Groveland and Joyce L. Hurley of Methuen; sons, William C. Jr., Gregory T., Edward C. and John F. Hurley, all of Groveland; sisters, Gloria S. Tucci of Cortland, N.Y., Agnes S. Allbee of Lawrence and Leslee S. Demers of Andover; six grandchil-

## Obituaries

pages 29 to 31

Evelyn F. Bradley, 85  
Priscilla A. Callison, 47  
Lillian F. Cox, 69  
Rita M. Dickinson, 81  
Florence V. Gilman, 95  
Joyce H. Hurley, 55  
James F. Liebke Sr., 68  
Dorothea L. Miller, 78  
Elmer W. Monroe, 76  
Ruth M. Perkins, 79  
Dana L. Rehe, 28  
Lillian M. Thompson, 62  
Shirley Zappala

dren; and several nieces and nephews.

A funeral Mass was celebrated Monday at St. Patrick Church in Groveland. Burial was in Riverview Cemetery in Groveland.

Arrangements were by Linnehan-Noonan Funeral Home in Bradford.

## Dorothea L. Miller, 78

### Boston native

Dorothea L. (Mitchison) Miller, 78, of 66 Chestnut St. died Sunday, Jan. 19, at her home.

Born in Boston, she was a 17-year resident of Andover and formerly a 24-year North Reading resident.

An Everett High School graduate, she was a waitress in several Boston restaurants.

She was the wife of the late James H. Miller, and family members include a daughter, Jacqueline K. Robinson of Andover, with whom she lived; grandchildren, James and Rebecca Robinson, both of Andover; and three sisters.

A memorial service will be held at Christ Church, Central Street, Friday, Jan. 25, at 11 a.m.

Memorial contributions may be made to Merrimack Valley Hospice, 1 Union St., Andover, Mass. 01810.

Arrangements are by Croswell Funeral Home of North Reading.

## Let Pettoruto's Express It For You

What better way to show your concern & condolences to the bereaved family than with a lovely fruit or gourmet arrangement, or perhaps a cold-cut platter sent to the funeral parlor or the home of the deceased.

Your expression of sympathy the whole family can share during this time of sorrow.

When it's not just the thought that counts, remember....

**Pettoruto's**  
Market & Gift Baskets  
456 Prospect St., Methuen, MA  
685-5006

## South Church holds class for prospective members

South Church will hold a new members' class for anyone interested in joining the church.

The two remaining sessions will be held Thursday, Jan. 31, and Wednesday, Feb. 6.

New members

will be received on Sunday, Feb. 10.

## JOHN BREEN Memorial Funeral Home Inc. EST. 1869

35 MERRIMACK ST.  
NO. ANDOVER, MA  
01845  
682-8381

122 AMESBURY ST.  
Corner Lebanon St.  
LAWRENCE, MA  
01841

## THANKSGIVING NOVENA TO ST. JUDE

O Holy St. Jude, Apostle and Martyr, great in virtue and rich in miracles, near kinsman of Jesus Christ, faithful intercessor of all who invoke your special patronage in time of need, to you I have recourse from the depths of my heart and humbly beg to whom God has given such great power to come to my assistance. Help me in my present and urgent petition. In return I promise to make your name known and cause you to be invoked. Say three Our Fathers, three Hail Marys and Glorias. Publication must be promised. St. Jude, pray for us and all who invoke your aid. Amen. This Novena has never been known to fail. My prayers have been answered.



## Rosette's Florist

FLOWERS FOR ALL OCCASIONS  
166 North Main Street

(behind Victor Realtors)

Andover, MA 01810

ample free parking

508-475-4676

NO ONE IS MORE UNDERSTANDING

## Edgerley & Bessom Andover Funeral Home

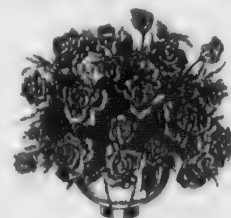
Just Out Of The Center at 33 Pearson Street

475-2072

or 617-944-0105

Paul F. Bekkenhuis - Andrea Bekkenhuis

In your time of grief, let us help...



Full Service Florist



26 Chestnut Street, Andover  
475-8593

Garry A. Burke  
John L. Burke

M.A. Burke Funeral Home

390 North Main Street, Andover • 475-5200

# OBITUARIES

## Evelyn F. Bradley, 85

### Retired pediatric nurse

Evelyn F. Bradley, 85, formerly of Lawrence, died Thursday, Jan. 17, at Stevens Hall Nursing Home in North Andover.

Born in Lawrence, she was a Lawrence High School graduate and worked at the North Shore Children's Hospital in Salem. She was a children's nurse for many years until her retirement.

Miss Bradley attended St. Patrick Church in Lawrence and was a member of Our Lady's Sodality.

Family members include her sisters, Rose C. Sullivan and Dorothy M. Sullivan, both of Andover, and several nieces and nephews.

A Mass was celebrated at St. Patrick Church. Burial was in Immaculate Conception Cemetery.

Arrangements were by Hart-McLennan Funeral Home in Lawrence.

## Lillian F. Cox, 69

### World War II veteran

Lillian F. (McDonough) Cox, 69, of 71 Argilla Road died Sunday, Jan. 20, at Winchester Hospital.

Born in Boston, Mrs. Cox was a 1938 graduate of Hyde Park High School and Boston Clerical School. She worked for several government agencies, including the Federal Housing Authority and the Internal Revenue Service.

Mrs. Cox enlisted in the Navy during World War II and served with Navy Intelligence.

She had lived in Andover for 23 years and attended St. Augustine Church in Andover.

Family members include her husband, Edward J. Cox Jr.; sons, Edward D. Cox of Florida, twins James B. Cox of Manchester, N.H., and Paul G. Cox of Londonderry, N.H.; Joseph A. Cox of San Diego, Calif., and John V. Cox of Paoli, Pa.; daughters, Christine Ronan of Milton and Clare Cox of Medfield; brothers, Robert McDonough of Watertown, James McDonough of Falmouth and William McDonough of Weymouth; six grandchildren; and many nieces and nephews. A Mass was celebrated Wednesday at St. Augustine Church. Burial will be in Spring Grove Cemetery, also in Andover.

Memorial contributions may be made to St. Augustine Church, 43 Essex St., Andover, Mass. 01810.

Arrangements were by Edgerley and Bessom Andover Funeral Home.

## Shirley Zappala

### School administrator

Shirley (Ayoub) Zappala of 20 Wabanaki Way died Friday, Jan. 18, at Dana-Farber Cancer Institute in Boston.

She was born in Montreal, Canada, and raised in Ottawa, Canada, and worked for the Canadian government before coming to the United States in 1967. She held several positions in

advertising agencies in Boston.

Mrs. Zappala later became secretary to the Massachusetts Bay Transit Authority retirement board. She was subsequently an administrator in the Andover school system.

Family members include her husband, Fred Zappala of Andover; a daughter, Christina Zappala of Andover; a sister, Diana Ayoub of Ottawa; a stepson, John Zappala of Andover; and a stepdaughter, Rosemarie Farago of Orlando, Fla.

A funeral service was held Tuesday at Edgerley and Bessom Andover Funeral Home. Burial was in Spring Grove Cemetery, also in Andover.

Memorial contributions may be made to the Jimmy Fund or the Dana-Farber Cancer Institute in Boston.

## James F. Liebke Sr., 68

### Merrimack College professor

James F. Liebke Sr., 68, of Fox-Den Retirement Home in Sandown, N.H., died Saturday, Jan. 19, at his home after a long illness.

Born in Lunenburg, Nova Scotia, he was a marketing professor at Merrimack College for more than 25 years until his retirement. He was also the college's professor emeritus.

He worked for several years as registrar at both Merrimack and Salem State colleges and taught at Fairfield University in Fairfield, Conn.

Professor Liebke graduated from Somerville High School and received degrees from Boston College and New York University.

He was attended St. Joseph Church in Salem, N.H. and St. Theresa Parish in North Reading. He was a member of the American Association of Retired Persons and an Army veteran of World War II.

Professor Liebke was the husband of the late Eleanor (McLaughlin) Liebke. Family members include a son, James F. Liebke Jr. of Salem; a daughter, Christine Perry of Andover; brothers, George D. Liebke of Reading and Robert H. Liebke of Sydney, Nova Scotia; and four grandchildren.

A funeral Mass was celebrated Tuesday at Joseph Church in Salem. Burial was in Riverside Cemetery in North Reading.

Arrangements were by Robert Douglas Goundrey Funeral Home in Salem.

## Dana Leigh Rehe, 28

### Formerly of Andover

Dana Leigh Rehe, 28, of Wareham, formerly of Andover, died unexpectedly Monday, Jan. 21, at Massachusetts General Hospital in Boston.

Born in Columbus, Ohio, she had lived in Andover for several years and two years in Wareham.

Family members include her parents, Warren A. Rehe and the Rev. Sandra L. (Harris) Rehe of East Weymouth; a sister, Kathleen Sue Rehe of New Bedford; a brother, David M. Rehe of Andover; a paternal grandmother,

Fern L. Rehe of Columbus. She was also the granddaughter of the late August J. Rehe and William and Clare Harris.

A memorial service will be held Sunday, Jan. 27, at Ballardvale United Church, 23 Clark Road, Andover.

Friends may call after the service at the church.

Memorial contributions may be made to Ballardvale United Church, 23 Clark Road, Andover, Mass. 01810.

Arrangements are by Mortimer Peck Funeral Home, 870 Broad St., Wareham.

## Elmer W. Monroe, 76

### Athlete

Elmer W. "Whitey" Monroe, 76, of Barefoot Bay, Fla., died Wednesday, Jan. 16, at Holy Family Hospital in Methuen of cancer.

Mr. Monroe played semiprofessional baseball and football. He was a catcher with the Boston Braves farm system during the early 1920s. He would have reached the professional level, except for a broken hand that interrupted his career for a time, his son, Edward, said.

Mr. Monroe also played for the town baseball team in Andover and the Trinity Congregational Church team in North Andover in the '30s. The team traveled through Maine and New Hampshire.

Years ago, Mr. Monroe also played sandlot football when there were only 13 men on a team, and he and his team mates also traveled in New England.

A low handicap golfer, Mr. Monroe started playing as a youngster when he caddied at Merrimack Valley Golf Club. More recently, he took part in the Barefoot Bay Men's Golf Association and was an organizer of the Barefoot Bay Scramblers, a golf group.

Mr. Monroe worked at Eastern Massachusetts Transit Co. in Lawrence and for the Massachusetts Bay Transit Authority in Tewksbury. He was also co-owner of Park Taxi in Lawrence.

He was a former member of Lawrence Lodge of Elks, No. 65.

Born and educated in Lawrence, Mr. Monroe was a longtime Methuen resident before moving to Barefoot Bay.

He was the husband of the late Mary (Moynihan) Monroe, and his family members include his sons and daughter-in-law, Edward M. and Marie A. (Cote) Monroe of Methuen and Garrett L. Engels of North Andover; brothers, Kenneth R. Monroe of Manchester, Conn., Ernest R. Monroe of Methuen and Barefoot Bay and Roy A. Monroe of Merrimack; sisters, Margaret Coughlin, Amelia Mansur and Christina Cunningham, all of Barefoot Bay, Hazel I. Barton of Concord, N.H., Ruth Budd of Methuen, Frances B. Tottisi of Lawrence and Shirley Lawlor of North Andover; three grandchildren; and several great-grandchildren, nieces, nephews and cousins.

Services were held Monday at Charles F. Dewhirst Funeral Home in

Methuen. Cremation took place at Linwood Crematory in Haverhill.

Memorial contributions may be made to the Holy Family Hospital Oncology Department, 70 East St., Methuen, Mass. 01844 or to Merrimack Valley Hospice, 1 Union St., Andover, Mass. 01810.

## Ruth M. Perkins, 79

### Retired educator

Ruth Marion Perkins, 79, a retired educator, formerly of Andover, died Saturday, Jan. 19, in Wayland.

She was born in Ipswich on Aug. 16, 1911, the daughter of George Richard son and Marion Ross Humphrey. She was educated in Ipswich schools and graduated as salutatorian of her 1927 class.

Mrs. Perkins received her bachelor of arts degree in mathematics from Middlebury College in Middlebury, Vt., in 1932. She was one of the first women in the architectural engineering program at the Massachusetts Institute of Technology in Cambridge.

She married the late Professor Llewellyn R. Perkins of Middlebury in 1935 in Middlebury. She was active in working for change in the public schools.

Mrs. Perkins sang in the choirs of the Methodist churches in the communities where she lived, including Ballardvale United Church in Andover.

She earned a master's degree in the teaching of reading at the University of Maine at Orono and a doctoral degree in mathematics education at the University of Michigan.

Mrs. Perkins was supervisor of remedial reading in the Hudson, N.H., and Oak Bluffs school systems. She also supervised the remedial reading program in Andover public schools from 1954 to 1961.

In 1961 she became the supervisor of beginning teachers in northeast Vermont.

Mrs. Perkins spent the remainder of her career training math teachers, first at the University of Connecticut and finally at Temple University in Philadelphia, Pa., where she was particularly proud of the math laboratory design.

She co-authored the revised edition of *Mathematics of Finance* and *Jed Strong*, as well as articles in math education.

Mrs. Perkins retired in 1978 to live in New Castle, N.H., and Sudbury.

Family members include her son, Dr. David L. Perkins of Shelburne, Vt., a 1957 graduate of Andover High School; a daughter, Marion Harris of Sudbury; a sister, Helen St. John of New Castle; and four grandchildren.

A memorial service will be held Saturday, Jan. 26, at 2 p.m. at New Castle Congregational Church in New Castle.

In lieu of flowers memorial contributions may be made to the Alzheimer's Disease and Related Disorders Association, 70 E. Lake St., Chicago, Ill. 60601.



## OBITUARIES

### Rita M. Dickinson, 81 Pioneering psychologist

Rita Mitton Dickinson, 81, of Denver, Colo., a noted psychologist and a pioneer in the field of child psychology, died Thursday, Jan. 10, after a short illness.

Active in several national and state psychology organizations, Dr. Dickinson was the founder of the Colorado Society of School Psychologists, the Colorado Association of Women Psychologists and the Colorado Association for Gifted and Talented.

In addition to her private practice, she worked for many years as a psychologist in the Denver public school system and as a consultant to schools across the country.

Dr. Dickinson taught courses for exceptional children, including handicapped and gifted students at the University of Colorado and Metropolitan State College.

She was a leader in the Congress of Parents and Teachers and the Camp Fire Girls and a member of the advisory

committee to the Child Welfare Division.

In 1961, Dr. Dickinson and her husband, George W. Dickinson, were recognized by the Littleton, Colo., Independent newspaper as the Couple of the Decade and again in 1988 for their service to town, country and state.

Born in Canon City, Colo., Dr. Dickinson moved to Denver as a child. She graduated from the University of Denver and the University of California at Berkeley.

She completed her doctoral program in both psychology and education at the University of Denver.

Besides her husband, family members include a son, George W. Dickinson Jr. of Hyland Hills, Colo.; a daughter, Dr. Rita Dickinson DeLollis of Andover; and a grandson, Andrew D. DeLollis of Andover.

Memorial contributions may be made to the Massachusetts Society for the Prevention of Cruelty to Children in Middleton, Mass.

Funeral arrangements were by Moore-Howard Mortuary in Denver.

### Lillian M. Thompson, 62

#### Worked at insurance company

Lillian M. Thompson, 62, of Derry, N.H., died Tuesday, Jan. 15, at Parkland Medical Center in Derry.

Born in Stoneham, Mrs. Thompson had lived in Derry for 21 years and also lived in Andover.

She worked at Hadco and the Bank of New Hampshire for several years. For the last five years, she had worked at Home Insurance Co. in Manchester, N.H.

Family members include her husband, Donald L. Thompson; a son, Scott I. Thompson of Ames, Iowa; daughters, Sharon Cousins and Sandra E. Thompson of Derry, Dawn Bachler of Fremont, N.H., and Evelyn Norris of Atkinson, N.H.; brothers, Henry and Benjamin Clay, both of Middleton; nine grandchildren; and several nieces, nephews and cousins.

Services were held Friday at Peabody Funeral Home in Derry.

### Florence V. Gilman, 95 Night telephone operator

Florence V. Gilman, 95, of Methuen died Thursday, Jan. 17, at Nevins Nursing Home in Methuen.

An Andover resident for most of her life, she was for many years the night telephone operator for Andover at New England Telephone Co. She retired in 1958.

She was a member of the Telephone Pioneers of America.

She attended West Parish Church and belonged to the Women's Union of Andover.

Family members include nieces, Florence Ryder of Beverly; nephews, Henry M. Gilman of California and Robert Gilman of Saugus; and several great-nieces and great-nephews. She was also the aunt of the late Winnifred L. Lombardi.

Funeral services were held Wednesday at Charles F. Dewhirst Funeral Home in Methuen.

Burial was in Maple Grove Cemetery in Walpole.

## Schools thank the people who keep them well

Nurses do more than put on Band-Aids and dole out ice packs. On an average school day nurses in Andover schools see about 25 children in the clinic, said registered nurse Barbara Whiteside, department head and supervisor of elementary health assistants.

Yesterday students and staff in Andover's eight schools celebrated National School Nurse Day by sending cards and flowers to all the school nurses and health assistants to say "thank you" for all the work they do.

Each day school nurses and health assistants are called on to administer first aid, care for sick children and staff and provide a little TLC whenever it is needed. Teachers and administrators also look to school nurses for health education information and classroom instruction, Ms. Whiteside said.

In recognition of the work they do school nurses were presented with thank-you bouquets and hand-made appreciation cards drawn by the younger school children.

The registered nurses at the schools are Patricia Henderson at Andover High School, Karin Taylor at Doherty Middle School and Sharyn Taitz at West Middle School.

The health assistants are Clare Doyle at Andover High; Norma Morava, South Elementary; Sandra Mickee, Bancroft Elementary; Claire Gauthier, Sanborn Elementary; Cheryl McGuire, Early Childhood Center; and Nancy Heveham and Patricia Shepard, West Elementary.



Photo by Matthew Sapienza

Patricia Henderson checks Michele LaSalle's blood pressure. Ms. Henderson is a nurse at Andover High.

## Andover High kids help area homeless

"Help the homeless!" "Give a helping hand!" "Have a heart!" Student posters displaying such reminders will decorate the halls of Andover High School during the week of Jan. 28 as students launch a drive to help those in need of food, warm clothes and bedding.

Concern for the homeless has prompted student leaders at Andover High to plan and organize a drive to assist Lazarus House, a shelter that provides food and sleeping facilities for homeless individuals and families of Greater Lawrence.

The drive will begin Tuesday, Jan. 29, when Brother Thomas Petite, founder and director of Lazarus House, addresses students and explains its ministries.

Wednesday will be designated "Dollar Day." All students will be encouraged to contribute a dollar of their own funds to the drive. On Thursday and Friday mornings, student volunteers will collect clothing, canned goods, household and toiletry articles donated by their peers.

The drive is being organized by Andover High students Laura Morrissey, Matt McCluene, Jeremy Morrison, Eureka Franklin, Ayana Littrean and James Yu.

## How to finance education

Emmanuel College in Boston, will sponsor a free workshop on "Financing Your College Education" on Thursday, Jan. 31, from 7:30 to 9 p.m. at the Andover Rolling Green Inn.

Pat Harden, director of financial aid at Emmanuel College, will share information on the many and creative options available when financing a college education. This free workshop is open to anyone interested in learning more about financing college costs. For reservations, call the college.

Advance copies now on sale.

# You can buy this house, for \$999,000

have put up for sale, is the architectural showplace for their collectables.

Though the home is decorated in Victorian style, Mrs. McDonald said the house is very livable and would easily adapt to any new owner's taste.

From the ornamental wood trim on both the outside and inside of the house, to the antique etched glass in the main entrance way, every nook has a special piece with its own story.

For instance, the McDonalds bought the wicker furniture that's on their porch from an antique store in New Hampshire. It turned out to be the furniture in the film *On Golden Pond*, which was shot in New Hampshire. The black cast iron vents on the roof and gazebo were rescued from being thrown out when the roof of the old Andover Savings Bank building was renovated.

There are special touches throughout the house that the McDonalds have bought over the past few decades at antique and estate sales. They saved the pieces until they had the perfect home to use them in. The two barns on their New Hampshire farm and the basement of their McDonald Circle home are packed with hand-carved wood trimmings, light fixtures, furniture and other finds they are waiting to use in another home.

Many of the home's special features, such as the imported Parisian crystal chandelier, the marble fireplace and foyer and floor-to-ceiling hall mirror, will stay in the house once it is sold.

"We like to start from scratch. The next home will be a place for some of our other things," said Mrs. McDonald.

The house has many areas where Mrs. McDonald can store and care for her treasures. There are built-in cabinets, some with glass fronts, to store and show off her silver, china and glassware.

"Thursday and Friday are cleaning days," she said of the house keeping she does herself.

She claims that the centrally-controlled air conditioning and dust filters keep dusting to a minimum. Mrs. McDonald said she's thankful for that added convenience because she literally has hundreds of antique Victorian greeting cards displayed throughout the house, as well as dozens of antique dolls. Included in her collection are two French wax mannequins dating back to the mid 1800s.

One of her favorite rooms is the large kitchen she helped design. The room has an open floor plan that includes a sitting area with one of the home's five working fireplaces.

She said her husband's favorite place is his workshop in the basement. He can usually be found there in his free time, restoring one of the two cars he recently bought. One is a 1930 Essex coupe with a rumble seat and the other is a 1966 Shelby convertible. The Shel-



This sugar bowl is part of the McDonalds' silver collection, which spans many years.



This carved archway is a common sight in the Victorian-style house, and it usually acts as a divider between rooms.

by is "a glorified (Ford) Mustang," said Mr. McDonald. It's named for Carroll Shelby, the man who designed it. Six Shelbys were made and Mr. McDonald owns one of the four still in existence. It supposedly was owned by Mr. Shelby's wife.

The MacDonalds have taken the precaution of installing a state-of-the-art security system. That, too, will remain with the house, but the Shelby, the Essex Coupe and Mrs. McDonald's doll collection don't go with the house.

Those will move with the McDonalds to their New Hampshire farm house. That house, by the way, is restored and includes Colonial period pieces. And it's home to all their Colonial treasures!



Photos by Matthew Sapienza

This is the house that Chuck and Agnes McDonald built and decorated, at 4 McDonald Circle. It's for sale, at \$999,000.



Agnes McDonald adjusts a wax bust on a mantle in the front entrance of her house.



This leaded glass window looks out over the back yard of the McDonalds' house, at 4 McDonald Circle.



# Many have been called upon to serve in war

(Continued from page 1)

ping out Friday, but plans changed and he left last Thursday night. The 44-year-old captain was trying to make plans, run errands and make arrangements

for his 7-year-old son, **Benjamin**, who goes to West Elementary School, all in a few hours, and respond to the press at the same time. Capt. Carter said since his son is so young, "He has no concept of time right now." So his dad told him he'd be home after his son's birthday.

Capt. Carter is pleased that at school teachers are actively talking with children about the Persian Gulf situation and about war. He said they are "providing very good support."

Asked when he got his orders, Capt. Carter said, "I can't say." That was the same answer to the question of where he'd been stationed previously and what he'll do in the Persian Gulf and where he will be stationed.

Asked the day after the United States invaded Iraq how he thought the war was going, Capt. Carter answered, "It sounds very encouraging."

But he had a warning, "There are some serious issues ahead. This is day one and not the end of the tunnel."

"It's an unusual feeling to talk to loved ones and say, 'We are at war today and I am going to war,'" said Capt. Carter, a computer consultant and teacher at Northeastern University.

Last year Capt. Carter was on active duty 70 days and he says the term "weekend warrior" used to describe reservists is a misnomer.

Calling himself "an Army brat," Capt. Carter said he moved to Andover in 1974 to join Compugraphic, where he served as marketing manager.

Capt. Carter praised employees of the Andover Savings Bank, where he was treated with "gentleness and kindness." By law (Soldier and Sailor Civil Relief Act, 1941), a bank is required to reduce an active soldier's mortgage to 6 percent. Even though the Andover Savings Bank had to give him a reduced-rate mortgage, Capt. Carter said the bank could have handled it in a different manner. Instead, the bank was understanding and helpful.

"This is a time when it's nice to have a local banker."

He had a few messages he wanted to deliver to the public before leaving last Thursday for war. First, he wanted families of service people to know that the American Legion is offering help to families left behind. For instance, Capt. Carter was worrying about his family the last time he was on active duty, last fall, so he called the American Legion and some volunteers came to his house and raked leaves. Capt. Carter said having the leaves raked may not seem that significant, but he said when a person leaves his family, he worries about all sorts of chores that he's left his family to perform.



**Capt. Wes Carter stood with his son, Benjamin, during Andover's Veteran's Day services last November.**

"They came right out; they were gentlemen," he said.

Capt. Carter also wanted to tell people about Team Westover, made up of support groups such as the Red Cross and USO. Team Westover seeks to meet the needs of people who are about to go off to war and companies and individuals have donated goods such as doughnuts, batteries, socks and hamburgers, to make a person's wait before being sent overseas more comfortable. If you'd like to donate something to Team Westover, call Col. Joseph Curley at 413-557-1110.

\*\*\*

**Dorothy and Burton Shaker** of Andover were in touch with their daughter, **Barbara Ben-Ami**, almost every day for five days leading up to the day the United States began its attack on Iraq. Ms. Ben-Ami, 31, has lived in Jerusalem since she was 18 years old. She is married to **Amnon Ben-Ami**, 35, an artist, and they have two children, a daughter, **Maydan**, 6, and a son, **Amit**, who will be 3 next month. Like most of the rest of the world, the Shakers worry that Israel will come under attack by the Iraqis and they worry that their daughter and her family are in danger.

When the Shakers talked by phone with Ms. Ben-Ami, "She seemed very calm," said Ms. Shaker, who added that the family has gas masks.

Ms. Ben-Ami is a nurse-midwife and she works at Hadassah Hospital. If Israel becomes involved in this war, Ms. Ben-Ami believes she would be needed. She would work in the burn

unit at the hospital, her mother reported.

Mr. Ben-Ami is an artist; he works with oil and does sculpture and his work is modern, reported his mother-in-law. If Israel goes to war, her son-in-law will serve, "Oh yes, absolutely."

Describing her daughter as someone who brought home stray animals and who wouldn't allow a bug to be killed, Ms. Shaker implied her daughter will stay in Israel because people there need help.

\*\*\*

**Carol Rougie**, of 21 Brechin Terrace, said this week that her daughter, **Army Captain Carolyn Higgins**, 27, of San Diego, has been sent to the Persian Gulf. Capt. Higgins, a 1980 Andover High School graduate, is a nurse in the Army Reserve Unit 129 Evacuation Hospital based in San Diego.

She finished four years of active duty Sept. 9, moved to San Diego and had started working in a civilian hospital before she was activated for the Gulf.

"She left California last week on. I think it was Wednesday," her mother said Monday. "She arrived in Riyadh (Saudi Arabia) yesterday."

Although her mother couldn't say exactly where her daughter would be working, she said she thought it would be in a situation where she'll be safer than those on the front lines.

"She's going to be in a population center hospital," Ms. Rougie said.

With their daughter's involvement, she and her husband, **Robert**, now have a personal stake in the Gulf war, Mrs. Rougie said.

"It's such a large personal point of our personal lives now," Mrs. Rougie said. "I'm dealing like everybody else."

"I put a yellow ribbon on our front porch post. She said take a picture and send it. I guess it gives them some comfort," Mrs. Rougie said. "It gives us comfort as well."

Mrs. Rougie was eager to give out her daughter's address for anyone wanting to write to her daughter.

"I know she would just love to get letters," she said.

Address: Capt. Carolyn Higgins 034583446, Oper. Desert Storm, 129 Evac. Hospital, APO New York, NY 09871.

\*\*\*

**Rita and Joel Labell**, 9 Chandler Road, spoke with their youngest son, **Adam**, who called them from Jerusalem last weekend to say both he and his older brother, **Jeffrey**, were safe and unharmed following several nights of air raid alarms and bombings in neighboring Tel Aviv.

"He said they are all doing well and that they were able to have their first full night of sleep without the air raid alarms going off," said Mrs. Labell.

Mrs. Labell said she and her husband are very confident in the Israeli and United States military forces' ability to keep the Israeli people safe. Last October, Mrs. Labell visited Israel and spent a few days as a volunteer in the Israeli Army. She said that experience

has strengthened her belief that the Israeli government will take care of its people.

She also said the arrival of Andover-made U.S. Patriot missiles in Israel has also done a lot to reassure her that her two sons, one daughter-in-law and three grandchildren will be safe.

"I trust that the Patriot missiles will stop the Iraqi missiles," she said.

\*\*\*



**Lance Cpl. Charles Babineau**

**Anita Babineau**, of 24 Brechin Terrace, said Monday that she and her husband, **Charles**, received a letter last Monday, Jan. 14, from their son, **Lance Cpl. Charles P. Babineau**, who is serving on the Iwo Jima, an amphibious assault ship, in the Middle East.

"The last letter we got, he said the ship was headed into the Persian Gulf," his mother said Monday.

Lance Cpl. Babineau is a 1987 Andover High School graduate. His wife, **Tessie**, is expecting to give birth to the couple's first child on Jan. 30. Feb. 9 is Lance Cpl. Babineau's 22nd birthday and his mother said she is sure he would love some cards.

Address: Lance Cpl. Charles Babineau 027646503, 1/2 WPNS. Co. HMG 4th MEB, FPO New York, NY 09503-0077.

\*\*\*

**M. Pete Dorsey**, of 16 Tiffany Lane, said last week she and her husband, **Jim**, felt lucky none of their three sons was over in the Gulf, but that she still had one family member to be nervous about.

Her son-in-law, **1st Lt. Scott K. Campbell**, 25, is a Marine aviator who flies C-130 transport planes.

"He is on standby. His squadron is the next to go over I believe," Mrs. Dorsey said Wednesday.

Her daughter, **Lisa**, and her husband live near the Marine base in El Toro Calif., with their two children, **Sean**, 4, and **Aaron**, 3 months.

Mrs. Campbell, whose own three sons are not in the service, said she felt the need to do something and asked for the addresses of local service men and women she could write to.

\*\*\*

Andover firefighter **Mickey Connor** last week didn't know the where-

(Continued on page 35)

# Keeping in touch with those serving in the Gulf

(Continued from page 34)

about of his son, **Lance Cpl. Michael Connor**, 21, a 1988 AHS graduate.

He was supposed to be in the hospital for a small operation as of Jan. 4, according to a letter he sent to his father. But on Jan. 8, his sister, **Cynthia Paolillo**, of Arlington, received a phone call saying he was back with his unit, Mr. Connor said.



**Lance Cpl. Col. Michael Connor**

"The last report he was 60 miles from Kuwait. That was a week or so ago," Mr. Connor said last Wednesday. "They were supposed to regroup the engineers group he was in and retrain them for searching for land mines. Then we got the letter yesterday saying he was in the hospital."

Lance Cpl. Connor is a member of the 1st Marine Division based in Camp Pendleton, Calif., and has been in the Middle East since August.

Address: Lance Cpl. Mickey Connor 015642972, CSSD 132 sub unit 1, 1st FSSG I MEF, FPO San Francisco, CA 9636085706.

\*\*\*

**Lance Cpl. Andrew P. Grant**, 22, a 1987 AHS graduate, left for the Persian Gulf on Christmas Day, according to



**Lance Cpl. Andrew Grant**

his mother, **June Whitworth**.

"We got two telephone calls, one when he first got there and one two weeks ago," Ms. Whitworth said Monday. "It was a week before all this start-

ed. He couldn't tell us much of anything. He just told us that he wouldn't be able to call again."

Lance Cpl. Grant was a third-year dean's-list student in the six-year Marine ROTC program at Auburn University in Auburn, Ala., when his unit was activated last Thanksgiving. He recently turned down a Marine scholarship that would have kept him in the Marines another six years after his current stint, according to his mother.

"He always says to me, 'Are you crying?' Because I usually am crying," Ms. Whitworth said. "He told me to take care of myself. He said I'm always saying to keep your head down."

Her son hasn't been home since June. He went out west in July for desert training, Ms. Whitworth said.

His father, **Richard Grant**, is a Methuen policeman, and his uncle is Andover Police Detective **David Grant**.

Lance Cpl. Grant's grandmothers are **Priscilla Wile**, of Highland Road, and **Grace Whitworth**, of Johnson Road.

Address: Lance Cpl. Andrew P. Grant, 014584486, Company H 3rd Battalion, 23rd Marines, 2nd Marine Division FMF, FPO New York, NY 09502-0815.

\*\*\*

**Lee Halloran** hasn't had a phone call from her brother, **Lance Cpl. Peter Trede Jr.**, 21, in "a couple months," but last week received a letter, dated Jan. 4, in which he said no more mail would be allowed out.



**Lance Cpl. Peter Trede Jr.**

"He said he was close to the Kuwaiti border," but that he couldn't really say much more, Ms. Halloran said.

Lance Cpl. Trede, the son of **Claudia Trede**, of 13 Pinecrest Road, and **Peter Trede Sr.** of Winchester, is a machine gunner in the infantry of the 2nd Marine Division Weapons Platoon, based in Camp Lejeune, N.C. He's been in the Persian Gulf since August.

Although they would rather have her brother at home, Ms. Halloran said the family supports him and all the other soldiers in the Gulf.

"We don't really love the idea but we have to support them. That's what keeps them going through this thing.



Photo by Matthew Sapienza

**Claire Doyle**, of Westwind Road, an Andover High School nurse's aid, shows off a collage of photos on the school's clinic door of graduates now serving with the military in the Persian Gulf. Mrs. Doyle's son, **Marine Capt. Gerry Doyle**, is pictured on the bottom left. Capt. Doyle, a 1980 AHS graduate, is usually a navigator on F-4 fighter jets but is currently serving on an amphibious launcher in the Gulf, according to his mother.

He tells us that all the time," she said. "People have to support them right now."

"Peter knows we're always thinking of him and hopefully it will be over soon."

Her brother said the letters he gets from students at St. Augustine's and Doherty and West middle schools mean a lot to him and that he wants to visit the kids when he gets home. He attended St. Augustine's and some of the teachers there remember him.

"They came and told us that they pray for him everyday and he was glad to hear that," his sister said.

Address: Lance Cpl. Peter Trede Jr. 033648612, B Company 1-6 USMC 2nd MAR DIV, FPO San Francisco, CA 96602-9008.

\*\*\*

When she heard the *Townsmen* was writing about the soldiers in the Gulf, **Claudia Trede** called **Carol Abdoo**, of 6 Argyle St., and told her to call and make sure her son's name got in the paper.

**Cpl. Earl Abdoo**, 22, a 1986 AHS graduate, is in the Marine infantry of the 2nd Reconnaissance Battalion, Bravo Company, based in Camp Lejeune, N.C.

"He arrived on Dec. 18 in Saudi Arabia," his mother said. "He is on the front lines of the Saudi/Kuwait board-

## Here's support for families

After **Johanna Webster** and a colleague at **Century 21 Minuteman Realty** tied yellow ribbons on trees downtown, about 25 people called with the question: What next?

What's next for Ms. Webster, whose son, **David**, is training for the command of an armored tank at **Fort Knox, Ky.**, is a support group for families of servicepeople.

"They need to talk to people and bring some ideas, make it easier for people that have family in the military," Ms. Webster said. It's a chance to share solace with "other people who are going through the same fears and anxieties."

The group will meet for the first time Friday, Jan. 25, at 7 p.m. in **Julie Hall**, in the **St. Augustine Religious Education Center**, 1 St. Augustine Drive. It's non-denominational, and people from towns other than Andover are welcome, Ms. Webster said.

Look for the yellow ribbon on the door.

er ground forces."

"We're very proud of our son and all his accomplishments and are looking forward to his safe return," Mrs. Abdoo said.

Mrs. Abdoo, who is a third-grade teacher at **West Elementary School**, said her students are some of those who write to **Lance Cpl. Trede**.

"We teach them how to write a personal letter anyway and now it's part of their curriculum," she said.

The students now know the importance of their letters because of the letters that come back, she said. The class also subscribes to *Scholastic News* magazine and articles about the war in that periodical have spurred discussions in class on geography, war and peace, oil and conservation, according to the teacher.

"All of these things come from the children," Mrs. Abdoo said. "They get worried. They really do get worried."

Address: Cpl. Earl Abdoo 020646224, B Co. 2nd Recon. BN, FPO New York, NY 09502-0180.

## Keeping in touch

If you live in Andover and have a relative who is somehow involved in the war in Iraq, call the *Townsmen* and that news will be included in the next issue.

If you would like to write to the paper about the person, please include a name and phone number, in case there are questions.

## EDITORIALS

### Apathy is dangerous

It's difficult to focus on anything that isn't related to the war in Iraq right now, but Andover residents had better get down to studying the budget and the community's financial needs.

Susan Wilner, of 10 Garfield Lane East, writes in a letter to the editor in today's paper that the school budget proposals are "dismal" and "inadequate." And she goes on to write about empty seats at School Committee and PTO meetings, as well as the fact that people infrequently contact School Committee members to voice opinions.

Debra Silberstein's letter in today's *Townsmen* paints a glum picture for the schools, too. She suggests that the town should request of its officials a five-year projection of local revenue and expenses, and attempt to make some services self-supporting.

People are not in the mood to spend money. Our relatives are at war and we at home are worried about our household budgets. Many people couldn't afford to override Proposition 2 1/2, even if they thought it was necessary.

But before residents make up their minds about overriding 2 1/2, or cutting this and that from the budget, officials should take Ms. Silberstein's advice and look at every possible avenue for raising revenues.

The School Committee already has begun to do some painful research. It is talking about adding transportation fees and closing the Shawsheen School. The committee also is considering opening up as many as 50 slots at Andover High School for out-of-town tuition-paying students. That is probably a good idea, and the same is true of charging \$100 in bus fees to students who live less than 1 1/2 miles from their schools. Exercise is good for everyone. However, most plans have negative sides, too, and the town would have to deal with the safety of students walking to school when sidewalks are made dangerous by snow.

There are other cuts proposed for the budget. No department will be left intact. Residents should take the time to become active in this budget-setting time. Attend a few meetings; call a selectman or School Committee member. Call the *Townsmen* and add your opinion. Because if you sit back in apathetic silence, you will get what you get. That is your choice.



Photo by Matthew Sapienza

Water flows out from under North Street Monday, after a water main broke in the afternoon. Crews first shut down the water line before beginning repair work. Although there was slight erosion between two homes at the end of North Street, no other damage was done.

### Pssst....Want help writing a press release?

By Perry Catlin

We're not complaining or anything...Well OK, we have a complaint, but this is a constructive complaint because we are doing something about it.

Many of the press releases that come into the *Townsmen* are incomplete. Either they don't

include a name and phone number so we can call when we have questions, or they leave something else out. You know, like the place, or even the date. And so on.

Therefore, the *Townsmen* will hold a seminar on how to write a press release, for anyone who chooses to attend. We have scheduled it for Thursday, March 21, at 4 p.m. at our offices, 89 North Main St., down from Elm Square, across the street from the police and fire departments.

We hope to help you help us. That way your information will stand a better chance of getting into the paper with correct information.

\*\*\*

I made the mistake last Saturday

of turning into Stevens Street on my way to the high school to recycle my aluminum and plastic goods. Cars were lined up all the way from North Main Street to the turn into the post office. It took me almost 10 minutes to get past the post office. What a nightmare. I hope when the post office annex at Old Town Hall on Main Street opens Feb. 2 traffic on Stevens Street will calm down.

\*\*\*

Speaking of recycling, remember to thank the volunteers at the West Middle School parking lot the third Saturday of the month. They work so hard. Scores of people are throwing old meat trays and (hopefully) washed out milk and water plastic jugs into huge bins.

I heard one of the men from the recycling company tell another just to stop if he got overwhelmed.

Anyway, there are people there, volunteers from Andover Recycling, who calmly answer the same questions over and over again: Yes, we take number 1 and 2 items to recycle; no, that item will not recycle; please, sir, don't leave that bag of items here that can't be recycled. And so on. Bless them.

\*\*\*

Filene's department store gets the

big nod for a clever promotion the store is doing to attract attention to the fact that it's opening in August in a new mall in Rockingham Park, Salem, N.H.

Filene's is looking for charities and non-profit educational, medical, cultural and social-service organizations that they say will benefit from an "exclusive," all-day Preview Shopping and Charity Benefit hosted by the new Filene's at the mall.

Charities are invited to participate by selling tickets, at \$5 each, to the benefit event. The charities will keep all proceeds from their ticket sales, and they will qualify for additional charitable gifts and prizes from Filene's, based on the number of tickets sold.

So if you're a charitable organization and you'd like to be involved in this you-scratch-their-back-and-they-will-return-the-favor event, call the store's public relations department at 617-357-2768, or 357-2096.

\*\*\*

We're still interested in talking with families that will go on the record about overriding or not overriding Proposition 2 1/2. Debra Silberstein has a thoughtful letter to the editor in today's paper about the budget, but we still want to talk with others about it. We're at 475-1943.

We  
pre  
fisc

Editor:

Our  
\$2.5 mil  
In huma  
of 50 to  
er stud  
school,  
a negati  
a result

The s  
was forc

We k  
approx  
ing com  
received

Since  
aid fail  
ly and c

Conti  
increase

No op  
Educat

ducate  
Tow

Ques

and be

to pre

about

new co

uts. In

inevita

Before

about a

request

tion of

democr

make so

and me

health c

over po

In clo

plan to

assure

just sur

Apa

the l

be e

Editor:

Take a

budget

yard

All cit

quality

in past

with chi

must no

or options



## LETTERS

### We could have predicted the fiscal squeeze

Editor, Townsman:

Our public schools face an estimated \$2.5 million in cuts for Fiscal Year 1992. In human terms this may mean layoffs of 50 to 70 teachers; substantially higher student-teacher ratios and closing a school. It means a present uncertainty, a negative effect on teacher morale and a resulting effect on our children.

The severity of today's fiscal squeeze was foreseeable, for example.

We knew as far back as 1982 that approximately \$900,000 in school building construction money would not be received.

Since 1988 projections of direct local aid failed to be reliable and subsequently and consistently decreased.

Contractual obligations for wage increases were growing, and

No end was in sight to reductions in health care, transportation and special education.

The town's fiscal squeeze was also well known. The town's reliance on a single source of revenue, the state aid, was a major factor in the fiscal squeeze. The town's reliance on a single source of revenue, the state aid, was a major factor in the fiscal squeeze. The town's reliance on a single source of revenue, the state aid, was a major factor in the fiscal squeeze.

Before the town is asked to think about a general override, we should request and receive a five-year projection of local revenue, expenses and demographic changes; attempts to make some services self supporting, and negotiation of lower costs for health care, transportation and, wherever possible, with providers.

In closing, I add that as a parent, I plan to keep informed, involved and assure that my children are more than just survivors of the system.

Debra R. Silberstein  
28 Burton Farm

### Apathy about the budget will be expensive

Editor, Townsman:

Take a deep breath, Andover. It's budget time again in our own back yard.

All citizens committed to the high quality of life Andover has experienced in past years and especially parents with children in the public schools must now carefully consider the range of options before us.

The proposals for the school budget for the coming year look not only dismal but just plain inadequate to maintain even our present level of services.

We are on the brink of giving up some cornerstones of our educational system including the Shawsheen Early Childhood Center. All parents who have or have had children attend this model program know first hand what a loss this would be, to say nothing of the implications for overcrowding at each of the four elementary schools.

The children of Andover cannot adequately articulate their educational needs, but parents have the responsibility to protect and nurture their children's educational environment.

Empty seats at School Committee and PTO meetings, infrequent communication of opinions to School Committee members all add up to silent acceptance of the present and future dismantling of our schools. Silence this round will cost us all dearly.

Susan Wilner  
10 Garfield Lane East

### Fly the colors

Editor, Townsman:

I would like to see the town people of Andover as well as the people of Andover to display their American flag.

None of us want war, and none of us want any loss of life due to this war, but as a nation, we have committed ourselves to this war and as citizens we need to show our troops that we are indeed behind them.

The sight of these flags would be a constant reminder to us and to our children of the precious freedom that our forces are so bravely fighting for. Please join me in proudly displaying our American flag as a sign to our men and women in the Middle East that we do indeed appreciate their courage, commitment and expertise in fighting a very difficult war for all of us.

Nancy Donoghue  
198 River Road

### What an effort!

Editor, Townsman:

The Greater Lawrence Environmental Network (GLEN) thanks the Andover Public Works Department, town manager and Andover Recycling for collecting and chipping Christmas trees this year.

This is a simple and effective way to decrease the amount of trash to be hauled and incinerated while recycling the trees into useful biodegradable wood chips. It helps to save money and the environment.

Three cheers! And let's not stop here; we need lots more efforts like this.

Margaret Pustell  
85 Porter Road



Photo by Don Staruk

Jim Frederick, left, an employee of F.P. Reilly and Sons excavating contractors, explains to Deputy Fire Chief Charles Murnane, in sunglasses, and Building Inspector Sam DeSalvo, wearing the white coat, what happened when fellow employee David Doucette, 24, of 58 River St., hit an underground power line with his jackhammer while digging in front of the Andover Shop on Main Street last Thursday morning. Standing behind Mr. Frederick is Michael Reilly, an owner of the company, and at far right is Fire Lt. Arthur Poulin.

### Construction worker survives 2,000-volt electric shock

By Don Staruk

A construction worker survived a 2,000-volt shock of electricity Thursday afternoon, Jan. 17, when the jackhammer he was using struck an underground power line in front of The Andover Shop on Main Street.

But three hours after David Doucette Jr., 24, of 58 River St., was pulled from the hole with his "boots smoking," according to witnesses, he was back on the job.

Mr. Doucette works for F. P. Reilly Co., an excavating contractor located at 149 Andover St. He was part of a crew repairing a sprinkler water service when his jackhammer hit the electric line, according to James Frederick, a coworker.

"I thought he was dead when he came out (of the hole). He buckled right over," Mr. Frederick said. "His feet were smoking, steaming."

Mr. Frederick and Andover Police Officer Richard Aumais, who was directing traffic at the scene, pulled Mr. Doucette from the hole.

"We pulled the boy out together," Officer Aumais said.

Officer Aumais said he was standing about four feet from the eight- to 10-foot-deep hole in which Mr. Doucette was working when it happened.

"I was directing traffic and I heard the guy yelling like hell. He was screaming at the top of his lungs, 'Help me!'" Officer Aumais said. "The jackhammer was red hot."

The electricity had Mr. Doucette glued to the jackhammer and the officer knew he shouldn't touch him, but he also knew he had to break him away from the hammer.

The electric company usually keeps an insulated pole on hand for just that purpose, but all the officer saw nearby was a long-handled shovel.

He picked up the shovel and was about to try and knock Mr. Doucette's hands off the hammer, when the power shut off and Mr. Doucette flew back.

The cable Mr. Doucette hit runs through a power substation on Lupine Road where a breaker switch is designed to shut the power off for a few seconds, then automatically turn it back on. That breaker saved Mr. Doucette, according to Officer Aumais.

"For that four or five seconds he was pulling so hard to get off it, when the power went off he flew off and back up against the back of the excavation," Officer Aumais said.

Officer Aumais and Mr. Frederick knelt down, reached into the hole and pulled Mr. Doucette out.

"We lied him down and kept him covered," Officer Aumais said. They also told the employees in The Andover Shop to call for help.

"He was almost out when we got to him," Mr. Frederick said.

The emergency medical technicians at the scene said Mr. Doucette didn't have a mark on him and was "awful lucky."



Photo by Matthew Sapientza

Checking out their cross-country ski equipment are Dave Dargie and Peggy Duff. Three groups will sponsor a cross-country ski trek Sunday, Jan. 27, at 10 a.m. at Harold R. Rafton Reservation.

## Groups plan 20th annual Rafton ski trek

The 20th annual Harold R. Rafton ski trek, sponsored by the Andover Village Improvement Society (AVIS), the Appalachian Mountain Club and the Andover Conservation Commission, will be held Sunday, Jan. 27, at 10 a.m.

Harold R. Rafton Reservation is located on High Plain Road in Andover with parking on top of Bald Hill. All ages and abilities are welcome to the two-mile ski trek or hike, if there is no snow. Hikers are reminded to bring suitable footwear.

Complimentary hot drinks and muffins will be provided.

For more information, call leaders David Dargie at 617-275-5493 or Burt Batcheller at Moor and Mountain, 475-3665, in Andover.

WE WOULD LIKE TO BUY FROM YOU

**ROY K. EYGES INC.**

BUYING AND SELLING SINCE 1941

Estate Jewelry  
Period Jewelry  
Diamonds  
Colored Stones  
Antique Silver  
Flatware (Assorted Patterns)  
Hollow Ware  
Bric-a-Brac  
Art Objects  
Sterling Silver

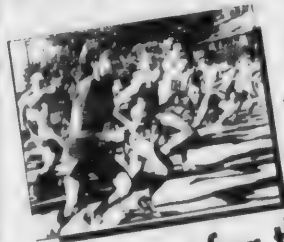
Appraisers of Jewelry, Silver and Antiques

38 Newbury St., 2nd floor  
Boston, MA 02116  
247-8400

Hours: Mon-Sat 10-5

Member of the Appraisers Association of America

# Get your piece of the action in the mail every Thursday.



An effort for those at war  
Is the recession on hold in Andover?

ENJOY THE  
**CONVENIENCE**  
Of Having The TOWNSMAN  
Delivered In The Mail,  
Every Thursday,  
For As Little As...

**39¢**

Per Week (2 Yrs.)

Save Up To \$12 OFF  
Newsstand Prices By  
Subscribing To Home  
Delivery Today!  
Save \$18 With Recycling  
Bin Offer! Call 475-1943  
Or Mail Coupon Below.

The ANDOVER TOWNSMAN

P.O. Box 1986

Andover, MA 01810



- ☐ 1 YEAR SUBSCRIPTION (Within Greater Lawrence Area) \$25  
☐ 2 YEARS (SAVE \$10) \$40  
☐ YES, I Would Like A Recycling Bin At The Reduced Rate Of \$14 With Subscription  
☐ 1 Year Subscription with Recycling Bin - \$39  
☐ I Will Pick Up Bin At TOWNSMAN Offices  
☐ 1 Year (Outside Greater Lawrence Area) \$30  
☐ 2 Year Subscription with Recycling Bin - \$54  
☐ Send U.P.S. (\$2.75 Extra Charge Enclosed)  
☐ Bill Me  
☐ Check Enclosed

Please Mail The TOWNSMAN Weekly To:

Name \_\_\_\_\_

Address \_\_\_\_\_

City or Town \_\_\_\_\_

State \_\_\_\_\_

Zip \_\_\_\_\_

A Special Offer To Current and New Subscribers  
A NEAT, CONVENIENT WAY TO STORE and  
BUNDLE YOUR NEWSPAPERS...The TOWNSMAN  
**RECYCLING BIN**  
Beautifully Handcrafted of Stained Pine  
Made in Maine

Reg. \$20  
Now Only

**\$14**

To Current and  
New Subscribers



ENJOY The  
TOWNSMAN and  
Then...RECYCLE  
with EASE to save  
the TREES!

Stack and string  
your newspapers.  
Designed to fit in  
with any decor.

Sus  
Fiv

Sele  
in Dec  
election

Town  
deadlin  
papers

Mr.  
and pro  
Estate  
his wife

Tracy,  
at Ando  
Altho  
idea bef  
lic offic

"Thi  
for me,  
town al  
to give

Mr.  
would b  
is a col

By Ma

We've  
"Andov  
Wednes  
derful v  
pleasan  
call the

Rich  
Service  
hearing  
ment

Regis  
held on  
fied and  
day

Com  
Monday

Stev  
Retirem

the Sp  
130 to 2

"Financ

Tick  
day, Jan

cost is \$

LO  
AIR  
SPE

\$12

S  
Mac

LO  
AIR  
SPE

\$12

S  
Mac

LO  
AIR  
SPE

\$12

S  
Mac

# Susan Poore takes out papers Five seek two seats on the Board of Selectmen

Selectman Gail Ralston announced in December that she will not seek re-election.

Town elections are March 25. The deadline for submitting nomination papers is Feb. 4 at 5 p.m.

Mr. Westaway, 41, works in sales and property management for the Real Estate Guide, at 89 N. Main St. He and his wife, Carmie, have two daughters, Tracy, 17, and Jaime, 14, both students at Andover High School.

Although he said he's toyed with the idea before, this is his first run for public office.

"This is really a first involvement for me," he said Tuesday. "I've lived in town almost all my life. Maybe it's time to give something back."

Mr. Westaway said the time that would be involved in being a selectman is a consideration in running for the

**Town elections are March 25. The deadline for submitting nomination papers is Feb. 4 at 5 p.m.**

position and he is discussing the decision with his employer and family. He will make the decision by the Feb. 4 deadline, he said.

Mr. Doyle declined to make any statement or comment about his candidacy when contacted by the *Townsmen* this week.

## School Committee

Susan Poore picked up nomination

papers this week to run for re-election to a seat on the School Committee. The move is no surprise as Ms. Poore announced in early December that she would seek re-election. She was first elected to the committee in 1982.

Mike Frishman, who has served one three-year term on the School Committee, is also seeking re-election and has already taken out nomination papers.

Susan Jenkins, of 15 West Parish Drive, has taken out nomination papers and stated her intent to challenge the two incumbents for a seat on the School Committee.

## VoTech representative

Joseph Gleason, of 315 Salem St., and Milton Baker, of 7 Marilyn Road, have taken out nomination papers to seek the position as Andover's representative to the Greater Lawrence Technical School.

Both men are newcomers to the

position.

Gerald Grasso, who has held the position for the past six years, said last week he will not seek the position again.

## Housing Authority

Ronald Hajj has taken out nomination papers to run for re-election to his five-year seat on the Andover Housing Authority. So far he is unchallenged.

## Town Moderator

James D. Doherty, town moderator, took out nomination papers to run for that one-year position again. He is also unchallenged.

## Punchard Trust

All five elected members of the Punchard Free School Trust, Earl Efinger, Joan M. Lewis, John Petty, Robert Finlayson and Donna Ellsworth, have taken out papers to seek those three-year seats again.

## SENIORS

By Mary A. Byrne

We've chosen Rembrandt's for our first "Andover Supper Club" outing. The date is Wednesday, Feb. 27, at 6 p.m. This is a wonderful way to make new friends and enjoy a pleasant evening. For further information, call the Senior Center at 470-3830.

Richard Stack of Advanced Hearing Aid Service will return to the center on Feb. 5 for hearing tests. Call the center for an appointment.

Registration for commodity foods will be held on Tuesday, Feb. 19. If you are not certified and feel you are eligible, come in on that day.

Commodity foods will be distributed on Monday, March 25.

Steve Mathieu, president of Northern Retirement and Benefit Plans, will speak at the Senior Center on Thursday, Feb. 28, from 1:30 to 2:30 p.m. The subject of the seminar is "Financial Security in Retirement."

Tickets for the ice cream party on Thursday, Jan. 24, are on sale at the center. Ticket cost is \$2.50.



**Hudson bus lines**

**LOGAN AIRPORT SPECIAL**

**\$12 ONE WAY** CHILDREN UNDER 6 FREE

Service from:  
Sheraton Rolling Green Rt. 133  
Hourly trips - For reservations call  
1-800-367-3885

 **Hudson bus lines**

## The Professionals' Page

### ACCOUNTANTS - CERTIFIED PUBLIC

**TOSCANO & ARDITO, P.C.**

**Certified Public Accountants**

40 Bayfield Dr.  
Business Park  
No. Andover 688-2880


 **JOHN. J. LEAHY AND COMPANY, P.C.**

Certified Public Accountants  
Advisors to Small Businesses  
and their owners

565 Turnpike St.  
No. Andover  
(508) 794-1120

### ACCOUNTING / TAXES

**JAMES M. BATTEN**  
**Tax Accountant**

 **ELECTRONIC TAX FILING**

Federal & State Tax Returns Prepared  
451 Andover St.  
N. Andover 508-686-5001

### LAWYERS

**ATTORNEY**

**MICHAEL E. LOMBARD**

Real Estate Transactions  
Wills, Trusts, and Estates  
Advanced Attorney - Bankruptcy - Chapter 11, 12, 13  
Insurance Claims - Personal Injury - Automobile Accidents  
Probate  
Administrative Law  
Will and Trusts

11 Chestnut Street, Andover  
(508) 475-1518

### LAWYERS

**ROBERT F. KELLEY**  
**ATTORNEY AT LAW**

Full Range of  
Legal Services Available  
PACKARD PROFESSIONAL CENTRE  
SUITE 24, 130 PARKER ST  
(RTE. 114) LAWRENCE, MA  
588-5900  
Res. 21 William St., Andover, MA

### PSYCHOLOGY

**BRIAN GALGAY, M.A., CRC**  
**Psychotherapist**

Dealing with problems of work and life  
transitions, relationships, loss and  
stress management

The Colonade Suite 204  
280 Main Street, No. Reading  
474-0538  
Initial interview free

### RADIOLOGY

*Valley Radiology, Inc.*

**MICHAEL G. KINSELLA, M.D.**

Specializing in  
**LOW-DOSE MAMMOGRAPHY**  
140 Haverhill St., Andover  
475-5105

## ATTENTION PROFESSIONALS

Give Your Professional Practice  
High Visibility In Andover  
With A Listing On This Page

**For Information Call 475-1943**



## SPORTS

## Girls' track posts win; boys split

By Rick Harrison

Jill Ippolito impressed with her versatility, shot putters Leanna Mills and Ayanna Littrean remained a devastating 1-2 punch, and hurdler Holly Clark participated in two winning efforts as the undefeated Andover High girls' varsity track team swept a non-league tri-meet against intra-town rival Phillips Academy and Alvirne High of Hudson, N.H. at the PA Cage.

Despite the absence of consistent winners Nicole Angelos (300) and captain Gillian Kiley (high jump), both sidelined by the flu, the Lady Warriors piled up 60 points to PA's 55. Alvirne was a distant third with just three points.

The sweep boosted the AHS girls' overall record to a flashy 6-0-0, including 4-0-0 in the Merrimack Valley Conference where they continue to share first place with Lowell High.

The Lady Warriors return to league dual meet action this evening (4 p.m.) at the Lowell fieldhouse, facing Billerica, and the MVC season concludes with duals against Ipswich (Jan. 31) and showdown time with Lowell (Feb. 7).

The Andover boys placed first in four of 11 events, but had to settle for a split against Phillips Academy and Alvirne as PA collected 59 points, AHS 43 and Alvirne 16.

The Golden Warriors also annihilated Lawrence High 69-13 earlier this week, improving their Merrimack Valley Conference record to 3-2-0 and the overall ledger to 4-3-0.

The boys have a busy two-meet schedule next week, facing Methuen on Monday at Methuen High and Lowell on Thursday at Lowell High.

Jill Ippolito and Jason McCue were Andover's lone placemen at the annual State Coaches Invitational Meet last Saturday at Harvard University, capturing sixth in the long jump and 55-meter hurdles respectively.

This weekend AHS tracksters will be headed for Saturday's annual Northern Area Meet at the Beverly High Fieldhouse and the MIAA/Red Auerbach Freshman-Sophomore Meet at M.I.T. in Cambridge.

**Andover girls**  
Junior sprint standout Jill Ippolito was one of four individual winners, remaining undefeated in the 50-yard dash (6.4), and she also placed second in the long jump (15'9") and second in the 300 dash (44.0) prior to anchoring the victorious mile relay team.

Jill's Herculean effort was possible because the MVC rules that restrict athletes to one race, one field event and/or one relay were suspended in this non-league tri-meet. The long jump was also inserted as an 11th event.

Junior Holly Clark, sophomore Ellen Sullivan and junior Rebecca Barry completed

(Continued on page 43)



Photo by Matthew Sapienza

Paul Miller, a student at Andover High School and a member of the men's gymnastic team, gets ready to begin his second-place floor exercise at a recent meet against Phillips Academy. PA won the meet, 92.7 to 89.5.

## Retelle, Spires consistent on slopes for AHS ski team

By Kristopher Kelmer

This season the boys' varsity ski team hopes to be one of the two powerhouses in the North Shore Ski League. The other powerful school is St. John's Prep from Danvers. Mark Peabody and his powerful mates

are known to burn up the ski course. Andover must also contend with challenging North Andover who just barely edged out Andover to go to the states last year. Other schools include Haverhill, Bishop Fenwick, Mas-

(Continued on page 41)

## AHS hockey team hits hard times

By Rick Harrison

The reward was not commensurate with the effort for the Andover High varsity hockey team last week, as the Golden Warriors worked hard but still suffered three big losses.

A poor second period cost the AHS icemen dearly in a 5-1 downer against powerful Tewksbury, and offensive punch was the missing ingredient in a 3-2 setback to Haverhill.

The third loss was the most tragic, and personal, as junior defenseman Todd Allard sustained a broken right ankle in a collision with the boards after his hustle set up the first goal of the Haverhill game.

Allard was taken to the hospital Saturday night with multiple fractures, and the ankle was operated on Sunday morning by Dr. Thomas Horner who installed four screws as the healing process began. He is on crutches and will be lost to the team for the season.

"Todd's a great kid from a very nice family," said Coach Murnane. "He assured me he's going to come back to help the team, if not physically then emotionally. He made a commitment and he's going to see it through."

And, sure enough, Allard was back at practice Monday night watching from the sidelines.

## Kearins and Allard suffer ankle injuries

By Rick Harrison

Two of Andover High's finest athletes suffered right ankle injuries within 48 hours of one another last week, one breaking the ankle and the other sustaining a very bad sprain.

The bad sprain belongs to junior gymnast Kase Kearins, who hurt herself in practice last Thursday night and is expected to be sidelined for at least two weeks. Andover's top all-around performer was hobbling around on crutches and lending vocal support as her team defeated Lowell Monday afternoon.

The break belongs to junior hockey defenseman Todd Allard, who suffered the injury in last Saturday night's 3-2 loss to Haverhill. Allard was operated on Sunday morning by Dr. Thomas Horner at Lawrence General Hospital and will be lost for the season.

He, too, was hobbling around on crutches as he attended a practice session Monday night.



Ed Owens and Brent Raftery



Jen Bastian



Andy Goldstein

## Four Andover residents are Lawrence Academy athletes

Four Andover students are competing as varsity athletes at Lawrence Academy, a private co-educational, college preparatory high school in Groton.

Making their mark on the ice for the

boys' hockey team are Ed Owens, a senior goaltender and son of Mr. and Mrs. Edward Owens, and Brent Raftery, a senior forward and son of Mr. and Mrs. Leo Raftery. Ed, who serves as captain of this year's squad,

was awarded the Most Valuable Player Award for leading his team to victory in the recent Lawrence Academy/Groton School Invitational Tournament.

Jen Bastian, a senior at Lawrence

and the daughter of Ms. Joanne Bastian, is on the varsity volleyball team.

Andy Goldstein, a freshman at Lawrence and son of Mr. and Mrs. Louis Goldstein, is on the varsity wrestling team.

## Warrior swimmers capture every event at meet with PA

The Andover High School men's varsity swam at Phillips Academy last Wednesday and defeated the junior varsity team 90-78 paced by record-setting diver Anthony Crooks and quad winners Matt Jennings, Matt Liberty and Brian Mayberry as the Golden Warriors captured every event.

Jennings, co-captain Sean Herlihy, Liberty and Mayberry opened with a convincing

win in the 200-yard medley relay while Geoff Schaake, Jamie Estabrooks, Chris DeMartino and Anthony Salerno added third-place points. Schaake won the 200 free with Adam Robb in second and Brad Litchfield fourth.

Liberty and Herlihy were one-two in the 200 I.M. with Ben Mazin in fourth. Mayberry continued to chip away at his 50 free state "Q" time, lowering it again as he led an AHS

sweep with DeMartino second in a sectional time and John Benson third.

Crooks broke the school record in the one meter diving event by more than 10 points when he soared to an all-time high 186 points. He has been adding difficulty to his list of dives this year and threw three in the meet with a degree of difficulty above 2.2. His record-setting performance earned him his second sectional and first state

qualifying scores. Co-capt. John Eckels placed fifth.

The 100-yard butterfly saw Mayberry swim a sectional "Q" time in his first shot at the event this season. DeMartino was second missing sectional cuts by only .02. Mazin was fourth. Jennings easily won the 100 free but Benson came from behind to out-touch the PA swimmer by .05 of a second to take the runner-up spot. Litchfield added fifth-place

## Retelle, Spires consistent on slopes

onometer, Methuen and Austin Prep

Andover personnel is skilled and speedy this year. Senior captain Terry Retelle had a very productive season on the slopes last year finishing fourth in the league and was the only racer on the team to make it to the states. Terry finished 17th. Captain John Teichert is very consistent and almost never falls. He finished 20th in the league last year. Sean "Spider Man" Spires is predicted to make a strong contribution to the ski team. His experience with teaching young children on the mountain has made him a third coach on the team. The two most enthusiastic are seniors Chris Fletcher and Alex Sumberg. James Clementi, the ever dependable junior varsity racer, has the potential of moving up to varsity this year. Leading the junior contingent are Paul Durant, Barret Elliot and Lee Farr. They all had top 10 finishes in races

last year. Ted Ratyna hopes to be a mainstay on the varsity. Seen to be the best racer in the league in current years is sophomore Greg Mercer.

Junior varsity leaders from last year include Ryan Evans, Kevin Murphy and Rich Radulski. Reliable junior varsity racers include Glen Aeder, Todd Cadagan, Rich DeAngelis, John Formichella and Nathan Mullet. Newcomers to the team are Mike Marchlik, Steve Bernard, Brendan O'Neil, Jim Ofria, Scott Gilbert, Josh Rosenzweig, Burt Vening, Chris Haley, Mike McCarthy, Mike Shepard and Bill Schofield. The best newcomer in the eyes of the racers is Steve Hosemer. It is felt the ski team would not exist without the efforts of coaches Dick Stevens and George Walsh.

**Audio Hearing Center**

KANNAN BUILDING  
125 Amesbury Street  
Downtown Lawrence  
**689-2499**

**ANDOVER CHIMNEYS**  
Roofing and Chimney Services  
**NEW ROOFS and ROOFING REPAIRS**  
CHIMNEY...

Cleaning • Repairing • Rebuilding • Sealing • Painting  
Cap Installation / FULLY INSURED  
FREE ESTIMATES - FIND US FAST IN THE YELLOW PAGES  
**683-5139 Anytime**

**25% OFF ALL MIDAS MUFFLERS**  
\*Off regular price.  
Offer good thru March 2, 1991

- Famous Midas guarantee good at over 1600 Midas shops across the country.
- Save on Midas® Gold, Turbo King, Economizer®, Economizer® Plus and Wildcat Mufflers.

**NOBODY BEATS MIDAS**

**MIDAS**

- Shocks • Struts • Mufflers • Brakes • Springs
- Custom Exhaust • Front End • C.V. Joints
- Catalytic Converters • American & Foreign Car Specialists

<b>READING</b> 220 Main St. 508-664-1437	<b>TWINSBURY</b> 2530 Main St. 508-659-2222	<b>BILLERICA</b> 566 Boston Rd. (Rt. 3A) 508-663-2777	<b>BURLINGTON</b> 66 Middlesex Turnpike 617-272-7800
--	---	---	--

Mon-Fri 7:30-6:00 • Sat 7:30-4:00  
\*Not to be combined with other specials  
\*Good at these participating dealers only

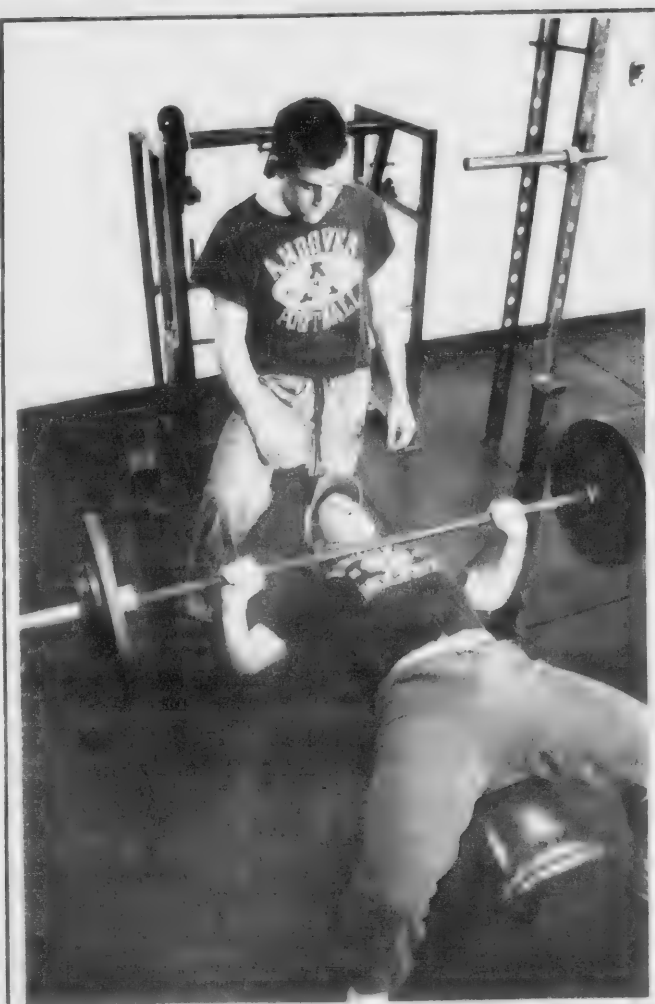


Photo by Matthew Sapientza

Andover High School hockey players Bob Dalton, spotting, and Mike Walsh know that skating practices are not the only way to stay in shape during the season.

## Lady Warriors are on a roll Hoopsters are two victories away from tourney berth

By Rick Harrison

The white-hot Andover High girls' varsity basketball team, with timely application of its themes of "togetherness" and "Warrior pride," moved closer to an Eastern Mass. Division 1 Tournament berth with impressive victories over Chelmsford and Wilmington.

The Lady Warriors stretched their win streak through three games, moved within two victories of a tourney berth, and gained sole possession of second place in the Large School Division of the Merrimack Valley Conference following a 37-33 overtime triumph against Chelmsford and a 49-37 conquest of upset-minded Wilmington.

"In both games we had to dig down and find out how much pride we have," said Coach George Sullivan. "Both were what I like to call 'together games.' We played as a unit and came through when it counted."

The victories lifted Andover's overall record to 10-2, including 3-2 in the MVC, and AHS entered this week one game behind perennial power Haverhill (11-1, 9-1) and one game ahead of struggling Chelmsford (8-4, 7-3) in the league.

"Second place really doesn't mean anything," said Sullivan. "First is the name of the game. That's what we're after."

The Lady Warriors can get at least a share of the top this week with games against dangerous Lowell and frontrunner Haverhill.

Andover began the second half of its

MVC schedule Tuesday night against an improved Lowell team better than its 4-7 record.

Tomorrow night Sullivan's crew jumps into the fire with a road game against Haverhill, whose only loss entering this week's play was 49-41 to Andover in the second game of the season back on Dec. 14. "This looks like the old defensive vs. offensive team," said Sullivan. "Haverhill's been scoring a lot of points, and we haven't been giving up many. So we'll see what happens. A lot depends on what our psyche is going to be against Haverhill."

This is mid-term exam week for Andover and that could complicate things.

Grace Perry continues to lead the team in scoring with 148 points, while Lindsay Sweeney has 128, Nancy Hoffman 77, Liz Hanson 68, Zahia Kattar 52 and Amy O'Sullivan 49.

**Andover, 37-33 (ot)**

Beaten twice by Chelmsford last season, the Lady Warriors were not to be denied this time as they strengthened their title hopes dramatically with the key triumph.

"Al (Chelmsford Coach Richards) said after the game he didn't think either team played very well, but I was pleased with our performance," noted Sullivan.

"We missed a lot of shots, and didn't score many points, but dug down when it counted. The defense was excellent. Holding a club like Chelmsford to 33 points requires a great effort."

*'Second place really doesn't mean anything. First is the name of the game. That's what we're after.'*

**Coach George Sullivan**

## Tania Pierce helps out team with excellent performances

By Rick Harrison

It was difficult to say which hurt more, the dual meet loss to Chelmsford or the loss of star Kasie Kearins indefinitely with an ankle injury. The Andover High girls' gymnastics team was hit with that debilitating daily double last week within a 48-hour span, an extremely unfortunate turn of events that was assuaged somewhat by a Kearins-less victory over Lowell on MLK Day.

It will now take an Act of God, or a rash of injuries to the Dracut and Chelmsford High teams, for the Andover girls to repeat their impressive Merrimack Valley Conference dual meet tri-championship of last year.

Despite another strong overall performance, particularly by ever-improving Tania Pierce, the Lady Warriors' best chance to at least share the title again went by the boards when Chelmsford registered a convincing 132.50 to 125.20 dual meet triumph at the Dunn Gymnasium.

The Lions, who subsequently lost to Dracut two days later to essentially hand the title to the Middles, were in

peak form as they set a school scoring record en route to the triumph over AHS.

Andover bounced back earlier this week with the 119.60 to 110.50 victory over Lowell, improving to 3-2-0 overall, but it appears Dracut (5-1-0 overall) will win or share the MVC crown for the ninth consecutive year with Chelmsford (4-2-0) and Andover close behind.

Kearins was there in spirit and in flesh at the Lowell meet, but Miss Awe some could do nothing more than offer encouragement as she hobbled around on crutches with her right ankle heavily bandaged.

The injury, a very bad sprain, came while Kasie was working on her vaulting during an out-of-school practice session at Merrimack Valley Gymnastics in North Andover.

She went to Lawrence General Hospital after the accident to have the ankle X-rayed, and has spent the past week under the watchful eye and hands of AHS trainer/physical therapist Joe Armanetti who is schooled in sports medicine and orthopedic work.

"The swelling has gone down but the

ankle is still very tender and discolored," said Andover Coach Julie Curtis. "We're all pretty bummed out about Kasie's injury, but we're hoping to have her back for bars and beam by the Methuen meet (Feb. 1)."

"She still wants me to enter her as an all-around in the MVC Championship Meet, and that's what I'm planning to do."

**Pierce emerging**

Meanwhile, the emergence of Tania Pierce has been a major bright spot as she improves from an outstanding to a superb gymnast.

"Tania's attitude has definitely changed this year," said Coach Curtis. "She has a whole new outlook. She's doing fantastic, incredibly better with every meet. Her vaulting and floor have always been excellent, and she's picked up her performance on the beam and bars to a higher level."

AHS has a pair of non-league meets next on the agenda, traveling to Londonderry, N.H. High Saturday afternoon (2:30 p.m.) and journeying across town to face Phillips Academy next Wednesday (Jan. 30) at 3:30 p.m.

**Andover-Chelmsford**

While several of the Lady Warriors' performances may have been a shade off, it would have taken a spectacular effort to overcome Chelmsford on this particular afternoon.

"We did well on bars and beam," said Coach Julie Curtis, whose team fell more than three points shy of its total against Dracut six days earlier. "Our vaulting was a little off. There were a couple tumbles (that cost valuable points)."

"Our floor exercise scores seemed low and Chelmsford's seemed high," continued Curtis. "There didn't appear to be that much difference in the routines. Sometimes the two judges differed by a half-point in their scores, and that's unusual."

"We lost by seven points, so the floor exercise wouldn't have won it for us. But our girls were a little down after that event," noted the coach.

Tania Pierce chalked up the lone first place finish for Andover, breaking veteran four-year standout Emily



ISSUE "S" MISSING

NOT AVAILABLE

Jan 24 pages 43-44

## Boys stretch streak to six games

3-of-5 regular floor shots, 3-of-6 from three-point land and adding seven free throws.

Junior guard Sean Ryan tossed in 14 points, including a pair of three's, and junior forward Kevin Ring netted 12 points.

Junior guard Matt Harris, junior forward Chris Shea and junior forward Mike Pettoruto pocketed six points apiece.

Co-captain Joe Iarrobino, senior forward Brett Hammond, junior swingman Chris Lembo and recently returned junior forward Matt Grant (hand injury) contributed one field goal each.

"Ring is starting to pick up the pace offensively, and Iarrobino continues to be a floor leader by playing good defense and getting the ball to the right people in the right places," said Fazio.

Iarrobino passed out six assists, Hammond and Ring corralled six rebounds apiece, Perry had five rebounds and three steals, and Ryan had a symmetrical four assists, four steals and four rebounds.

### Andover, 64-55

The Warriors sputtered and coughed against Methuen at the Rangers' old high school gym, bolting to a quick 11-point lead that was whittled to just two (35-33) by half-time.

"We took the early lead by effective use of the press," said Fazio, "and then lost it when we stopped doing all the little things. We gutted it out in the second half, knowing the win would put us in a nice position."

Matt Perry again led the offense with 22 points, including four three's, while Kevin Ring added 14 points, Joe Iarrobino 11, Mike Pettoruto eight, Matt Harris and Brett Hammond four each, and Sean Ryan two points.

Ring ripped down 11 rebounds, Perry had six boards and three steals, Hammond, Pettoruto and Harris five rebounds apiece, Ryan five assists and three steals, and Iarrobino

four assists.

### Andover JVs

Coach Lowell Canovitch's Andover junior varsity, 5-5 overall, split two games last week as they dropped a 47-39 decision to Chelmsford and beat Methuen, 46-32.

Sophomore Steve Shepard scored 12 points in both games, while Jon Martin netted nine against Chelmsford, Mark Lastrina and Colin Arsenault had nine each against Methuen, and Steve Marchlik was strong off the boards.

### Andover freshmen

The Andover frosh, 7-1 overall, split two games last week as they drilled Chelmsford 64-42 and dropped a 40-39 decision to Methuen at the buzzer.

Frank Paone netted 13 points, Todd Murray 12 and Gene Doran 12 against Chelmsford. Toby Guzowski was the top rebounder and David Stutz led the team in assists.

A last-second three-point bomb by Methuen's Bob Ruggiero knocked Andover from the unbeaten ranks. Guzowski and Curt Stockwood combined for 23 of Andover's points.

### ANDOVER SCORING (11 games)

	FG	FT	Pt
Matt Perry	73	27	203
Sean Ryan	51	31	150
Brett Hammond	26	29	81
Kevin Ring	34	9	77
Chris Shea	29	15	73
Joe Iarrobino	23	19	66
Matt Harris	23	13	61
Mike Pettoruto	12	12	36
Jeff Hurley	3	2	8
Chris Lembo	3	1	7
Doug Cullen	1	1	3
Steve Shepard	1	1	3
Matt Grant	1	0	2

**Three-pointers:** Perry 31, Ryan 17, Harris 2, Iarrobino 1.



Photo by Matthew Sapienza

## Tania Pierce helps out team with excellent performances

Lueck's stranglehold on the top spot with an 8.4 in vaulting.

Lueck settled for second place with an 8.4, but she dominated every other event with first on the uneven bars (8.65), balance beam (9.0) and floor exercise (8.8).

Lueck was first all-around with a 34.85 total, while Pierce was second at 32.80, Kasie Kearns third at 32.50 and Chelmsford's Stephanie Incatasciato fourth at 32.45.

Tania Pierce added a second place on the beam (8.35).

Kasie Kearns tied for second on bars (8.4), and was third on beam (8.2) and in floor (8.35).

Sophomore Anne Milmoie took fourth place on the balance beam (8.05) and also scored well on bars (7.4).

Chelmsford's Incatasciato tied teammate Angie Rapone for second in floor exercise (8.4), placed third in vaulting (8.3) and third on bars (8.3).

### Andover-Lowell

Two first place finishes and a second by Tania Terrific, who skipped the vaulting and

did not compete as an all-around, keyed the 119.60 to 110.50 triumph over Lowell.

Pierce placed first on the uneven bars with an 8.2, first in floor exercise with an 8.3, and second on the difficult balance beam with a 7.3.

Surprising freshman Stacey Lavoie won the vaulting competition with a personal-best 8.3.

Sophomore Anne Milmoie took second all-around with a 30.5, barely trailing Lowell's Chris Quigley at 30.6.

The bright and energetic Milmoie was second in vaulting (8.2), second in floor exercise (8.1) and third on beam (7.2) to highlight her effort.

Junior Sarah Faraci was second on bars (7.6), captain Samantha Genier was third on bars with a career personal-best 7.5, and junior Alicia Dennehey recorded a personal-best 7.0 score in floor.

Sophomore Amanda Schaaake was impressive all-around with a 27.4 that included a solid 7.6 in vaulting and 7.5 in floor exercise.

Joe Iarrobino moves the ball up the court in a recent game against Lawrence.

## Warrior swimmers capture every event at meet with PA.

(Continued from page 41)

points.

Liberty led the second Warrior sweep of the night when he dipped under five minutes in the 500 free. His 4:58.23 improved his state "Q" time by more than three seconds. Robb was second and Dave Bevacqua third with a personal best time, down four seconds from last week.

DeMartino, Estabrooks, Robb and Mayberry captured the 200 free relay with Salerno, Eckels, Litchfield and Benson in third. Jennings and Schaaake went one-

two in the 100 back and Herlihy took the 100-yard breaststroke with Estabrooks second and Nathan Winters fifth.

The 400-yard freestyle relay belonged to Jennings, Robb, Schaaake and Liberty while Litchfield, Bevacqua, Mazin and Benson took second honors.

The Warriors' record now stands at 2-1 with Friday's competition against Nashua. The meet begins at 3:30 p.m. at the Greater Lawrence Technical School. The public is invited.

## Hurricanes swim against Beverly YMCA

The Andover/North Andover YMCA Hurricane swim team swam against the Beverly YMCA swim team recently.

Stephanie Lowe, Chrissi Deranian, Michelle Richard and Kathi Crow were Class A winners in the medley relay. Deranian was first in the 20-yard individual medley and the 100-yard freestyle. Lowe was first in the 100-yard back and third in the 100-yard free. Crow was second in the 500-yard free and 100-yard breaststroke. Richard was second in the 100-yard fly and third in the 200-yard free. Pam Mackenzie was third in the 50-yard free. Chris Krueger was first in the 500-yard free and third in the 200-yard free for the Class A boys.

Class B girls Margaret O'Brien, Betsy Bronstein, Chrissi Crow and Leanne Gallaher were first in the medley relay. Gallaher was first in the 100-yard free and second in the 200-yard free. Crow was first in the 100-yard free and second in the 100-yard fly. O'Brien was second in the 100-yard back and 100-yard free as was Bronstein in the 100-yard breast and 200-yard I.M. Class B boys Chris Blongiewicz,

Charlie Russo, Adam Schoen and Jeff Lurvey swam to first place in the medley relay. Schoen won the 200-yard I.M. and 100-yard fly. Lurvey was first in the 50-yard free and third in the 500-yard free. Russo was first in the 100-yard breast. Blongiewicz was second in the 100-yard back and third in the 200-yard free. Mark Ponikvar was third in the 100-yard free. Adam Moskal was second in the 500-yard freestyle. Ted Friedenson was third in the 100-yard back as was Howie Shainker in the 100-yard breaststroke.

The Class C girls won both their relays: Tara Williams, Lisa Wong, Jenelle Bryan and Kealy O'Connor the medley relay and Tara Schrier, Shana Welch, Meaghan Watt and Allissa Gallaher the free relay. Gallaher won the 200-yard I.M. and 50-yard fly. Schrier was first in the 50-yard free and second in the 50-yard breast. O'Connor was first in the 100-yard free and second in the 200-yard free. Wong was first in the 50-yard breast and third in the 50-yard back. Williams was second in the 50-yard free and 50-

(Continued on page 50)

## Bill Batchelder named to Globe All-Scholastic Team

Billy Batchelder, son of Mr. and Mrs. William H. Batchelder of Burton Farm Drive and a student at Governor Dummer Academy, was named to the 1990 Boston Globe All-Scholastic Independent School League Team.

Batchelder proved to be outstanding in football this season, throwing for 2,036 yards and 20 touchdowns with a completion percentage of 62 in eight games. The 6-foot-3-inch, 185-pound senior rushed for seven touchdowns and kicked six field goals. He led his team to the New England Prep School Class B championships with career

marks at 3,356 yards and 32 touchdown passes. The two-time all-league performer is interested in Creighton, Arizona, Tennessee, Wake Forest and Notre Dame.

The Boston Globe All-Scholastic Awards program honors high school athletes in eastern Massachusetts who have demonstrated exceptional athletic talent in a particular sport. There are a total of 24 boys' and girls' All-Scholastic teams. The Boston Globe began the All-Scholastic concept in 1901 with the first All-Scholastic football team.

## Doucette and Wilmer named Phillips Academy Athletes of the Term

By Mike McCleery

Michell Doucette and Amie Wilmer, both of Andover, have been selected Phillips Academy Athletes of the Term in soccer and field hockey.

Doucette, of 58 River St., shut down opposing teams all fall in leading Andover into the finals of the Eastern Regional tournament. Behind Doucette's stingy play, her soccer team started the fall with 10 consecutive victories and finished the season with an 11-2 mark. During the regular season she allowed only four goals while picking up seven

shutouts.

"I do whatever I can to save the ball, whether it means jumping up, diving or even taking the player out," said Doucette.

Doucette was also the recipient of the Sherman Drake Award for her effective play.

Senior co-captain of the field hockey team, Wilmer had a very fine season. In addition to being named an Athlete of the Term she was also awarded the Phil Allen Award for outstanding play.

Wilmer is also the captain of the winter track team. She is the daughter of Henry and Susan Wilmer of 28 Phillips St.

## Lady Warriors need two victories for tourney berth

(Continued from page 41)

Andover held a slim 17-15 lead at halftime, and clung to a 32-29 advantage with 23 seconds left in regulation.

"Then we played afraid to lose," lamented Sullivan.

An errant AHS pass went directly to Lions' standout Kathleen Gillis, who laid the ball in, and a subsequent turnover, foul and Chelmsford free throw tied it 32-32.

The Lady Warriors did receive a break, however, when Gillis fouled out scrambling for a loose ball with eight seconds left in regulation.

AHS, whose only previous down-to-the-wire game this season was against Haverhill, dominated the three-minute overtime and outscored Chelmsford 5-1.

Co-captain Liz Hanson's basket gave Andover the lead it never relinquished (34-32) early in the extra session.

Co-captain Nancy Hoffman added a field goal and junior center Amy O'Sullivan a free throw, while the only answering fire by the Lions was a Leigh Johnson foul shot with 1:30 to play.

Sophomore guard Lindsay Sweeney and junior Grace Perry led the offense with a game-high 12 and 10 points respectively.

"Both Lindsay and Grace were off in their shooting early in the game," said Sullivan. "But they moved in closer, got their (shooting) elbow higher, and

got back in sync."

Junior center Amy O'Sullivan contributed seven points, Liz Hanson four, junior guard Melissa McNamara two and Nancy Hoffman two.

O'Sullivan pulled down 14 rebounds, Hanson had 10 boards, and handing out several assists apiece were Sweeney, Perry and Hoffman.

"Grace Perry also had 12 defensive plusses," noted Sullivan. "Her hands were moving all the time. She was deflecting passes, diving on the floor after loose balls and really hustling."

"In addition to her rebounding, Liz Hanson did a great job denying Gillis the ball and holding her to 11 points."

"And 'Z' Kattar, playing on a bad ankle, turned in a strong defensive game," added Sullivan. "She contributes many things that don't show up on the scoreboard."

Jen Erickson and Kathleen Gillis shared team-high scoring honors for Chelmsford with 11 points apiece.

**Andover, 49-37**

It took a burst of energy in the final four minutes to secure this victory, as Andover let Wilmington (1-10 record) hang within striking distance.

"It wasn't pretty by any stretch of the imagination, but a win's a win," sighed Sullivan.

"We got cocky. There's usually a let-down after a big game, and moving from Chelmsford to Wilmington was a big change."

The Lady Warriors scored seven

quick points to start the game, taking a 7-0 lead, and that's when complacency took over.

"We sat back and didn't work hard," explained Sullivan. "Wilmington's big and they can score points."

Andover survived its early drowsiness, however, maintaining a comfortable 25-14 halftime lead.

"I was Mr. Meek and Mild at halftime," admitted Sullivan. "That was a mistake. It's the last time I'll be like that. Never again. We fell completely asleep in the second half, and Wilmington woke up."

With approximately four minutes to play the lead had shrunk to three points, prompting Sullivan to call a timeout.

"I put Zee Kattar into the game and we rode a big surge led by her and Stephanie Kupa," said the coach. "We started to rebound and kept the Wilmington girls off the boards."

The three-point edge was quadrupled to a 12-point margin by the final horn.

Grace Perry pumped in 12 points, Lindsay Sweeney 10, Stephanie Kupa eight, Nancy Hoffman six, Liz Hanson five, Amy Sullivan four, a single basket was contributed by Melissa McNamara and Zahia Kattar had two free throws.

Kupa also ripped down 10 rebounds, Kattar and Perry six caroms apiece, O'Sullivan five and Hanson four.

Andover hit 9-of-13 free throws, and the Wildcats hurt themselves with a 13-

for-27 performance at the foul line.

Guard Ginny Cosgrove and Jen Rago tossed in 10 points apiece for Wilmington.

**Andover JVs**

Coach Debbie Deacon's Andover junior varsity team stretched its win streak to three games, and improved to 7-2 overall, with victories over Chelmsford (29-6) and Wilmington (39-27).

Playing well in both wins were guards Tara Griffin and Amy Cassidy, Kerry Hagerty, Heather Norton, Erin Sullivan and Lea Conserva.

**Andover frosh**

The Andover frosh girls rode Rachel Buonopane's 18 points, and strong defense by Angie Roux and Jessica Tobin, to a 35-24 triumph over Chelmsford.

### ANDOVER SCORING (12 games)

	FG	FT	Pt
Grace Perry .....	50	48	148
Lindsay Sweeney .....	53	21	128
Nancy Hoffman .....	32	13	77
Liz Hanson .....	31	6	68
Zahia Kattar .....	20	12	52
Amy O'Sullivan .....	17	15	49
Stephanie Kupa .....	14	7	35
Kerry Hagerty .....	6	5	17
Beth Everett .....	5	5	15
Melissa McNamara .....	7	0	14
Heather Norton .....	1	1	3
Lea Conserva .....	0	2	2

Three-pointers: Sweeney 1



## No hot showers Wednesday morning



Photo by Matthew Sapienza

Chuck Kearns of the Water Maintenance Department inspects the damage at a watermain break on Morton Street Wednesday morning, near Chestnut Street. Houses in the area had no water early in the morning. Freezing temperatures added to the problem.

## The budget Several jobs are at risk

(Continued from page 1)

\$694,301, from \$20.8 to \$20.1 million.

The cuts would reduce the total number of municipal employees by 18, from 325 in Fiscal Year 1991 to 307 in FY 1992. Three of these positions are currently not filled.

The cuts for the police department include not funding five patrol positions, one meter man, the animal control officer and three part-time positions.

The fire department would lose four firefighter positions, (two are not currently filled), and one part-time clerk.

The budget proposal also does not fund one professional librarian, three part-time clerks and one part-time assistant librarian. The Ballardvale Library, currently open two days a week, will be closed and Memorial Hall Library will be closed Friday nights and all day Sunday.

The manager's proposal also cuts the household hazardous waste collection program at a savings of \$25,000.

Contributing to the conservative budget proposal was information that the state might not fully fund local aid, according to Mr. Stapczynski. The state has indicated that it may not be able to return to cities and towns the 40 percent of state taxes stipulated by question 5 on last November's ballot, according to the town manager.

The manager's budget will be discussed and is sure to go through some changes before it goes before Town Meeting for approval in April.

### Police cuts

Police Chief James Johnson said the cuts would mean a curtailment of services and that the changes would be very noticeable in the street.

"As for the number of people in the street, the impact would be more like seven or eight," Chief Johnson said. "It's going to be disastrous to us."

But the chief was not surprised that there were some reductions.

"Everybody has been told that they would be losing 7 percent," he said.

And he said he didn't think all the recommended cuts would make it into the final budget.

"I would hope not," the chief said Tuesday.

**"It's going to be  
disastrous to us."**

**Police Chief James Johnson**

day.

He also said the cuts are coming at a time when crime is increasing.

"Our crime rate is going up since September," Chief Johnson said.

The chief speculated that the rise in crime might be related to the economic situation, but said the type of crime is also changing.

He cited the armed robbery of the Grocery Bag in November, a recent robbery at Nazarian Jewelers and, just this past weekend, the breaks at Nordic Furs and at both the West Middle and High schools.

"We seem to be getting a more aggressive type of criminal activity and the breaks are starting to go up," he said.

### Officers' contract cuts

The town manager, in an effort to reduce expenses and save jobs, has asked the lieutenants and sergeants to give up two or three items in their three-year contract that would cut some expenses next year, according to the chief.

"He is trying to get them to give up some of their contracts. Relax it somewhat," the chief said.

One of the "take backs" Mr. Stapczynski has asked for relates to the mandatory filling of shifts, according to the chief.

The officers have had two or three meetings with the town manager on the proposal, according to the chief, but no agreement has yet been reached.

The police patrol officers have been working more than 18 months without a contract and were scheduled for a labor relations meeting Tuesday to continue discussions on a settlement.

The patrol officers have been unable to reach agreement on up to 26 points of the

## News Calendar

### FRIDAY, JAN. 25

**Author Mary McGarry Morris** is copies of her latest book, *A Dangerous Woman*, 6-8 p.m. at Andover Bookstore, Olde Andover Village, Main Street.

### SATURDAY, JAN. 26

**School Committee meeting**, 9 a.m., school office building, Whittier Court.

### SUNDAY, JAN. 27

**20th annual Harold R. Rafton Ski Trek**, sponsored by AVIS, Appalachian Mountain Club and Andover Conserva-

tion Commission; High Plain Road, 10 a.m. Call leaders David Dargie, (617) 275-5493, or Burt Batcheller, 475-3665.

**Interfaith peace gathering** to pray for servicepeople and others in Middle East, 1 p.m., Ballardvale Green; organized by Ballardvale United Church, 175-2506.

### MONDAY, JAN. 28

**Board of Health meeting**, 6:15 p.m., 2nd floor town office building, Bartlett Street.

**SHED board meeting**, 7:30 p.m., 3

rd floor, town office building, Bartlett Street.

### TUESDAY, JAN. 29

**School Committee meeting**, 7:30 p.m., school office building, Whittier Court.

### WEDNESDAY, JAN. 30

**WIND**, Wednesday is Networking Day, 10 a.m., Faith Lutheran Church, 360 South Main St., networking and support for executives who are out of work, every Wednesday; call Lee Kirkwood, 475-2742, for information.

**Finance Committee**, 7:30 p.m., 2nd floor, town office building, Bartlett Street.

**Trustees of Memorial Hall Library**, 7:30 p.m., MHL activity room.

### THURSDAY, JAN. 31

**ECO**, Environmental Concern Organization at Andover High School, hosts GLEN, Greater Lawrence Environmental Network, 7:30 p.m., library annex.

**Andover Contributory Retirement Board** 10 a.m. 3rd floor Town Office Building, Bartlett Street.

touchdown performer is Arizona, Tennessee.

astic Awards athletes in have demonstration in a part of 24 boys' The Boston c concept in stic football

erm

ave the ball, diving or even net.

ipient of the effective play. hockey team. a. In addition the Term she en Award for

of the winter of Henry and

e foul line. rove and Jen nts apiece for

on's Andover etched its win and improved to is over Chelms-on (39-27).

th wins were l Amy Cassidy, r Norton, Erin rva.

irls rode Rachel ts, and strong ax and Jessica h over Chelms-

CORING  
(es)

FG	FT	Pt
50	48	148
53	21	128
32	13	77
31	6	68
20	12	52
17	15	49
14	7	35
6	5	17
5	5	15
7	0	14
1	1	3
0	2	2

eeney 1

## Ballardvale United A remains undefeated

By Rick Harrison

Ballardvale United A remained undefeated, and strengthened its hold on first place in the Senior Division of the Andover Church Basketball League, as it rode the shooting of Mike Trombly and an aggressive zone defense to a 34-20 triumph over intra-church rival Ballardvale B at Andover High's Dunn Gymnasium.

The victory boosted BU-A's record to 5-0, and kept it one game ahead in the loss column over idle St. Augustine B and St. Augustine A which trimmed St. Augustine C, 41-24.

In other Senior action, St. Robert's squared its record at 2-2 with a 54-12 win over Faith Lutheran.

Matt Gibson of Ballardvale A continues to lead the tight individual scoring race with 51 points, and he is closely followed by Chris Corcoran of St. Augustine A with 46. Andy Ravens of St. Augustine C 45, Matt Perrault of St. Robert's 44 and Sean Croteau of St. Augustine B 44.

### Ballardvale A, 34-20

Ballardvale B was unable to penetrate the division leader's active zone defense, which keyed the victory along with Mike Trombly's shooting accuracy and effective board control by Ballardvale A's shot-blocking tandem of Matt Gibson and Jon Haskell.

The division leaders inched ahead 6-2 in the first quarter on two Gibson free throws and baskets by Haskell and Aaryn Schmuhl, the latter a greatly improved player who contributed a solid all-around effort in this one.

Five points by Trombly helped increase the lead to 15-2 by halftime, and Trombly added six more in the third stanza when the advantage ballooned to a prohibitive 30-8.

Trombly finished with a season-high 13 points, Haskell added 7, Schmuhl 6, Gibson 4, Andy Male a field goal and Andrew Shen two free throws.

Mike Maguire led the balanced attack for Ballardvale B (2-2) with 6 points while Scott Callanan, Adam Gray and Will Cohen contributed 4 apiece.

Tim Sullivan tossed in a fourth-quarter field goal, and Joe Jelison played a strong defensive game.

### St. Augustine A, 41-24

It took one half for St. Augustine A (3-1) to shake St. Augustine C, as Andy Ravens pumped in 10 points to keep the C-squad

within striking distance (21-16) after two periods.

But a 16-1 third-quarter blitz put SAA in command, Chris Corcoran and Jon Germain leading the assault with four points each.

Joe Hogarty, Ron Hajj, Corcoran and Germain paced an 11-player attack with 6 points apiece.

Jason Nicholson, B.J. Edwards and C.J. Dadd added 3 points each, while single baskets were contributed by Ed Stewart, Ernie Dascoli and Scott Nicholson.

Andy Ravens was game-high for St. Augustine C with 14 points, Lee Baron pocketed 6, and first-half baskets were netted by Andy Parker and Andy Ewalt.

### St. Robert's, 54-12

Matt Perrault poured in 19 points, 16 in the first half, as St. Robert's jumped ahead of Faith Lutheran 12-2 after one quarter, 28-4 at halftime and 41-10 after three periods.

Tom Gardner chipped in 9 points for the winners, Jon Adams had his 8 points in the second quarter, and Mike Leone pocketed 6 points in the second half.

Nick Kyslowsky scored 4 third-period points, and second half baskets were added by Tim Campbell, Glen Siniawski, Leo Blais and Jason Beale.

Todd Wilson and Greg Foltz did all the damage for Faith Lutheran with 8 and 4 points respectively.

Also playing well for FL were Zach Gray and Eddie Johnson.

### ACBL standings Senior Division

	W	L	PF	PA
Ballardvale A .....	5	0	171	126
St. Augustine A .....	3	1	173	87
St. Augustine B .....	3	1	151	81
St. Robert's .....	2	2	168	96
Ballardvale B .....	2	2	137	110
Faith Lutheran .....	0	4	39	226
St. Augustine C .....	0	5	89	202

### Leading Scorers

	FG	FT	Pt
Matt Gibson, BUA .....	23	5	51
Chris Corcoran, SAA .....	20	6	46
Andy Ravens, SAC .....	17	11	45
Sean Croteau, SAB .....	21	2	44
Matt Perrault, SR .....	21	2	44
Tim Foley, SAB .....	18	1	37
Mike Maguire, BUB .....	18	0	36
Andy Male, BUA .....	13	8	34
Tom Gardner, SR .....	13	7	33

## Synchronized swim show to be held at YMCA, Feb. 9 and 10

The Andover/North Andover YMCA synchronized swim team, the Synchers, will hold its annual synchronized swim show Saturday, Feb. 9, at 3 and 5 p.m. and Sunday, Feb. 10, at 1 and 3 p.m. at the YMCA, 140 Haverhill St.

This year's theme is "Watercolors." Routines will be performed to songs relating to different colors of the rainbow. The youth team, adult team and instructional class will participate in the show.

The youth team is made up of 21 girls between the ages of 10 and 18 from the Greater Lawrence area. Martha Page of North Reading is the coach. Assistant coaches are Augusta Dadiego of Andover and Barbara Wohlforth of North Reading. The team practices at the YMCA twice weekly September through June.

The Synchers are a member of the U.S. Synchronized Swim Association. Approximately 10 groups within New England

belong to the association. Competitions are held throughout the year within New England. The New England Junior Olympics, which will be held in May at Springfield College in Springfield, is the highlight of the year. Qualifiers are then allowed to participate in Eastern Regional competitions.

The Synchers have been in existence for about 10 years and participate in other competitions in New England. The Synchers will host an age group competition for groups from all over New England March 2 and 3.

Synchronized swimming has been performed at the Summer Olympics since 1984.

Phyllis Cutler of Andover is the coach for the adult team, which meets weekly at the YMCA, and teaches the instructional synchronized swim class. Julie Cutler and Julie Hirst, students at Andover High School, are co-captains of the Synchers.

## Baseball school starts Feb. 3

Andover Baseball School has openings for its winter baseball program for players between the ages of 8 and 16. The program starts Sunday, Feb. 3, and runs for five consecutive Sundays.

Session one is for ages 8 to 11 between 8:30 and 11 a.m. Ages 12 to 16 will attend session two from 11 to 1:30 p.m.

The fundamentals of throwing, fielding and hitting will be stressed. The last part of each session will be spent on position play (infield, outfield, pitcher, catcher). A video analysis is done of each player each week and a written assessment is done of each player at

the end of the program.

The program is directed by Dave Betten court, Andover High School baseball coach and Texas Ranger scout, and Joe Iarrobino, Andover American Legion coach and Rollins College recruiter. Other instructors include Bill Blood, Methuen High School baseball coach; Marc Pelletier, Central Catholic baseball coach; and Bob Rikeman, Framingham State College head coach.

If interested, contact Dave Bettencourt, 12 Peggy Lane, Salem, N.H., or Joe Iarrobino, 14 Cricket Circle, Andover.

## Pirates swim in Worcester

The Merrimack Valley Pirates Swim Team competed in the 14th annual Bay State Swim Classic at Clark University in Worcester recently and made a commendable showing. Thirty-seven Pirate swimmers scored points in the competition which was actually two meets in one. Contestants were vying to obtain either "A" or "B" time certifications in the four strokes and individual medley events over various distances.

Receiving all "A" time designations in their events were Adrienne Bonne Jen Lamontagne, Wendy Mooney, Kevin Riley and Heather Wilder.

Placing for MVP in the 8 and under age group were: Nicole Hendrickson, "A"-seventh in the 25-yard freestyle; "B"-fourth in the 25 and 50-yard butterfly, 50 backstroke and 50 free and eighth in the 25 back and 25-yard breaststroke.

Richard Kinnett, "A"-first in the 25-yard breaststroke, fourth in the 50-yard breaststroke, seventh in the 50 back and eighth in the 50 fly; "B"-first in the 25 free and fly and second in the 50 free.

Jonathan Leone, "A"-sixth in the 50 free and fly, seventh in the 25 free and fly and ninth in the 50 back; "B"-first in the 50-yard breaststroke and second in the 25-yard breaststroke.

Scarlette Scarborough, "A"-third in the 25

fly, fourth in the 50 back, fifth in the 50 fly, sixth in the 25 back and eighth in the 25 free. "B"-first in the 50 free, seventh in the 50-yard breaststroke and 12th in the 25-yard breaststroke.

In the 9-10 class Elizabeth Ackley received an "A" time for sixth place in the 50 fly; "B" third in the 50 free and back and 100 fly, fifth in the 100 back and sixth in the 100 free plus "B" times in the 50-yard breaststroke and 200 free.

Kevin Riley, "A"-first in the 50 free and fly and 100 free, second in the 50-yard breaststroke, 100 fly and 200 free, third in the 100-yard breaststroke and 50 backstroke and fourth in the 100 back.

Lyndsay St. Onge, "A"-second in the 200 free and sixth in the 100 free; "B"-first in the 100 fly, second in the 50 and 100 back, third in the 50 fly, fourth in the 50 free and 100-yard breaststroke and seventh in the 50-yard breaststroke.

Scoring in the 11-12 age group were Lael Byrnes, "A"-ninth in the 100 back and 100-yard breaststroke, 12th in the 100 free and 50 back and an "A" time in the 50 free; "B"-first in the 50-yard breaststroke and ninth in the 50 fly.

Clewis Kinnett, "A"-fourth in the 100-yard breaststroke and sixth in the 50-yard breast-

(Continued on page 5C)

# CONVENIENCE

That's what you get with a  
Paid-In-Advance subscription to

  
**The Eagle-Tribune™**

**CONVENIENT:** YOU deal directly with the Circulation Department. YOU receive a Notice Of Renewal prior to your expiration date. YOU receive an extended expiration date for vacation or missed papers!

**FLEXIBLE:** YOU get to choose from 3 easy subscription payment plans to receive The Eagle-Tribune 7 days a week for 13, 26 or 52 weeks. YOU can choose how you want to pay for your subscription, by check or by using your VISA or MASTERCARD. YOU can pay by mail or in person at one of our 3 office locations: 100 Turnpike St., North Andover; 320 Essex St., Lawrence or 52-54 Washington St., Haverhill.

**SAVE TIME:** YOU don't have to worry about setting money aside every week because The Eagle-Tribune will bill you for the payment plan you choose — and your copy of the bill is your receipt. YOU never have to worry again about when your carrier will come to your door to collect. YOU can still tip your carrier for providing good service by including this amount in the "Gratuity" space on your bill!

## SPECIAL INTRODUCTORY P.I.A. OFFER

Start an Eagle-Tribune Paid-In-Advance subscription today and we will include  
**2 FREE WEEKS** in the subscription plan you choose (13, 26 or 52 weeks).

**So Don't Delay! — Call Today! 681-1100**

or complete the coupon below and mail it to:

**YES, I wish to become a PAID-IN-ADVANCE subscriber to  
The Eagle-Tribune at a special discount price of \$30.80**

☐ I am a current carrier-collect subscriber ☐ I am a new subscriber

Name \_\_\_\_\_ Phone No. \_\_\_\_\_

Address \_\_\_\_\_ Apt./Lot No \_\_\_\_\_

Mailing address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

I wish to pay by check or money order

Please charge my subscription to my ☐ Visa ☐ MasterCard

Subscription Charge: (Choose one)

13 weeks ..... \$ 30.80

26 weeks ..... \$ 67.20

52 weeks ..... \$140.00

Optional Gratuity ..... \$ \_\_\_\_\_

TOTAL AMOUNT ..... \$ \_\_\_\_\_

CHARGE CARD INFORMATION

Card No \_\_\_\_\_

Expiration Date \_\_\_\_\_

Signature \_\_\_\_\_

  
**The Eagle-Tribune™**

*Winner of the Pulitzer Prize*

**P.O. Box 100  
Lawrence, MA 01842  
Attn: Circulation Dept.**



# Andover/North Andover Hurricanes meet Beverly YMCA

yard back. Bryan was third in the 200-yard freestyle and the 100-yard freestyle. The C boys also took first place in both their relays: Eric Shessler, Anthony Sakakeeny, Andy Wong and Ray Lemoine in the medley relay and Jeff Danis, Jeff Dwight, Michael Gallaher and Matt McCarthy in the free relay.

Wong was first in

the 50-yard fly and 50-yard breast.

McCarthy was first in the 200-yard free and third in the 100-yard free. Danis was first in the 50-yard free and second in the 50-yard breast. Gallaher was second in the 200-yard free and 50-yard fly. Sakakeeny was second in the 200-yard I.M. and third in the 50-yard back.

Shessler was sec-

ond in the 50-yard back and third in the 200-yard I.M. Lemoine was second in the 100-yard free and 50-yard fly.

Class D girls Jessica Schoen was first in the 50-yard free and third in the 50-yard breast and Brenna O'Connor was third in the 100-yard I.M. and 50-yard fly. In Class D boys Robbie Bolway was second in the 50-yard free, Skip Bryan was

second in the 100-yard free and third in the 50-yard fly and Joey Sipos was second in the 50-yard back. Andy Shessler was second in the 50-yard breaststroke. Placing third were Timmy Witman in the 100-yard I.M. and 100-yard free; Scott Shainker in the 50-yard free and 50-yard back and Mark Moskal in the 50-yard breast. Bolway, Josh Shulman, Shainker and Wit-

man won the free relay.

For the E girls Kristin Steinert was first in the 25-yard free and second in the 50-yard free. Kerlyn O'Connor was first in the 2-yard back and second in the 25-yard fly. Tracy Shessler was first in the 25-yard breast stroke and third in the 100-yard I.M. Janice Chu was second in the 100-yard I.M. as was Michelle Danis in the 25-yard

breast. Katie Childs was third in the 50-yard free and 25-yard back. Chu, Megan Galizia, Danis and Childs were first in the free relay.

For the E boys John D'Ambrosio was first in the 25-yard free and third in the 100-yard I.M. Brad Johnson was second in the 50-yard free and 25-yard back as was Bryan Hilliard in the 25-yard breast. Ross Clay was third in the 25-yard fly and 25-yard breast. Nate Vantzelsde was third in the 50-yard free as was Scott Mackin in the 25-yard back. Jim

Russo, Mackin, Adam Kovacs and Clay were the winners in the free relay.

**Keep up with the action!**

**Read Rick Harrison's sport stories each week in the Townsman.**

## Pirates swim at meet in Worcester

stroke: "B"-second in the 100 free and back, third in the 50 fly, fourth in the 50 fly and 500 free, seventh in the 100 fly and eighth in the 50 back.

Heather Wilder, "A"-second in the 50 free and 100 back, third in the 100 free and 100-yard breast stroke, fourth in the 50 fly and breast stroke, fifth in the 100 fly and sixth in the 50 back.

In the 13-14 division, Scott Campbell, "B" time in the 500 yd. freestyle.

Tracie Grant, "A" seventh in the 200 and 500 free; "B" first in the 100 fly, third in the 100 yard breaststroke, fourth in the 100 back and 200 fly, fifth in the 200 back, seventh in the 200 breaststroke and 11th in the 100 free.

Jessica Janiak, "B"-eighth in the 100 fly and ninth in the 200 back.

Kait McLaughlin, "A"-first in the 200 fly, 11th in the 200 free and an "A" time in the 500 free; "B" first in the 200-yard breaststroke, second

in the 100 free and back, third in the 200 back and fourth in the 100 fly.

John Newland, "B"-first in the 100 free and fifth in the 100 fly.

Peter Olinski, "B"-third in the 500 free.

Michelle Peake, "A"-eighth in the 100 free; "B"-first in the 200 free, fourth in the 100-yard breast stroke and fifth in the 200 yard breast stroke.

Kristen Fetrault, "A"-third in the 200 and 500 yard freestyle and an "A" time in the open division 400-yard I.M.; "B"-third in the 200 fly.

Melissa Schofield, "A"-first in the 100, 200 and 500-yard freestyle, 100 and 200-yard backstrokes and third in the 100 and 200-yard breaststrokes and in the open division 400 I.M.

In the open class Adrienne Bonne, "A"-second in the 100 back, third in the 200 back, fourth in the 100 free and 200-yard

breaststroke and sixth in the 100-yard breaststroke.

Heather Donahue, "A" third in the 200 yard breaststroke, fourth in the 100 yard breaststroke and an "A" time in the 400 I.M.; "B"-second in the 100 free and 100 and 200 back.

Marv Beth Feeney, "A"-seventh in the 100 free; "B" fourth in the 200 back, fifth in the 100 back, sixth in the 500 free and a "B" time in the 200 free.

John Fischer, "B"-second in the 200 fly, third in the 500 free, fifth in the 200 free, sixth in the 100 fly, eighth in the 100 free and 200-yard breast stroke, ninth in the 200 back and a "B" time in the 100-yard breaststroke.

Amy Heroux, "B" 11th in the 200 back and a "B" time in the 100 back.

Barbara Hickey, "A"-second in the 100 fly, ninth in the 500 free, 10th in the 200 free and an "A" time in the 400 I.M.; "B" first in the 100-yard

breaststroke and second in the 200 fly.

Jen Lamontagne, "A"-second in the 500 free and 400 I.M.

Diana Liberty, "A"-sixth in the 100 free, seventh in the 200 free and eighth in the 500 free and 400 I.M. "B"-second in the 100 fly, third in the 200 fly, sixth in the 200 back, seventh in the 100 yard breaststroke and ninth in the 100 back.

Matt Liberty, "A" first in the 200 fly and back, second in the 200 free, third in the 100 fly and 200 yard breaststroke and sixth in the 100 free. "B" second in the 100 yd. breast stroke and back stroke.

Brian Mayberry, "A" second in the 100 free and sixth in the 200 free, "B" first in the 100 yard breast stroke, third in the 100 fly, fourth in the 100 back and fifth in the 200-yard breaststroke.

Wendy Mooney, "A"-second in the 200 fly, fourth in the 100 fly and 200 free, fifth

in the 100 and 500 free and sixth in the 400 I.M.

Reed Newland, "A"-fourth in the 200 free; "B"-fifth in the 200 fly and ninth in the 100-yard breast stroke.

Gwen Olinski, "B"-fifth in the 500 free.

Adam Robb, "B" 10th in the 100 and 200-yard back strokes, 11th in the 200 free and a "B" time in the 100 free.

Stephanie St-Onge, "A"-second in the 200-yard breast stroke and fifth in the 100 yard breast stroke. "B" first in the 200 back and fourth in the 100 back.

Geoff Schaanke, "B" first in the 100 free, third in the 100 back and 200 free and eighth in the 200 back.

Jennifer Sheehan, "B"-first in the 200 yard breaststroke, third in the 100-yard breaststroke, ninth in the 100 free, 12th in the 200 free and a "B" time in the 400 I.M.

**D & S Custom Builders, Inc.**  
603-898-1901

- Carpentry
- Kitchens
- Additions
- Frameking
- Decks
- Remodeling



SERVICING MA & SO. N.H. 12 YEARS / LOWEST PRICES • ALL WORK GUARANTEED

**R H. HENDERSON**  
CARPENTRY and  
HOME IMPROVEMENTS

- Interior Alterations
- Cabinet Changes for New Appliances
- Countertops • Built-ins and Storage

475-6966

**MARVELOUS WINDOW CLEANING**

• STORM WINDOWS  
Commercial & Residential

MA (508) 682-6392  
N.H. (603) 437-0915



**AUTOMOTIVE DIRECTORY**

**NEW CAR DEALER**



**It's NOT A Car  
it's a VOLKSWAGEN**

- SALES
- SERVICE
- BODY SHOP

Exit 48 off 495  
Haverhill, MA  
(508) 687-0696

**NEW CAR DEALER**



**CHRYSLER-PLYMOUTH**

273 South Union St.  
Lawrence  
Massachusetts

**Open Evenings**

688-6053

**NEW CAR DEALER**



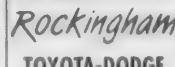
**New & Used  
Cars & Trucks**

AAA & Award Winning  
Service & Parts

Serving You & Your  
Family In This Area For  
Over 30 Years

Corner of Merrimack  
& So. Broadway  
Lawrence, MA  
683-9591

**NEW CAR DEALER**



**SALES & SERVICE**

**LEASING**

354 Main St.  
Salem, N.H.  
Exit 50 off 495  
Exit 2 off 93

603-893-3525

**TO PLACE AUTO DIRECTORY ADVERTISING  
Please Call: 475-1943**

Mackin.  
Kovacs and  
were the win-  
in the free

up  
n the  
on!  
d Rick  
rison's  
rt  
ies  
h week  
ne  
nsman.

IVE  
RY

AR DEALER

ARK

ER-PLYMOUTH

uth Union St.

awrence  
achusetts

Open  
enings

3-6053

AR DEALER

Kingham

TA-DODGE

& SERVICE  
EASING

Main St.

em, N.H.

50 off 495

st 2 off 93

893-3525

ADVERTISING  
1943

## Young skiiers lead way for Andover Ski Club victory

The 7 and unders led the way for the first Andover Ski Club win in several years. The ASC posted a 45-point victory over long-time rival Prospect Hill in a tri-race with Sudbury on Sunday, Jan. 20, at Bradford Hill in Haverhill. Bringing home the honors were:

7 and under: Girls, Sherri Conrad, third; Shannon Skoglund, fourth;

Allison Tisbert, fifth; Melissa Raused, eighth; Heather Barry, ninth.

Boys, Chris Barry, first; Michael Grieco, second; Daniel Bellaqua, third; Shawn Furey, fourth; Daniel Froburg, fifth; Josh Accomando, seventh;

Ryan Hurley, eighth; Russ Dow, 10th. 8 and 9: Girls, Aynsle Accomando, third; Caitlin Grasso, fourth; Kristie Schulman, seventh.

Boys: Jay Tisbert, second.

10 and 11: Girls, Alison Skoglund, first; Jillian Dow, fourth.

Boys, Aron Bellorado, first; James John, ninth.

12 and 13: Girls, Catherine Kendrick, second; Emily Winters, third; Hannah Pfeifle,

## Ski club posts lost to Nashoba Valley

Under near perfect conditions at Bradford Hill in Haverhill on Sunday, Jan. 12, the Andover Ski Club hosted the Nashoba Valley Ski Club and lost 280-234. Nashoba retains its grip on first place in the eastern division of the Buddy Werner League. Bringing home the honors for Andover were:

Girls 7 & under: Ashley Tisbert, third; Sherri Conrad, fifth; Shannon Skoglund, seventh; Lisa Tylus, 10th.

Boys 7 & under: Chris Barry, second; Micheal Grieco, third; Daniel Bellaqua, fifth; Scott Lungren, seventh; Shawn Furey, 10th.

Girls 8 & 9: Caitlin Grasso, first; Kristie Schulman, second; Aynsle Accomando, third; Kristine Dow, fourth.

Boys 8 & 9: Jay Tisbert, first; Matt Rose, sixth.

Girls 10 & 11: Jillian Dow, first; Allison Skoglund, second.

Boys 10 & 11: Aron Bellorado, second; Justin Accomando, eighth.

Girls 12 & 13: Emily Rose, first; Catherine Kendrick, second; Emily Winters, third; Hannah Pfeifle, sixth; Jennifer Prudden, seventh; Jenny Shapira, ninth.

Boys 12 & 13: Marc Edwards, fourth; Jason Bellorado, fifth; Eric Froberg, 10th.

Girls 14 & over: Jennifer Colangeli, first; Kerry Grieco, second; Christine Durant, fifth; Heather Read, ninth.

Boys 14 & over: Paul Durant, first; Kris Kelmer, fourth; Chris Fletcher, seventh; Craig Tetreault, eighth; Damon Bellorado, ninth; Jamey Grieco, 10th.

seventh; Jen Prudden, eighth; Jen Shapira, 10th.

Boys, Ryan Downey, first; Marc Edwards, third; Jason Bellorado, fourth; Eric Froberg, eighth; Brad Tetreault, ninth; Nick Raused, 10th.

14 and over: Girls, Jen Colangeli, first; Kerry Grieco, third; Heather Read, fourth; Christine Durant, eighth.

Boys, Chad Downey, first; Damon Bellorado, second; Jamey Grieco, sixth; Sam Pfeifle, ninth.

In ABM on Saturday, Jan. 19:

8 and under: Girls, Aynsle Accomando, first; Caitlin Grasso, second.

Boys, Michael Grieco, second; Chris Barry, fourth; Chris Schwartz, fifth; Daniel Froburg, seventh; David Yee, ninth; Josh Accomando, 10th.

9 and 10: Girls, Alison Accomando, first; Jen Shapira, second; Beth Shapira, third. Boys, Aron Bellorado, first; James John, eighth; Justin Accomando, ninth.

11 and 12: Girls, Hannah Pfeifle, third; Jen Prudden, fourth; Erin McCarthy, sixth.

Boys, Ryan Downey, first; Nick Raused, third; Jason Bellorado, fourth; Eric Sayers, fifth.

13 and 14: Girls, Catherine Kendrick, second; Emily Winters, fourth; Christine

Durant, fifth.

Boys, Jesse Lugus, fifth; Marc Edwards, sixth; Jamey Grieco, ninth.

15 and 16: Girls, Jen Colangeli, second; Heather Read, sixth.

Boys, Chad Downey, second; Lee Farr, ninth; Damon Bellorado, 10th.



## SMITH MOTOR SALES

455 RIVER ST., HAVERHILL, MA

LARGEST EXCLUSIVE MERCEDES BENZ

DEALER NORTH OF BOSTON

SERVING THE PUBLIC FOR 65 YEARS



## BRAND NEW 1991 MERCEDES BENZ 350 SD

White with blue leather.

- PRE OWNED -

1964 MERCEDES BENZ 230SL

"BRIGHT RED"

'85 MERCEDES BENZ 300SD

'83 MERCEDES BENZ 300SD

LARGEST SELECTION OF BRAND  
NEW 1991 MERCEDES BENZ IN STOCK  
FOR IMMEDIATE DELIVERY

SALES • SERVICE  
LEASING

**508-372-2552**

### DON'T REPLACE IT - REFACE IT!

Bathtubs, Sinks, Even Ceramic Tile  
Porcelain, Fiberglass, Acrylic & Repairs

Let us redecorate your bathroom or kitchen  
with our exclusive Porcelanacote

Established  
1975

ALL COLORS FULLY GUARANTEED

PERMA

1-857-4377



CERAM

P.O. Box 683  
Methuen, MA 01844

## Harold Whitworth attackers face charges

By Don Staruk

A grand jury has indicted one of two men charged with the Oct. 23 robbery and stabbing in Lawrence of an Andover resident.

Francisco Antonio Baez, 22, of 10 Floral St. in Methuen, has been indicted on charges of armed assault with intent to murder, armed robbery and assault and battery with a dangerous weapon.

Mr. Baez was to be arraigned Tuesday, Jan. 22, in Salem Superior Court on these charges, according to Steve O'Connell, spokesman for the Essex County district attorney's office.

A 16-year-old Lawrence juvenile has also been charged in the attack and faces a Feb. 14 hearing in Lawrence District Court on whether he will be tried as an adult.

Harold Whitworth, 54, of 31 Foster Circle, was attacked on the afternoon of Oct. 23 at Whitworth's Sporting Goods, 487 Essex St. in Lawrence, a store he owns and operates with his brother, David, of 36 Chandler Circle.

Mr. Whitworth was stabbed in the chest and abdomen, beaten with a pool stick and an iron pipe, tied up and left bleeding in the store, according to police.

He has since recovered from his injuries.

The two assailants fled with approximately \$100 in cash and some clothing. They were arrested after a Lawrence police detective spotted one of the suspects wearing some of the stolen clothing the next day.

## Police arrest 2 after chase

A Lawrence man and woman were arrested on a variety of charges by Andover police Wednesday morning following a car chase on North Main Street that crossed over into Lawrence and onto several side roads there.

Lawrence J. Lemieux, 24, of 26 May St., Lawrence, was charged with operating with a revoked license, operating to endanger, failure to stop for a police officer, receiving stolen property and operating an uninsured and unregistered motor vehicle. The passenger in the car, Jane Ann Lemieux, 44, of the same address, was charged with receiving stolen property and assault and battery on a police officer.

Andover Police Sgt. James Hashem said he was following the car driven by Mr. Lemieux as it headed north on Route 28 near Union Street and the Route 495 junctions. The car's license plate was not properly secured, causing Sgt. Hashem to become suspicious and call in the number plate.

Deadline for news is Monday at 5 p.m.



**DAN'S  
AUTO  
BODY**

**\$300 - \$500 Deductible?  
Use MasterCard or Visa!**

INS. ESTIMATES  
FRAME REPAIRS  
AUTO GLASS

COLLISION REPAIRS  
RUST PROOFING  
APPRAISALS

VANDALISM & THEFT REPAIR

**(508) 664-9954**








danny thomas  
Shop Reg #R.S. 0000423

209 Main St. - Rte. 28  
North Reading, MA 01864

# SALE JAFFARIAN SALE

THE RIGHT CAR AT THE RIGHT PRICE

**UP TO \$8700\* CASH BACK OR \$6.9%\* APR FINANCING AVAILABLE**

TOYOTA		VOLVO
<b>'91 TOYOTA CAMRY</b>  MDL #2511 LIST PRICE \$12,270 CASH REBATE -\$1288 <b>YOU PAY ONLY \$10,990</b>	<b>'91 TOYOTA COROLLA</b>  MDL #1701 LIST PRICE \$8,273 CASH REBATE -\$800 <b>YOU PAY ONLY \$8473</b>	<b>\$269/MONTH 36-MONTH LEASE*</b>  VOLVO 240
<b>NEW TOYOTA CELICA</b>  #9859 LIST PRICE \$12,770 CASH REBATE -\$1,793 <b>YOU PAY ONLY \$10,985</b>	<b>'91 TOYOTA 4 RUNNER</b>  MDL #8657 LIST PRICE \$17,183 CASH REBATE -\$1,486 <b>YOU PAY ONLY \$15,697</b>	<b>\$339/MONTH 36-MONTH LEASE*</b>  VOLVO 740
<b>'91 TOYOTA 4X4</b>  MDL #8403 LIST PRICE \$11,913 CASH REBATE -\$1,323 <b>YOU PAY ONLY \$10,590</b>	<b>NEW TOYOTA SUPRA</b>  #9289 LIST PRICE \$24,485 CASH REBATE -\$4,500 <b>YOU PAY ONLY \$19,985</b>	<b>\$399/MONTH 36-MONTH LEASE*</b>  VOLVO 940 GLE

\*6.9% annual percentage rate financing with 20% down cash or trade for 36 months. Payment based on \$30.82 interest per thousand. Offer good on all in stock new vehicles. All figures in dollars.

<b>'90 TOYOTA CAMRY WAG.</b> Auto. air, power windows & locks, AM/FM stereo, cruise, only 18,000 rental miles. Was \$14,990 <b>Now Only \$12,295</b>	<b>'89 VOLVO 740 GLE</b> Blue metallic, leather interior, sunroof, AM/FM cassette, 4 speakers, 100,000 miles. Was \$20,995 <b>Now Only \$17,990</b>	<b>'87 VOLVO 740 GLE WAG.</b> Blue metallic, leather interior, sunroof, AM/FM cassette, 4 speakers, 100,000 miles. Was \$14,900 <b>Now Only \$12,300</b>	<b>'86 VOLVO 740 TURBO WAG.</b> Silver metallic, air sunroof, 3rd seat, low mileage, 4 speakers. Was \$18,995 <b>Now Only \$11,800</b>	<b>'90 VOLVO 240 DL</b> 4 door, auto, leather interior, windows & locks, only 9000 rental miles. Was \$17,995 <b>Now Only \$16,450</b>
---	--	---	---	---

**HOURS:**  
M-F 8:30-5  
SAT. 8:30-4  
SUN. 12-5

**JAFFARIAN VOLVO • TOYOTA**  
312 RIVER STREET, HAVERHILL, MA (EXIT 49 OFF 495)  
(508) 372-8551 (800) 540-8551

**NH RESIDENTS  
NO  
SALES  
TAX**

Read Rick Harrison's sports pages every week in the Townsman.



**ALUMINUM AGE, INC.**

Vinyl or Aluminum Siding

- TRIM COVERAGE
- GUTTERS
- INSULATION
- PORCH ENCLOSURES
- ADDITIONS
- ROOFING

**HARVEY INSULATING WINDOWS & DOORS**

Replacement Windows  
Call or Visit Our Office & Showroom  
170 Main St.  
No. Reading **664-5475**

**Bardetti**  
VOLKSWAGEN

915 So. Main St., Haverhill, Mass.  
**687-0696 374-0711**

**SALES:** Mon. thru Fri. 9-5  
**SERVICE:** Mon. thru Fri. 9-5  
**BODY SHOP:** Mon. thru Fri. 9-5

**CLIFFORD JEWELERS**

109 Main St.  
North Andover, MA  
682-4653

Custom & Repair Work  
Our Specialty

**NO. ANDOVER AUTO BODY**

374 OSGOOD ST., NO. ANDOVER  
**683-6000**  
Complete body and frame repairs on  
all foreign & domestic cars  
State licensed appraisers and  
insurance specialists  
Our reputation speaks for itself!  
State Reg. #227

**Andover DANCE & MUSIC CENTER**

90 Main St., Andover Upper level over Brigham 475-5665



- Costume Rentals
- Theatrical & Masquerade
- Dance Fitness & Gymnastics Supplies
- Musical Instrument Accessories & Sheet Music
- Lessons For All Ages

**DEPOT HOUSE OF PIZZA**

- PIZZAS • SPAGHETTI
  - HOT GRINDERS
  - GREEK SALADS
- 53 Essex St  
Andover  
**475-0055**

**New Bodies by SlenderQuest**

Toning and Tanning Systems

- Wolf System™ Tanning Beds
- Massage • Skin Care
- Sea Clay Body Wraps

MESSINA'S SHIP PLAZA  
MAIN ST. NO. ANDOVER **688-8040**

**THE ANDOVER EXPRESS, LTD.**

- PARTY PLATTERS • CATERING
- BOARS HEAD COLD CUTS
- EAT IN OR TAKE OUT —
- A Deli With A Difference —



15 Railroad St.  
Andover **(508) 475-1200**

**CALCINA'S COLOR CENTER**

36A Park St., Andover

**474-8873**

- DEVCO PAINT
- QUALITY WALLCOVERINGS
- KIRSCH WINDOW TREATMENTS
- GRUMBACHER ART SUPPLIES

**ELM STREET AUTOMOTIVE**

9 Lupine Rd., Andover  
**475-5873**

Complete Auto Repairing  
FOREIGN CARS OUR SPECIALTY  
24 Hr. Towing & Road Service

**Frames unlimited**

You name it...we'll frame it.

Hours: Tues. - Wed. Sat 10-5, Thurs. & Fri. 10-6  
—CLOSED SUNDAY AND MONDAY—  
Shawsheen Plaza, ANDOVER 470-0432

**WHITE STREET Paint & Wallpaper Co., Inc.**

WHOLESALE • COMMERCIAL  
ARCHITECTURAL • INDUSTRIAL



15 Broadway  
Lawrence  
**688-6078 688-8694**

**THERESA (MANZI) AMORE**  
CERTIFIED HEARING AID CONSULTANT  
• ALL IN THE EAR HEARING AID  
**FREE HEARING TEST**  
FREE HOUSE CALLS MADE  
101 Amesbury St., Rm. 108  
**682-4730**

**1 HOUR QUALITY FILM PROCESSING**  
INSTANT PASSPORT PHOTOS  
Film • Batteries • Accessories, etc.  
SAME DAY SERVICE ON QUALITY  
ENLARGEMENTS — NITE DROP BOX  
**1 HOUR QUALITY PORTRAIT STUDIO**  
Your Portraits Expertly Shot & Processed in 1 Hour  
High Quality-Low Cost

**PHOTO USA**  
209 No. Main St.  
SHAWSHEEN PLAZA, AND. 470-2766

...so the boys won't play ball with you...  
BEFORE YOU BUY A NEW  
**DODGE or Similar**  
**CHRYSLER-PLYMOUTH**  
**SEE US... WE'LL PLAY BALL WITH YOU.**  
**TOM MANZI DODGE**  
Cor. Merrimack St. & So. Broadway  
LAWRENCE **683-9591**

**ANDOVER PHOTO**  
ON PREMISES  
**EXPRESS COLOR PROCESSING**  
COLOR ENLARGEMENTS  
B & W CUSTOM LAB  
PASSPORT PHOTOS  
BARNARD STREET 475-1414

**QUICK LUBE OIL CHANGE**  
**23.95**  
216 Main St., Rt. 28  
NORTH READING  
Next to Midas Muffler **664-4901**

DRAPERY • FURNITURE  
CARPET • WALLCOVERING  
• Shop at Home  
• Complete Design Service  
• Free Consultation  
• Residential & Commercial  
**475-7450 Connie Ahern**  
BROUGHT TO YOU  
BY DECORATING  
DEN®

**ANDOVER HOCKEY SHOP**  
Shawsheen Square 475-7474  
• **ALL SPORTS** •  
LaCrosse, Hockey, Baseball  
Softball, Football, Basketball,  
**TEAM SUPPLIES**  
Hrs. 10-6 Daily  
Sat 9-5

**ASA PHOTO**  
**QUALITY ONE HOUR PHOTO FINISHING**  
JASMINE PLAZA  
133 Turnpike St. Rt. 114  
No. Andover  
**975-2576**

**Dennis' Beauty Shoppe**  
200 Osgood St., No. Andover  
**683-2279**

**Walkup's Garage**

Walkup's Garage's sound reputation has kept it in business for 30 years. Rusty Walkup carries on the same traditions of his father, Ed Walkup, for dedication, excellence and reliability. The majority of Walkup's business is repeat customers and referrals from satisfied customers.

Walkup's Garage is capable of servicing both foreign and domestic vehicles. They will tackle any job within reason. No job is too small. Walkup's is a full service garage. They are

skilled at mechanical and general auto repairs, including tune-up, full brake service, oil change, exhaust system, door repair, manual transmission and clutch work.

Rusty and his full-time mechanic, John Robinson, are conscientious workers and enjoy what they do. John has 25 years' experience as an auto specialist.

Walkup's Garage gives free estimates and guarantees the work on everything they do. They will explain the problem

clearly in order for the customer to make an informed decision on the work to be done.

Walkup's Garage is located at 17 Railroad St., Andover, (diagonally cross from Christy's Market). They are open from 8 a.m. to 5 p.m. Monday through Friday. They are closed during the lunch hour. Telephone (508) 475-2321.

Rosemary C. Bernal

**ANDOVER PLUMBING & HEATING**

We feature **KOHLER** elegance  
And Also Install Complete  
**BATHS & KITCHENS**



**Repairs & Remodeling**  
**475-5121 685-8383**  
P.O. Box 282, Andover  
Lic. No. 6739

**The Piazza**  
**INSURANCE AGENCY, Inc**  
Since 1940...  
The Piazza Insurance Agency Inc. has been serving Greater Lawrence and the Central Merrimack Valley area with experience, expertise, excellence and efficiency. The result is "Quite Simply the Best" insurance service you can buy!  
**ONE ELM SQUARE 474-4200**  
ANDOVER FAX: 474-4205

**Sutton travel**  
Merrimack Valley's Most Experienced Travel Agent  
International and Domestic Tours  
Cruises & Resorts. Free Consultations  
**141 Main St. 686-9321**  
North Andover **687-3007**

**MAIL BOXES ETC. USA**  
Postal Business & Communication Services  
• PRIVATE MAIL BOX RENTALS  
• PACKAGING & SHIPPING • UPS • EMERY • FAX  
• STAMPS • PACKING SUPPLIES • WESTERN UNION  
• LAMINATING • NOTARY • PHONE MESSAGES  
• BUS CARDS & STATIONERY • COPIES • WORD PROCESSING  
JASMINE PLAZA Tel. (508) 689-4620  
Next to McCloy's / North Andover Fax (508) 794-0419

**ANDOVER AUTO BODY**  
• Collision & Frame Repairs  
• Expert Auto & Truck Painting  
• Licensed Appraisers  
307 Clark St., North Andover  
Just Before AT&T, RTE. 125 **681-8884**

## Worker survives shock

"I thought he would have had burnt on his feet because of the way he was shaking," Officer Aumais said.

Mr. Doucette was taken to Lawrence General Hospital, examined and released, and was back on the job three hours after the accident.

The line Mr. Doucette struck was 2,000 volts, according to Officer Aumais. The officer said Massachusetts Electric employees who came to the scene told him he and Mr. Frederick took an "awful chance" reaching into the hole.

"What the hell are you going to do? You can't just let him die right there," Officer Aumais said.

Officer Aumais commended Mr. Frederick for his rescue effort, while he was modest about his own actions. But the officer said the experience was not something he will forget soon.

"I can't get it out of my mind," Officer Aumais said. "To see someone getting electrocuted right in front of you. It was kind of a trying day."

"We were all soaked. You couldn't have asked for a worse scenario because water and electricity don't mix," Officer Aumais said. "If that breaker wasn't in there, he would've got killed."

"We're all very fortunate that that thing ended the way it did," Mr. Doucette's father, Dave Doucette Sr., said this week.

## Crafts show seeks applicants

Andover Crafts in the Park, a juried craft show now in its 15th year, is accepting applications for its 1991 event.

Crafts in the Park is held annually on the day before Mother's Day at Memorial Park, near Andover center.

This year's date is Saturday, May 11, with a rain date set for Sunday, May 12.

Craftspeople interested in an application should send a self-addressed, stamped envelope to: Andover Crafts in the Park, P.O. Box 685, Andover, 01810. The deadline for applications is March 13.

### JAMES M. BATTEN TAX ACCOUNTANT

Practice Limited to Individuals and Small Businesses  
451 Andover St., Suite 212  
North Andover  
Tel. 686-5001 FAX 687-1011

### EUROPEAN AUTO SPECIALISTS



**EXPERT & REASONABLE AUTO SERVICE**  
216 MAIN ST.  
NO. READING  
664-5069  
MON. THRU FRI. 8 TO 5:30

### PETS UNLIMITED

(Formerly Just For Pets)  
Full Line of Fish, Pets & Pet Supplies  
682-0558  
Messina's Shopping Center  
Main St., North Andover

### KRS, Inc. BUILDERS

ALL TYPES OF CONSTRUCTION  
CALL  
(508) 373-5999

"When It Comes to Beauty we have the Best Techniques"

### Techniques Salon

SKIN • NAILS • HAIR • TANNING  
32 Andover St., Andover 474-1088  
M. 9-5, T. 10-6, W., TH., F., 10-8, S. 9-4

### ADDISON TRAVEL

Conveniently located at  
24 Chestnut Street  
(Corner of Main)  
Andover, MA.  
(508) 475-7872  
Fully Computerized  
Evenings by Appointment  
If Experience Counts • Call Us

### STEVE'S SECURITY SYSTEMS

Featuring:  
**STEAL STOPPER**

**\$99.00**  
• KILLS CAR STARTER  
• AUTOMATICALLY  
ARMS ITSELF  
AFTER YOU LEAVE CAR  
• 20% OFF INSURANCE

— Installed At Home or Office  
— Guaranteed For As Long As You Own Car  
354 Water St.  
Lawrence 689-9495

### WALKUP'S GARAGE

Foreign & Domestic  
GENERAL AUTO REPAIRS:  
• Brakes • Exhaust  
• Tune-ups • Tires  
17 Railroad St.  
Andover 475-2321

### CASH

FOR YOUR JUNK CARS & LATE MODEL WRECKS  
RADIATOR REPAIRS  
LEO J. COUTURE & SONS  
687-9527  
44 Medford St., Lawrence  
AIR CONDITIONER SERVICE  
GAS TANKS HEATERS REPAIRED  
24 HR TOWING • 686-5884  
NO JOB TOO BIG OR TOO SMALL

### Muckle & Associates

FINE BUILDING AND RESTORATION  
Exterior and interior restoration of historic properties. Total attention to client priorities.  
345 Andover Street, Lowell, MA (508) 937-2747

### HASTINGS FLOOR COVERING Inc.

Sales & Installation  
• CARPET • LINOLEUM • TILE • AREA RUGS • HARDWOOD FLOORS  
21 Years Experience  
575 CHICKERING RD.  
NORTH ANDOVER 681-9115

### LANGFORD SEAFOOD

FRESH FISH DAILY  
Lobster Packed For Travel  
— Friday Only Take-Out —  
FISH & CHIPS, CLAMS, SCALLOPS, UNION RINGS  
COMPLETE SELECTION OF READY MADE ENTREES  
229 So. Union St., Lawrence  
688-8141  
682-3791

### The New SPYROS RESTAURANT

REOPENED BY SPYROS  
THE ORIGINAL OWNER  
LUNCHEON • DINNER  
Quality Food • Reasonable Prices  
110 Sutton St.  
No. Andover 685-2190

### RIORDAN FAMILY FLORIST

Specializing In  
Wedding and  
All Occasion  
Design Work  
320 Main St., No. Reading  
664-1980



Owner Judy Faxon in the fish display room.

### Pets Unlimited

Pets Unlimited has moved down the street to Messina's Shopping Center where they are able to house more animals in a more spacious environment. They specialize in small animals (hamster, rabbit, guinea pigs, birds, turtles, lizards, small birds, cockatiels, canaries, parakeets, finches) and an extensive line of tropical fish (gold fish, African cichlids). There is a special fish room where 65 tanks are filled with various types of fish.

They carry a full line of food for dogs, cats, small animals and fish. There are large bins of fresh, nutritionally complete foods for small animals and birds. Pets Unlimited stocks all that is needed for aquarium

and small animal setups. There is a complete line of grooming needs, toys, cages and beds. They have all that is needed to house and care for animals. Novelty items are also available.

Pets Unlimited is an impressively clean environment. Owner Judy Faxon, an area resident, offers advice on all that is needed for the health and happiness of the pets and their owners. Follow-up assistance is always available for the pet owner. She welcomes questions about the owners' concerns. If they do not have what the customer needs in stock, they will be happy to order it. The staff has extensive hands-on experience with animals.

Judy Faxon is in this business because she loves animals. She will refer customers to appropriate sources for cats and dogs. Judy stresses the therapeutic value animals have for children, the ill, youngsters and seniors.

Pets Unlimited carries "Feeds, needs and fun stuff for your pet and you." They are located at 117 Main St., Messina's Shopping Center, North Andover. Hours are Monday 9 a.m. to 6 p.m., Tuesday through Friday 9:30 a.m. to 5 p.m., Saturday 9 a.m. to 5 p.m. and Sunday noon to 5 p.m. Phone (508) 682-0558.

Rosemary C. Bernat

### BRIAN'S AUTO & TRUCK REPAIR

ALL GENERAL REPAIRS  
• Complete Engine Overhaul  
• Heavy Equipment  
• 16 Yrs Experience  
• Inspections  
505 SO. BROADWAY  
LAWRENCE 794-8237

### TACO RICO

Authentic Homemade  
MEXICAN FOOD  
All Food Made On Premises  
Complete Menu of Mexican Specialties  
Eat In or Take Out 688-8383  
85 Main St., North Andover  
Mon. Sat. 11 to 9; Sun. 12 to 7

### VCR REPAIR

BAYSTATE ELECTRONICS  
VCR-CAMERA-STEREO  
1875 Main St.  
Tewksbury 851-3012

### THE ENGLISH TEAROOM AT LANE'S END

Serving English Tea  
Daily 1-6; Sat. & Sun. 1-5  
BEN & JERRY'S ICE CREAM  
CAPPUCCINO & ESPRESSO • EUROPEAN PASTRIES  
36 PARK ST., ANDOVER 473-7757  
HRS. M-F 10-6, SAT 10-5, SUN 1-5

### Cyphrus Decorating Center

Coordinating Wallpaper, Paint  
& Custom Window Treatments  
581 Chickering Rd. No. Andover  
Home Consultations By Appt. 685-4870

### IMPERIAL CLEANERS

1060 Osgood St., No. Andover  
687-4240  
Proprietor  
Eleanor (Robita) Hagger  
"We Want To Be  
Your Clothes Friend"

FOR A PROFILE ON YOUR BUSINESS PLEASE CALL 475-1943

**ETS****SYSTEMS**

**COPPER**  
 CAR STARTER  
 AUTOMATICALLY  
 REMS ITSELF  
 AFTER YOU LEAVE CAR  
 OFF INSURANCE  
 ne or Office  
 g As You Own Car

689-9495

**GARAGE**

omestic  
 REPAIRS:  
 Exhaust  
 • Tires  
 75-2321

**SH**

ANK CARS &  
 WRECKS  
 REPAIRS  
 RE & SONS  
 527

LAWRENCE  
 ER SERVICE  
 ERS REPAIRED  
 • 686-5884  
 200 SMA

**ssociates**

D RESTORATION  
 to client priorities  
 MA (508) 937-2747

**INGS**

VERING Inc.  
 Installation  
 681-9115

**SEAFOOD**

4 DAILY  
 For Travel  
 Take-Out —  
 ALLOPS, ONION RINGS  
 READY MADE ENTREES  
 t. Lawrence

**New**

RESTAURANT  
 Y SPYROS  
 IL OWNER  
 • DINNER  
 Reasonable Prices

685-2190

**ORDAN**

Y FLORIST

ding and  
 Occasion  
 gion Work  
 eeding

**VALENTINE**

3 Main St., Andover Ma  
**470-0707**

**VALENTINE**  
 We Got RESULTS!  
 Let Us Put A Solid Sign On  
 Your Home • Call TODAY

**THE MAIL ROOM**

- Complete Packing & Shipping
- Packing Supplies (Boxes-Padding Tape, Etc)
- Mail Box Rental • Secretarial Services
- Fax • Gift Wrapping • Copies
- Stamps • Bulk Mailing

**470-2001**  
**FAX 1-508-470-1960**  
 9 Barlett St., Andover  
 Across From Park Village

**NADER'S MEAT MARKET**

WE CARRY A FULL LINE OF  
 CUSTOM CUT, TOP QUALITY MEATS,  
**BEEF • PORK • LAMB**  
**POULTRY • FULL DELI**  
 Always Fresh & Trimmed To Your Liking  
 WE MAKE OUR OWN DELICIOUS  
**ITALIAN SAUSAGE**  
 New Location:  
 65 Merrimack St., Old Station Sq.  
 LAWRENCE 688-6521

**DOMINO'S PIZZA**

**DELIVERS FREE**  
**474-0066**  
 38 Park St., Andover  
 WITH 4 PM-MID. FRI. & SAT. 11 A.M.-1 A.M.  
 SUNDAY 11 A.M. MID

**JUDY DeLUCA**

**FULL SERVICE MATRIX SALON**  
 Also Carving Hair Extensions  
 Tues & Fri 9-5, Wed & Thurs 9-7, Sat 9-3  
 6 Railroad Ave. ANDOVER  
**474-4500**

**Columbia AUTO**

- FAT COVERS
- SYSTEM INTERIORS
- TOM CARPETS
- CONTINENTAL KITS
- CONVERTIBLE TOPS
- FANDED OPS
- HEADLINERS
- BURN HOLES REP

**ANTIQUE**  
 RESTORATION  
 30 Broadway Lawrence  
 681-2205 683-8408

**IRONWORKS**

IN THE QUEST FOR THE ULTIMATE PHYSIQUE!  
**Body Building For Men & Women**  
 Top of the Line  
 STONES POWERBUILT Equipment  
 • Men's & Women's Showers  
 • Lockers, Juice Bar, Mirrors  
 • Stairmaster  
 • Free Weights  
 • Selectaized Machines  
**689-8328**  
 37 So. Union St., Old Wang Bldg., Law

**Send The Unexpected!**

A delightfully arranged  
**BALLOON BOUQUET**  
 For All Occasions  
 Birthdays • Weddings • Anniversaries  
 Showers • Parties • Births • Get Well  
**Balloonatics**  
 UPRIME RD., ANDOVER 475-4232

**AIRPORT SERVICE**

**OUR SPECIALTY**  
**NO STOPS-NO OTHER PASSENGERS**  
**1 PASSENGER \$35.00 Each**  
 Additional Passengers 5.00  
**DORAN INC. 470-3383**

**RADON DIAGNOSTIC SERVICES**

Precise, reliable, instruments  
 give on-site results in minutes!  
**EPA Qualified Laboratory**  
 The Surgeon General urges that all  
 homes be tested. Isn't it time you  
 assessed your radon health risk?  
 R. Rammacher  
 Andover, MA **794-3354**

**Le Studio de Ballet**

2 Dundee Park, Andover 470-1381  
 Classes for  
**Children & Adults**  
 Director: Margaret Earle  
 CLASSES ACCOMPANIED  
 BY PIANISTS

**WHY PORSCHE AND AUDI ARE SOLD UNDER ONE ROOF**

Simple Logic...Ask Us At  
**PARK Audi**  
**PORSCHE + AUDI, Inc.**  
 222 Lowell St. Law. 686-9743

**Young Fashions**

93 Main St  
 Olde Andover Village  
 475-1431  
 Clothing for Infants, Toddlers,  
 Girls, Boys & Preteens.

**NARGOZIAN ORIENTAL RUG GALLERY**

• EXPERT REPAIRS • CLEANING • APPRAISALS  
 • WE BUY USED & OLD RUGS  
 • SALES OF ALL TYPES OF RUGS AND PILLOWS  
 Call For A FREE At Home  
 Consultation and Estimate  
 8 High St Andover **470-2126**

**Gallery**

UPHOLSTERING  
 AND  
 INTERIOR DECORATING  
 DRAPERIES • UPHOLSTERY  
 VERTICAL & MINI BLINDS  
 ANTIQUE RESTORATION  
 689-0454  
 Call today for a convenient,  
 no obligation appointment.  
 Bob Silveira, Owner

**U.N.I. HAIR DESIGNERS**

STYLISTS: Rosemary Finelli, Cheryl Deluca,  
 Leslie Baratta, Elaine Kennedy, Joe Sagne  
 5 Hodges St. / North Andover  
**688-9040**  
 OPEN: M-W 8:30-5:30; T&F 8:30-7; S 8:30-4  
 WALK-IN SERVICE AVAILABLE

**GIANT Glass Co., Inc.**

**AUTO GLASS SPECIALISTS**  
 Free Mobile Service  
**688-8211**  
 1000 Osgood St. (Rte. 125) No. Andover

**LAWRENCE FLOOR COVERING**

• ALL BRAND NAMES •  
 LET US BRING OUR STORE TO YOU  
 SHIP AT HOME  
 TRAVELING SHOWROOM  
 683-3791  
 CALL RON DUBE

**ACE UPHOLSTERY**

**FOR ALL YOUR UPHOLSTERY NEEDS**  
**683-2542**  
 Free Estimates  
 Pickup & Delivery  
 164 So. Union St., Law

**Merrimack Valley Educational Supply**

Children are our future  
 Teach them well!  
 Parents • Students • Teachers  
 681-8661

**DESIGNER FASHIONS**

7 Elm Street  
**470-3399**

**Laura Lee STUDIO OF PHOTOGRAPHY**

• WEDDINGS • PORTRAITS  
 INVITATIONS  
**(508) 988-0059**  
 Forest Terrace, 2500 Main St. Suite 118  
 TEWKSBURY

**Radon Diagnostic Services**

Pictured above is a radon gas monitor sampling air in a basement to determine the concentration of radon gas and detecting entry routes of this gas. Richard Rammacher, president of Radon Diagnostic Services, a division of Biosources, Ltd., is dedicated to giving fast and accurate results of radon levels for the home or business environment. He performs extensive testing for all the major relocation companies. Dick has met the Environmental Protection Agency's Radon Contractor Proficiency program.

Radon Diagnostic Services uses state-of-the-art instrumentation which gives immediate on-site results. This 90 minute appraisal tests three to four locations within the home. In the case

of real estate transactions, continuous radon monitoring for at least 24 hours is strongly recommended. A long term test device, which is left on the premises, will continue to measure radon levels for as long as a year. This procedure is selected because it is both very accurate and tamper resistant. A comprehensive, confidential written report is prepared for the customer. This report is especially important to those considering buying or selling a home.

All homes with high radon concentrations are capable of being reduced to a safe level. This can sometimes be accomplished by the homeowner or by a competent E.P.A. qualified mitigator as the contractor, such as Dick Rammacher, who can repair the homes

with guaranteed results.  
 The E.P.A., the Surgeon General and Massachusetts Department of Health have joined to recommend that all dwellings be tested for elevated levels of radon gas. An E.P.A. survey of Massachusetts has shown about 25 percent of our homes have elevated levels of this radioactive gas and an even higher percentage in the Merrimack Valley. Radon Diagnostic Services is an E.P.A. registered and approved primary laboratory.

Dick Rammacher is available to answer any questions concerning radon, its detection and reduction. For free consultation, call Dick Rammacher at (508) 794-3354.

Rosemary C. Bernal

**NAZARIAN'S**

YOUR JEWELERS BUILDING IN TOWN  
**Diamonds & Fine Jewelry**  
 Watch & Jewelry Repair  
 35 Main St., And. 327 Essex St., Law.  
 475-8703 485-1893

**Bel-Air UPHOLSTERING & DRAPERIES**

• Tufting specialists  
 • Quality work  
 Mrs. Suzanne Purdy, Prop.  
 89 N. Main St., Andover **470-0388**

**J. RICHARD'S**

**5 FLOORS OF BRAND NAME HOME FURNISHINGS**  
 25 Water St. Lawrence **686-3903**  
 OPEN Mon., Thurs., Sat. 9-5  
 Tues. & Fri. 9-7  
 WE ACCEPT TRADE-INS  
 M.C. VISA, DISC  
 FREE DEL. & SET-UP

**ROLLING GREEN FITNESS CENTER**

• Professional Certified Staff  
 • Individual Fitness Programs  
 • Aerobic and Exercise Classes  
 • Cardiovascular Equipment  
 • Adams, Universal and Pro Weights  
 • Complete Locker Rooms with Amenities  
 • Whirlpools & Saunas  
 211 Lowell St. Andover **475-0438**

**NORTH ANDOVER SCHOOL OF DANCE and GYMNASTICS**

Classes For  
 School thru Adult & Beginner thru Advanced  
 TAP, BALLET, JAZZ, POINTE, GYMNASTICS  
 180 Main St. North Andover **688-6683**

**Healing Hands MASSAGE THERAPY**

12 Main St., Andover  
 (508) 470-2772  
 Helen Rose  
 GIFT CERTIFICATES AVAILABLE





**& Found**  
**ERED MALE**  
 1-1/2 years old  
 y 20th. Vicinity  
 Dascomb Road.  
 o Lionel. Call

**EDIUM SIZED**  
 white female  
 (mation mix),  
 at pink collar.  
**508-352-2958.**

**Services Offered**  
**TRUCK** for hire.  
 rs, yards clean-  
 reasonable price.  
 liable service.  
**585-1302.**

**OF ANDOVER**



**ING BOARD**  
**C HEARING**

herely given that  
 Planning Board  
 Public hearing on  
 January 12, 1991 at  
 the third floor  
 Town  
 interest for a  
 plan  
 "Place" on  
 Benjamin  
 off  
 Andover  
 Board of  
 Hearing

Case No. 155764  
 The Planning Board  
 has received a  
 request for a  
 change in the  
 zoning of a  
 property in  
 Andover, Mass.  
 The property is  
 located at  
 155764  
 and is currently  
 zoned R-1A.  
 The applicant  
 requests a  
 change to R-1B.  
 The Board will  
 hold a public  
 hearing on  
 January 12, 1991  
 at 5:00 p.m.  
 in the third  
 floor of the  
 Town Hall.  
 All interested  
 parties should  
 appear at the  
 hearing to  
 present their  
 views.

Case No. 155764  
 The Planning Board  
 has received a  
 request for a  
 change in the  
 zoning of a  
 property in  
 Andover, Mass.  
 The property is  
 located at  
 155764  
 and is currently  
 zoned R-1A.  
 The applicant  
 requests a  
 change to R-1B.  
 The Board will  
 hold a public  
 hearing on  
 January 12, 1991  
 at 5:00 p.m.  
 in the third  
 floor of the  
 Town Hall.  
 All interested  
 parties should  
 appear at the  
 hearing to  
 present their  
 views.

Case No. 155764  
 The Planning Board  
 has received a  
 request for a  
 change in the  
 zoning of a  
 property in  
 Andover, Mass.  
 The property is  
 located at  
 155764  
 and is currently  
 zoned R-1A.  
 The applicant  
 requests a  
 change to R-1B.  
 The Board will  
 hold a public  
 hearing on  
 January 12, 1991  
 at 5:00 p.m.  
 in the third  
 floor of the  
 Town Hall.  
 All interested  
 parties should  
 appear at the  
 hearing to  
 present their  
 views.

Case No. 155764  
 The Planning Board  
 has received a  
 request for a  
 change in the  
 zoning of a  
 property in  
 Andover, Mass.  
 The property is  
 located at  
 155764  
 and is currently  
 zoned R-1A.  
 The applicant  
 requests a  
 change to R-1B.  
 The Board will  
 hold a public  
 hearing on  
 January 12, 1991  
 at 5:00 p.m.  
 in the third  
 floor of the  
 Town Hall.  
 All interested  
 parties should  
 appear at the  
 hearing to  
 present their  
 views.

Case No. 155764  
 The Planning Board  
 has received a  
 request for a  
 change in the  
 zoning of a  
 property in  
 Andover, Mass.  
 The property is  
 located at  
 155764  
 and is currently  
 zoned R-1A.  
 The applicant  
 requests a  
 change to R-1B.  
 The Board will  
 hold a public  
 hearing on  
 January 12, 1991  
 at 5:00 p.m.  
 in the third  
 floor of the  
 Town Hall.  
 All interested  
 parties should  
 appear at the  
 hearing to  
 present their  
 views.

Case No. 155764  
 The Planning Board  
 has received a  
 request for a  
 change in the  
 zoning of a  
 property in  
 Andover, Mass.  
 The property is  
 located at  
 155764  
 and is currently  
 zoned R-1A.  
 The applicant  
 requests a  
 change to R-1B.  
 The Board will  
 hold a public  
 hearing on  
 January 12, 1991  
 at 5:00 p.m.  
 in the third  
 floor of the  
 Town Hall.  
 All interested  
 parties should  
 appear at the  
 hearing to  
 present their  
 views.

Case No. 155764  
 The Planning Board  
 has received a  
 request for a  
 change in the  
 zoning of a  
 property in  
 Andover, Mass.  
 The property is  
 located at  
 155764  
 and is currently  
 zoned R-1A.  
 The applicant  
 requests a  
 change to R-1B.  
 The Board will  
 hold a public  
 hearing on  
 January 12, 1991  
 at 5:00 p.m.  
 in the third  
 floor of the  
 Town Hall.  
 All interested  
 parties should  
 appear at the  
 hearing to  
 present their  
 views.

Case No. 155764  
 The Planning Board  
 has received a  
 request for a  
 change in the  
 zoning of a  
 property in  
 Andover, Mass.  
 The property is  
 located at  
 155764  
 and is currently  
 zoned R-1A.  
 The applicant  
 requests a  
 change to R-1B.  
 The Board will  
 hold a public  
 hearing on  
 January 12, 1991  
 at 5:00 p.m.  
 in the third  
 floor of the  
 Town Hall.  
 All interested  
 parties should  
 appear at the  
 hearing to  
 present their  
 views.

Case No. 155764  
 The Planning Board  
 has received a  
 request for a  
 change in the  
 zoning of a  
 property in  
 Andover, Mass.  
 The property is  
 located at  
 155764  
 and is currently  
 zoned R-1A.  
 The applicant  
 requests a  
 change to R-1B.  
 The Board will  
 hold a public  
 hearing on  
 January 12, 1991  
 at 5:00 p.m.  
 in the third  
 floor of the  
 Town Hall.  
 All interested  
 parties should  
 appear at the  
 hearing to  
 present their  
 views.

Case No. 155764  
 The Planning Board  
 has received a  
 request for a  
 change in the  
 zoning of a  
 property in  
 Andover, Mass.  
 The property is  
 located at  
 155764  
 and is currently  
 zoned R-1A.  
 The applicant  
 requests a  
 change to R-1B.  
 The Board will  
 hold a public  
 hearing on  
 January 12, 1991  
 at 5:00 p.m.  
 in the third  
 floor of the  
 Town Hall.  
 All interested  
 parties should  
 appear at the  
 hearing to  
 present their  
 views.

Case No. 155764  
 The Planning Board  
 has received a  
 request for a  
 change in the  
 zoning of a  
 property in  
 Andover, Mass.  
 The property is  
 located at  
 155764  
 and is currently  
 zoned R-1A.  
 The applicant  
 requests a  
 change to R-1B.  
 The Board will  
 hold a public  
 hearing on  
 January 12, 1991  
 at 5:00 p.m.  
 in the third  
 floor of the  
 Town Hall.  
 All interested  
 parties should  
 appear at the  
 hearing to  
 present their  
 views.

Case No. 155764  
 The Planning Board  
 has received a  
 request for a  
 change in the  
 zoning of a  
 property in  
 Andover, Mass.  
 The property is  
 located at  
 155764  
 and is currently  
 zoned R-1A.  
 The applicant  
 requests a  
 change to R-1B.  
 The Board will  
 hold a public  
 hearing on  
 January 12, 1991  
 at 5:00 p.m.  
 in the third  
 floor of the  
 Town Hall.  
 All interested  
 parties should  
 appear at the  
 hearing to  
 present their  
 views.

Case No. 155764  
 The Planning Board  
 has received a  
 request for a  
 change in the  
 zoning of a  
 property in  
 Andover, Mass.  
 The property is  
 located at  
 155764  
 and is currently  
 zoned R-1A.  
 The applicant  
 requests a  
 change to R-1B.  
 The Board will  
 hold a public  
 hearing on  
 January 12, 1991  
 at 5:00 p.m.  
 in the third  
 floor of the  
 Town Hall.  
 All interested  
 parties should  
 appear at the  
 hearing to  
 present their  
 views.

Case No. 155764  
 The Planning Board  
 has received a  
 request for a  
 change in the  
 zoning of a  
 property in  
 Andover, Mass.  
 The property is  
 located at  
 155764  
 and is currently  
 zoned R-1A.  
 The applicant  
 requests a  
 change to R-1B.  
 The Board will  
 hold a public  
 hearing on  
 January 12, 1991  
 at 5:00 p.m.  
 in the third  
 floor of the  
 Town Hall.  
 All interested  
 parties should  
 appear at the  
 hearing to  
 present their  
 views.

Case No. 155764  
 The Planning Board  
 has received a  
 request for a  
 change in the  
 zoning of a  
 property in  
 Andover, Mass.  
 The property is  
 located at  
 155764  
 and is currently  
 zoned R-1A.  
 The applicant  
 requests a  
 change to R-1B.  
 The Board will  
 hold a public  
 hearing on  
 January 12, 1991  
 at 5:00 p.m.  
 in the third  
 floor of the  
 Town Hall.  
 All interested  
 parties should  
 appear at the  
 hearing to  
 present their  
 views.

**"THE HANDYMAN"**  
 Home improvement proj-  
 ects and remodeling, gen-  
 eral repairs and mainte-  
 nance. Carpentry, painting,  
 plumbing, etc. Free esti-  
 mates. Reasonable rates.  
 Call Tim at 689-8819.

**A M-P M DUMP TRUCK.**  
 Service. Hauling, moving,  
 cleaning. Fall cleanups  
 and gutters too! Attics,  
 cellars, garages. Two  
 dump trucks available.  
 Free estimates. Insured.  
 Established 1976.  
**688-7102 or 683-8180.**

**ABILITY CARPENTER-**  
 specializing in small  
 additions, decks, play  
 rooms, ceramic tile, repair  
 and installation. license  
 #040056 After 5:00 p.m.  
**683-4008.**

**AMERICAN TREE SPECIAL-**  
 IISTS. Tree removal,  
 pruning, brush chipping,  
 land clearing, wood chips,  
 firewood. Fully insured.  
 Free estimates. Call  
**682-1558.** North Andover.

**ANDOVER TAILORING.**  
 Dress making, quality  
 alterations. Men's, Wo-  
 men's and Children's. Call  
**475-1447.** Tuesday-Fri-  
 day, 8-5; Sat. 8-3.

**ATTENTION TRAVEL-**  
 ERS. Taxi service to and  
 from Logan Airport.  
 Reservations by appoint-  
 ment. Early Bird Special to  
 Logan: 1 person \$25.00, 2  
 people \$35.00. Clean,  
 courteous, prompt, per-  
 sonalized service. Call  
**975-1314.**

**ATTENTION SHUT-INS.**  
 Have your hair sham-  
 poosed, set, cut or permed  
 in your home. Call Helen  
**475-6667.**

**BACKGROUND DINNER**  
**MUSIC** on piano. Class-  
 ical, showtunes, easy lis-  
 tening. Reasonable rates.  
 Available for weddings and  
 other functions and private  
 parties. Call 1-372-9394.

**BARRY'S REMOVAL &**  
**Disposal.** Cellars, attics  
 yards cleaned out.  
 Appliances, furniture, oil  
 tanks, boilers removed 24  
 hour service. Licensed and  
 insured. John 1-246-7762.

**BARTENDER - Office**  
 for private parties, functions  
 and special occasions. Call  
**474-0342.**

**BOB'S REMODELING -**  
 carpentry, electrical,  
 plumbing, etc. All home  
 improvements and repairs  
 at LOW RATES. Free  
 estimates. Quality work  
 on all jobs o.k. **688-4673.**

**CALLIGRAPHY WITH A**  
 creative touch. Envelopes  
 addressed, place cards,  
 certificates, diplomas,  
 poems, stories, songs,  
 scrap books. Machine  
 printed unique invitations,  
 birth announcements, sta-  
 tionary, napkins. Exciting  
 selection of paper and  
 cards available. Prompt  
 service. Joyce Witover  
**475-1717.**

**CARPENTRY & PAINT-**  
**ING.** Interior and exterior.  
 All work guaranteed and  
 performed with integrity.  
 Call Tim at 689-8819.

**CARPENTRY- CUSTOM**  
 kitchens, decks, remodel-  
 ing. Quality craftsmanship  
 at discount prices. MA  
 Constr. License #045467.  
 Portfolio. Call Wayne  
**1-603-437-5601.**

**CERTIFIED PUBLIC**  
**ACCOUNTING** Services at  
 reasonable rates. Individ-  
 ual and business taxes,  
 financial statements, etc.  
 Call Marie 475-2491.

**CHILD CARE/TUTORING:**  
 Experienced, mature,  
 professional woman avail-  
 able evenings/weekends.  
 Help with homework and  
 tutoring. Reasonable  
 rates. Call 470-1885.

**CUSTOM MADE SLIP**  
 Covers. Pin fitted to your  
 set. Your own fabric. Call  
**685-2229.**

**CARPENTRY AND RE-**  
**MODELING.** Quality work  
 with reasonable rates.  
 Call Mike at Andover  
 Renovations 470-2640.

**CHAIR SEAT WEAVING-**  
 hand cane, fibre rush,  
 Shaker tape, porch  
 rockers. The Chair Lady  
**687-6267.**

**CLEAN SWEEP CLEAN-**  
**ING.** Commercial, profes-  
 sional, residential. Com-  
 plete janitorial service.  
 Complete floor care. Daily,  
 weekly, one time. Fully  
 insured and bonded  
**658-9877.**

**DEPENDABLE, EXPER-**  
**IENCED INDIVIDUAL**  
 would like to care for your  
 home. Weekly, bi-weekly  
 References. Leave  
 message. **475-5860.**

**DRAPERIES/CURTAINS/**  
**PILLOWS** made with your  
 fabric to compliment your  
 lifestyle and decorations.  
 Will measure and install.  
 Shopping services avail-  
 able. Free estimates. Call  
 Pat Vanderpot (6-9p.m.)  
**508-470-1469.**

**EXPERIENCED HOUSE**  
**CLEANER** will clean your  
 home. Weekly, bi-weekly  
 or monthly. References  
 available. Call Bev at  
**686-4155.**

**EXPERIENCED, RELI-**  
**ABLE WOMAN** will care  
 for your elderly loved  
 one part time or some  
 over nights. Also available  
 for light housekeeping.  
 Please call **688-3899.**

**ALLEN CONSTRUCTION**

• BUILDING • REMODELING  
 • ROOFING • SIDING  
 • GENERAL CARPENTRY  
 • REPAIR WORK  
**"BIG OR SMALL,  
 WE DO IT ALL"**

QUALITY WORK SENSIBLE PRICES  
 FOR A FREE ESTIMATE, CALL: **682-7443**  
 NORTH ANDOVER, MA  
 FULLY INSURED AND LICENSED

**EXPERIENCED YOUNG**  
**MAGICIANS** available to  
 perform for preschool  
 birthday parties. Refer-  
 ences available. Call  
**475-7309 or 470-2389.**

**FAMILY DAYCARE**  
**PROVIDER** has two part  
 time openings. Flexible  
 hours, Tuesday through  
 Friday. Must be over 2  
 years. License #57767  
**475-4332.**

**FLOOR SANDING AND**  
**Refinishing.** Free esti-  
 mates. Work guaranteed.  
 Call **470-1614.**

**FURNITURE REPAIRS.**  
 Wood turning, custom  
 made furniture. 30 years  
 experience. Call 475-6686

**G & P FLOORING CO.**  
 Old floors sanded and  
 finished. Made like new.  
 Call 1-603-893-0222 or  
**682-1485.**

**HAND CRAFTED QUILTS**  
 Specializing in baby quilts.  
 Call Janet 470-2377.

**HANDYMAN AVAILABLE**  
 FOR home repairs. Call  
 Lawson's Home Repair  
 Service **684-2406.**

★ ★ ★  
**CARPENTRY - REMOD-**  
**ELING.** additions,  
 dormers, kitchens, attic  
 and basement renova-  
 tions, decks, etc. Design  
 through the last detail of  
 construction. Reasonable  
 rates, guaranteed work-  
 manship, references,  
 licensed and insured. Call  
 Jim 1-352-8911.

**HOME IMPROVEMENTS:**  
 Finish carpentry, built-in  
 cabinets, bookcases, en-  
 tertainment centers, fire-  
 place mantels and paneled  
 walls. License and refer-  
 ences. Call Robert Wilkie  
**470-1269.**

**HOUSESITTER - Under-**  
 paid professional looking  
 for housesitting situation in  
 Andover. Available immedi-  
 ately. References. Call  
**474-0342.**

**HOUSECLEANING- WILL**  
 clean your home from top  
 to bottom. Good refer-  
 ences. Price negotiable.  
 Call **682-5185.**

**INTERIOR PAINTING &**  
**Wallpapering.** Quality  
 work. Local references.  
 Free estimates. Call Rick  
**475-7282.**

**INTERIOR PAINTING and**  
**Wallpapering.** Free esti-  
 mates. Call John Thomson  
**470-0037.**

**INTERIOR - EXTERIOR**  
**PAINTING, Wallpapering**  
 and stenciling. Quality  
 work, reasonable prices.  
 Free estimates. Call Paul  
**475-6495 or Bob**  
**470-1822.**

**INTERIOR PAINTING-**  
 Ceilings a specialty. Rea-  
 sonable rates. Insured.  
 Quality workmanship. Free  
 estimates. **475-9092.**

**JOHN'S WINDOW WASH-**  
**ING.** Also light and heavy  
 house cleaning done as  
 needed. Sash cords  
 repaired. Interior painting.  
 Ceilings, walls, woodwork,  
 etc. Reasonable rates.  
 Free estimates. Call  
**686-7047.**

**LICENSED ELECTRICI-**  
**AN.** Free estimates, resi-  
 dential and commercial.  
 No job too big or small.  
 Reasonable rates. Call  
 Stacy McBieu Electric,  
**685-2184,** leave message.

**MAJOR APPLIANCES**  
**REPAIRED:** Discount  
 Prices!! Expert service on  
 washers, dryers, dish-  
 washers, ranges, refriger-  
 ators, air conditioners and  
 microwaves. Satisfaction  
 guaranteed. New  
 Hampshire Appliance  
 Service. 24-hour answer-  
 ing service. **603-898-3364.**

**MERRY MAIDS - Custom**  
 home cleaning - profes-  
 sional service. Dusting,  
 vacuuming, kitchen/bath  
 clean up. 16 local offices.  
 Bonded and insured. Free  
 estimates **658-5197.**

**PET SITTING BY ALICIA.**  
 Daily walks, feedings.  
 Bonded. References. Call  
**475-5381.**

**PIANO TUNING &**  
**Repairing.** Professional  
 Piano Service by expert  
 technician. Former concert  
 tuner. Baldwin Piano Co.  
 Mr. Colford. **664-4313**  
 (North Reading)

**HOME IMPROVEMENTS**

"One Call Does It All"  
 • WINDOWS & DOORS  
 • DECKS & PORCHES  
 • INTERIOR & EXTERIOR  
 • FINISH CARPENTRY  
 • CERAMIC TILE  
 • RESIDENTIAL/COMM.

FULLY INSURED FOR CUSTOMER'S PROTECTION  
 REASONABLE RATES • PROMPT FREE ESTIMATES

**D.C. ROSSI**  
**CONSTRUCTION**  
**(617) 279-1132**

**1 FREE**  
**Cleaning**  
 for each new customer

"Customized To Your Needs"

w/coupon  
**CALL**  
**CUSTOM**  
**CLEANING**  
 Jane  
 for details  
**508-373-3395**

**PLUMBING AND HEAT-**  
**ING.** A bathroom or  
 kitchen remodeled, gas  
 appliance installation. MA  
 #21314. **681-1874** (24  
 HOUR SERVICE).

**PUPPET SHOW - Delight-**  
 ful entertainment for child-  
 ren's parties. **474-9188.**

**PAINTING - INTERIOR,**  
**EXTERIOR.** Special fall  
 rates. I also do handtype  
 work. Call for free esti-  
 mate. Rob **475-8909.**

**PONY EXPRESS CLEAN-**  
**ING Company.** No job too  
 big or small. Commercial  
 and residential cleaning  
 weekly, biweekly, monthly,  
 one time major jobs. Free  
 estimates. Chelmsford  
**251-7712.**

**QUALITY PAINTING and**  
**Wallpapering.** Interior and  
 exterior. Free estimates.  
 Ten years experience. Call  
 Bruce McFarland at  
**1-927-6238.**

**RESIDENTIAL IMPROVE-**  
**MENTS:** Painting, interior  
 and exterior. Carpentry,  
 Drywall, new ceilings over  
 old. Wallpaper and  
 ceramic wall tile. Small  
 jobs welcome. P.W.  
 Rudolph **475-7165.**

**RESIDENTIAL WINDOW**  
**CLEANING.** Also, walls,  
 woodwork, hardwood  
 floors, tile, and gutter  
 cleaning, plus, window  
 repairs, construction  
 cleanups. F&M Cleaning.  
**508-372-8205.**

**ROOFS SHOVELED:**  
 Remove snow and ice to  
 prevent costly water  
 damage to your home.  
 P.W. Rudolph. Residential  
 Improvements **475-7165.**

**SEWING SPECIALTIES.**  
 Change your old clothes to  
 new ones with creative  
 alterations. Girls custom  
 dresses and accessories.  
 Custom curtains and  
 more. Call Sandy  
**683-1550.**

**SPONGE PAINTING AND**  
 stenciling. Give walls,  
 floors and furniture a  
 fabulous new look  
 inexpensively. Exper-  
 ienced. References. Call  
 Ellen Sweeney **686-7712.**

**THOMAS R. MONTGOM-**  
**ERY.** Plastering work -  
 small patches, ceilings and  
 additions. Call **663-2630.**

**TYPING: ACCURACY,**  
 spelling guaranteed! Word  
 processing, transcription.  
 Resumes. Call **475-1665.**

**TYPING:** Word process-  
 ing, spell check, resumes.  
 Call **475-5842.**

**WE REPAIR OLD**  
 windows - cords, sashes,  
 new glass and glazing. We  
 are also available for many  
 other odd jobs and repairs.  
 Reasonable rates. Call  
 Phil (formerly of Scanlon's  
 Hardware) **470-2012,** or  
 Steve **686-1158** evenings.

**Child Care**

**DEPENDABLE,** loving  
 sitter needed in our  
 Andover home to care for  
 active 2 year old. 3:30 or  
 4:00 to 6:30 or 7:00, M-Fri.  
 Reliable transportation a  
 must. References. Salary  
 starting \$6.00/hour. Call  
**689-7658.**

**LICENSED DAY CARE**  
 provider has full or part  
 time opening for child over  
 18 months. Call Patti at  
**474-0494.** License #58151

**ART LESSONS** by art  
 teacher/artist. Drawing,  
 painting and sculpture  
 classes for beginners and  
 advanced students.  
 Please call **475-7822.**

**Carpentry and Design**  
**GEORGE M. MALMBERG**  
**Carpenter / Builder**  
 MA Lic. 040559 (508) 475-4442  
 Andover MA 01810

**ANDOVER**  
**PLUMBING & HEATING, INC.**  
 • Waterpipes • Drain Pipes • Fittings  
 • Toilets

# REAL ESTATE / CLASSIFIED

## EAGLE BUILDERS

General and finish carpentry focusing on interior and exterior remodeling or repair. Specializing in:

- Door and Window replacement or installation
- Light remodeling
- Stairs (inside or out)
- Decks and porches

Fine craftsmanship combined with attention to detail for all your home improvement projects. For a free estimate, please call:

**(508) 475-0072**

OBA  
**ANDOVER-YORK FLOORS**  
FLOOR SANDING AND REFINISHING

**470-1614**

**John Merenda**

**Richard Wallace**

FLOOR CONTRACTING OF ALL TYPES

PLAN AHEAD WITH . . .

## HOMEWORKS

a complete  
**RESIDENTIAL DESIGN SERVICE**

- Professionally prepared plans can save you time and money on your new home, addition or renovation project

**DAVID W. BROWN 470-0454**



**Andover Associates**

**CUSTOM BUILDERS**

Personalized and Meticulous Supervision

Superior Workmanship / Timely Contract Completion

**Warren J. Sideri (508) 475-1191**

**3 MAIN ST.  
ANDOVER**



**470-0707**

**LOCATION!! LOCATION!! LOCATION!!**



Overlooking the Indian Ridge Golf Course with private wooded settings. An eight lot subdivision of custom Scholz Designed homes. Each home is unique in custom architecture and different in design. The finest workmanship and quality materials used in each home is evident...spectacular foyers, sweeping circular staircases, elegant master bedrooms, opulent bath suites and jacuzzis, gourmet kitchens, Shawheen Farms at Andover. Call for details. **Prices start at \$599,000**

**ANDOVER**



**TWO FAMILY** Intown location!! First floor has two bedrooms, living room and large kitchen. Second floor has two bedrooms, living room and large kitchen -- plus a third floor with two bedrooms. Excellent opportunity for first-time buyer!!

**\$149,900**

*Hearthstone Village*



Five huge bedrooms with perfect au pair layout, 3 1/2 baths, each bedroom with an adjoining bath. Featuring unique dual staircase from kitchen (17'x26') and foyer (17'x13'). Banquet size dining room (17'x17') and wrap around balcony overlooking vaulted ceiling in family room. Over one acre at the end of a quiet circle. **\$549,900**



**NORTH ANDOVER** Why pay rent? Affordable two bedroom brick townhouse in lovely Village Green. Large living room, dining area, eat-in kitchen, family room, lots of storage. Private end unit. Immediate occupancy. Great value. **\$89,900**



Intown office condominium with **five parking spaces!** First floor has three separate offices and a large reception area - plus an additional office suite. The second floor has three private offices and a large reception area. **\$239,900**

**WE GET RESULTS!!  
LET US PUT A SOLD SIGN ON YOUR HOME!**

**CALL TODAY 470-0707**



**FOR THAT SPECIAL FAMILY!**



**ONE OF FEW REMAINING NEW HOMES!**

Bank problems today are putting a squash in new home construction causing a very low new home inventory. This 10 room, 4 bedroom ultra colonial will be hard to replace! 9' & 10' ceilings, central a/c, bleached cabinet kitchen, open foyer, two marble fireplaces, Andersen windows, twin driveways, whirlpool, etc., etc. Nothing currently on the market offers what this home does for the underprice of **\$449,900**. Call for a showing & confirm it yourself!

## HASHEM REALTY

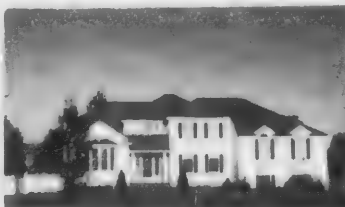
**133 Main Street  
(Route 28)**

**North Reading, MA**

**508-664-4191**

**Eve. 508-688-6002**

## MILLDAM AT ANDOVER



**Open House Saturday and Sunday  
11:00 to 5:00**

Graduate to a new level of luxury living at MillDam where homes are created with pride, craftsmanship and attention to detail by one of the areas most successful and credible builders. You can purchase with confidence knowing that you are buying the very best. Soaring cathedral and vaulted ceilings, dramatic marble foyers with gracious curved open stairs combines to create an interior that balances the heritage of the past and the convenience of the present with drama and elegance. Wynwood Associates.

**WYNWOOD ASSOCIATES, Inc.**

Phone 475-4011

**BUILDERS DESIGNERS DEVELOPERS**

## Instruction

**BERKLEE GRAD** offering private guitar lessons. Call Brian at 475-3958 or 470-1795 ext. 5363.

**CERTIFIED TEACHER** available Saturday mornings to tutor elementary students in Math or Reading. Call Barbara at 470-2912 after 6 p.m.

**DEVELOP COMPUTER SKILLS.** Computerize your business. Improve job marketability. Speed job hunting. Learn to use your IBM PC, Word Processing, Accounting, Lotus 1-2-3, Harvard Graphics, Windows. Harvard BA, Stanford MBA. Dick SooHoo 470-2293.

**LESTUDIO DE BALLET, 470-1381.** 2 Dundee Park. Andover Ballet classes for adults and children

**MATH TUTOR** - 20 years college teaching experience. Math Ph.D. Will tutor all levels Middle School through College. Call 475-4285.

**PERFORMING CLASSICAL PIANIST.** Oberlin Conservatory of Music graduate. Theory, ear-training, keyboard also. Advanced students preferred, beginners accepted. Phone 475-9303.

**PIANO LESSONS** - Experienced, state and nationally certified teacher expanding current schedule. Bachelors in music and psychology earned at University of Lowell, masters in education at Lesley College. advanced studies at New England Conservatory of Music. All ages, all levels welcome. adult beginners arranged. Call Lynn at 508-475-4348.

**PROFESSIONAL TUTOR:** Free Consultation. Reading, writing, math, study skills, typing, SSAT and SAT preparation. Telephone after 6 p.m. 682-0530 Jean Matthes

**READING TUTOR** - MA certified consulting teacher of reading, 10 years experience teaching remedial and developmental reading. 475-5531.

**TEST PREP EXPERT.** GRE 790V. 780M. 720A. Two years experience teaching for Stanley Kaplan SAT, SSAT, GRE. GMAT instruction at reasonable rates. Tutoring also available in other subjects. Call Keith 686-5867.

**TUTORING IN YOUR home or mine.** Algebra, math, French, English, study skills, and other subjects. Also S.A.T.'s and S.S.A.T.'s. Harvard grad Certified teacher. M.Ed 475-4685.

**TUTOR: MATH AND SCIENCE.** Thirty years experience. Ph.D. (physics) M.I.T. graduate (math). All subjects (elementary through college), SSAT, SAT and enrichment. Reasonable rates. Charles Robinson 474-9146.

## Help

**\$23,700 P** start plus Postal Service Government accept app exact application the Andover 900-446-67 6am-8pm fee

**\$500 WE** Easy! Stay hours. Ea \$21,000. \$36,600 assembly, crafts \$70 jewelry, \$ electronics, Matchmaking Investigating Romance A No selling tred. FRE recording, 1 ext MY317H

**ADMINISTR** \$486 week Contractor ect/training/ 213-896-811 EOE.

**GOING ON** February 25 Need some Mon-Fri. 2 Must be c responsible 10. M-F

**HOSPITAL** \$6 80/hr. yo experience R information 9399 ext. 19 am. 7 days 50

**LADY** Number One company No ment. Free Kathy Snow Marilyn 851-5

**LOVING LI** for charming time on 4 Andover Ca adults w retardation 10 days/week to and maintain ke atmos

**MATURE** WANTED to child care h Andover hom POSTAL JOE \$14.90 an ho not applica 1-219-70 MA-118, 8 a.m. 50

**STOCK PE** 1000s week retail sales. C TWO HOURS We are in switchboard every day fro 2 If intere all Digital Co Andover Street

**WANTED** travelers for community. C for more inform



## Instruction

GRAD offering lessons. Call 75-3958 or 470-363.

**TEACHER**  
Saturday morning elementary in Math or Call Barbara at after 6 p.m.

**COMPUTER**  
Computerize business. Improve job efficiency. Speed job turn to use your word processing, Lotus 1-2-3, Graphics, Harvard BA, MBA, Dick 70-2293.

**DE BALLET**  
2 Dundee Park. Ballet classes for children

**TOR** - 20 years teaching experience. Ph.D. Will levels Middle through College 285.

**ING CLASSI-**  
**NI-IST.** Oberlin College of Music theory, ear-training also. Advertisements preferred. accepted 9303.

**SSONS-** Experienced and national teacher current schedule in music and earned at Lowell, Massachusetts. Education at Lesley University. England. Con- of Music. All levels welcome. Minors in music. Call Lynn at 140.

**IONAL TUTOR:**  
Consultation writing, math, typing, SSAT preparation after 6 p.m. Jean Matthews

**TUTOR- MA**  
Consulting teacher 10 years teaching developmental 75-5531.

**REP EXPERT.**  
V. 780M. 720A. Experience for Stanley AT, SSAT, GRE. Instruction at rates. Tutoring table in other Call Keith

**G IN YOUR**  
mine. Algebra, French, English, Maths, and other Also S.A.T.'s and Harvard grad teacher. M.Ed

**MATH AND**  
Thirty years experience. Ph.D. (physics) degree (math). All (elementary college). SSAT, and enrichment rates Charles 474-9146.

## Help Wanted

**\$23,700 PER YEAR** to start plus benefits. U.S. Postal Service and U.S. Government soon to accept applications. For exact exam and application information in the Andover area, call 1-900-446-6779, ext. 4004 6am-8pm 7 days. \$12.95 fee

**\$500 WEEKLY, NEW!**  
Easy! Stay home, any hours. Easy assembly, \$21,000. Easy sewing, \$36,600. Easy wood assembly, \$98,755. Easy grafts \$76,450. Easy jewelry, \$19,500. Easy electronics, \$26,200. Matchmaking, \$62,500. Investigating, \$74,450. TV talent agent, \$40,900. Romance Agent \$62,500. No selling. Fully guaranteed. FREE 24 hour recording. 1-801-379-2900 ext MY317H

**ADMINISTRATIVE Clerks**  
\$488 week up. Gov't contractor local project/training/advancement 213-896-8113 or 8114. EOE.

**GOING ON VACATION**  
February 25th - March 8th. Need someone to drive Mon.-Fri. 2:30-3:30 p.m. Must be over 30 and responsible. Call 470-1344 30, M-F

**HOSPITAL JOBS** - Start \$18.00/hr. your area. No experience necessary. For information 1-900-226-9399 ext. 1508, 6 a.m.-8 p.m. 7 days. \$12.95 phone fee

**LADY REMINGTON-**  
Number One direct selling company. No cash investment. Free training. Call Kathy Snover 689-9106; Marilyn 851-3224.

**LOVING LIVE-IN couple**  
for charming respite care home on 4.5 acres in Andover. Care for up to 4 adults with mental retardation up to 4 days/week to start. Create and maintain warm, homelike atmosphere as a team, one member free for outside employment. Salary \$10,000/couple plus rent-free use of property. Resumes to Executive Living, P.O. Box 317, Shawsheen Village, Andover, MA 01810

**MATURE WOMAN**  
WANTED to do part time child care in my North Andover home 975-1412.

**POSTAL JOBS-** \$11.41 to \$14.90 an hour. For exam and application information 1-219-769-6649 ext MA-118, 8 a.m. to 8 p.m. 7 days

**STOCK PERSON-** 36 hours week. Versatile in retail sales. Call 475-1234.

**TWO HOURS PER day-**  
We are in need of blackboard coverage every day from 12:00-2:00 p.m. If interested please call Digital Consulting, 204 Andover Street, 470-3870.

**WANTED- SNOW**  
shovelers for apartment community. Call 470-2611 for more information

## Publications

**\$500/WEEK** or more, stay home, work your own hours! No multi-level or envelope stuffing. FREE 24 HOUR RECORDING. 215-440-6114 ext. 168.

## Work Wanted

**PERSONAL CARE SERVICES** for elderly. Will provide transportation for shopping and appointments and provide companionship. \$10/hour. Call 475-6183.

## Animals &amp; Pets

**PET AU PAIRS-** personalized, in-home pet sitting service while you work or play; conscientious adult care providers. Bonded and insured. Call Liz Cleveland at 470-2446 or 474-9334.

## Articles for Sale

**FLORIDA AIRLINE TICKET** to Tampa, one way, for January 30th. \$75.00. 475-0075.

## Wanted to Buy

**ANTIQUES** - Anything old Marbletop, Walnut, Grape and Rose Carved Furniture, Glass, China, Silver, Jewelry, Clocks, Prints, Frames, Guns, Coins, Furniture, Etc. William F. Graham, Jr.

149 Golden Hill Ave., Haverhill, Mass. Tel. 372-3708, will call to look. **SELLING YOUR HOME?** Family seeking to purchase home from owner. Family neighborhood desired. NO BROKERS. Call 617-492-8422.

## W. Michael Scott DBA

## Andover Renovations

ADDITIONS CARPENTRY  
REMODELING HOME MAINTENANCE  
(508) 470-2640

MA Lic. #044723

Fully Insured

## ReadyMoids

Homes / Condominiums / Apartments / Offices  
WEEKLY/BI-MONTHLY/SEASONAL/HOLIDAY SERVICE

- Fully Insured and Bonded
- No Obligation Free Estimates
- We Furnish All Supplies and Equipment
- Speedy Team Cleaning Efficiency
- We Guarantee All Of Our Work
- Serving The Andovers For 10 Years

Call Our ReadyMoids

Helping

475-5575

The Affordable Housecleaning Professionals

## CREATIVE MARBLE &amp; TILE

Quality Installation  
All Work Guaranteed

Paul Dolan  
(508) 657-7734



**RE/MAX**

**851-4300**

## Hearthstone Realty

1215 MAIN STREET, SUITE #125  
TEWKSBURY, MA 01876

OR 1-800-427-R MAX

## ANNOUNCING:

## RE/MAX Hearthstone Realty Travel Promotion



Free 3-night Bahamas cruise for two to the next ten purchasers of homes/lots through our office (\$90,000 minimum). INCLUDES ROUND TRIP AIR, MEALS AND ACCOMMODATIONS aboard ship! Purchase can be one of our listings or that of any other co-broking Mass. Realtor. Cruise certif. awarded at closing. Call for more details. Not available to Buyers currently under agreement.

**OAKMONT  
AT  
ANDOVER**

Lovely new 12-lot subdivision near Andover Country Club and West Elementary School. Features underground utilities, natural gas, convenient to I-93 & I-495, protective covenants.

Wooded lots from \$95,000,  
fine homes from \$289,900.

Call Bill Perkins 851-4300

**ANDOVER  
\$314,900**

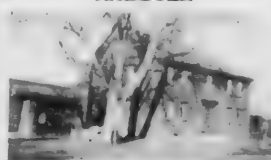


Top quality new construction, cedar siding, Andersen windows, wooded lot, fir/cedar porch, 4 Bdrms. (3 finished), 2 1/2 baths, much more!

**ANDOVER/WILMINGTON/TEWKSBURY  
HOUSE LOTS**

Lots of lots all over Andover, Tewksbury, Wilmington!  
**ANDOVER** - New Subdivision Lots from \$85,000+, underground utilities. Homes from \$249,000  
Call Linda Covino today!

**ANDOVER**



**HISTORIAN'S DELIGHT!**  
1713 Jonathan Abbott house completely restored & renovated. A rare find. Super in-law potential.  
\$379,900  
Call Kathi Donato 851-4300

**TEWKSBURY  
\$239,900**



A STEP ABOVE describes this 4 bedroom home with gourmet sized kitchen, fireplace family room, jacuzzi & more  
Call Kathi Donato 851-4300

**ANDOVER**



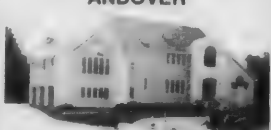
LOOKS ARE DECEIVING in this 8 room Cape. Large Master bedroom with skylights, gleaming hardwood floors make this a great buy!  
LOW \$200's  
Call Cathy Lawson 851-4300

**READING**



THE BEST OF EVERYTHING! This 9 room home features a circular stair, oak interior doors, large laundry, abuts conservation land. Serious Buyers please.  
\$579,900  
Call Bill Perkins 851-4300

**ANDOVER**



ANDOVER Breathtaking 6000 sq. ft. contemporary with 4 levels of living space, soaring ceilings, 3 car garage & more.  
\$785,000  
Call Kathi Donato 851-4300



Dick Lavin  
**PAINTING**  
Interior-Exterior  
88-0815/975-2639

**Century 21 Minuteman, 2 Elm Square, Andover 475-1243**  
*"Conveniently located in the Musgrove Building in downtown Andover."*

*Dick Lavin*  
**PAINTING**  
*Interior-Exterior*  
688-0815/975-2639



**YOUR RESOURCE  
FOR QUALITY,  
PROFESSIONAL REAL ESTATE  
SERVICES**

**J.B.**  
**DOHERTY**  
ASSOCIATES

**J.B. DOHERTY ASSOCIATES**  
**12 BARTLET STREET**  
**ANDOVER, MA 01810**  
**470-1200**



**1** **\$179,900**



**2** **\$299,000**



**3** **\$379,900**



**4** **\$227,900**



**5** **\$325,000**



**6** **\$299,000**



**7** **\$349,900**



**8** **\$359,900**



**9** **\$875,000**

**1** **NORTH ANDOVER.** Lovely cape on acre+ lot. Front to back living room with fireplace and built-ins. Formal dining room, den. 3 bedrooms upstairs, 1 1/2 baths, garage. **Exclusive**

**2** **ANDOVER. JUST LISTED.** This terrific over-sized 4 bedroom ranch is in mint condition and located in a super family neighborhood. New, up-to-date eat-in kitchen, wonderful family room with sliders to a large deck overlooking a beautiful back yard. **Exclusive**

**3** **NORTH ANDOVER.** Large reduction to sell! Beautiful 1845, 4 bedroom, 2 1/2 bath home in excellent condition. 8 large room, 2 stairways, 2 car garage, full walk up attic. Breakfast area, study, three fireplaces. Many extras. **Exclusive**

**4** **OUTSTANDING ANTIQUE** reproduction in prestigious family neighborhood, each room has a large picture window that overlooks professionally landscaped grounds. Fireplaces in family room & master bedroom. The country kitchen opens onto a private screened porch. This is a special home! **Exclusive**

**5** **SPECIAL ANTIQUE** in wonderful family neighborhood within walking distance to town - 4/5 bedrooms, screened farmer's porch, in-ground pool and beautifully maintained grounds. **Exclusive**

**6** **SPACIOUS** townhouse at Hunter's Ridge. A special home with two porches and attached two car garage. First floor master bedroom, fireplace living room with vaulted ceiling. Loft room perfect for office or library. **Exclusive**

**7** **NORTH ANDOVER** Charming older home with the amenities of today. Set on a gorgeous lot, 5 bedrooms, possible in-law. Formal living room, huge kitchen, private master suite. Extra bonus Florida room and an inground pool for summer enjoyment. **Exclusive**

**8** **SCHOOL STREET VICTORIAN** offering 12 charming and spacious rooms including a modern eat-in kitchen with an adjoining family room. The library/office, living room, formal dining room and master bedroom all have working fireplaces. When you view this home, expect to see all the warmth and charm of an era gone by. **Exclusive**

**9** **NORTH ANDOVER Waterfront.** A very special custom designed home with commanding views and lake frontage. Over 6400 square feet of living space offers exquisite formal living and dining rooms displaying crafted millwork and detail. The kitchen, sun room and family room overlook a magnificent indoor pool with greenery and gardens facing south through a wall of glass. Countless custom features - shown by appointment only. **Upper Bracket**

**Apartments for Rent**

**ANDOVER- 4** room apartment on first floor of two family home in quiet residential neighborhood. Includes 1 bedroom, living room, dining room, large, fully appliances, eat-in kitchen. Walking distance to town. \$700/month, heated 475-8466.

**ANDOVER- FIRST** floor spacious two bedroom apartment. Nice backyard. Available immediately \$600/mo. Call 475-1012. Evenings 475-2630.

**ANDOVER- LARGE** and lovely 1 bedroom apartment with executive appeal. Fireplace, hardwood floors and some carpet. No pets. Parking. Quiet neighborhood. 7 Arroyo Street. \$725 heated 508-851-9455.

**ANDOVER- MODERN** 1 bedroom on 3 acre estate setting, academy area. Eat in kitchen, dishwasher, disposal, wall to wall carpeting, laundry room. \$585 No utilities, no pets. 475-8217, 475-0123.

**ANDOVER- NEWLY** decorated 5 rooms plus attic. Off street parking. Great intown location. \$750/month includes heat. Call 475-9719.

**ANDOVER- SPACIOUS** 6 room townhouse with private yard. \$710 plus utilities 475-1463.

**ANDOVER - Brand new** stylish 1 and 2 bedroom apartments in attractive brick, elevator building. Nicely located less than a mile from Routes 93 and 495. Scenic country setting on banks of Merrimack River. Great recreational features include olympic size lap pool, exercise and health facility, lighted tennis courts, volleyball, and club house with entertainment center. Directly adjacent to the new State Riverfront Park for swimming, boating, jogging, bicycling and cross country trails. The spacious modern apartments include European style cabinet kitchens, built-in microwave oven, dishwasher, master antenna, intercom and much more. Furnished apartment also available. Visit the designer decorated model apartments any day 11-6 p.m. No pets please. **RIVERVIEW COMMONS** Bulfinch Drive, Andover. From I-93 take exit 45, go 3/4 of a mile on River Road (towards South Lawrence) see entrance sign on left. Or call 508-685-0552. Built and managed by JOHN M. CORCORAN AND CO.

**ANDOVER- CENTER-** modern 1 bedroom apartment on commuter line, laundry room, parking and cable tv. No pets \$495/month plus electricity 683-3409.

**ANDOVER- RIVERVIEW COMMONS** Bulfinch Drive, Andover. From I-93 take exit 45, go 3/4 of a mile on River Road (towards South Lawrence) see entrance sign on left. Or call 508-685-0552. Built and managed by JOHN M. CORCORAN AND CO.

**ANDOVER- CENTER-** modern 1 bedroom apartment on commuter line, laundry room, parking and cable tv. No pets \$495/month plus electricity 683-3409.

**ANDOVER- RIVERVIEW COMMONS** Bulfinch Drive, Andover. From I-93 take exit 45, go 3/4 of a mile on River Road (towards South Lawrence) see entrance sign on left. Or call 508-685-0552. Built and managed by JOHN M. CORCORAN AND CO.

**ANDOVER- CENTER-** modern 1 bedroom apartment on commuter line, laundry room, parking and cable tv. No pets \$495/month plus electricity 683-3409.

**Ship your car by truck**  
**Auto Transportation**  
**service to and from**  
**Florida weekly.**  
**1-800-926-6082**

**BALMORA** ROOM, over fields. Excellent immediate. Call 508-391-1111.

**BANNER F** ALS-PROP AGEMENT your property our own! 4

**BRITISH** apartment, able Two to wall carpeting, garage, double system. Mo open week Saturdays information

**LARGE,** bedroom neighborhood washer/dryer, floors, w/w. \$475 heated

**LARGE 1** Excellent in No pets. \$5

**NORTH** spacious, Parking, va plus utilities. 617-593-1893.

**ONE BEDR** setting W Near 93 a daytime 508

**ONE MOR** rent. Off quiet, cle Estates. O \$535, tw from \$625 cooking and parking and 508-686-479

**SOUTH** Two 4 room for rent. Tw \$650/month utilities. Co as single plus utilities. ask for Jack

**Roommat** **ANDOVER** Washington room condo commuter a ble 1/19/9/9 Call 475-618

**ANDOVER-** **IBLE female** to share 3 b Washer/dryer space Close transportation utilities

**PROFESSIO** **MALE,** non-professional to share spa fireplace, jac parking. 682-

**READING-** needed. Spa bedroom, wa trains, cen Rtes. 93/128 floors, w/w washer/dryer preferred plus utilities. 5047.

**Jim F** **PAIN** Interior Fully i (508) 4 (617) 6



**470-1200**



## Homes for Rent

**ER- 4 room**  
at on first floor of  
ly home in quiet  
al neighborhood.  
1 bedroom, living  
ning room, large,  
appliance, eat-in  
Walking distance  
n. \$700/month,  
475-8466.

**ER- FIRST floor**  
two bedroom  
at. Nice backyard.  
immediately.  
Call 475-1012.  
475-2630.

**ER- LARGE and**  
1 bedroom  
with executive  
Fireplace, hard-  
wood floors and some  
to pets. Parking.  
neighborhood. 7  
Street. \$725  
508-851-9455.

**ER- MODERN 1**  
on 3 acre estate  
acres, dishwasher  
wall, wall to wall  
ing, laundry room.  
to utilities, no pets.  
7, 475-0123.

**ER- NEWLY**  
5 rooms plus  
street parking.  
town location.  
nth includes heat.  
9719.

**ER- SPACIOUS 6**  
townhouse with  
yard. \$710 plus  
475-1463.

**ER - Brand new**  
and 2 bedroom  
units in attractive  
elevator building.  
ated less than a  
n Routes 93 and  
anic country sett-  
banks of Merrimack  
Great recreational  
include olympic  
pool, exercise and  
facility, lighted  
courts, volleyball.  
ub house with  
ment center. Dir-  
adjacent to the  
g State Reverend  
swimming, boat-  
ing, bicycling and  
country trails. The  
modern apart-  
include European  
abinet, kitchens,  
microwave oven  
her master anten-  
room and med-  
Furnished apart-  
are available. Visit  
super decorator  
apartments any day  
n. No pets please.  
NEW COMMONS  
Drive Andover.  
93 take exit 45, go  
a mile on River  
(towards South  
e) see entrance  
n left. Or call  
-0552. Built and  
ed by JOHN M.  
ORAN AND CO.

**ER CENTER-**  
1 bedroom  
ent on commuter  
dry room, parking  
ble tv. No pets.  
onth plus elec-  
83-3409.

**ER- 4 room**  
at on first floor of  
ly home in quiet  
al neighborhood.  
1 bedroom, living  
ning room, large,  
appliance, eat-in  
Walking distance  
n. \$700/month,  
475-8466.

**ER- FIRST floor**  
two bedroom  
at. Nice backyard.  
immediately.  
Call 475-1012.  
475-2630.

**ER- LARGE and**  
1 bedroom  
with executive  
Fireplace, hard-  
wood floors and some  
to pets. Parking.  
neighborhood. 7  
Street. \$725  
508-851-9455.

**ER- MODERN 1**  
on 3 acre estate  
acres, dishwasher  
wall, wall to wall  
ing, laundry room.  
to utilities, no pets.  
7, 475-0123.

**ER- NEWLY**  
5 rooms plus  
street parking.  
town location.  
nth includes heat.  
9719.

**BALMORAL, 1 BED-**  
**ROOM**, overlooks playing  
fields. Excellent closets  
Immediate occupancy  
Call 508-393-7993.

**BANNER REALTY RENT-**  
**ALS-PROPERTY MAN-**  
**AGEMENT.** "We'll rent  
your property as if it were  
our own!" 475-3535.

**BRITISH COLONIAL**  
apartments. Now avail-  
able. Two bedrooms, wall  
to wall carpeting, air condi-  
tioning, garbage disposal,  
double security alarm  
system. Model apartment  
open weekdays 8 to 7  
Saturdays 9-2 For  
information call 685-7467.

**LARGE, ELEGANT 1**  
bedroom. Nice  
neighborhood, first floor.  
washer/dryer, hardwood  
floors, w/w, a/c. No pets  
\$475 heated. 373-8292.

**LARGE 1 BEDROOM.**  
Excellent intown location  
No pets \$550. 475-3437

**NORTH ANDOVER-**  
spacious, one bedroom  
Parking, yard, patio \$500  
plus utilities. No pets. Call  
617-593-1843 or 508-740-  
9383.

**ONE BEDROOM.** Country  
setting West Andover  
Near 93 and 495 Call  
daytime 508-470-1320.

**ONE MONTH'S FREE**  
rent. Off route 495,  
quiet, clean Delmont  
Estates One bedrooms  
\$535, two bedrooms  
from \$625. W/w, heat  
cooking gas, ample  
parking and storage. Call  
508-686-4791.

**SOUTH LAWRENCE-**  
Two 4 room apartments  
for rent. Two car garage.  
\$600/month each plus  
utilities. Could be rented  
as single house \$1200  
plus utilities. Call 683-3164  
ask for Jack

## Roommates Wanted

**ANDOVER - professional**  
Washington Park, large 5  
room condo. Tennis, pool,  
commuter access. Avail-  
able 1/1/91 \$430/mo  
Call 475-6181.

**ANDOVER- RESPONS-**  
**IBLE female professional**  
to share 3 bedroom house.  
Washer/dryer, lots of  
space. Close to center and  
transportation \$380 plus  
utilities 475-9852.

**PROFESSIONAL FE-**  
**MALE, non-smoker seeks**  
professional male/female  
to share spacious South  
Lawrence home with  
fireplace, jacuzzi, cable,  
parking. 682-7169.

**READING- Third roommate**  
needed. Spacious three  
bedroom, west side. Near  
trans center, shops,  
Ries. 93/128. Parking, h/w  
floors, w/w carpeting,  
washer/dryer. Non-smoker  
preferred. \$350/month  
plus utilities. Call 617-944-  
5047.

**Jim Fowler**  
**PAINTING**  
Interior/Exterior  
Fully Insured  
(508) 475-3687  
(617) 666-4126



## A Sign of the Times



Sue Papalia, GRI



Norma Hyder, GRI



Susan Rochwarg



Kathy Cyrier



Jim &amp; Dianne O'Neill



Phyllis Leonard, GRI



Carla Polizzotti



Dave Hennessey, GRI



Linda Cutter, CRS, GRI, LTG



Thelma Sirois, GRI



Lillian Montalto, CRS, GRI



Marilyn Burke, GRI



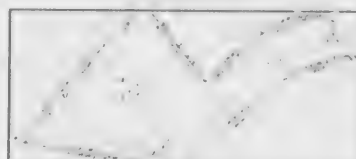
Elke Kappeler, GRI

### NORTH ANDOVER



**MOTIVATED SELLER** comfortable ranch at the quiet end of  
this complex. Walk to tennis and pool, highway, easily access-  
ible. Storage area and laundry. FHA and VA approved.  
CALL MARILYN BURKE.....\$57,900

### ANDOVER



**NOW IS YOUR CHANCE** to build your dream house! Two lots  
left, 1 and 5 1/2 acres respectively. All approved with com-  
plete engineering for septic. Conveniently located in presti-  
gious neighborhood. Don't wait!  
CALL LILLIAN MONTALTO.....\$96,000 each

### ANDOVER



**7 ROOM SPLIT** on an acre plus lot in fine family neighbor-  
hood. Fabulous 21x15 foot family room with super raised  
hearth fireplace, 2 1/2 baths, 2 car garage.  
CALL NORMA HYDER.....\$226,600

### ANDOVER



**SPREAD-OUT** in this extended ranch with vaulted ceilings,  
2 fireplaces and hardwood floors throughout. Terrific set-  
up for home office or au-pair wing, or leave it as a beautiful  
master suite with fireplace and study.  
CALL DAVE HENNESSEY.....\$248,500

### ANDOVER

#### INTOWN COMMERCIAL SPACE FOR LEASE

One Elm Square - first floor, 2  
separate suites.

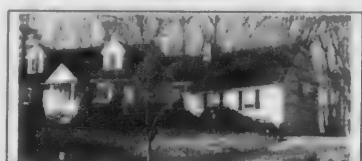
1st unit - 1000 sq. ft. with 2 parking  
spaces.

2nd unit - 2000 sq. ft. with 8 parking  
spaces, 2 entrances.

Owner willing to deal!

CALL CARLA POLIZZOTTI

### ANDOVER



**HANDSOME NEW ENGLAND CAPE.** This home has it all!  
Wonderful family area and good proximity to town. Family  
room features cathedral ceiling and floor to ceiling brick fire-  
place. A special bonus is the great room. What potential!  
CALL ELKE KAPPELER.....\$254,900

### NORTH ANDOVER



**IRRESISTIBLE** 1 1/2 room brick colonial atop Bear Hill Road.  
Five bedrooms, 3 1/2 baths with in-law or teen suite. Exquisite  
detailing throughout. 9' ceilings, open foyer, marble fireplaces,  
Florida room. Magnificently sited on 2.9 acres.  
CALL KATHY CYRIER

### ANDOVER



**NEW LISTING.** Impressive antique colonial, superior location  
with attached carriage house, paved parking for 10 cars,  
home/office arrangement.  
CALL SUE PAPALIA.....\$359,500

### NORTH ANDOVER



**MOST WANTED LIST** Magnificent Colonial. 11 rooms, spec-  
tacular foyer with circular staircase, 2 family rooms, wet bar,  
town sewer, security system. Over 4680 sq. ft. of living  
area. Located in one of the area's most prestigious neighbor-  
hoods!  
CALL LINDA CUTTER.....\$459,000

**RE/MAX**

® preferred, inc.  
Andover/North Andover Line

470-0007

# HUNNEMAN & COMPANY

**COLDWELL BANKER**  
RESIDENTIAL REAL ESTATE



**TERRIFIC IN-TOWN LOCATION** colonial. Freshly painted and papered, and gleaming hardwood floors. Beautifully decorated with updated kitchen, elegant dining room with built-in china closet and bay window. There is a walk-up attic, nice screened porch and private yard and garden. Walk to town, bus and train.

**Exclusive - Reduced \$219,500**



**LOCATION IS SUPER!** Striking Colonial at the Andover Country Club. Fabulous bonus room or second family room. Three-season porch. Great floor plan for formal or informal entertaining. Four corner spacious bedrooms - splashed with sun.

**Exclusive \$428,900**



**ANDOVER - JUST LISTED!** Classic center hall colonial in Johnson Acres. Master bedroom suite includes a dressing area, curved staircase leads to spacious bedrooms and 3 full baths, and built-ins throughout. Gracious step-down living room with marble fireplace, formal dining room with built-in china closets.

**Exclusive \$379,900**

From the desk of: John W. McCusker

We're delighted to announce the acquisition of Coldwell Banker's company owned real estate operation in Massachusetts, and affiliation with the national network of Coldwell Banker. Along with our 1990 joint venture with ITEN Immobilien Treuhand of Switzerland, this establishes Hunneman as the largest residential real estate firm in New England.

The opportunity to expand our services to our clients prompted this important move. It provides our clients and customers with the largest relocation and third party referral operation in New England. Additionally, it increases our strength to 850 associates - all dedicated to providing the best real estate service.

Hunneman & Company - when the times call for change and vision!

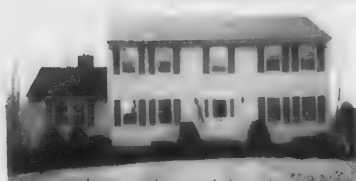
John W. McCusker  
Manager

Acton  
Andover  
Belmont  
Beverly  
Boston  
Brookline  
Cambridge  
Chelmsford  
Cohasset

Concord  
Dedham  
Frammingham  
Gloucester  
Grafton  
Groton  
Hingham  
Lexington  
Lincoln

Manchester  
Marblehead  
Milton  
Newburyport  
Newton Centre  
Reading  
Sherborn  
Shrewsbury  
South Hamilton

Sudbury  
Topsfield  
Wayland  
Wellesley  
Westborough  
Weston  
Winchester  
Worcester  
Nashua, NH



**ANDOVER** - New listing at an unbeatable price! Traditional 4 bedroom, 2 1/2 bath colonial on a special cul-de-sac. Huge family room with a fieldstone fireplace, as well as bright Florida room. Recently painted, and the kitchen has new counters and flooring.

**Exclusive \$254,900**



**ANDOVER - JUST LISTED.** Built by Wynwood in Carriage Chase, this 4 bedroom Garrison Colonial is sited on a private, wooded acre lot. Family room with fireplace off a large kitchen. Add to this the convenience of an attached 2 car garage.

**Exclusive \$314,500**



**SMASHING Atrium Deck house** on superbly landscaped grounds. Bright open feeling, energy efficient, huge family room, lovely master suite, skylights, air conditioning. Bonus room off the kitchen, front and back stairways, and a state-of-the-art kitchen.

**Exclusive \$449,000**

**475-4477**

**ANDOVER OFFICE  
6 PARK STREET**

**COLDWELL BANKER**  
RESIDENTIAL REAL ESTATE  
**HUNNEMAN & COMPANY**  
**475-4477**

## Rooms for Rent

**ANDOVER** - MANSE-downtown. A single furnished room. All utilities and parking \$80/week. Call 475-0073.

**TWO FURNISHED ROOMS** with kitchen privileges. Near Shaw-shen Square. Off street parking. \$275 per month. Call 475-8952 anytime.

## Retirement Living

**HALCYON HOUSE** Retirement Home. Gracious living for elderly women. Private and semi-private rooms. Meals provided. 24 hour staff. Call Betsy Bonde 685-5505.

## Resort Places for Rent

**CAMPTON, N.H.** Available by week or weekend, mountain condo at Waterville Valley. Estates. Sleeps up to eight. 2 bedrooms plus loft, 2 baths, fully equipped kitchen, fireplace. On-site facilities include indoor swimming pool, jacuzzi, sauna, universal gym, lounge and recreation center. Access to cross country skiing or hiking trails and numerous sight seeing opportunities. Call owner for details, David or Barbara 683-1250 or 685-1840.

**FOR RENT** - Bartlett, N.H. Great location near all major ski areas. Weekly/weekends/monthly. Beautiful new single Contemporary home. Fireplace, 3 bedrooms, 2 baths. Minimum two nights. 508-685-4115.

**LOON MOUNTAIN OR** Bethlehem. 3 bedroom sleeps eight/2 bedroom sleeps six. Week, month or season. After 4 688-8999 or 688-8996.

**SUNDAY RIVER SKI** house, Maine. 4 bedrooms, 2-1/2 baths sleeps 11. Five peak views over trails. Ski-in, ski-out. 508-546-2075.

**WATERVILLE VALLEY.** N.H. condominium available week or weekends. Sleeps six. 475-1012. Evenings 475-2630.

## Land for Sale

**ANDOVER - CLOVERFIELD ESTATES.** Fabulous executive subdivision, private 1 to 2-1/2 acre lots. All have minimum of 180 feet frontage, 9 surrounded by conservation. 11 lots left. Underground utilities. Cov. enants. Owner 686-7984.

## TEWKSBURY HOME PAINTING

Established 1918  
**WINTER SPECIAL**

Average rooms painted **\$150<sup>00</sup>**  
ceiling, walls, doors, windows  
**Call Anytime**  
**(508) 851-2725**



**ER MANSE-**  
n. A single  
i room. All utilities  
arking \$80/week  
0073.

**FURNISHED**  
with kitchen  
s. Near Shaw-  
Square. Off street  
\$275 per month  
-8952 anytime

**ON HOUSE Re-**  
Home. Gracious  
for elderly women  
and semi-private  
Meals provided. 24  
staff. Call Betsy  
85-5505.

ON, N.H.  
by week or  
d. mountain condo  
Waterville Valley;  
Sleeps up to  
2 bedrooms plus  
baths, fully equipped  
fireplace. On-site  
include indoor  
ing pool, Jacuzzi,  
universal gym,  
and recreation  
Access to cross  
skiing or hiking  
and numerous sight  
opportunities. Call  
for details, David or  
683-1250 or  
40.

**ENT - Bartlett, N.H.**  
location near  
major ski areas  
/weekends/monthly  
ul new single  
emporary home. Fire-  
3 bedrooms. 2  
Minimum two  
**508-685-4115.**

**MOUNTAIN OR**  
nem. 3 bedroom  
eight/2 bedroom  
six. Week, month  
season. After 4  
999 or 688-8996.

**AY RIVER SKI**  
Maine. 4  
ms. 2-1/2 baths  
11. Five peak views  
ails Ski-in, ski-out  
6-2075.

**RVILLE VALLEY**  
condominium avail  
week or weekends  
six. **475-1012.**  
475-2630.

**OVER - CLOVER-**  
ESTATES. Fab  
executive sub  
on, private 1 to 2-1/2  
lots. All have  
um of 180 feet  
age, 9 surrounded by  
ervation. 11 lots left  
ground utilities. Cov  
ts. Owner 686-7984.

**STEWARTSBURY**  
**HOME PAINTING**  
Established 1918  
**WINTER SPECIAL**

Average rooms  
painted  
**\$150<sup>00</sup>**  
ceiling, walls,  
doors, windows  
**Call Anytime**  
**(08) 851-2725**

**ANDOVER SUITES**, store fronts for private offices. All utilities. Near junctions 495, 28, and 133. Call 475-1812.

**ANDOVER CENTER** off-ice space Singles or suites for lease Call **475-8732.**

**ANDOVER** - Approximately 320 sq ft carpeted retail or office space in downtown area. Good traffic. \$700/month plus. Will reduce rent if you help maintain property.  
**508-777-5000.**

**FULL SERVICE OFFICE**  
suites State of the art  
equipment, professional  
staff, superior support  
services, executive furn-  
ishings, ample parking. All  
at an affordable price. Call  
and compare. Office  
Suites At Jefferson Park  
685-5440.

**MULTIPLE TENANTS** to share luxury, furnished office space. North Andover, Rtes. 114/125. Five private offices, 2 conference rooms. First or second floor. Amenities include: phone answering/receptionist, fax, copiers, ample parking. Reasonable rent includes all utilities. **508-685-5490.**

**TWO MONTHS FREE**  
rent. Andover Post Office  
Proximity. Handy 900 sq.ft  
office space. Clean, sunny  
and adjacent to the new  
post office. Ideal for Direct  
Mail/Advertising. Account  
ants etc. Call Gordon  
617-894-9466.

**ANDOVER** - Up to 1,000 square feet of work space plus office, all utilities function routes 495, 28 133 Call 475-1812.

**ANDOVER CENTER** retail space for lease. For more details call **475-8732**.

**1977 MERCEDES-BENZ**  
\$400 White, standard  
\$4500 or best offer Call  
**470-3900** days or  
evenings.

**BMW 535-i 1986** Like  
new Sporty. 5 speed  
White wired stripe  
Burgandy leather interior  
87K miles. Alarm. Must  
sell B/O **470-1067**.

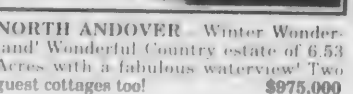
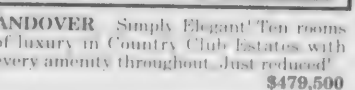
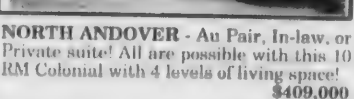
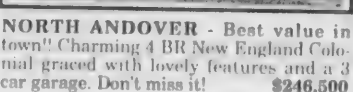
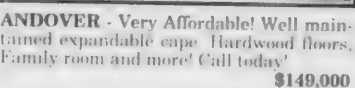
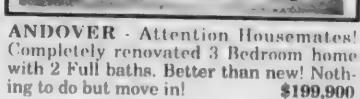
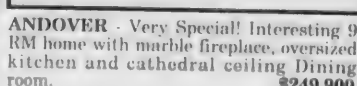
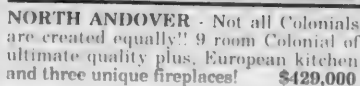
**CHEAP! FBI/U.S. Seized.**  
84 VW, \$50. 87 Mercedes.  
\$200 85 Mercedes, \$100  
65 Mustang, \$50. Choose  
from thousands starting at  
\$25. FREE 24 hour  
recording reveals details  
1-801-379-2929 Ext. MJ-  
317C. U.S. HOTLINE  
copyright

**First NH Mortgage Corp.**

**NO BETTER TIME  
NO BETTER RATE**  
Purchase or Refinance

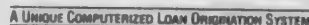
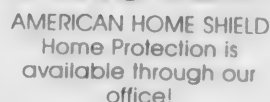
**Call Joseph Lazzara**  
**800-649-1484 Office**  
**508-851-5991 Res.**

## REAL RESULTS IN REAL ESTATE.



- Balmoral- 2 BR \$89,000
- Hunter's Ridge - 3 BR \$425,000

- Sturbridge Arms - 2BR \$89,000
- Village Green - 2 BR \$89,500
- Brookside - 2 BR \$121,900
- Millpond - 2 BR \$199,500



# The Prudential

## Howe Real Estate



**475-5100**



The Prudential Financial Group is a United and Operated Member of The Prudential Real Estate Affiliates, Inc. © 1990 The Prudential Real Estate Affiliates, Inc. The Prudential Financial Group is a member of The Prudential Insurance Company of America.

THE PRUDENTIAL YOU KNOW US. WE KNOW REAL ESTATE. THE PRUDENTIAL YOU KNOW US. WE KNOW



## Why Victor?



Lynne Cox, GRI

If you have been thinking of selling your home, Lynne Cox is a real estate broker you should know!

Lynne, an Andover native - and the former Lynne Cotter - has had almost 10 years of successful real estate experience. She is strong, dedicated, organized, and thorough, a good listener, and a skillful negotiator, all in all, a top rated all around broker! You can take comfort in knowing that she is always there for you, seeing to it that everything to effect a sale is being done.

Lynne will make it happen...put her expertise to work for you!

Lynne Cox, another very good reason why Victor sold signs are everywhere!

### ANDOVER



**ANTIQUE COLONIAL ZONED FOR MIXED USAGE** Suitable for in-home business, office or retail. Walking distance to town and train, 6 rooms, 4 fireplaces. Needs updating, but what a fantastic opportunity! Call 475-2201 \$144,900

### ANDOVER



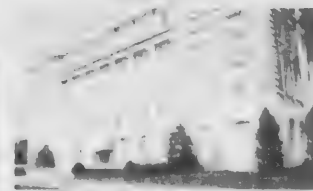
**GREAT FAMILY NEIGHBORHOOD!** Sparkling 8 room split level on quiet circle near town, YMCA and highways. Fireplaced family room, den or 4th bedroom, porch, large & sunny yard. Just perfect! Call 475-2201 \$165,900

### ANDOVER



**PRICED WELL BELOW ASSESSED VALUE!** If you're looking for a fantastic value, don't miss out on this fine two bedroom garden-style condo with lots of amenities and a handy location. Call for details! Call 475-2201 \$64,900

### ANDOVER



**GREAT SOUTHERN EXPOSURE** Balmoral corner unit with loads of space. European kitchen with lots of cabinets, breakfast bar, and skylights. Close to town, shopping, highways and bus line - this unit is a rare find! Call 475-2201 \$100,000

### NORTH ANDOVER



**PERFECT FOR GROWING FAMILY!** Lovely corporate owned 9 room colonial in executive neighborhood, brick fireplaced family room, cabinet-packed kitchen with brick barbecue, sitting area in master, finished lower level. Fantastic value! Call 475-2201 \$269,900

### ANDOVER



**APPEALING TRADITIONAL COLONIAL** on wooded acre, front-to-back family room with built in bookcases, fireplaced family room, eat-in kitchen with loads of cabinets + pantry, 4 large corner bedrooms, 2 car garage. Move right in! Call 475-2201 \$274,900

### ANDOVER



**NEW ENGLAND SALT BOX** 1 year old home set back off road with natural treed buffer setting and close to highways. 9 rooms include living, dining room, cherry kitchen, den, screened in porch, hardwood floors, 2 fireplaces. Choice! Call 475-2201 \$199,900

### ANDOVER



**PRIME RETAIL/OFFICE SPACE**, right in the heart of Andover! Large 7 room renovated Victorian in a superb location with off-street parking. Gracious front porch, huge bay windows, and atrium entrance, perfect for business use or investment! Call 475-2201 \$329,900

### ANDOVER



**WALK TO PIKE SCHOOL & PHILLIPS ACADEMY** Rambling 11 room expanded Cape with flexible floorplan, St. Charles custom kitchen, family room with built-ins, large dining room, fireplaced living room with bow window, 1st floor master suite, 6 bedrooms, parquet floors, and so much more! Call 475-2201 \$375,000

### ANDOVER



**INDIAN RIDGE COUNTRY CLUB AREA** Sinking 8 room Colonial handsomely set in a private treed setting. Spacious foyer, fireplaced family room with redwood cathedral ceiling, eat-in kitchen + wet bar, formal dining room, central air, hardwood floors, and master loaded with closet space. Look no further! Call 475-2201 \$419,000

### ANDOVER



**BUY AS IS!** Exciting new contemporary Colonial at end of a small cul-de-sac on 2+ acre wooded lot, 9+ rooms, soaring 2-story entrance foyer, cathedral ceiling living room, 2 fireplaces, custom detailing throughout. An excellent opportunity to complete and add your own special touches! Call 475-2201 \$179,900

### ANDOVER



**SMALL ELEGANT TREED CIRCLE** - 10 room brick front Colonial loaded with extras! Soaring 2-story entrance foyer, fireplaced living room with French doors to study, large kitchen packed with every appliance, cathedral ceiling game room, fireplaced whirlpool master, walk up attic, central air. Impressive! Call 475-2201 \$459,000

# VICTOR

THE VICTOR COMPANY INC. REALTOR  
168 North Main Street, Andover

Andover • Boxford • Methuen • Haverhill • Topsfield



GENESIS

MLS





Photo by Matthew Sapienza

Karen Brooks of South Lawrence stops to talk with *Inside Edition* on her way out of the Raytheon plant Monday. Ms. Brooks, who once worked on the Patriot missile system, now works on the testing devices for the same system.

## The media scrambles for the story

with Raytheon.

"I even called the Chamber of Commerce," said a frustrated Ms. Braks. "Raytheon can't even return calls. They are inundated with calls. I called the company. They wouldn't confirm the Patriot was up there. We wanted to talk to the men in charge of building the missile, to say something about it."

Ms. Braks said she had tried to obtain a promotional tape from Raytheon so *Inside Edition* would at least have some file footage of the company, but she hadn't been successful at that, either.

The *Townsmen* told Ms. Braks that as far as staff here knew, Raytheon employees mostly stay on the job at their plant, but if we knew of such a place we would be there ourselves. The paper learned later that *Inside Edition*

gave up looking for permission to get inside the plant and sent a film crew and reporter to stand outside Raytheon, where *Townsmen* photographer Matthew Sapienza was able to photograph the crew filming Karen Brooks of South Lawrence, a Raytheon employee who was leaving the plant after work.

Tim Clifford of CBS News also phoned the paper Monday. He said his program, *48 Hours*, was doing a "human interest story on the victor of the Patriot missile." He said he was looking to film a profile of a town "that feels good" about contributing positively to the war.

Also calling the *Townsmen* Monday was Marv Tabor of the *New York Times*, who works out of the Boston bureau, and Fred Wehner of the *London Standard* newspaper, who said the Patriot should boost the local economy.

## Master carpenter worked on award-winning project

unraveling a mystery; every house has its own secrets, buried beneath the skin, waiting for us to find them out."

"We were particularly pleased to do the Hutchins House," said Rich Muckle, "because the building is one of only three similar structures in Chelmsford and it has such historic significance to the community." He cited the Kents' commitment to preservation and their day-to-day involvement in the detailed design decisions as the key factors in making the project a success.

When the Kents purchased the Hutchins House in 1976, the original clapboarding had been replaced by a single siding, the carriage shed had severely deteriorated and the original summer kitchen was almost uninhabitable. Before selecting Muckle & Associates to perform the restoration, Mr. Kent conducted more than 20 interviews with craftsmen who wanted to "restore" the house by gutting and rebuilding deteriorated sections and putting in replacement windows and doors.

"I wanted to preserve the antique charm," she said, "not to replace every worn or aging detail with modern building components."

The restoration was completed by Muckle & Associates in 13 months and included adaptive reuse of the carriage shed for an office and bath, the creation of a country kitchen with authentic clinch-nail bat ten-door cabinetry, correction to structural problems in the loft and conversion of the loft to

usable space, stripping and refinishing the wide pine wainscoting and wood work in the family room, restoration of the original wide pine flooring in all the rooms and restoration of the seven fireplaces.

National Trust judges selected the Hutchins House restoration for its attention to historical authenticity. Specific elements cited were the reproduction of all exterior moldings to match the Georgian originals, the preservation of original windows and doors, use of antique glass and the radiused, sawn square-edged clapboard installed in aligned four-foot panels using cut nails.

**'When Rob Wilkie agreed to join us for this project, I was delighted.'**

**New England Rug company**  
Carpets • Tile  
Vinyl & Hardwood Floors  
Remnants • Area Rugs  
SALES, CLEANING & INSTALLATION  
**683-1060** COMMERCIAL & RESIDENTIAL  
2 Osgood Street (Corner Broadway Rte 28)  
Methuen, MA 01844

**INVENTORY SALE!**  
Ends January 31st.  
**anticipation**  
MATERNITY BOUTIQUE  
Children's Play Corner, Gift Certificates  
Major Credit Cards honored  
Hours: Mon-Sat 10:30-5:30  
Look for the Blue Canopy at  
**38 Main St., Andover - 470-2799**

**ROCKINGHAM**  
TOYOTA • DODGE  
VOLKSWAGEN  
NEVER ANY ADDITIONAL DEALER MARK-UPS  
AT ROCKINGHAM  
• LEASING • SALES • EXCELLENT SERVICE •  
354 MAIN ST.  
SALEM, NH  
(603) 893-3525  
(603) 894-4300  
EXIT 2 OFF  
RT 28  
EXIT 50 OFF  
RT 495

**PINE BARK MULCH**  
COMMERCIAL &  
RESIDENTIAL SANDING  
HORSE HAY '300/BALE  
**WILDWOOD**  
NURSERIES, INC.  
**475-2264**  
Serving Andover For Over 30 Years

**Design A Blind Inc.**  
Framing • Custom  
Exterior • Interior • Vinyl • Wood  
Custom Inserted  
verticals with  
designer fabric or  
wall covering  
**70% off**  
New • Miras  
Pleated Shades  
490 BROADWAY  
Salem, NH 03079  
683-4960 • 898-2643 NO SALES TAX

**See Our Ad**  
Page  
4  
**Royal Jewelers, Plus...**  
493 ESSEN ST., DOWNTOWN LAWRENCE  
OPEN LATE THURS. & FRI. EVES • VALIDATED PARKING BEHIND STORE  
CONVENIENT LAYAWAY PLAN

**QUALITY**  
INSTANT PRINTING  
Done Quickly & Economically  
plus  
Complete Bindery Services  
**Eagle Tribune Printing**  
100 Temple Street  
North Andover, MA • 685-3100

**"DAVE" REITANO**  
REMODELING & BUILDING  
Classic Quality & Workmanship at a Sensible Price  
BUILDING-REHAB-CARPENTRY  
VINYL SIDING BATHS-ROOFING  
ADDITIONS-KITCHENS  
REPLACEMENT WINDOWS  
Licensed Contractor serving MA and N.H. for over 10 years  
**(508) 688-3944**

**COMMERCIAL**  
**SNOWPLOWING**  
**DESMOND**  
LANDSCAPE CONTRACTOR  
**682-1106**

Painting Improvements  
**Wm. LAWRIE**  
Interior  
& Exterior  
PAINTING  
WALLPAPERING  
**Call: 475-0924**

d  
ect

he antique  
place every  
h modern

mpleted by  
months and  
adaptive  
the carriage  
an office  
t. the cre  
a country  
ith authen  
n-nail bat  
cabinetry.  
n to struc  
blems in  
nd conver  
he loft to  
refinishing  
and wood  
storation of  
ring in all  
f the seven

lected the  
an for its  
hercity  
e the peo  
s to match  
presence  
I don't know  
reality  
lapidary  
not possible

NO  
UILDING

on the floor  
VERY  
FING  
S  
not there

AL  
IVING

ACTOR

ents  
WRIE

PERING  
24

# BANKING AND FINANCE

A SPECIAL SECTION

**ANDOVER  
TOWNSMAN**

JANUARY 24, 1991

COMING SOON!

## **Century 21 Minuteman Realty GOLD KEY HOMES! Marketing Program**

There are presently 520 homes on the market in Andover and North Andover! An effective marketing program must make your home *stand out* from all the rest. Century 21 Minuteman invites you to designate your home one of Century 21 Minuteman's exclusive GOLD KEY HOMES. If your home qualifies to be a GOLD KEY HOME, it will be:

- AGGRESSIVELY AND UNIQUELY MARKETING!
- SHOWN MORE OFTEN THAN COMPETING HOMES ARE SHOWN!
- SOLD BEFORE COMPETING HOMES ARE SOLD!

**Century 21**

**MINUTEMAN REALTY**

2 Elm Square, Andover

475-1243

"Conveniently located in the Musgrove Building in downtown Andover."

Call today for a free market evaluation and let us tell you how we can open up your home to more buyers with the GOLD KEY HOMES Marketing Program!

# Selecting a lender in real estate borrowing

By Charles Nilsen

Real estate borrowing decisions are some of the most important financial decisions you will ever make. So, how do you select the lender who will best suit your lifestyle?

Since affluent homeowners and home buyers typically require large loan amounts and highly personalized service to meet their complex borrowing needs, choosing the most qualified lender is particularly important if you are shopping for jumbo mortgages loan amounts in the area of \$250,000 to \$1 million and more.

To help you select a jumbo mortgage lender, you may want to consider the following points:

Are loan decisions made promptly?

A lender should be able to make a decision on your application within 30 days or sooner. A few can even give a conditional approval in 72 hours or less.

Does the lender know how to perform sophisticated analyses of income and cash flow?

A lender should be able to make a common-sense decision about your ability to qualify for a loan. That means you don't want to be forced into a mold used for every borrower.

This expertise is especially important to borrowers who earn income from an array of sources, not simply from a fixed monthly salary. Your jum-

bo lender, therefore, should be skilled at analyzing cash flow and investment income from personal securities portfolios, limited partnerships, rental properties and other business interests.

Is there flexibility in qualifying the borrower for the requested loan amount?

You want to know what ratio of debt to income the lender uses to qualify borrowers and, just as important, whether that ratio is set in stone.

You should look for flexibility on the lender's behalf to allow for such extraordinary items as tax-exempt income to be taken into account.

What type of reputation does the institution have?

Integrity and reliability are vital. Not only are you entrusting the lending institution to advise you on an important financial decision, you are also relying on it to keep personal and business information in confidence.

Does the lender offer a full line of loan products?

Choice is important. Look for a lender who can offer you options of loan types and terms, such as fixed and adjustable rates, balloon payment features, 15- and 30-year terms and the like.

Just as important is the lender's skill at explaining how these features

(Continued on page 22A)

The Banking and Investment special section will run in the Townsman March 7.

## ANDOVER PSYCHOTHERAPY

**ADULTS • ADOLESCENTS • CHILDREN  
COUPLES • FAMILIES**

Relationships • Anxiety • Depression  
Sexual Abuse • Eating Disorders • Women's Issues  
Alcohol and Drug Abuse • Parent-Child Therapy

**Day/Evening Appointments - Insurances Accepted**

Jayna Klatzker, LICSW

Gerald Matison, LICSW

Elaine Pitocchelli, LICSW

& Associates

**475-6950**

**2 Dundee Park  
Andover MA  
01810**

## CARUSO & McLELLAN

**ATTORNEYS AT LAW**

**Real Estate Law,**

**Purchase & Sale Agreements, Zoning,**

**Condominiums, Corporations, Wills,**

**Estate Planning, Personal Injuries,**

**Auto Accidents, Workers Compensation,**

**Product Liability, Divorce, Probate.**

**Atty. PETER J. CARUSO**

**Atty. DAVID L. McLELLAN**

**ONE ELM SQUARE, ANDOVER, MA**

**475-6700**

**Air Conditioning - Refrigeration - Heating**

**24 Hour Service**

*Regional*

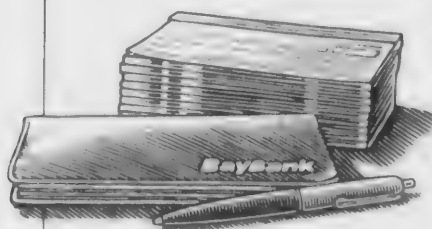
**Mechanical Contractors, Inc.**

- High Efficiency Boilers and Furnaces
- Oil/Gas Conversions
- Steam/Hot Water Conversions
- Quality Workmanship
- Free Consultation

**(508) 851-7911**



# BayPlus. The most powerful account for all your accounts.



With BayPlus<sup>SM</sup>, you get the best checking, savings and credit services combined with one easy-to-read statement. And you can use the power of all your balances to get these added advantages:

■ **GREAT RATES** Earn our best rate on Money Market Savings and a great rate on checking, too.

■ **NO SERVICE CHARGES** Up to a combined balance of just \$10,000 in cost-free checking accounts—no monthly and even most fees—to waive normal monthly service charge.

■ **PREFERRED BORROWING RATES** Get lower rates on credit and a record limit of credit.

■ **EXTRAS** Get free checks, a discount on all deposits and more.

■ **CONSOLIDATED STATEMENT**

Everything you need to know at a glance—your entire BayBank monthly statement.

■ **THE BAYBANK CARD** Your attached BayBank card—your key to BayPlus.

Find out more about BayPlus—stop by any BayBank office today.



NOBODY DOES IT BETTER<sup>SM</sup>

24 HOUR CUSTOMER SERVICE CENTERS AND BAYBANK TELEPHONE BANKING

BayBank Boston, (617) 648-8830; BayBank First East Hampton, (516) 580-8000; BayBank Harvard Trust Company, (617) 648-8830

BayBank Middlesex, (617) 551-1800; BayBank North and 17th, (617) 551-1800; BayBank Valley Trust Company, (617) 551-5510

Equal Opportunity Lender Member FDIC



## Psychological Center offers behavioral medicine and mind/body treatment programs

Joseph Cotton, executive director of the Psychological Center, announced that the agency is currently providing an array of treatment within its Cognitive Health Sciences program.

Cognitive Health Sciences draws on the principles of behavioral medicine and cognitive therapy to treat psychological problems such as anxiety and depression and to diminish the symptoms of stress-related physical illnesses (such as migraines and hypertension), while enhancing your well-being and stress resilience.

Treatments strategies are based on a careful evaluation and are designed to teach self-management skills, which might include relaxation training, cognitive therapies, thermal or EMG biofeedback, hypnosis or behavioral treatments. Treatment for medical disorders is conducted in coordination with a client's physician, with referral

to other health care specialists (physical therapists, nutritionists, etc.) as needed.

At present, Cognitive Health Sciences is offering specialized treatment groups for panic disorders/agoraphobia, obsessive-compulsive disorder, migraine and cluster headaches, hypertension, cancer, smoking and PMS. Individual and family therapy is available for a wide range of other stress-related problems. Occasionally education workshops are offered concerning specific topics within behavioral medicine.

For more information, contact Dr. Allen Sherman, coordinator of behavioral medicine; or Dr. Deborah Korn, intake coordinator, at 475-3232.

The Psychological Center is located at 89 Main St., West Mall in Olde Andover Village.

## Winchester Hospital offers nurses aide course

Winchester Hospital offers a "Nurses Aide Training Course," which meets the needs of state requirements for certification.

The course includes learning about activities of daily living, understanding residents and residents' rights, infection control, safety procedures, nutrition and cardiopulmonary resus-

citation (CPR).

The course is offered Jan. 22 through Feb. 6, from 8 a.m. to 3 p.m. at 7 McKay Ave. with clinical work at the Somerset Nursing Home in Reading.

For price information, contact Winchester Hospital.

## You are cordially invited to attend Estate and Financial Planning in the '90s

Our panel will discuss strategies to ...

- \* Protect current assets
- \* Develop an investment portfolio
- \* Plan for a comfortable retirement
- \* Use living trusts, durable powers and wills
- \* Minimize income and estate taxes

**DATE:** January 29, 1991  
**TIME:** 7:30 p.m. - 9:00 p.m.  
**PLACE:** Andover Marriott Hotel  
 123 Old River Road  
 Andover, MA

**There is no charge for this seminar, however, seating is limited. Please call Joanne at Asoian & Tully at (508) 475-9100 for reservations.**

### Panelists

RICHARD G. ASOIAN, ESQ., a senior partner of the law firm Asoian & Tully.

CHERYL CADY, CFP, an Investment Centre Manager at the Andover Bank.\*

THOMAS J. LICCIARDELLO, CFP, the Director of Financial Services for the Howe Insurance Agency of Andover, Inc.

\* Investments offered through Liberty Securities Corp. (LSC), agent of Financial Center Insurance agency (FICA). LSC/FICA provide investment products and services to the customers of Andover Bank.



## COGNITIVE HEALTH SCIENCES at THE PSYCHOLOGICAL CENTER

**offers the following specialized treatment:**

### HYPERTENSION

Education and self-management skills for essential hypertension. This 12-week group provides relaxation training, biofeedback, stress reduction skills, and assistance with nutrition/exercise. Treatment is coordinated with your physician.

### PRE-MENSTRUAL SYNDROME

Support and coping strategies to manage PMS. This 8-week group includes discussion of the guilt, irritability, and depression that often accompany PMS, and offers specific skills to handle it more successfully.

### SMOKING CESSATION

The first half of this 8-week group focuses on a systematic approach to successfully quitting. The second half focuses on staying quit.

### MIGRAINE HEADACHES

Non-drug treatment for migraines. This 12-week group offers relaxation skills, biofeedback, stress management methods, and dietary guidelines.

### CANCER SUPPORT GROUP

Support and self-control skills for coping with cancer and improving quality of life. This ongoing group is offered complementary to medical care.

### PANIC/AGORAPHOBIA

Specialized treatment for panic attacks and avoidance. This 15-week group includes relaxation, cognitive therapy, and gradual exposure therapy.

### STRESS

This 10-week group focuses on reducing the physical and emotional fallout from stress, and enhancing resilience.

### WE ALSO OFFER INDIVIDUAL TREATMENT

Each group is designed to offer specially-tailored information and skills.

*These Groups Are Conducted At Our Andover Offices*

89 Main Street / West Mall at  
Olde Andover Village

### FOR MORE INFORMATION CALL:

Joseph Cotton, Executive Director  
 Allen Sherman, Ph.D., Director of Behavioral Medicine  
 or Deborah Korn, Psy.D., Intake Coordinator at

**(508) 475-3232**



# changing jobs?

or about to Retire?

*Don't get lost with the Big Banks. We're your local bank. We can answer any of your questions and make consolidation of your IRA accounts easy!*



If your employer has issued your pension, you may wish to defer paying the taxes due on all or a portion of these funds. Your pension can be deposited into an Individual Retirement Account (IRA) within sixty days of receiving the check. You will continue to defer paying taxes on this money, and the interest earned will also grow tax deferred.

Right now Lawrence Savings Bank is offering very competitive investment rates for retirement plans and we have special benefits for people 59½ or older. If you already have an IRA elsewhere and would like to invest it with us, we can handle the paperwork and the transfer of funds for you.

You can invest with \$500 or more in a one through five year term certificate or a minimum of \$2,500 to a 6 month term. We have special rates for deposits over \$10,000. Ask for details!

It's never too late to improve your retirement picture. If you want to know more about how you can move your retirement funds to Lawrence Savings Bank, call or visit the office nearest you.

*Special interest rates are available for deposits over \$10,000.*

#### Lawrence

100 Main Street

#### Methuen

100 Main Street

Methuen, MA

978-281-1111

#### North Andover

100 Andover Street

North Andover, MA

#### Andover

100 North Main Street

(508) 687-1131

24 Hour Information

(508) 975-6965

Member FDIC DIFM

**Lawrence  
Savings Bank**





## The Ryan Company offers financial strategies

During 1990 The Ryan Company provided financial strategies for an increasing array of Merrimack Valley individuals and businesses.

"This past year was anything but business as usual," said William T. Ryan, owner of the firm. "We saw a significant increase in people looking for help in dealing with lump-sum distributions due to layoffs and falling confidence in banks and savings and loans."

Mr. Ryan said that during much of the 1980s the economy was robust and the stock and bond markets and banks were attractive places to invest or save. Now, given their well publicized troubles, people are questioning whether the banks are well led. The public seems to have lost confidence in much of the financial system and realizes that, unlike the 80s, nothing is for sure.

"During the 1980s almost anything you invested in went up: stocks, bonds or real estate. People now realize that trees don't grow to the sky and they want help sorting through the issues."

Mr. Ryan said that, when everything was going up in value, effective investment selection was much easier. Many investors used discount brokers and loaded funds and made their own investment decisions. He is now seeing a return to a more traditional form of investing by using investment advisers and planners.

The growth of The Ryan Company in 1990 was spurred not only by the public's realization that it wanted help but also by the unfortunate number of corporate mergers and layoffs.

"Many people are getting the largest single check they've ever seen," said Mr. Ryan. "Unfortunately it may be their last check for a while. At a time like that people need to understand their alternatives. Despite tax reform, the tax laws are more complicated than ever and a lump-sum distribution from a pension plan requires more than just the decision of where to invest the money, but also how to take it."

Another area of specialization for The Ryan Company is in estate planning and insurance. Mr. Ryan feels that many people are paying more to insure their cars and home than the person or people who pay for them.

"It's like the story of the goose that lays golden eggs. We are preconditioned to insure the eggs, but struggle to rationalize insuring the goose."

Disability insurance is perhaps the most misunderstood coverage of all the insurances that people have. The following table shows the likelihood of using various insurances this year:

- Death: 1 in 106 people die
- Fire: 1 in 88 homes catch fire
- Car accident: 1 in 70 cars are involved in a serious accident

But:

- Disability: 1 in 8 are disabled.

The table clearly shows that a person is much more likely to use his disability coverage than his homeowners or auto insurance. Yet for most people, their disability coverage is the weakest coverage they have.

"We help people prioritize the options available given the dollars earmarked for insurance," Mr. Ryan said.

With regard to estate planning, he states that most people don't have a will or, if they do, it leaves everything to the surviving spouse.

"The simple will is a tax trap," he said. "A little bit of time and money spent on reviewing your wills can yield tens or hundreds of thousands of dollars more money for the family to inherit."

Mr. Ryan points out that the utilization of a Credit Shelter Trust can decrease the estate tax bill payable to the Department of Revenue and IRS.

"It's like the old on-father commercial from the 1950s," he said. "You pay a little now or a lot more later."

Mr. Ryan feels that the 1990s will look and feel very different from the 1980s. Some of his predictions are:

1. Real estate will be slow to recover due to the aging of the baby boomers and resultant lack of demand for commercial and residential properties.

2. There will be far fewer banks and insurance companies. Quality organization will survive and take market share from the others. Savings and loans may cease to exist due to their inability to compete with large interstate banks.

3. Stocks, bonds, mutual funds and money market funds will continue to perform as they have in the past. Investing in the stocks of profitable well-run companies will yield almost twice the total return of government bonds and an even wider margin than bank accounts and money market accounts. But with the higher rewards come market ups and downs.

4. Tax rates will continue to rise to finance the deficit and the public will continue to increase their investing in municipal bond funds and annuities which yield tax free and tax deferred interest.

Whatever happens, The Ryan Company will be in Andover helping its clients develop strategies for investing, saving taxes and keeping estates intact. They are located on the second floor of The Musgrove Building, 2 Elm Square.

## Do You Need Financial Planning?

*If you answer No to many of the following questions, we can probably help you.*

- 1 Do your accountant, insurance agent, attorney, stockbroker and trust officer conduct an annual meeting to assure that their efforts on your behalf are totally coordinated?  
Yes ☐ No ☐
- 2 Has your will and that of your spouse been reviewed by a knowledgeable third party to assure that it is in accordance with your wishes and written to minimize estate shrinkage?  
Yes ☐ No ☐
- 3 Are you paying the minimum tax possible given your income level?  
Yes ☐ No ☐
- 4 Have you taken advantage of tax free and tax deferred income investments versus taxable vehicles like C.D.'s and money market funds?  
Yes ☐ No ☐
- 5 Do you have a plan in place to fund your children's education?  
Yes ☐ No ☐
- 6 If you were sick or hurt and unable to work, will at least 70% of your present income continue until age 65?  
Yes ☐ No ☐
- 7 Are you happy with the personal attention afforded you by your securities broker and insurance agent?  
Yes ☐ No ☐
- 8 When you retire will you be guaranteed at least 70% of your present income?  
Yes ☐ No ☐
- 9 Have you provided at least nine years of your present income in insurance and liquid assets for the benefit of your family, should you pass away?  
Yes ☐ No ☐
- 10 Have you saved at least 10% of your annual income each year and kept it invested?  
Yes ☐ No ☐



William T. Ryan

*The Ryan Company*

**Chartered Financial Consultants  
Two Elm Square, Suite 202  
Andover, MA 01810  
475-1500**

*No charge for initial consultation*

# "I REDUCED MY MONTHLY MORTGAGE PAYMENTS SUBSTANTIALLY, THANKS TO CHASE."



If you took out a fixed *or* adjustable rate mortgage several years ago, now may be the right time to refinance with a mortgage from Chase. *That's because interest rates are currently very favorable.* And Chase has a variety of flexible financing options that help you take advantage of these rates.

**Switch to a Chase Financing Program now:** On a \$500,000 fixed rate mortgage, you could reduce your monthly mortgage payments by as much as \$437 a month by changing to a Chase mortgage at competitive rates. Since Chase doesn't require a tax or insurance escrow account, you'll also save on upfront costs. And with our *low closing costs* you might save even more.

You also have the option to refinance your mortgage for more than your present loan balance. This option lets you borrow your closing costs, so you pay no out-of-pocket expenses. The equity you've built up in your home can also be

used to fund your child's education, make home improvements, finance a vacation home and more.

**Let a Chase Personal Financial Consultant show you all the benefits of refinancing.** A Chase Personal Financial Consultant will work closely with you to help design a financing plan to meet your needs. And since our expert Consultants have the authority to approve loans, you'll receive a *quick loan decision in 72 hours or less.*

Discover how much you could save when you refinance now with a Chase mortgage. Simply call your local office below.

**If your borrowing needs exceed \$200,000, talk to a Chase Personal Financial Consultant.**

Chase Personal  
Financial Services



**CHASE**

As an example, assume a \$500,000 fixed rate loan with a 30 year term at an interest rate of 11.25% and two points (APR 11.510) and a monthly payment of \$4,856. Refinancing this fixed rate loan after two years to a fixed rate loan at an interest rate of 10.00% and one point (APR 10.118) with 360 equal monthly payments of \$4,419 would result in a \$437 reduction in your monthly payment. This interest rate may or may not be in effect at the time your loan is approved.

4235

## CHASE MANHATTAN OF MASSACHUSETTS

Burlington  
617-273-1041

Dedham  
617-461-0650

Cape Cod  
508-790-3232

Boston  
617-451-5637





Daher's employees are ready to help customers find just the right shoe. They are, from left, Carla Wade, Jennifer Callison, Elizabeth Pratt, Rosanna Zingales, Jenn Barrett and Kara Simko.

## Daher's: For all your footwear

If you're looking for shoes, Daher's is the place to go. The store has a wide array of shoes for men, women and children and dancers and athletes. But shoes aren't the only things Daher's carries: a beautiful selection of handbags is one of the highlights of the store.

Daher's started as a small family business 29 years ago as a store on Prospect Street in Methuen. It is now the leading shoe store in the Merrimack Valley.

It has grown to three locations: Main Street, Andover; Swan Street, Methuen; and the Methuen Mall. The store employs more than 35 people.

Throughout the years, its basic premise has been to give the customers the time and attention they need and provide them with a quality product at a fair price. The staff attributes the store's phenomenal growth to that philosophy.

Daher's is a full-service shoe store carrying men's, women's and children's footwear, including dance and athletic shoes, slippers and a full department of women's dyeables.

The store carries a beautiful selection

of handbags that have given it a reputation of elegance and uniqueness and that draw customers from miles away.

The women's shoe lines feature Bandolino, Etienne Aigner, Jasmin, 9-West, Calico, Sam & Libby, Cobbie, Easy Spirit, Rockport, Joyce, Nicole, Life Stride, Naturalizer and many more.

Men's lines include Florsheim, Bally, Giorgio Brutini, Walkover, Sperry, Rockport, Timberland and others.

The children's department carries a complete selection of Stride Rite and Toddler University.

Reebok and Nike are very popular in their athletic department.

Daher's carries a full range of sizes and widths to fit most any foot. All Daher's departments have merchandise to fit your needs from the everyday casual to the very dressy special occasion.

In Andover, Daher's has become a tradition over the past seven years.

The staff of the Andover store and the Daher family thank their customers for their past patronage and await serving them in the future.

## Hospital elects local directors

At the Lawrence General Regional Health System Inc. annual meeting, the organization elected 17 new directors, trustees and overseers from Andover.

Dean Webster was elected treasurer of the Lawrence General Regional Health System board of directors. New trustees include Maurice Balboni and Elizabeth Houlihan.

Rabbi Robert Goldstein, Lawrence Kidd and Robin Neill were named new trustees for Lawrence General Hospital.

Andover resident Kenneth Pedini was elected director for the Lawrence General Health Enterprises Inc.

Four of the seven new directors of the Lawrence General Hospital Foundation are Andover residents Kathleen Edholm, Nancy Jones, Joan Lewis and David Weener.

Newly elected overseers for the Lawrence Regional Health System Inc. include William Dalton, Thomas Hoerner, Kenneth Mahony, Michael Shannon and Robert Wheeler, all from Andover.

# DAHER'S

## STARTS TOMORROW

ENTIRE STOCK

**WOMEN'S**

**FALL AND WINTER**

**SHOES, BOOTS AND HANDBAGS**

**NOW**

# 1/2 Price

**This is it! Our final clearance on all remaining fall and winter women's merchandise to make room for our exciting spring collection. Do not wait. Come early for best selection.**

No layaways. No special orders.

Non seasonal, spring merchandise, Sporto rubber boots not included.

**DAHER'S**  
On Swan

89 Swan St., Rte. 110  
Methuen, MA 01843-2307  
Open Daily 9:30 a.m. - 5:30 p.m.;  
Thurs. & Fri. 'til 8 p.m.

**DAHER'S**  
On The Mall

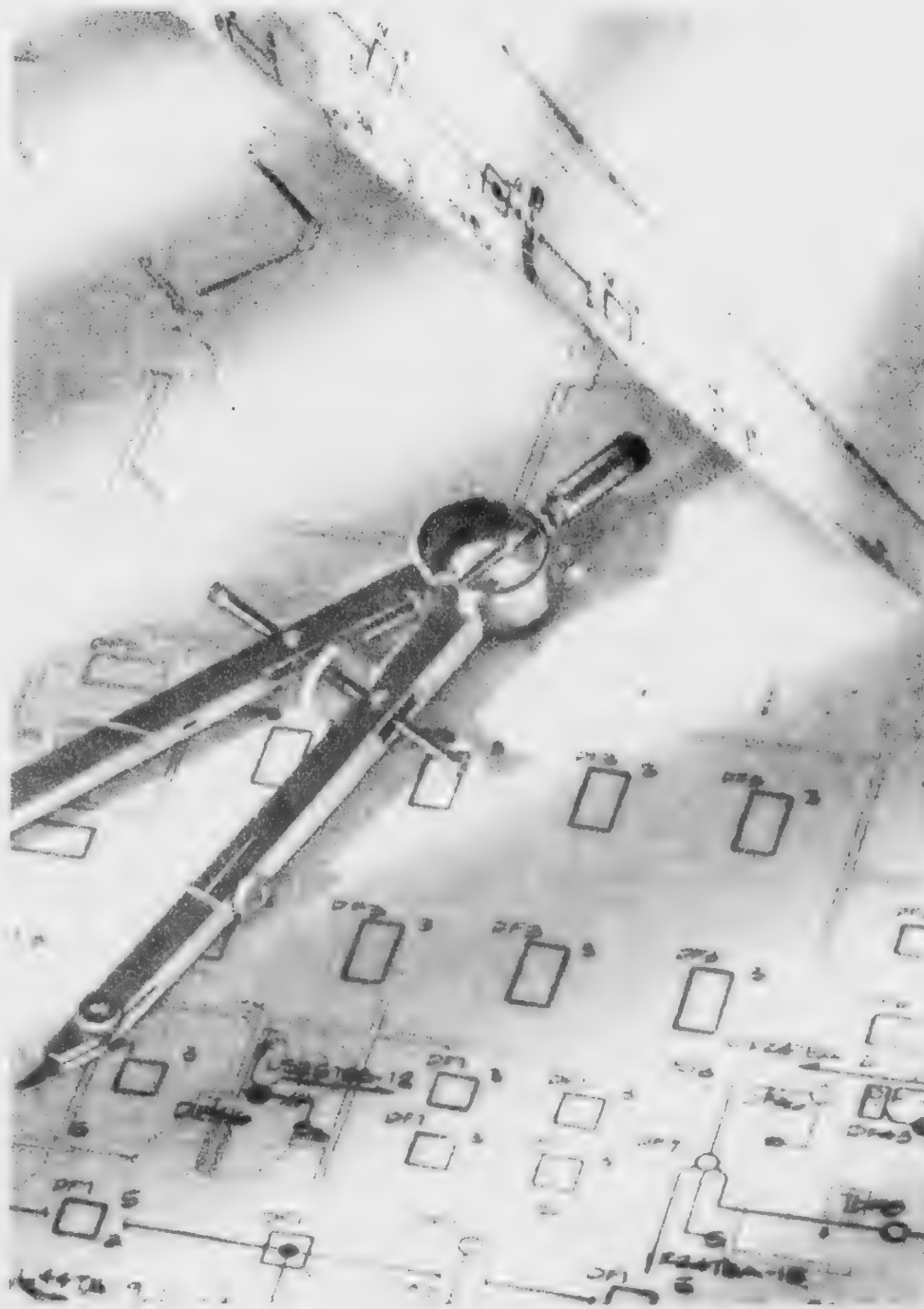
Methuen Mall  
Methuen, MA 01843-4088  
Open Daily 10-9:30;  
Sun. Noon 'til 6 p.m.

**DAHER'S**  
Of Andover

27 Main St.  
Andover, MA 01810-3385  
Open Daily 'til 5:30;  
Thurs. 'til 8:00 p.m.



## DESIGN 2000 CAN PUT YOU IN THE BLACK WHILE YOU'RE STILL IN THE BLUES



Massachusetts Electric has come up with a great way to encourage the construction of energy-efficient buildings. We help pay for them!

If you design or develop commercial, industrial or institutional buildings, our new construction program could save you thousands of dollars. You'll receive free technical design assistance and a complete energy analysis of your building. And depending upon the energy-saving measures you install, you could qualify for substantial cash incentives.\*

As a result, you could save on up-front costs and on your building's operating expenses. And by lowering the demand for electricity, you'll help protect the environment by reducing the need for additional power plants, which are environmentally and economically expensive.

### Put our expertise to work for you

Find out how you can easily profit from our Design 2000 new construction program. Simply call your local Massachusetts Electric office or return this coupon now.

**I want to put Design 2000 to work  
on my new construction project.**

Name \_\_\_\_\_  
Title \_\_\_\_\_  
Company \_\_\_\_\_  
Address \_\_\_\_\_  
City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_  
Telephone \_\_\_\_\_

Construction project for: Massachusetts Electric  
Construction and Asset Management Dept.  
200 Woodland, Woburn, MA 01801

ATTACHED

\*Payment and amount of cash incentives are subject to the program terms and conditions (explained in detail in the Design 2000 manual and agreement) which may change.

 **Massachusetts Electric**  
A New England Electric System company

A step ahead

## Coombs Furniture: Selling at the most reasonable price

When Coombs Furniture first opened its doors in 1934, Eugene Coombs promised to sell everything at the most reasonable price possible.

Corydon Coombs carried on his father's reputation of the "lowest prices in town."

In 1986, Howard Coombs and his sister, Bonnie Gobielle, promised to uphold the same tradition.

As the new president of Coombs Furniture, Howard Coombs realized that the 1990s presented a whole new breed of shoppers. While adding a new warehouse to improve delivery time and providing shoppers with an array of new lines to choose from, he still managed to keep the old country look in which his predecessors took such pride.

While updating their new look, the Coombs family still insist upon serving each customer during the decision making process and years after the sale is complete. Regardless of style, Coombs will sell only the highest quality furniture with names ranging from Jamestown, Lane, Moosehead, Staton and many, many more.

Coombs' newest service available to all customers is a free decorator service.

The Coombs decorator will gladly come to your home for measurements, to evaluate what the customer already has to work with and to coordinate their home from top to bottom or just a room at a time.

Howard explains that "furniture is a very hard decision for the consumer to make. Not only is it a large ticket item, but it is basically a permanent fixture in your home that reflects your thoughts and style."

Everyone at Coombs Furniture encourages their customers to speak with the decorator regarding color, style and pattern so that each room will truly reflect each individual.

Coombs Furniture is located in Wilmington, in the same yellow barn that Eugene Coombs started in.

Throughout the 55 years that the Coombs family has been in business, they have provided service, style and experience. Their no-pressure sales technique allows customers the freedom to browse and enjoy the decor.

They are located on Middlesex Avenue in Wilmington. Hours are Tuesday and Thursday, 9 a.m.-6 p.m.; Thursday and Friday, 9-9; Saturday, 9 a.m. and Sunday, 1-5. It is closed Mondays. Phone number is 658-4511.

## Recycling is good business

In Massachusetts this year, the population will generate more than 6.5 million tons of municipal solid waste (MSW), an average of one ton per person. That's 2,000 pounds of bottles, cans, paper, banana peels and grass clippings, or more than six pounds every day!

Where does it all go, and how much does it cost to dispose of it?

About 50 percent of the common wealth's municipal solid waste is disposed of in landfills. Another 40 percent is incinerated, but the ash residue from these incinerators (10 to 30 percent of the weight of the original waste) also ends up in landfills. Only about 10 percent of the state's solid waste is currently being recycled, and this is largely due to the bottle bill and Massachusetts' only Materials Recovery Facility (MRF), located in Springfield.

Two-thirds of the state's landfills will close by the end of 1996. Waste disposal costs continue to rise as landfills close, incinerator fees increase and trucking charges escalate. Some communities are paying more than \$100 per ton to dispose of their garbage, and some businesses are paying as much as \$250 per ton.

By weight, paper products alone account for about 36 percent of the waste generated in Massachusetts. During peak seasons, community and

waste, such as grass clippings and leaves, can account for up to 75 percent of the solid waste stream with an average of 20 percent annually; food waste, 9 percent; metals, 9 percent; glass, 8 percent; plastics, 7 percent; textiles and wood, 3 percent; rubber and leather, 1 percent; and miscellaneous inorganic materials, 2 percent.

The Center for the Biology of Natural Systems in New York City estimates that more than 90 percent of trash could be recycled or reduced; composting alone could eliminate nearly a third of the waste stream. Most people find that just by sorting out newspapers, paper, glass, cans and some plastics they can easily cut their trash in half.

The following tips are offered in the Massachusetts Audubon Society's "Field Guide to Waste Reduction and Recycling for Individuals."

- Don't create as much waste. This can mean buying fewer disposable products.

- Re-use products. Instead of discarding plastic produce or bread bags, re-use them.

- Purchase products that are designed to be re-used or recharged.
- Repair appliances, bicycles and other hard-to-recycle items.

- Collect and separate recyclable products at home and participate in your community's recycling program.

## Coombs Furniture

NO INTEREST  
For 90 Days

cordially invites you  
to their

NO PAYMENT  
For 90 Days

# WINTER SALE

## THREE MONTHS Free Financing\*

\*to qualified customers

It's that time of year to save on quality name brand furnishings.

Bedroom Sets	Decorative Accessories	Desks	Secretary Desks
Bedding	Dining Room Sets	Rockers	Curio Cabinets
Kitchen Sets	Grandfather Clocks	Living Room Sets	Lamps
Recliners	Entertainment Centers	Sleep Sofas	Chairs

## 35% - 45% SAVINGS

off manufacturer's suggested retail prices

*Decorator Services Available*

## Take Coombs Home With You



## Coombs Furniture

464 Middlesex Ave., Wilmington (508) 658-4511

Easy to get to:

Take Rte 93 (N or S) to exit 40 (Rte 62) in Wilmington

Turn left at top of ramp. Turn right at lights. We're 100 yards on left

HOURS: Tues & Wed 9-6; Thurs & Fri 9-9; Saturday 9-5; Sunday 1-5, Closed Mondays

## Andover Bank Investment Centre:

# Good investment opportunities are available

Cheryl Cady, certified financial planner and licensed investment broker at the Andover Bank Investment Centre, a service of Liberty Securities Corporation, says, "Good investment opportunities are still available during a recessionary period."

The "R" word has been spoken, but the question is how loudly? The economic consensus seems to be that the United States economy will experience a mild downturn for the first half of the year and begin to recover during the second half.

The United States has gone through eight recessions since World War II. The mildest occurred in 1969 and lasted less than a year. The Gross National Product (GNP) declined a meager .8 percent. A more severe recession took place in 1973 and lasted for an agonizing 16 months. The nation's GNP plummeted 4.3 percent.

Despite the uncertainty that

*The "R" word has been spoken, but the question is how loudly? The economic consensus seems to be that the United States economy will experience a mild downturn for the first half of the year and begin to recover during the second half.*

results during a recessionary period, good investment opportunities are often available. For example, the anticipated decline in interest rates, which usually accompanies a recession, makes longer term certificate of deposits, high grade bonds and certain dividend paying stocks an excellent way to lock in yields now that may not be available in a few months.

Most investors would be best

served if they were to consult with an investment professional who could demonstrate and explain how different securities or strategies performed during previous economic slowdowns. A professional could also give advice on how to protect your investment in this economy should the recession last longer than currently forecasted.

In the investment world there is always opportunity - even during a

recession. You just have to know where to look.

Ms. Cady provides investment advice on a variety of investment products, including mutual funds, annuities, money market accounts and certificates of deposits.

Andover Bank is a wholly owned subsidiary of Andover Bancorp, Inc., with eight branch offices, in Andover, North Andover, Methuen, Tewksbury and Lawrence. Liberty Securities Corporation, a subsidiary of Liberty Mutual Insurance Company, operates the Investment Centre at Andover Bank's 61 Main St. Andover, office. Liberty Securities Investment Centre provides Andover Bank's customers with access to investment and brokerage services.

In addition to Ms. Cady, the Investment Centre is staffed by Glenn Perry, an experienced investment broker; both from Liberty Securities Corporation.

## HAVE YOU CONSIDERED THE TAX IMPLICATIONS OF YOUR RETIREMENT PLAN DISTRIBUTION?

Our brochure will walk you through your options.  
Remember, **you only have 60 days to decide** how to reinvest  
your money before the IRS takes its cut.

Unless you're a tax expert, chances are you never thought about the tax consequences of a "lump sum" distribution from your pension, profit-sharing, 401 (k) and stock option plan or your tax-sheltered annuity.

The fact is, there are several options available to you and if you're about to retire or change jobs, this may be a good time to start thinking about your options...and how you can **continue to defer taxes** until your later years. How you reinvest your money may determine how much you will keep for yourself.

There are various ways in which you can treat your distribution. Which option you choose is no doubt a complicated decision and you must carefully consider all your alternatives. And while we advise you to discuss the matter with your tax advisor, Andover Bank is happy to provide you with **free** valuable information.

Complete and return the attached coupon today and Andover Bank will mail you a free brochure that will tell you how to defer taxes on your distribution.

### YES, please tell me more...

I am expecting a lump sum distribution in the future and would like to know what options I have. I understand I am under no obligation in making this request.

Please send me information by mail.

Please call me to discuss my options.

My telephone number is \_\_\_\_\_

The best time to call is \_\_\_\_\_

I am expecting a lump sum distribution:

Any day now

Within the next 12 months

Within the next 6 months

Sometime, but I'm not sure when

Name \_\_\_\_\_

Street \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Mail to: Andover Bank, 61 Main St., Andover, MA 01810

Attn: Cynthia M. Shaheen

For immediate service, call Cynthia M. Shaheen

Retirement Plans Manager, at (508) 475-6103.

Member FDIC/DIFM







Eric Kluft, owner of Computers a la Carte in Lawrence says his store provides services that can't be found in the average computer store.

## Computers a la Carte: It's an innovative store

Lawrence has a new and innovative computer store - Computers a la Carte.

Owner Eric Kluft has developed a store that provides services that cannot be found in the average computer store. The head scratching store name is just the beginning.

Mr. Kluft has been active in the computer show circuit throughout the states for many years. He has seen what the public needs, wants and is willing to adjust its budget for. Knowledge of the many aspects of computer systems is a must. He recruited his brother, Rick, from Richmond, Maine, to manage the day-to-day store responsibilities. Rick Kluft started his data processing career in 1969 with the USMC. His experience ranges from IBM mainframe applications, system design, teaching computer classes at the college level, and many other diversified computer related subjects.

Eric Kluft stole his brother from a large banking firm where he was the data processing manager. Between Eric Kluft's superb PC hardware, (Apple and IBM compatible), and Rick Kluft's teaching background linked

with system and software design, there aren't too many computer questions that can't be answered.

Computers a la Carte is offering "design-your-own" computer systems. The Kluft brothers will spend the time with their customers to insure the appropriate hardware and software is matched with their needs. Home and business applications are only a couple of the many systems that can be designed. Hardware repair and upgrades are underway. Complete systems are offered for purchase or the customer can pick and choose components and build the system with the assistance from the experts.

The prices for service and sales are competitive with the market. Weekly specials are constantly being offered to give the public access to new technology at computer show discount prices.

The convenient hours of 10 a.m. to 8 p.m., Monday through Friday, should respond to the public's needs.

If you think a computer system might be needed for the home or business, stop by and meet Eric and Rick Kluft and discuss the possibilities.

## University Women plan conference

The Massachusetts Division of AAUW, American Association of University Women, invites the public to its winter conference on Saturday, Feb. 2, at Merrimack College in North Andover.

This year's theme is "Work and Play: the Renewal Factor." The conference will offer workshops and new ways to

balance work and play in today's busy world.

Registration and coffee starts at 9:30 a.m.; the panels and workshops run from 10 a.m. to 3 p.m. The \$7.50 registration fee can be paid at the door; lunch is priced separately. For information, contact Alese Bruce at 475-3221.

*The Banking and Investment special advertising section will run in the Townsman March 7.*

# Computers a la Carte

Complete PC's, Upgrades, Service and Repair (508) 687-4680

Old Library Professional Building, 190 Hampshire Street, Suite 102, Lawrence, MA 01840

Now open Monday thru Friday, 10:00 a.m. to 8:00 p.m.

### COMPLETE IBM COMPATIBLE

AT 286, 8-12 mhz

#### FULL SYSTEM INCLUDES:

- FULL MEGABYTE OF RAM
- HIGH DENSITY DUAL FLOPPYS (CHOICE OF 5 1/4 & 3 1/2)
- HIGH SPD SEAGATE 45 MEG HD
- FULL 16 BIT VGA GRAPHICS ADPT
- GOLDSTAR 1423 VGA MONITOR
- 101 CLICK KEYBOARD W/KEYLOCK
- PORTS FOR: PRINTER, MODEM, MOUSE OR JOYSTICK

only **\$999.00**

### Memory upgrades!!!

from \$55 per Meg

installation available at a nominal charge

### 2400 Baud Zoom Modem

with SendFax capability !!!

internal for IBM and compatibles !!!

Full 7 Year Warranty !!

only **\$99 !!!**

## Seagate 40 Meg Hard Disk Drive

with cable and Mounting rails

Seagate Model ST-251-1

42 Megabyte, 28 ms ave. access time

Controller for AT or XT extra

Do it yourself or ask about

Installation available on site or in our shop

only **\$249.95**

## Star NX-1001 9-pin Multi-Font Printer

Up to 180 cps, 5 Resident fonts, full 2 year warranty,  
10 character sizes and 8 enhancements!!

only **\$165.00**

## VGA Color Monitor

Goldstar 1423 plus

51mm stripe

640 x 480 resolution !!

only **\$259 !!**

# Andover Bookstore: the LL Bean of bookselling

The Andover Bookstore, located in Olde Andover Village, is not only one of the largest independent stores in New England, it is also the oldest continuously operating bookstore in North America.

It was founded in 1809 by Mark Newman, the third principal of Phillips Academy. Since that time, the store has supplied textbooks to the school.

At the beginning of this school year, the adjoining campus room was added. It is in the style of a college bookstore and includes such items as tapes, CDs, cards, school supplies and clothing.

While specifically catering to the needs of the Phillips Academy students, it also offers a wide variety of items to the general public.

The Andover Bookstore offers such services as free giftwrapping, mailing, delivery and special orders. Additionally, its glowing fireplace, coffee and cookies make it an

Andover institution.

The store was purchased in 1989 by Bill and Carolyn Dalton, who have been very careful not to let the expansion of the store change its pleasant atmosphere. Mr. Dalton said he was delightfully surprised by what he heard when he was attending a seminar in Denver.

"There were more than 65 bookstores represented, and almost all of the people had either heard about or visited the Andover Bookstore. In the bookselling business it is considered to be a great example as to how a bookstore should look."

This past year sales at the Andover Bookstore substantially increased. Mr. Dalton credits this to the fact that the store philosophy is very simple; the customer is always right.

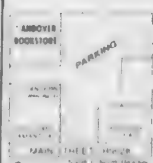
"There is never any question, we always trust our customers. We treat them the way we would like to be treated," he said.



The Andover Bookstore was founded in 1809 and continues to give Andover what it wants in a bookstore. Today it is owned by Bill and Carolyn Dalton, who bought it in 1989.

The Andover Bookstore has expanded its hours and is now open Sunday afternoons (noon to 4 p.m.) and weekday evenings until 7:30.

"Book buying is essentially a recreational activity and we try to be open during recreational times. The people who work in the store kid me about trying to be the LL Bean of bookselling. That's fine with me."



## Andover Bookstore

475-0143  
800-334-3313

(Since 1809)  
Olde Andover Village

M-F 9-7:30  
Sat 9-5:30  
Sun 12-4



I was standing in line at the bank talking with the woman in front of me and she said, "You know, next to my home, your bookstore is my favorite place in Andover." I liked that.

- Bill Dalton -

## Interior designers: Not just for the rich and famous

Have you ever thought of hiring an interior decorator but tossed the notion aside as simply too frivolous or extravagant?

It doesn't have to be, says Karen Sugarman, a decorator with 15 years in the business and owner of Karen Sugarman Interiors, 185 North Main St. Contrary to popular opinion, she says interior design services aren't just for the very rich and famous and can be tailored to almost any pocketbook and lifestyle.

"Most people have a rather stereotyped idea of interior decorators and I'd like to dispel that image," Ms. Sugarman says.

First and foremost, a good designer works within your budget to enhance the beauty of your home.

"Everyone has a budget to work within," she says, "even if they don't realize it, so don't be afraid to share that with your decorator." One way of holding down the cost of redecoration, she says, is to take a second look at those old family heirlooms. Refurbishing an old piece and building your decorating scheme around it not only saves money, but also lends a timeless, traditional quality to the look of your home, she notes. "And don't worry, a designer knows which pieces are

worth saving and which ones aren't," she says.

"One Andover client had what I call a 'semi-antique' rug that they thought they would have to replace with a new one. I suggested they consider having it refurbished. It was cleaned with new fringe added and the end result was even better than I had hoped," Ms. Sugarman says. "It had that wonderful patina that only old rugs have. It would have cost my clients a minimum of \$6,000 to replace it with a new rug of similar size. That beautiful rug became the jumping off point for the room design. We added an elegant window treatment, new wallpaper with a trompe l'oeil architectural border and heightened the drama with recessed paneling, rather than the more expensive raised paneling. The end result was a room with a lovely old-world look to it.

Another customer, tired of the look of her old dining room furniture, came into the shop looking for something new. "I suggested she consider having the old set refinished with some decorative touches. To replace the old set would have cost at least \$20,000," Ms. Sugarman notes. "The refinishing cost about \$3,500 and she was delighted with the results."



Photo by Eric Roth

**This wallpaper has a trompe l'oeil architectural border.**

Some people are afraid a decorator will impose her own style on the client, but Ms. Sugarman says a good decorator works hard to discover the client's taste and style. Sometimes that isn't as easy as it sounds.

"It means we have to be a little like a doctor at times, drawing out from our clients what they really want. A good designer should be sensitive, not only to the client's budget constraints, but to their particular taste as well," she says. "Often a client's biggest fear is

that they will lose their own personal style to the whims of the designer and then have to live with it, not to mention pay for. Our job is to help you discover your style, not dictate ours."

Ms. Sugarman also likes to personalize her service as much as possible and always keeps her customers in mind when she goes on buying trips to Atlanta, Dallas, New York or Europe.

"I like to think of myself as a good friend, being on the lookout for something you might like." If she sees a lamp or vase she thinks might appeal to a client, she buys it and gives that client first option on it before she adds it to the shop inventory. "My clients love the idea that I'm shopping just for them," she smiles.

Finally, Ms. Sugarman points out that designers don't exclusively begin with empty rooms. "Sometimes a customer simply wants to finish off a room with just the right touches, like prints, accent tables and pillows," she says. She has a wide array of collectibles and accessories on display in her downtown shop, which recently expanded to include the space next door.

"The addition created a lovely little nook in the back of the shop and some badly needed studio space," she says of the expansion.

**Winter Sale**

*Elegance You Can Afford*

**Save 20 to 30%**

**on Furniture & Accessories**

January 10 to February 2

*Karen Sugarman*

**INTERIORS**

185 North Main Street, Andover, Massachusetts 01810 • (508) 475-2930



## Courtney's Collections: an elegant little department store

Courtney's Collections, 39 Main St., under the ownership of Lee and Dee Zolner, will start its eighth year in May.

During 1990 Dee Zolner worked on balancing out her sportswear department with casual day wear, sophisticated clothing for work and evening apparel, as well as adding a swimsuit department.

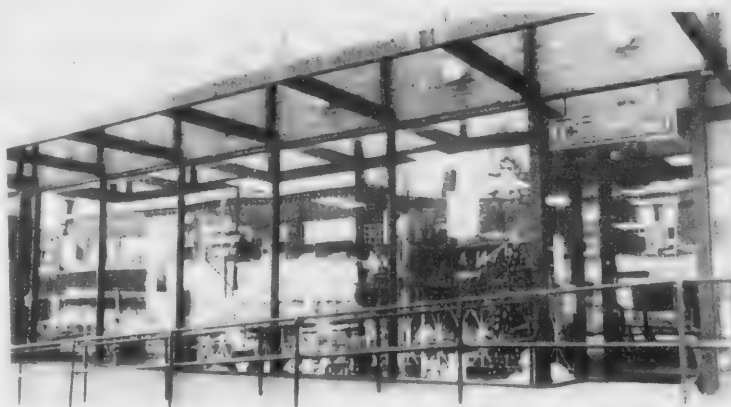
This year, Ms. Zolner says she will continue to expand and change her selections in sportswear as fashion trends adjust and her customers' needs change.

"Watch for some exciting new additions in sportswear and accessories for the upcoming year," she said.

The Zolners see 1991 bringing a whole new perspective to retailing with specialty shops like theirs becoming more important to the community.

"Andover's elegant little department store" offers the customer one-stop shopping in a wide variety of departments to cater to all her fashion needs, from cosmetics to hosiery to lingerie to the many selections of women's apparel.

Courtney's Collections will continue to bring its customers more and more unique and specialty items in departments such as lingerie, with lines such



Lee and Dee Zolner see 1991 bringing in a whole new perspective to retailing with specialty shops like theirs becoming more important to the community.

as Calvin Klein, Vanity Fair, Barblizon, Miss Elaine and Lanz. You'll also find a large selection of jewelry by Christian Dior, Napier, Trifari, Laurel Burch and Monet, along with many other unique jewelry items.

And to accessorize that outfit, pick a scarf or handbag from Courtney's large selection of Liz Claiborne. Courtney's

also carries one of the largest selections of Hanes hosiery. If the store doesn't carry the size or style you want, the staff will be glad to special order it for you.

Most important to Courtney's business is its cosmetics department, which continues to offer the finest selection in the Andover area.

It is the only store in the area authorized to offer such lines as Estee Lauder, Clinique, Lancome and Elizabeth Arden, with the sales staff being trained on a regular basis by these companies.

Another new year's resolution is to acquire as many of the latest and hottest-selling fragrances directly. This Christmas, Obsession, White Linen, Shalimar, Oscar de la Renta, Chanel and Eternity did extremely well, the Zolners said, as did Polo, Drakkar, Aramis and Obsession for men. Remember, if you don't see your favorite fragrance, ask - because it can usually be had in a short time.

The store, in addition to offering quality merchandise, offers professional service and individualized attention that each one of its customers deserves. The professionally trained staff prides itself on providing expert advice and courteous assistance for all your shopping needs.

The Zolners say they look forward to seeing you this year and hope you'll stop in to view their new spring fashions and accessories, which are arriving daily.

Courtney's is open from 9 a.m. to 5:30 p.m. Monday through Saturday. The phone number is 475-8874.

**Winter Clearance**  
**- SALE -**  
**25% - 50% Off**

**Selected Fall and Winter Merchandise - All Sales Final**

*Skirts, Slacks, Sweaters, Blouses, Jackets,  
 Warm Robes and Nightgowns*

Only at

**Courtney's  
 Collections**

Hours:  
 Monday-Saturday  
 9-5:30

"Andover's Elegant Little Department Store"  
 39 Main Street / Andover / 475-8874

MC, VISA  
 Welcome

## Earthfood: It started with kicking the habit

The Earthfood Store got its start on Park Street more than 12 years ago when Walt and Glennie McKertich of Andover decided the area needed a natural and organic food store.

They were right. The store hasn't stopped growing since its doors were opened in April, 1978.

The McKertichs knew there was a need for such a store because they'd looked for one themselves. Heavy smokers, they both decided to quit and then became interested in a "more conscientious approach" to eating.

They became vegetarians, but found the closest natural food store was in Cambridge. Mr. McKertich was a department manager for Honeywell at the time, but wanted a career change. Opening a retail store was a "natural."

It was a struggle in the beginning; Mrs. McKertich was joined in the store by her husband, who also worked another job. But the business started to take off.

The couple says their customers have always been supportive, willing to suggest new things and very knowledgeable. In fact, says Mrs. McKertich, they're "one of the best parts about our business. We learned a lot from them, wonderful people."



Health-food store owners Glennie and Walt McKertich used to be heavy smokers. They decided to quit, and their newfound interest in healthier living led to the Earthfood Store, now located in the mini-mall at 28 Chestnut St.

Last February the McKertichs had the opportunity to quadruple the size of the store. Earthfood Store moved to its current location at 28 Chestnut St. and added an organic produce section and takeout food deli. Milk and more fresh breads were also added, and the grocery, vitamins, books and herbs sections were enlarged.

"Our philosophy is to bring the best quality foods produced without addi-

tives, sprays, etc., at the best possible prices," Mrs. McKertich said. "Our customers have told us that our prices are competitive and better than most other stores."

Earthfood Store is open Monday through Wednesday and Friday from 8:30 a.m. to 6 p.m.; Thursday, 8:30 a.m. to 8 p.m.; and Saturday, 8:30 a.m. to 5:30 p.m. The deli, which serves vegetarian delights, has the same hours.

## Drive away the winter blues

Audi of America Inc. recently introduced its engineering showcase, the 1991 Audi V8 Quattro, the first all-wheel-drive Audi powered by a V8 engine. The new luxury sports sedan marks Audi's entry into the highest level of the international car market.

While meeting the traditional criteria for luxury class vehicles in terms of performance, comfort and quality, the Audi V8 Quattro expands on the overall concept with a 32-valve engine; sophisticated electronic management of both the engine and transmission; Quattro all-wheel-drive system combined with anti-lock braking; and an aerodynamic, fully galvanized body.

The V8 Quattro's sophisticated luxury character is immediately apparent in its styling. Most noticeable is the front-end treatment, which emphasizes both the luxury character of the car and its Audi identity. The low front lip of the hood extends down to incorporate the chrome-framed grille and large, distinctive headlights.



## WHEN WE MOVED WE REALLY GREW BUT . . .

**DID YOU KNOW...** We sell cheese, yogurt, a variety of sodas and juices, fresh pressed cider from Chase Farms, milk and cream from Garelick Farms and fresh eggs from range fed hens.

**DID YOU KNOW...** We sell whole grain bagels from Zaydes, breads from Saco Bay, Alice's, Que Brada, Baldwin Hill and Matthews Bakeries and a selection of wheat-free breads too.

**DID YOU KNOW...** We sell ORGANIC vegetables and fruits. An abundant choice of produce that is unsprayed and free from pesticides and quite delicious to eat!

**DID YOU KNOW...** We have a deli that serves many unique and good tasting foods including sandwiches, soups, pastas, casseroles, salads and desserts. Take out food you can feel good about!

**DID YOU KNOW...** We have more than tripled our grocery selections with an exciting variety of cereals, fruit juices, jams, cooking oils, bulk foods, as well as cosmetics, recipe and informational books, three full lines of vitamins and herbs and many more delicious, interesting and wholesome eating ideas.

**DID YOU KNOW...** Our philosophy has not changed. We will always strive to bring you the best quality foods and our monthly sales will continue to bring you many of the most popular products at substantial savings.

**SO FOR THOSE WHO DIDN'T KNOW, WE INVITE YOU TO COME IN AND DISCOVER NATURAL FOODS FROM PEOPLE WHO CARE ABOUT QUALITY AND SERVICE.**

28 Chestnut Street • Andover, MA 01810 • (508) 475-1234  
9:30-6 Mon., Tues., Wed., Fri.; 8:30-8 Thurs.; 8:30-5:30 Sat.

## Ginny's just-right ensembles star in relaxing setting

If you haven't been to Ginny's, you're missing out on a charming boutique where you'll find updated sportswear in a relaxing and friendly setting.

At Ginny's you will find a coordinated range of cotton knits, silks and linens for resort wear and spring - perfect for the woman who wants to be comfortable and still look stylish.

Ginny's staff members, Stephanie Mobbs, Alice O'Leary and Martha Doherty, consider purchasing a wardrobe an investment and see quality and reasonable prices as a necessity.

One compelling addition to Ginny's spring line is "wearable art" by Ken Done.

Mr. Done's unique resort wear has been described as the most original style to come out of Australia and has projected the country's lifestyle in a brilliant manner - the sun, the sea, the birds and the fish, the vivid colors and the casual lifestyle.

For spring '91, Mr. Done has concentrated on producing original art and silkscreen prints and applying them to his "artwear."

Ginny's will also carry handbags, leather-trimmed wallets, sunglasses and 100 percent silk scarves by Mr. Done in bright colors and prints.

Accessories at Ginny's are always unique as they are handcrafted by New England artists. Sterling is the most popular metal used, along with brass and semiprecious stones.

Ginny's also carries handcrafted jewelry from Greece, France and Italy. Accessories are a must at Ginny's because the clothing is very basic and understated. Jewelry, scarves, handbags and hats are what pull a great outfit together.

Undoubtedly, the most interesting pieces of jewelry being offered at Ginny's are the long charm necklaces with glass beads, crystals, animals, hearts and - even a miniature Eiffel Tower - dangling from them.

At Ginny's service and individual consideration are most important. Each customer's style and lifestyle are taken into account so that the clothing she leaves with will be just right.



▲ Cotton sweaters are always available at Ginny's in an assortment of colors and styles.



▶ Solid flat-knit sweaters are always in style, and they coordinate with almost everything.

### Houndstooth



*Houndstooth is back & looking sophisticated as ever for spring 1991!*

Please join us for our  
winter clearance sale!  
**30%-50% off**  
all winter merchandise

Sale begins Thursday, January 24<sup>th</sup>



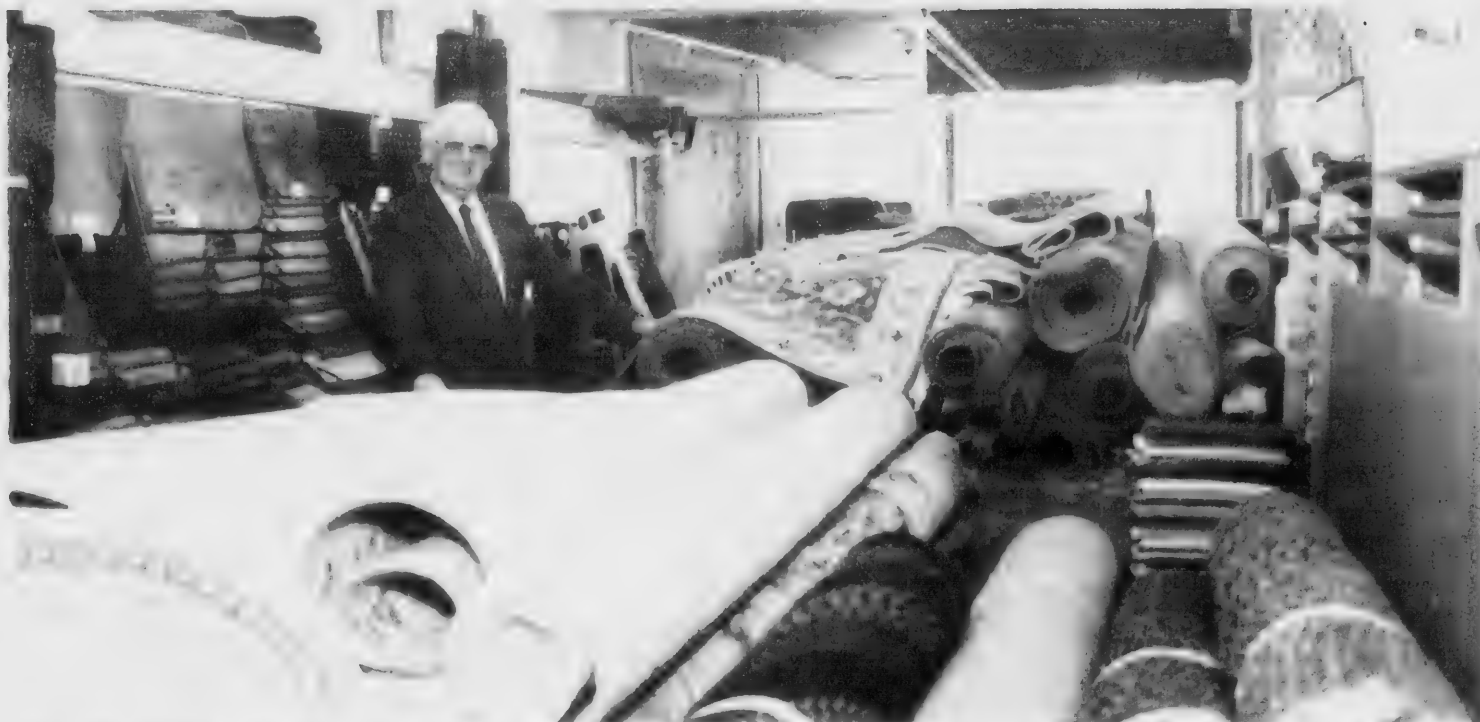
## Ginny's

Now Showing Resort-Spring '91

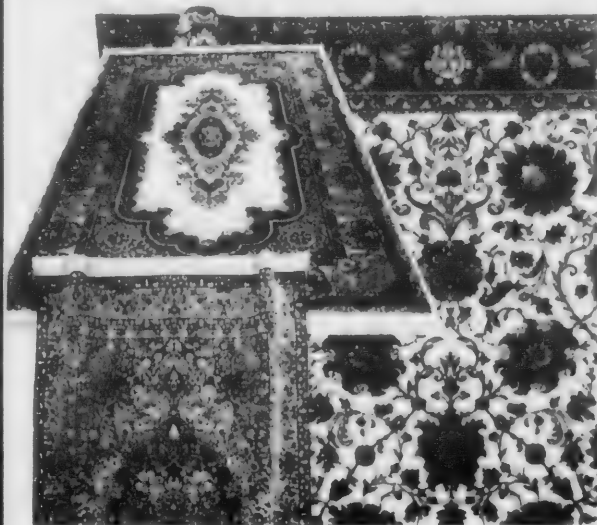
10 Essex Street, Andover  
470-3727

Hours: Monday-Saturday 10 a.m. - 5 p.m. and by appointment





Tom Trask, owner of Andover House of Carpets, supervises his store proudly. Mr. Trask's business has been in Shawsheen Plaza for 23 years. It carries a variety of carpets and vinyl flooring for all your decorating needs. House of Carpets also gives free estimates and does installations. Mr. Trask says his favorite part about being in Andover is the people. "They've been very kind to us all these years - that's why we've stayed."



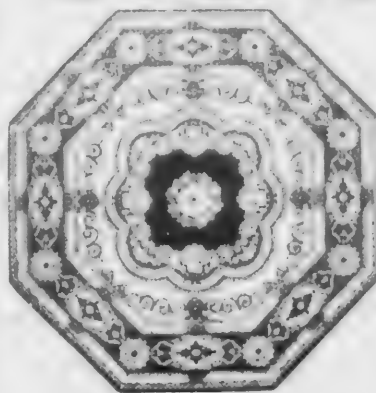
Hours:  
Mon., Tues. & Wed. 9 to 5:30  
Thurs. & Fri. 9 to 9  
Sat. 9 to 5

**SHAWSHEEN PLAZA**  
No. Main St., Andover  
TEL. 475-2911



## annual sale event

Wood. It's got life.



- JEWEL TABRIZ GARDEN OF IRAN
- OPEN-FIELD SAVONNERIE KERMAN
- JEWEL OPEN-FIELD KERMAN
- KERMAN
- ALL-OVER KERMAN
- POLONAISE
- ISPAHAN
- BOHARA
- REGENCY KERMAN
- KERMANSHAH
- PERSIAN LACE

**COURISTAN**

# KASHIMAR

...CHOOSE FROM THE LARGEST COLLECTION OF 100% WORSTED WOOL ORIENTAL DESIGN RUGS

### Kashimar

	REG.	SALE
27x60	\$164	<b>\$139</b>
4.8x71	\$469	<b>\$399</b>
6.7x10.4	\$939	<b>\$799</b>
8.3x10.4	\$999	<b>\$849</b>
8.3x12	\$1059	<b>\$899</b>
9x12.6	\$1175	<b>\$999</b>
9.10x14.4	\$1999	<b>\$1699</b>

	REG.	SALE
9.10x16.6	\$2349	<b>\$1999</b>
11.6x18	\$3245	<b>\$2759</b>
4.8 Oct.	\$389	<b>\$329</b>
6.7 Oct.	\$750	<b>\$639</b>
8.3 Oct.	\$939	<b>\$769</b>
2.3x9.6 Runner	\$329	<b>\$279</b>
2.3x12.6	\$469	<b>\$399</b>
27" Runner		<b>\$27</b>
Lin. Foot		<b>\$22.90</b>

# Shall we dance?

## *School of Ballet isn't just about ballet anymore*

The Andover School of Ballet, located at 1 Park St., is the place to go for excellence in dance training. For the past 15 years the school has been considered one of Merrimack Valley's foremost ballet schools.

"Since ballet is the foundation of grace, poise and technique, it only seemed logical to expand our program to include other forms of dance," said Pamela Christo, the enthusiastic director of the Andover School of Ballet. "We want everyone to know we are not just a ballet school anymore. In fact, we have been offering classes in jazz, tap and ballroom as well as ballet for the past three years."

In order for any dance program to be successful in training and educating students, a diverse and highly trained faculty is an absolute necessity. The Andover School of Ballet faculty includes Mrs. Christo, who has had extensive professional training in Boston and New York and is recognized as a leading dance educator in jazz and tap. She is a member of Dance Masters of America. One class with her and you'll know what the joy of dance is all about.

Assisting Mrs. Christo in jazz and tap is Madelon Curtis, a well-known dancer/choreographer who has studied extensively in this area with Sherry Gold and in Los Angeles with Joe Tremaine. She is a teacher with high energy-plus.

Sharon Montella is a local talent who is a former ballet student of the Andover School of Ballet and a current student of Christian Polos in Boston. She also teaches jazz and tap.

Ballet teachers are Kristina Liveridge, who has studied with the North Shore Civic Ballet and Boston Ballet; Mary (Budrose) Cambece, who also studied at the Boston Ballet and the prestigious New York City Joffrey Ballet; and Laurie Clark, who has studied with the Dallas Ballet Theatre and the University of California at Irvine with Antony Tudor.

The School of Ballet sets the night to music Tuesday at 7:15 p.m. with ballroom classes for the beginner, and more advanced couples dance at 8:15. Karen Ayers, a well-polished ballroom dance devotee of the Fred Astaire method, instructs these couples in the



Mary (Budrose) Cambece, formerly of the Joffrey Ballet, teaches ballet and pointe technique at the Andover School of Ballet on Park Street. She joins an enthusiastic and talented staff at the school.

## *The Andover School of Ballet*

THE PLACE TO GO  
for the enjoyment of dance!

Ballet • Jazz • Tap • Aerobics  
Ballroom  
(Step Classes)

Adult classes every evening . . .  
(Teens and Children, Also.)

CALL NOW 475-5919



Pamela Christo, Artistic Director



SIGN RUGS

SALE

\$1999

\$2759

\$329

\$639

\$769

\$279

\$399

\$27

\$22.90

## Andover Beauty cares about customers, environment too

Andover Beauty Supply owners Jim and Patti Angle enter the '90s with a positive and optimistic view of the future with the opening of the European economic market and new and exciting products becoming available every day.

People are more aware and looking for ways to cut costs. Andover Beauty Supply offers professional perms, hair color and the most advanced nail care products to the consumer, saving them time and up to hundreds of dollars by doing it themselves.

The staff is knowledgeable and more than concerned with the personal needs of the customer.

Andover Beauty Supply carries the most advanced lines of hypoallergenic cosmetics and skin care products, never tested on animals. It offers refills on designer brand hair care products, saving money and the environment.

The Main Street shop also has a complete line of professional blow dryers and curling irons at savings, as well as a huge assortment of brushes including names such as Cricket and Mason Pearson.

If you see a woman wearing a pretty hair ornament, you can be certain it came from Andover Hair Supply as the



Patti and Jim Angle say the cost of beauty doesn't have to be high to the environment. At Andover Beauty Supply, environmentally friendly cosmetic and skin-care products are never tested on animals.

shop has the most extensive assortment seen anywhere. Andover Beauty Supply ships anywhere and has quite a following on unique products like its own mascara, Avee instant freezing spray and Le Crystal Naturelle.

Andover Beauty Supply

*Bring in these coupons for great savings!*

**NEUTROGENA**  
**SAVE \$1.00** on any purchase  
\$5.00 or more - (can mix products)

**VITABATH**  
**SAVE \$1.00**

**MASON PEARSON BRUSHES**  
**10% OFF**  
on our already discounted prices!

**FORMULA 405**  
**15% OFF**

**ALL HAIR ORNAMENTS - 50% OFF**  
The biggest selection anywhere!  
Large diffusers - reg. \$7.99 NOW \$4.99

**DENTAL WHITE**  
as seen on TV for \$39.99  
**our price \$9.99**

**PANTENE SHAMPOO**  
**\$2.00**

**SUPERSTAR 32 oz. AWAPUII SHAMPOO**  
**\$6.99**

Andover Beauty Supply  
9-11 Main Street  
Andover, MA  
(508) 470-1140

Newburyport Beauty Supply  
10 Pleasant Street  
Newburyport, MA  
(508) 462-2966



# ACS tailors computer systems to professional needs

A year ago when Douglas Evans and Eugene Shipley Jr. opened Automated Computer Systems, they had a business plan.

"While high-quality computer hardware at a competitive price is important, we have found through research that the average consumer needs more than just a good price when it comes to purchasing a computer system," Mr. Evans said.

He and Mr. Shipley agreed the focus of ACS should not only be to provide hardware at a competitive price, but also to ensure expert installation and service and to determine the clients' specific business or home needs.

Today ACS provides exactly what they believe creates the most efficient and effective computer systems. In today's business environment ACS believes that consultation and support services are the essential ingredient of their successful business and, more importantly, of the success of their clients' businesses.

By offering hardware and software packages designed specifically for certain professional and homeowner usage, ACS has found a market of enthusiastic clients.

Most importantly, adds Mr. Shipley,



**Working together at Automated Computer Systems are sales associate Susan Vallette and Eugene Shipley Jr., business partner.**

"We make sure that our clients understand how to use their system by offering on-site service and local support."

Purchasing a computer system can be confusing. ACS works with its clients to understand their computer needs; ACS will then integrate the hardware, software, training and support systems that best serve the specific business or individual.

Points of interest for the home, such as budgeting, educational and other

items, allow the home user to access a whole new world of information with ease. Communication services such as Prodigy allow the user unlimited resources of information, such as stock quotes, encyclopedias, computerized shopping and much more. Students can communicate with their schools for up-to-date information and events.

ACS is currently providing support to a variety of professionals, including attorneys, realtors, medical doctors and graphic designers.

Since the computer needs of an attorney are entirely different from those of a doctor, ACS has designed system custom packages to accommodate those differences. For example, an attorney's software package will automate time and efficiency problems that are common to that profession and will track client costs and allow access to computerized research aids such as Westlaw and Lexis for the firm.

The ACS custom system designed for the physician, on the other hand, focuses on patient records and medical research documentation.

The performance of an integrated computer system can be as specific as the user requires. For example, to accommodate the real estate profes-

sion, specific information is needed based on the local market area served by a particular company.

A typical real estate system would include a computerized reverse directory by Cole Publications, allowing instant access to prospective clients. With just a telephone number or address, the broker would be able to access information such as homeowner's name, address and length of residence at the touch of a button.

Easy access to computerized services such as the Multiple Listing Service and registry of deeds are just a few examples of a professional real estate computer system ACS can design.

Offering consulting, on-site service, computer upgrades and repairs, ACS will provide expert assistance to both the novice and experienced user in operating computer systems. ACS services and supports all leading brands of IBM-compatible computers, including NEC, Panasonic, Sanyo, Epson, Sharp, Arche and Leading Edge.

ACS is an authorized dealer of Leading Edge computers and carries Packard Bell and ACS Computers. Located in the center of Topsfield, ACS carries a full line of computer accessories and will make free consultations.

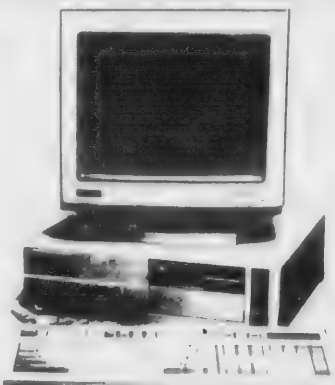
## HOME COMPUTER SAVINGS

**PACKARD BELL**  
America grew up listening to us. It still does.

**FORCE I**  
Full-featured 286 system

**INCLUDES VGA COLOR MONITOR**

THE IDEAL FAMILY COMPUTER



"Easy to use, Yet powerful."

**Automated Computer Systems**

Sales 1-508-887-9400

Service 1-508-887-9075

58 Main Street, Topsfield

OPEN MONDAY-SATURDAY 12-5

- 286 Microprocessor running @ 6MHz/12MHz
- 1 Mbyte RAM expandable to 4Mbyte on board
- 40 Mbyte 28Ms Hard Drive
- 1 parallel port, 2 serial port, 1 mouse port
- VGA Color Graphics support
- One 3 1/2 & One 5 1/4 Floppy Drive
- Perfect for Home, School or the Office
- Includes word processing, spreadsheet, data base and more

### VALUABLE COUPON

**FREE INSTALLATION**  
**FREE 2400 BAUD MODEM**  
**WITH THE PURCHASE OF ANY**  
**PACKARD BELL COMPUTER**  
OFFER GOOD THRU 3/1/91

### ACS PRODUCT LINE

#### COMPUTERS

- ACS • Leading Edge
- Packard Bell

#### MONITORS

- Packard Bell

#### PRINTERS

- Panasonic

#### HARD DRIVES

- Quantum • Seagate

#### ACCESSORIES

- Ribbons • Computer Paper
- Disk Cases • Joy Sticks
- Surge Protectors
- UPS Systems • Floppy Disks

#### NETWORKS

- DCA 10net

#### SOFTWARE

- DOS 4.01 • DOS 3.3 • Prodigy

#### OTHER HARDWARE

- Optical Drives • Floppy Drives
- Key Boards • Modems
- I/O Cards • Fax Cards
- Voice Mail

#### SUPPORT

- On Site Service
- Repairs • Upgrades
- Consulting

**CALL FOR OTHER PRODUCTS**

Located in the center of Topsfield Village next to Proctor School

## Got a project? Ask the professionals at Moynihan Lumber

At Moynihan Lumber in North Reading and Beverly, they are striving to be the best, not the biggest. As an independent lumberyard and home center, Moynihan Lumber realizes that service sets it apart from the competition.

Moynihan Lumber has established itself as a center for all your building and remodeling needs. The lumberyard features everything from lumber and building materials to doors and windows. It also features a wide selection of kitchen cabinets, paint, power tools and hardware.

Moynihan Lumber's lumber and building materials department features a wide assortment of wood species. Moynihan stocks oak, pine, spruce and cedar in a variety of grades and lengths.

The sales team is available to do blueprint takeoffs and advise you on selecting the best materials to use for your job. With more than 12 acres of lumber and building materials at your disposal, Moynihan Lumber is the perfect place to go for building projects large or small.

Moynihan Lumber's millwork and door shop can take your idea or dream and turn it into reality. The millwork department features Andersen and

Marvin windows and Thematru and Fiber Classic Doors. Because craftsmen assemble and prepare doors and windows on site, custom orders are no problem.

Moynihan Lumber is an authorized Andersen Window Planning Center. Having one of New England's largest stocks of Andersen Windows, Moynihan Lumber is prepared to ship Andersen casement, Narroline, bay or box windows to your home in no time.

In the door and window show room you will find trained window professionals ready to assist you with all your door and window concerns. Moynihan Lumber delivers the highest degree of service and quality with all Andersen products.

Over the last year Moynihan Lumber has finetuned and upgraded its kitchen cabinet department. Updated their kitchen displays now feature three custom cabinet lines: Hagerstown, Norwood and Blackduck.

The refurbished department also

features the popular "stock" cabinet lines of Merillat, Shrock and Kemper. Kitchen professional Scott MacDonald is available to lay out and design your kitchen free of charge.

He will visit your home to get exact measurements, meet with you to discuss your needs, help you choose a kitchen cabinet manufacturer and then create a design that meets your unique needs.

Moynihan Lumber in North Reading is a full-service Benjamin Moore paint dealer. It features a full complement of paints and stains for interior and exterior use. With Benjamin Moore's paint-color matching comput-

er, paint professional Cathy MacMullin can match any color to perfection. Moynihan's paint department is set up to service both the paint contractor and the do-it-yourselfer.

Moynihan Lumber's power-tool center features both professional and handyman power tools. It stocks a complete inventory of Bostitch, Makita and Milwaukee tools. A complete tool repair

shop is on site and repairs any make or brand of power tool.

Moynihan Lumber is also a full-service Ace Hardware store. Be sure to take advantage of Ace Hardware's monthly "Best Buys" and incredible bargains. You'll find everything from hand tools to fasteners to lawn, garden and plumbing supplies in Moynihan Lumber's hardware department.

Moynihan Lumber has been supplying Greater Boston and the Merrimack Valley with top-quality lumber and materials for more than 30 years. It's combined a special blend of service and professionalism with quality products at reasonable prices to produce a different kind of lumberyard.

Moynihan Lumber offers free delivery on everything it sells. The lumber yard is located at 164 Chestnut St. in North Reading, minutes from routes 95 and 128, and downtown Beverly at 82 River St. It's open Monday through Saturday from 7 a.m. to 5 p.m. and accept Visa, MasterCard and American Express. Moynihan also offers its own private charge card, the "Quality Card."

If you're in the middle of a project or just thinking about one, give the professionals a call in North Reading at 664-3310 or in Beverly at 927-0032.

**Moynihan Lumber's staff and full-service departments can take your idea and turn it into reality.**



164 Chestnut Street, No. Reading  
**664-3310**  
82 River Street, Beverly  
**927-0032**  
Mon.-Sat. 7 a.m. - 5 p.m.

# MOYNIHAN LUMBER

**"Quality Backed by a Desire to Please"**

*"Quality Backed by a Desire to Please"*

## Invites You To THE NORTHSORE HOME SHOW

### SHOW HOURS:

Thurs. 4-10 p.m.  
Fri. 2-10 p.m.  
Sat. 10 a.m. - 10 p.m.  
Sun. 11 a.m. - 5 p.m.

**January 21 - 27, 1991**

**Expo Center • Peabody, Ma**

Northshore Shopping Center, Routes 111 & 128

**FREE PASSES**

at  
**Moynihan Lumber**

**- Visit Moynihan's Booth -**

- ★ **FREE KITCHEN COMPUTER LAYOUT** - bring in your rough kitchen measurements and get a Free computer layout by Merrillat's kitchen computer.
- ★ **FREE POWERTOOL DEMONSTRATIONS** - see the latest in Powertools from Makita tool expert
- ★ **MEET WITH REPRESENTATIVES** - from Andersen, Marvin, Thermatsu, Pratt & Lambert Paint, Norwood Kitchen Cabinets
- ★ **SPECIAL SHOWS PRICES - SAVE ON** - Andersen windows and doors, powertools, paint and much more.

# Winter-safe Audi Quattro drives away the winter blues

Other distinguishing design details are the low front and rear aprons, close-fitting wrap-around 5-mile-per-hour bumpers, bumper-integrated fog lights and turn signals and a full-width red light band in the rear with a color filter that allows the turn signals to appear yellow through the lenses.

Large 215/60 ZR tires on 7 1/2-by 15 inch light alloy wheels, flared wheel wells and a wider track give the V8 Quattro an aggressive stance indicative of the power under the hood.

The 240-horsepower, 32-valve power plant with four overhead cams and tuned intake runners generates 245 foot-pounds of torque at 4,000 revolutions per minute. Top track speed is 146 mph, and 0-to-60 mph acceleration is achieved in 8.7 seconds with a four-speed automatic transmission.

All-aluminum construction, four-valve technology, a high compression ratio and sophisticated engine controls combine to produce a high-output powerplant. It is also one of the lightest and most compact engines in its class.

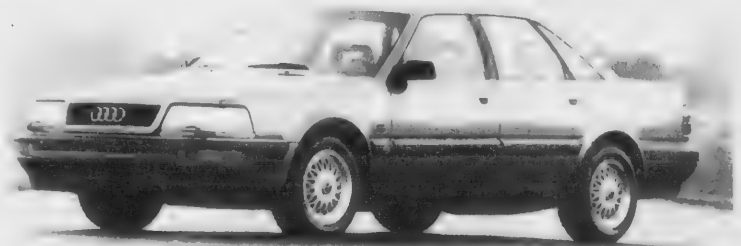
The configuration of the power train provides quiet and smooth operation enhanced by an electronically controlled hydraulic engine and transmission

mounts and double noise damper panels to make engine noise virtually inaudible in the passenger compartment.

A digital engine control unit processes sensor signals and handles all the V8 Quattro's control functions with precision and reliability. The self-adaptive system continually optimizes settings for the fuel injection, map-type ignition, oxygen sensor control and self-diagnostics.

Also under this management are gear-shift control, deceleration fuel cut-off (to save gas and reduce emissions), idle speed and knock control. Selective knock regulation allows a high 10.6:1 compression ratio regardless of fuel quality.

The electronic management of the entire powerplant is achieved through data (e.g. engine rpm, engine temperature, oil temperature, accelerator position or the volume of intake air) acquired from numerous sensors. With this information, a microprocessor calculates the optimum values for the amount of fuel required and the ignition timing for each cylinder. The basic settings are continually readjusted, and the optimum setting is stored in the electronic memory to enable the engine to operate smoothly and effi-



The Audi V8 Quattro isn't just another pretty face. Audi's engineering showcase is a real performer with its 32-valve engine, three-mode transmission and digital engine control unit.

ciently at all times.

In addition, a fail-safe program not only gets the driver home in the event of malfunction but also "memorizes" the fault for later dealer attention.

The power and response of the V8 Quattro powerplant are complemented by the new four-speed automatic ZF transmission with electronic shifting control.

The transmission has three driving modes: "E" for efficiency and comfort through early upshifting; "S" allows high engine rpm and full power with the engine pulling to higher speeds before the unit shifts for higher performance; and "M" is for manual gear

shifting. In the "E" and "S" modes, full engine power is immediately available when the accelerator is fully depressed.

Electronic control of gear changing enables instant decisions as to which gear is best suited for current driving conditions. Every time the engine is restarted, the transmission reverts to "E" mode.

The V8 Quattro showcases the newest stage of Quattro development: the merging of a 32-valve, V8 engine, automatic transmission and all-wheel-drive technology.

You can find the Audi V8 Quattro at Park Audi, Andover's exclusive Audi dealer, 222 Lowell St., Lawrence

## Park Audi Is Now Taking Orders For Immediate Delivery. We Invite You To Test-Drive The 1991 Audis.



Audi V8



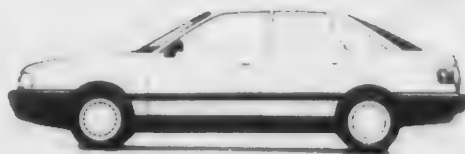
Audi Coupe



Audi 90



Audi 200



Audi 80



Audi 100

Ask Us About Our 3-Year Test-Drive, A Short Term, Low Monthly Payment Lease Plan . . .

Remember, all our Audis include FREE scheduled maintenance (i.e. tune-ups, brakes including pads, etc.) for 3 years or 50,000 miles.



# PARK AUDI

The Andovers' Exclusive Audi Dealer  
222 Lowell Street, Lawrence, Ma / 686-9743

European  
Delivery  
Center

Leasing



## Regan Ford talks straight

Shopping for a car can be like haggling with a merchant in some primitive marketplace.

You bargain, he bargains. You threaten, he throws in a gimmick or two. And in the end, you often end up with a lemon for which you paid more than the going price.

That's not the case at Regan Ford.

Regan Ford, 501 Broadway in Haverhill, offers its customers a refreshing change from the games other dealers might play. A civilized dealership that has known three generations of family ownership and more than 44 years of service in the Merrimack Valley, Regan Ford gives you honest prices without gimmicks.

At Regan Ford, the newly doubled lot holds a huge inventory of fine Ford cars and trucks. Not one of them carries an "additional dealer markup" sticker on the window. Dealer preparation charges? Additional transportation charges? They're non-existent.

Regan Ford considers the customer and his or her repeat business — the most important part of every transaction. This attitude extends beyond the company's new Ford products. It shows in Regan Ford's warranty of 100 percent on most of the more than 100 quality used cars and trucks on the lot.

It covers the selling of Ford parts and the expertise of Regan Ford's team of experienced technicians, who give

*Regan Ford considers the customer — and his or her repeat business — the most important part of every transaction. And it shows.*

their customers the best in body work and general maintenance. Any car or part purchase, any work done is considered by Regan Ford to be a special transaction the company must stand behind.

Regan Ford also offers a car and a rental fleet of more than 60 new, fully equipped vehicles. Insurance rentals? Vacation rental packages? Regan has them.

It also carries three national car and truck leasing programs and has very attractive leasing packages that may be structured on any make or model, from a new Ford Taurus to a new BMW 325.

In short, Regan Ford has your car, truck or van. No gimmicks and markups. No haggling. No overpriced lemons. Just good solid quality cars and service at reasonable prices. The sort of stock and service that's been bringing customers back for more than 44 years.

## Shearson Lehman program is good news for investors

Today's investment climate, marked by volatile markets and proliferating investment vehicles, is leading more individuals to professional money management. The problem is that most managers only handle accounts of \$1 million or more, putting professional asset management out of reach for most investors.

Now, however, investors can utilize top, independent money managers for far lower minimum investments than normally required — thanks to Shearson Lehman Hutton's Select Managers program.

With 18 years of experience in evaluating and monitoring independent portfolio managers, Shearson Lehman Brothers' consulting services division has identified more than 20 money managers who, through the Select Managers program, have agreed to accept accounts of \$100,000 or more.

These managers specialize in different investment techniques, including equity (value and growth), market timing, fixed income and balanced investing. They undergo rigorous quantitative and qualitative review by Shearson Lehman Brothers analysts before joining the Select Managers program.

This exclusive process includes analysis of a manager's performance, as well as individual meetings and dis-

cussions to evaluate factors beyond the scope of statistical review. Specifically, Select Managers evaluates money managers for management caliber, financial and organizational stability, overall reputation, research capabilities, strict adherence to investment discipline, performance over critical time periods and risk associated with stated investment discipline.

Once enrolled in the program, these managers undergo continued scrutiny to ensure that performance continues to match investment philosophies.

"Our evaluation and review process is really unique in the industry," said Steven N. Gesing, vice president/divisional director of Shearson Lehman Brothers' consulting services division.

"We have developed and refined a process that takes into consideration the most critical factors in running a successful investment advisory business," Mr. Gesing said. "Our staff of analysts is dedicated exclusively to this function. They meet with the advisers at least twice a year and review their portfolios monthly to ensure that our clients' needs and objectives are being met."

A Shearson financial consultant helps each client set specific, obtainable investment objectives. Working

## REGAN 47 YEARS OF NO GIMMICKS

# 1.9%

ANNUAL  
PERCENTAGE  
RATE FINANCING

ON NEW  
ESCORTS  
(24 MONTHS)

BRAND NEW 1991 ESCORT 2 DR. HATCHBACK

\$399 TRADE OR CASH DOWN \$177<sup>36</sup> PER MONTH 60 MONTHS

\$500  
REBATE



OR 7.9%  
Annual  
Percentage  
Rate  
48 Months

NO GIMMICKS

FIRST TIME BUYERS WELCOME

Stk. #16045, Amount financed \$7472, finance charge \$3196, deferred Payment price \$11,540.60, total of payments \$10,641.60, 14.9% annual percentage rate. There are no other charges to buy this car. No gimmicks.

### USED CAR SPECIALS

 <b>'88 Mustang Gt Conv.</b> #3064 V8, Air, P. Locks & Wind <b>\$12,888</b>	 <b>'90 Taurus 4 Dr. GL</b> #3510 5 Speed, Tilt, Air <b>\$10,988</b>
 <b>'87 Escort 2 Dr.</b> #2877 Auto, Stereo <b>\$3988</b>	 <b>'87 Tempo LX 2 Dr.</b> #3402 Auto, Air <b>\$5788</b>
 <b>'87 Exp Hatch</b> #3537 Sharp, Must See <b>\$4288</b>	 <b>'87 Thunderbird</b> #3572 R Cylinder, Air, 18,000 <b>\$7688</b>
 <b>'87 Escort Wagon</b> #3574 Auto, Power Steering <b>\$4588</b>	 <b>'87 Topaz 4 Dr.</b> #3476 Auto, Air, Air, Wdr, Tilt <b>\$5788</b>
 <b>'88 Escort 2 Dr.</b> #3354 Auto, Air, Stereo <b>\$5588</b>	 <b>'88 Tempo GLS</b> #3575 5 Speed, Air, 28,000 <b>\$5988</b>
 <b>'89 Festiva</b> #3506 #3507 Auto, Air, White, Rad <b>\$5588</b>	 <b>'88 Tempo LX 4 Dr.</b> #3536 Auto, Air <b>\$6688</b>
 <b>'88 Escort Wagon</b> #3556 Auto, Air, Stereo <b>\$5888</b>	 <b>'89 Tempo 4 Dr.</b> #2773 #2886 7 Choices, Auto, Air <b>\$7788</b>
 <b>'86 Mustang 2 Dr.</b> #4475 Auto, Power Steering <b>\$4488</b>	 <b>'86 Taurus LX Wagon</b> #3382 Air, Power Wind & Locks <b>\$7288</b>
 <b>'88 Mustang Hatch</b> #3242 Maroon, 5 Speed <b>\$6288</b>	 <b>'88 Sable 4 Dr. GS</b> #3566 Air, 27,000 <b>\$8888</b>
 <b>'87 Mustang GT Hatch</b> #3381 Sharp Car <b>\$8288</b>	 <b>'89 Taurus 4 Dr. GL</b> #2739 #3157 7 Choices, Air, 4 spd, Tilt <b>\$9788</b>
	 <b>'86 Crown Victoria LX</b> #3557 V8, Air, 50,000 <b>\$7988</b>
	 <b>'87 Grand Marquis</b> #3287 4 Dr, Air, Wdr <b>\$8788</b>
	 <b>'88 Crown Victoria LX</b> #3526 V8, Power Locks & Wind <b>\$9288</b>
	<b>OTHER CARS AVAILABLE</b>

SOME OF THE ABOVE ARE FORMER RENTALS

## REGAN



373-3878  
687-0299

501 BROADWAY, HAVERHILL

JCT. RTE. 97 & 495

SALES-LEASING-RENTALS-SERVICE-BODY SHOP-PARTS-STATE INSPECTION

## Young business grows

Park Street Travel, founded in 1985 by owners Nancy McBride of Andover and Margo Kealler of North Andover, has experienced unprecedented growth in its five years of operation.

"We began with just the two of us in a small office, and two and a half years later we moved to our present location upstairs, doubling our space to accommodate our present staff of nine," said Mrs. Kealler, president, who worked for a major airline before becoming a travel agent eight years ago.

"We opened our agency with both of us having many years of experience in the industry and a substantial client base," she continued.

The Park Street Travel staff includes Andover residents Carolyn Amstutz, Judy Baker, Connie Kaufman, Gail Weisman and Chris Gould, in addition to Debbie Bric of Amesbury and Ginna Pearson of Londonderry, N.H.

One of the reasons for Park Street Travel's success is that the staff is committed to giving the best service possible. They are experts in the area of international travel and have a large number of corporate clients who appreciate their knowledge and exper-

tise. "We believe that the extensive and varied travel that our staff has experienced is an important factor in being able to give the best travel advice to our clients," Ms. McBride said.

In September of 1987, Mrs. Kealler was invited to an International Peace through Tourism conference in the Soviet Union under the auspices of Intourist and the Soviet government. She was one of 13 U.S. travel agents in the group of 97 travel agents and press from around the world to travel throughout the Soviet Union.

Since then, Park Street Travel has hosted many visitors from not only the Soviet Union, but from Eastern bloc countries. The staff has developed an expertise in travel to that area.

Park Street Travel offers instant availability to flights, hotels and cars worldwide through its SABRE system and promises to find the lowest fares possible. It will provide specialized service for groups, meeting and convention services, sales-incentive travel programs and individual leisure travel in addition to its corporate services.

"This is a service business and that is what we are committed to - to being the best," Mrs. Kealler said.

## Program is good news for investors

(Continued from page 24A)

with an FC, clients evaluate factors like their rate of return expectations, their liquidity requirements, their asset allocation preferences and the current economic outlook.

The client and consultant focus on defining risk parameters and on viewing each factor in the context of the client's personal finances.

Once specific investment objectives have been established, the FC assists clients in selecting the philosophy and style of professional management most compatible with his or her expectations, risk parameters and goals. In turn, the client and FC choose the program manager most closely associated with that investment discipline.

Once the account is established, clients receive regular communications about their investments, including quarterly review statements about account activity and performance. And Shearson Lehman Brothers' due diligence specialists monitor the manager closely to ensure that he conforms to the performance, risk and philosophy parameters established when the client-manager relationship began.

An all-inclusive annual fee covers management and administrative costs

as well as commissions. Thanks to the integrated fee, the client need have no concern about transaction costs. The manager is freed to structure the portfolio on an ongoing basis, to meet the investment objectives with no commission considerations. And the client knows that he or she and the broker have the same performance goals, instead of any commission-driven conflict of interests.

"Through Select Managers individuals have access to all the elements of professional portfolio management, elements that have traditionally been available only to major institutions," says Greg Cannon, assistant branch manager of Shearson's North Shore office in Peabody.

"Smaller investors can enjoy access to top managers previously out of their reach, plus the evaluation and ongoing review of managers by professionals who utilize resources unavailable to individual investors."

Through last month, Select Managers attracted more than 12,000 individuals investing nearly \$2.9 billion.

Since its inception, Shearson Lehman's consulting services division has assisted in placing more than \$47 billion in assets for more than 50,000 accounts.

## Park Street Travel

# Celebrates 5th Anniversary



Pictured from left to right: Debbie Bric, Connie Kaufmann, Ginna Pearson, Nancy McBride, Margo Kealler, Gail Weisman, Carolyn Amstutz. Missing from the picture are Judy Baker and Chris Gould.

*"Service is our Only business!"*

28 Park Street, Andover, MA 01810 • 508-470-1493

RS OF  
MICKS

NEW  
CORTS  
MONTHS)

HBACK

MONTH  
MONTHS

7.9%  
annual  
percentage  
ale  
Months

ME

4060, total of pay-  
car. No gimmicks.

S

us 4 Dr. GL  
peed. Tit. Ac.  
988



nderbird  
nder. Air. 38,000.  
688

nderbird LX  
Leather. Sunroof.  
988

nderbird LX  
t. Air. Tutone.  
288

nderbird  
& Air. Stereo.  
288



Victoria LX  
t. Air. 50,000.  
988

d Marquis  
Dr. Air. Silver.  
788

Victoria LX  
er Locks & Wind.  
288

HER  
ARS  
ABLE

-3878  
-0299

. 97 & 495  
INSPECTION

# SHEARSON LEHMAN BROTHERS

*Offers You A*

## C.P.A.

### Complimentary Performance Analysis

*Are your assets invested in CD's or Treasury obligations?*

*Are your assets managed by a Mutual Fund, Bank, Insurance Company, Money Manager, or Stockbroker?*

*How well did your investments perform in 1990?*

*What was the annual return in 1990?*

*How does that return compare to similar investments?*

SHEARSON'S CONSULTING SERVICES DIVISION, the recognized leader in the INVESTMENT MANAGEMENT CONSULTING INDUSTRY, offers answers to these questions for clients who have a minimum of \$50,000 of invested assets via our

## C.P.A.

### Complimentary Performance Analysis

The analysis will compare your performance versus your objectives, appropriate indexes, benchmarks and their comparable investment programs.

## FIND OUT HOW TO GET A MILLION-DOLLAR MANAGER FOR YOUR \$100,000 PORTFOLIO.

Select Managers is Shearson Lehman Brothers exclusive program that can put one of 25 of the country's leading independent money managers to work for you.

These Select Managers ordinarily manage only portfolios in excess of \$1 million. But now your Select Managers' account of \$100,000 or more can be matched to a manager whose investment philosophy is most appropriate to your financial objectives and risk tolerance.

To find out how a million-dollar portfolio manager can work for you, call Shearson Lehman Brothers at 800-322-0450 or return the coupon.

**SHEARSON  
LEHMAN  
BROTHERS**



**MINDS OVER MONEY.**

*To learn more about this program:*

**CALL:** Steven Gesing  
Greg Cannon

**For Shearson Lehman Brothers  
Select Managers**

**Or write:** Five Essex Green Drive  
Peabody, MA 01960

☐ Please send me more information on Shearson Lehman Select Managers and/or Complimentary Performance Analysis.

NAME (please print)

ADDRESS

CITY

STATE

ZIP

BUSINESS PHONE

HOME PHONE

☐ Please check if you are a Shearson Lehman client.

BRANCH LOCATION

NAME OF FINANCIAL CONSULTANT

Member SIPC ©1988 Shearson Lehman Brothers



## Century 21 had its most productive year ever

Century 21 Minuteman Realty has completed the most productive year of its five-year history, reports owners Jean Fitzgerald and Pamela Lebowitz. Located in the Musgrove Building at 2 Elm Square in downtown Andover, Century 21 Minuteman Realty does not seem to be suffering from the "soft" real estate market. "Each of the last seven business

quarters has been better than the previous quarter and better than the corresponding quarter for the previous year," reports Ms. Fitzgerald. "Don't talk to us about a soft real estate market. Yes, business overall in New England is slower than it was in years past, but it is far from dead. Fortunately we are located in one of the finest towns north of Boston. Andover enjoys a superior reputation because of its excellent school system, its New England downtown with first-class shopping. Andover will always be in demand by discriminating buyers. We at Century 21 Minuteman expect a very busy 1991."

Much of the business contracted last year by Century 21 Minuteman was with relocating customers and clients referred to that office through the vast Century 21 referral network. Century 21, the largest real estate company in the world, has more than 7,000 offices worldwide - United States, Canada, Europe, Australia and Japan. "Massachusetts is still a top choice for relocating executives," said Ms. Fitzgerald. "When their houses are for sale in other



Jean Fitzgerald and Pam Lebowitz

parts of the country, they naturally look for a Century 21 office at the other end of their move."

Century 21 Minuteman, which boasts that it is a full-service real estate office offering in-house relocation, insurance and mortgage services, is proud to have been awarded in 1989 and 1990 the prestigious Improved Performance Award by Century 21 of New England "in recognition of superior performance, in a challenging market, with regard to increasing production and marketshare by providing outstanding customer service with a positive attitude throughout their office."

Ms. Fitzgerald and Ms. Lebowitz are looking forward to 1991 when Century 21 Minuteman will introduce its new Gold Key Homes Marketing Program. This innovative and aggressive marketing program is designed to ensure that the Century 21 Minuteman listings, which will be designated Gold Key Homes, will get ultimate exposure. "With over 520 homes on the market in Andover and North Andover, we had to come up with a marketing program which would make our homes stand out in the crowd. Our Gold Homes will get more showings from realtors, and more showings will lead to a faster sale," said Ms. Lebowitz. "Our Gold Key Homes program promises to be the most exciting marketing system ever introduced to Andover real estate."

## Selecting a lender in real estate borrowing

(Continued from page 2A)

can work to your advantage. Your lender should ask you detailed questions to determine which product features work best for you. For example: Is it better to get the largest loan you can or make the largest down payment? Are you better off with a fixed or adjustable rate mortgage? Which repayment option is best suited for your lifestyle?

Also, be on the lookout for product features that could work to your disadvantage. Among the common ones are hidden prepayment penalties and negative amortization, which means your loan principal owned may actually increase even though your payments stay the same.

Do the lender's policies and procedures work for or against you?

While attractive products are important, don't overlook other aspects of the mortgage transaction.

• Mortgage insurance. A lender may require you to purchase private mortgage insurance. These fees can add several percentage points to your total costs and are not tax deductible. A more attractive option is to select a lender who self-insures your mortgage. This usually costs you less in upfront costs and maximizes your tax advantages.

• Escrow for taxes and insurance. By paying your own taxes and insurance you earn interest on the money until payments are made.

• Home insurance. Policies differ considerably. The amount of insurance required should correspond to the structural value only. Insuring the land as well can add considerably to your costs when purchasing an expensive property. On the other hand, if you are borrowing a relatively small amount, be sure you have enough insurance to cover the home's full value. Simply insuring up to the loan amount could catch you short in the event of a serious loss.

As you can see, making a decision about which jumbo mortgage lender to select requires a good bit of screening. But, if you go about the process carefully and know the types of questions you can ask to evaluate the lender's policies, professionalism and products, chances are you will be pleased with your choice.

Charles Nilsen, vice president, is the district manager in the Burlington office of Chase Manhattan Financial Services, Inc. He may be reached at (617) 273-1041. Chase offers an array of luxury real estate financing programs, including jumbo fixed rate mortgage loans, home equity lines of credit and home equity loans.



The management and sales staff of the newly created Eagle-Tribune Printing/DBL Printers includes, from left, Tony Gallo Jr., production manager; Claire L. Livesey, office manager; Bryan A. Neill, sales manager; David B. Livesey, director of sales; Peter V. Rossiter, sales representative; Walter E. Rogers, general manager; and Kevin Lynch, sales representative.

## Eagle-Tribune Printing Co. acquires Haverhill company

The Eagle-Tribune Printing Co. in North Andover has acquired DBL Commercial Printers of the Ward Hill Industrial Park in Haverhill, combining more than 114 years of printing experience, it was announced by Irving E. Rogers Jr., publisher of the Eagle-Tribune and president of Eagle-Tribune Printing.

The acquisition became effective Wednesday, Jan. 16. The seller is Joseph P. Pellegrino of Boston, formerly of North Andover.

DBL Commercial Printers has been in business in the Merrimack Valley since it was founded in 1968 by David B. Livesey, who is still with the firm. The company has grown steadily during those 22 years.

The firm's operations will be merged with those of Eagle-Tribune Printing, Mr. Rogers said. The new, larger operation will work out of the Eagle-Tribune building at 100 Turnpike St. (Route 114) in North Andover.

Eagle-Tribune Printing has been in business since 1896, starting on Lawrence Street in Lawrence, later moving to Blanchard Street and, in 1968, to its present location.

The new company will be called Eagle-Tribune Printing/DBL Printers and is expected to have a staff of 40. Walter E. Rogers of Eagle-Tribune Printing will be general manager. Mr. Livesey will become director of sales, and Brian Neil will be sales manager. Peter Rossiter and Kevin Lynch will be sales representatives. Tony Gallo Jr. of Eagle-Tribune Printing will be production manager. Claire L. Livesey will be office manager.

"This larger staff will give us great expertise in the commercial printing industry," said Mr. Rogers. "This expertise, combined with more efficient, modern equipment and generally expanded resources will ensure a continuous commitment to quality and service by Eagle-Tribune Printing/DBL Printers."

## School of Ballet isn't just for ballet

(Continued from page 19A)

fox trot, waltz, swing, rumba, cha-cha and others. Ms. Ayers would love to have you call and make reservations for two.

In addition to this extensive dance program, the school offers women's aerobics every morning. Linda Plouffe, who has had 20 years of experience and is a certified fitness instructor, has just added the latest rage in aerobic exercise to her curriculum - the step class.

Ms. Plouffe and her instructors, Barbara Maguire and Rosanne Frost, have energy to burn.

But the enthusiasm does not stop here. Pat Ventura, who is the dance school's babysitter Monday through Friday at 9:15, gets rave reviews from all the children.

So what are you waiting for? You know fitness is in: So what better time than now to focus your energies on dance and movement? Follow the music to the Andover School of Ballet.

Look for the Townsman's bridal section, full of advice for wedding plans, on Feb. 7.

# When One Plus One Equals The Only One!

*EagleTribune  
Printing*

**DBL**  
*Commercial Printers*

Eagle-Tribune Printing is pleased to announce that it has acquired DBL Commercial Printers, a well established printing company in the Merrimack Valley.

Through this acquisition we have assembled a staff of the most experienced people in the commercial printing industry. People who fully understand the importance of a day to day commitment to service and quality.

The enhanced expertise of our staff, coupled with the upgraded equipment and expanded resources, will serve to assure all of our current and future customers that they will be conducting business with one of the finest commercial printing companies in New England.

Together, we stand ready to meet the printing needs of all of those who will benefit from this positive expansion. Quality work, dedicated service, competitive prices and on-time delivery is what you should expect from . . .

*EagleTribune  
Printing* **DBL** PRINTERS

100 Turnpike Street • North Andover, Massachusetts 01845 • (508) 685-3100